



**ARMSTRONG, BACKUS & CO., LLP**

Certified Public Accountants

**American Pecan Council**

**Compiled Financial Statements**

**For the One Month and Three Months Ended March 31, 2017**



**ARMSTRONG, BACKUS & CO., LLP**  
Certified Public Accountants

To the Board of Directors of  
American Pecan Council

**ACCOUNTANTS' COMPILATION REPORT**

Management is responsible for the accompanying financial statements of American Pecan Council (a nonprofit organization), which comprise the statement of financial position as of March 31, 2017 and the related statements of activities and cash flows for the one month and three months then ended, in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all of the required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Organization's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

**Supplementary Information**

The supplementary information included in the operating budget for the one month and three months ended March 31, 2017 is presented for the purpose of additional analysis and is not a required part of the basic financial statements. This information is the representation of management. The information was subject to our compilation engagement; however, we have not audited or reviewed the supplementary information and, accordingly, do not express an opinion, a conclusion, nor provide any form of assurance on such supplementary information.

We are not independent with respect to the American Pecan Council.

*Armstrong, Backus & Co., L.L.P.*

San Angelo, Texas  
April 11, 2017

**AMERICAN PECAN COUNCIL**  
**Statement of Financial Position**

**As of March 31, 2017**

**ASSETS**

**Current Assets:**

Cash and Cash Equivalents	\$ 3,689,529
Prepaid Expenses	<u>77</u>
Total Current Assets	<u>\$ 3,689,606</u>
<b>TOTAL ASSETS</b>	<b><u><u>\$ 3,689,606</u></u></b>

**LIABILITIES AND NET ASSETS**

**Current Liabilities:**

Accounts Payable	<u>\$ -0-</u>
Total Current Liabilities	<u>\$ -0-</u>
Total Liabilities	<u>\$ -0-</u>

**Equity:**

Unrestricted Net Assets	<u>\$ 3,689,606</u>
Total Equity	<u>\$ 3,689,606</u>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b><u><u>\$ 3,689,606</u></u></b>

See Accountants' Compilation Report.

# AMERICAN PECAN COUNCIL

## Statement of Activities

For the One Month and Three Months Ended March 31, 2017

	<u>One Month</u>	<u>Three Months</u>
<b>Revenue:</b>		
Assessment Income	\$ 2,677,255	\$ 3,714,862
Donations	-0-	110
	<hr/>	<hr/>
Total Revenue	\$ 2,677,255	\$ 3,714,972
	<hr/>	<hr/>
<b>Expensees:</b>		
Administrative	\$ 14,093	\$ 17,315
Finance	3	2,013
Marketing/Research and Development	19	6,038
	<hr/>	<hr/>
Total Expenses	\$ 14,115	\$ 25,366
	<hr/>	<hr/>
Change in Net Assets	\$ 2,663,140	\$ 3,689,606
	<hr/>	<hr/>
Net Assets, Beginning	1,026,466	-0-
	<hr/>	<hr/>
Net Assets, Ending	\$ 3,689,606	\$ 3,689,606
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See Accountants' Compilation Report.

# AMERICAN PECAN COUNCIL

## Statements of Cash Flow

**For the One Month and Three Months Ended March 31, 2017**

	<u>One Month</u>	<u>Three Months</u>
<b>Cash Flows From Operating Activities:</b>		
Cash Received from Assessments	\$ 2,677,255	\$ 3,714,862
Cash Received from Donors	-0-	110
Cash Paid for Operating Expenses	( 17,317)	( 25,443)
Net Cash Provided by Operating Activities	<u>\$ 2,659,938</u>	<u>\$ 3,689,529</u>
Net Increase in Cash	\$ 2,659,938	\$ 3,689,529
Cash, Beginning of Period	<u>1,029,591</u>	<u>-0-</u>
Cash, End of Period	<u><u>\$ 3,689,529</u></u>	<u><u>\$ 3,689,529</u></u>
<b>Reconciliation of Increase in Net Assets to</b>		
<b>Net Cash Provided by Operating Activities:</b>		
Increase in Net Assets	\$ 2,663,140	\$ 3,689,606
Adjustments to Reconcile Increase in Net Assets to Net Cash Provided by Operating Activities:		
Changes in Assets and Liabilities:		
(Increase) Decrease in Prepaid Expenses	19	( 77)
Increase (Decrease) in Accounts Payable	( 3,221)	-0-
Net Cash Provided by Operating Activities	<u><u>\$ 2,659,938</u></u>	<u><u>\$ 3,689,529</u></u>

# AMERICAN PECAN COUNCIL

## Operating Budget

**For the One Month and Two Months Ended February 28, 2017**

	One Month Ended		Three Months Ended		Fiscal Year Ended
	March 31, 2017		March 31, 2017		December 31, 2017
	Actual	Operating Budget	Actual	Operating Budget	Operating Budget
<b>Revenue</b>					
Assessment Income	\$ 2,677,255	\$ 500,000	\$ 3,714,862	\$ 1,500,000	\$ 6,000,000
Donations	-0-	-0-	110	-0-	-0-
<b>Total Revenue</b>	<b>\$ 2,677,255</b>	<b>\$ 500,000</b>	<b>\$ 3,714,972</b>	<b>\$ 1,500,000</b>	<b>\$ 6,000,000</b>
<b>Expenses</b>					
Administrative	\$ 14,093	\$ 75,000	\$ 17,315	\$ 225,000	\$ 900,000
Communication	-0-	8,333	-0-	24,999	100,000
Compliance	-0-	16,666	-0-	49,998	200,000
Finance	3	6,250	2,013	18,750	75,000
Governance	-0-	6,250	-0-	18,750	75,000
Marketing/Research and Development	19	320,833	6,038	962,499	3,850,000
Personnel	-0-	4,166	-0-	12,498	50,000
Reporting and Statistics	-0-	20,833	-0-	62,499	250,000
<b>Total Expenses</b>	<b>\$ 14,115</b>	<b>\$ 458,331</b>	<b>\$ 25,366</b>	<b>\$ 1,374,993</b>	<b>\$ 5,500,000</b>
<b>Change in Net Assets</b>	<b>\$ 2,663,140</b>	<b>\$ 41,669</b>	<b>\$ 3,689,606</b>	<b>\$ 125,007</b>	<b>\$ 500,000</b>

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