If you are the grower, ask yourself the following:

- 1) Who am I selling to?
- 2) What are they doing to the pecans? (e.g. handling within the area of production or exporting?)

If you are a **GROWER** selling to:

IDENTIFYING THE HANDLER

AMERICAN PECAN Who is responsible for reporting and paying assessment?

The buyer becomes the 1st handler and is responsible for reporting and paying the assessment.

The grower becomes the 1st handler and is responsible for reporting and paying the assessment.

The subsidiary and/or facilitator becomes the 1st handler and is responsible for reporting and paying the assessment.

The grower becomes the 1st handler and is responsible for reporting and paying the assessment.

Then as the grower you become the 1st handler and are responsible for reporting and paying the assessment.

Who am I selling to?

An entity **REGISTERED** as a U.S. company who is handling pecans according to FMO 986.20.

A foreign entity **NOT REGISTERED** as

A subsidiary and/or facilitator of a

foreign company NOT REGISTERED

If you are a grower directly

Federal Marketing Order §986.20 To handle. To handle means to receive, shell, crack, accumulate, warehouse, roast, pack, sell, consign, transport, export, or ship (except as a common or contract carrier of pecans owned by another person), or in any other way to put inshell or shelled pecans into any and all markets in the stream of commerce either within the area of production or from such area to any point outside thereof. The term "to handle" shall not include: sales and deliveries within the area of production by growers to handlers; grower warehousing; custom handling (except for selling, consigning or exporting) or other similar activities paid for on a fee-for-service basis by a grower who retains the ownership of the pecans; or transfers between handlers.

Federal Marketing Order § 986.86 Exemptions.

- (a) Any handler may handle inshell pecans within the production area free of the requirements of this part if such pecans are handled in quantities not exceeding 1,000 inshell pounds during any fiscal year.
- (b) Any handler may handle shelled pecans within the production area free of the requirements of this part if such pecans are handled in quantities not exceeding 500 shelled pounds during any fiscal year.
- (c) Mail order sales are not exempt sales under this part.
- (d) The Council, with the approval of the Secretary, may establish such rules, regulations, and safeguards, and require such reports, certifications, and other conditions, as are necessary to ensure compliance with this part.

American Pecan Council americanpecan.com

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