

MAY 2019 MARKETING HIG<u>HLIGHTS</u>

WHAT'S FOR DINNER?

Tracking most-clicked recipes helps us dish up what consumers like most – this month, "pecan chicken" recipes were clicked **more than 100 times a day**.



THIS MONTH,
ONLINE
SEARCHES
FOR "PECAN"
INCREASED
BY 50%
SINCE MAY 2016!





GOOGLE ADVERTISING IS PAYING OFF!

When consumers search "quick meals," "easy meals," and "minute meals," many will see American Pecans ads with instant meal inspiration. The average click-through-rate for these ads exceeded 9% - more than triple Google's average ad!

INFLUENCER CONTENT IS HITTING THE MARK



Our pecan bloggers show consumers how to use pecans in new ways, and we help maximize this impact with paid promotion of their recipes on social media. For plant-based pecan recipes, our cost per engagement on Instagram was 89% lower than average.



More and more consumers are finding pecan inspiration on our website. In May, we had 3X as many website visitors as we did in May 2018. **Interactions with our recipes – a key indicator of purchase intent – doubled year over year!**

PECANS ARE A-OK!

American Pecans' Baked Pecan-Crusted Chicken Tenders were featured as a gluten-free favorite in OK! Magazine. Not only are we reaching our audience on their devices and through social media, this pecan-friendly recipe reached **more than 475,000 readers** in a May print issue, including our target audience of Gen XY moms.

