

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

February 28, 2021

U.S. PECANS RECEIVED						
	2/28/2021	2/28/2020	% of Change of Year	9/1/2020-2/28/2021	9/1/2019-2/28/2020	% of Change of
Pecans Received:						
Improved	29,803,382	32,397,009	-8%	201,890,464	144,613,826	40%
Native/Seedling	1,935,719	1,829,748	6%	16,135,946	25,708,493	-37%
Substandard	4,791,918	6,478,927	-26%	23,884,828	14,780,433	62%
Total	36,531,019	40,705,684	-10%	241,911,238	185,102,752	31%
Shipments:						
	2/28/2021	2/28/2020	% of Change of Year	9/1/2020-2/28/2021	9/1/2019-2/28/2020	% of Change of
Shelled Meats						
Retail/Grocery/Export	10,576,948	11,587,973	-9%	93,641,121	83,037,101	13%
Inter-handler Transfers Shipped	182,387	112,633	62%	1,095,923	675,393	62%
Inter-handler Transfers Received	(1,410,760)	(1,363,176)	-3%	(7,180,118)	(7,106,691)	1%
Total Shelled Meats	9,348,575	10,337,430	-10%	87,556,926	76,605,803	14%
Inshell						
Retail/Grocery/Export	9,670,440	7,591,055	27%	80,494,252	42,627,000	89%
Inter-handler Transfers Shipped	13,742,108	(3,156,808)	535%	118,013,625	36,282,615	225%
Inter-handler Transfers Received	(13,042,978)	(23,187,887)	44%	(110,421,917)	(150,011,938)	-26%
Total Inshell Meats	10,369,570	(18,753,640)	155%	88,085,960	(71,102,323)	-224%
Total Shipments (Inshell Basis)	29,066,720	1,921,220	1413%	263,199,812	82,109,283	221%
Total Pecans in Inventory:						
	2/28/2021	2/28/2020	% of Change of Year			
Shelled Meats	48,919,081	59,596,676	-18%			
Inshell	172,948,987	174,797,808	1%			
Total (Inshell Basis)	270,787,149	293,991,160	-8%			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	93,103,630	110,908,686	-16%			
Export-Shelled Meats	26,195,964	16,059,210	63%			
Total Meats	119,299,594	126,967,896	-6%			
Inshell:						
Domestic-Inshell	1,834,686	634,575	189%			
Export-Inshell	5,435,165	10,435,607	-48%			
Total Inshell	7,269,851	11,070,182	-34%			
Less: Contracts to Purchase:						
Shelled Meats	(1,900,620)	(1,704,900)	-11%			
Inshell	(4,536,056)	(12,857,593)	65%			
Total Commitments (Inshell Basis)	237,531,743	248,738,581	-5%			
Net Open Position	33,255,406	45,252,579	-27%			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

February 28, 2021

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>2/28/2021</u>	<u>2/28/2020</u>	<u>9/1/2020-2/28/2021</u>	<u>9/1/2019-2/28/2020</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	-	611,434	2,633,649	5,068,198	-48%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	-	102,120	3,782,899	2,177,684	74%

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>2/28/2021</u>	<u>2/28/2020</u>	<u>9/1/2020-2/28/2021</u>	<u>9/1/2019-2/28/2020</u>	<u>% of Change of Year to Date</u>
Shelled Meats:					
Country of Origin:					
Australia		-0-	77,380		0%
Mexico	460,350	1,341,485	5,253,143	8,135,088	-35%
Total Shelled Meats	460,350	1,341,485	5,330,523	8,135,088	-35%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	2,614,677	47,641	5388%
Mexico	4,317,027	6,314,034	17,486,789	53,016,692	-67%
Total Inshell	4,317,027	6,314,034	20,101,466	53,064,333	-62%
Total (Inshell Basis)					
Argentina	-0-	-0-	2,614,677	47,641	5388%
Australia	-0-	-0-	154,760	-	0%
Mexico	5,237,727	8,997,004	27,993,075	69,286,868	-60%
Total (Inshell Basis)	5,237,727	8,997,004	30,762,512	69,334,509	-56%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

TM

Destination Report

February 28, 2021

World Region								Total (Inshell Basis)			
Destination	Shelled	Inshell		Sub-Standard							
	2/28/2021	9/1/20-2/28/2021	2/28/2021	9/1/20-2/28/2021	2/28/2021	9/1/20-2/28/2021	2/28/2021	2/28/2020	9/1/20-2/28/2021	9/1/19-2/28/2020	
Africa											
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000	88,440	
Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000	42,840	
Asia											
China	-0-	134,400	4,762,393	18,345,578	-0-	-0-	4,762,393	1,353,721	24,586,672	11,004,488	
Hong Kong	-0-	11,712	-0-	150,685	-0-	-0-	-0-	328,000	366,977	3,317,472	
India	-0-	44,760	-0-	-0-	-0-	-0-	-0-	13,440	107,520	43,440	
Japan	36,900	165,510	-0-	-0-	-0-	-0-	73,800	191,400	353,220	516,000	
Kuwait	-0-	62,040	-0-	-0-	-0-	-0-	-0-	84,000	124,080	84,000	
Malaysia	-0-	30,000	-0-	-0-	-0-	-0-	-0-	30,000	60,000	66,000	
Philippines	3,360	3,360	-0-	-0-	-0-	-0-	6,720	-0-	6,720	6,720	
Qatar	-0-	13,200	-0-	-0-	-0-	-0-	-0-	6,720	26,400	33,180	
Singapore	-0-	43,500	-0-	-0-	-0-	-0-	-0-	10,080	87,000	43,440	
South Korea	-0-	784,500	-0-	-0-	-0-	-0-	-0-	225,600	1,986,600	1,961,400	
Thailand	-0-	69,600	-0-	-0-	-0-	-0-	-0-	-0-	184,800	181,400	
Taiwan	24,000	130,906	-0-	-0-	-0-	-0-	48,000	1,149,156	333,812	1,570,376	
Vietnam	40,500	124,500	-0-	-0-	-0-	-0-	81,000	81,000	330,000	324,000	
Total Asia	104,760	1,617,988	4,762,393	18,496,263	-0-	-0-	4,971,913	3,473,117	28,553,801	19,151,916	

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

TM

Destination Report

February 28, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	2/28/2021	9/1/20-2/28/2021	2/28/2021	9/1/20-2/28/2021	2/28/2021	9/1/20-2/28/2021	2/28/2021	2/28/2020	9/1/20-2/28/2021	9/1/19-2/28/2020
<u>Australia/Oceania</u>										
Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	44,400	4,200	44,400
Total Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	44,400	4,200	44,400
<u>Europe</u>										
Austria	-0-	24,000	-0-	-0-	-0-	-0-	-0-	48,000	48,000	96,000
Belgium	-0-	77,400	-0-	-0-	-0-	-0-	-0-	-0-	235,800	234,000
Czech Republic	-0-	66,000	-0-	-0-	-0-	-0-	-0-	-0-	140,820	27,000
Denmark	-0-	116,820	-0-	-0-	-0-	-0-	-0-	106,800	300,840	875,760
France	-0-	573,690	-0-	-0-	-0-	-0-	-0-	569,408	1,656,480	2,185,808
Germany	333,510	1,125,510	-0-	-0-	-0-	-0-	667,020	575,880	2,400,360	3,026,400
Greece	126,000	171,690	-0-	-0-	-0-	-0-	252,000	84,000	391,380	132,000
Ireland	-0-	51,690	-0-	-0-	-0-	-0-	-0-	71,040	103,380	-
Italy	-0-	165,000	-0-	-0-	-0-	-0-	-0-	-0-	330,000	324,000
Latvia	-0-	17,700	-0-	-0-	-0-	-0-	-0-	26,340	44,400	29,220
Lithuania	42,000	210,000	-0-	-0-	-0-	-0-	84,000	12,000	504,000	430,140
Netherlands	163,500	1,768,470	-0-	-0-	-0-	-0-	327,000	1,037,400	3,951,960	3,983,820
Norway	-0-	22,800	-0-	-0-	-0-	-0-	-0-	72,000	45,600	117,600
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	-0-	6,600	-0-	-0-	-0-	-0-	-0-	7,200	22,200	14,400
Spain	-0-	230,760	-0-	-0-	-0-	-0-	-0-	41,700	586,860	658,140
Sweden	-0-	159,480	-0-	-0-	-0-	-0-	-0-	71,580	372,960	277,080
Switzerland	40,500	316,320	-0-	-0-	-0-	-0-	81,000	107,520	632,640	542,040
United Kingdom	155,550	1,427,130	-0-	-0-	-0-	-0-	311,100	673,212	3,573,060	2,575,812
Total Europe	861,060	6,531,060	-0-	-0-	-0-	-0-	1,722,120	3,504,080	15,340,740	15,600,260

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

TM

Destination Report

February 28, 2021

World Region										
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region										
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	2/28/2021	9/1/20-2/28/2021	2/28/2021	9/1/20-2/28/2021	2/28/2021	9/1/20-2/28/2021	2/28/2021	2/28/2020	9/1/20-2/28/2021	9/1/19-2/28/2020
Middle East										
Israel	403,500	1,076,070	-0-	-0-	-0-	-0-	807,000	156,800	2,458,140	1,025,240
Jordan	24,000	48,000	-0-	-0-	-0-	-0-	48,000	74,460	96,000	74,460
Lebanon	36,000	56,100	-0-	-0-	-0-	-0-	72,000	48,000	112,200	265,980
Saudi Arabia	108,000	244,020	-0-	-0-	-0-	-0-	216,000	177,600	704,040	621,600
Turkey	42,000	66,000	-0-	-0-	-0-	-0-	84,000	48,000	132,000	48,000
United Arab Emirates	-0-	126,030	-0-	25,000	-0-	-0-	-0-	46,800	600,220	504,120
Total Middle East	613,500	1,616,220	-0-	25,000	-0-	-0-	1,227,000	551,660	4,102,600	2,539,400
North America										
Canada	637,620	3,853,175	-0-	25,919	-0-	-0-	1,275,240	1,027,240	9,549,289	8,005,252
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	40,080	-0-	1,473,716	-0-	522,231	-0-	1,949,454	2,079,707	3,131,637
Puerto Rico	-0-	1,020	-0-	-0-	-0-	-0-	-0-	3,360	2,040	3,360
Total North America	637,620	3,894,275	-0-	1,499,635	-0-	522,231	1,275,240	2,980,054	11,631,036	11,140,249
South American										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	-0-	30,840	-0-	-0-	-0-	-0-	-0-	24,600	61,680	24,600
Trinidad	-0-	3,600	-0-	-0-	-0-	-0-	-0-	-0-	32,400	-
Total South America	-0-	34,440	-0-	-0-	-0-	-0-	-0-	24,600	94,080	24,600
Total Exports	2,216,940	13,696,083	4,762,393	20,020,898	-0-	522,231	9,196,273	10,577,911	59,451,297	48,589,265
Grand Total Shipments	2,216,940	13,696,083	4,762,393	20,020,898	-0-	522,231	9,196,273	10,577,911	59,451,297	48,589,265

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.