



**ARMSTRONG, BACKUS & CO., LLP**

Certified Public Accountants

**American Pecan Council**

**Compiled Financial Statements**

**For the One Month and Two Months Ended February 28, 2017**



**ARMSTRONG, BACKUS & CO., LLP**  
Certified Public Accountants

To the Board of Directors of  
American Pecan Council

**ACCOUNTANTS' COMPILATION REPORT**

Management is responsible for the accompanying financial statements of American Pecan Council (a nonprofit organization), which comprise the statement of financial position as of February 28, 2017 and the related statements of activities and cash flows for the one month and two months then ended, in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all of the required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Organization's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

**Supplementary Information**

The supplementary information included in the operating budget for the one month and two months ended February 28, 2017 is presented for the purpose of additional analysis and is not a required part of the basic financial statements. This information is the representation of management. The information was subject to our compilation engagement; however, we have not audited or reviewed the supplementary information and, accordingly, do not express an opinion, a conclusion, nor provide any form of assurance on such supplementary information.

We are not independent with respect to the American Pecan Council.

*Armstrong, Backus & Co., L.L.P.*

San Angelo, Texas  
March 7, 2017

**AMERICAN PECAN COUNCIL**

**Statement of Financial Position**

**As of February 28, 2017**

**ASSETS**

**Current Assets:**

Cash and Cash Equivalents	\$	1,029,591
Prepaid Expenses		96

Total Current Assets	\$	1,029,687
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<b>TOTAL ASSETS</b>	\$	1,029,687
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**LIABILITIES AND NET ASSETS**

**Current Liabilities:**

Accounts Payable	\$	3,221
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Total Current Liabilities	\$	3,221
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Total Liabilities	\$	3,221
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**Equity:**

Unrestricted Net Assets	\$	1,026,466
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Total Equity	\$	1,026,466
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<b>TOTAL LIABILITIES AND EQUITY</b>	\$	1,029,687
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See Accountants' Compilation Report.

# AMERICAN PECAN COUNCIL

## Statement of Activities

**For the One Month and Two Months Ended February 28, 2017**

	<b>One Month</b>	<b>Two Months</b>
<b>Revenue:</b>		
Assessment Income	\$ 1,025,585	\$ 1,037,606
Donations	110	110
Total Revenue	<u>\$ 1,025,695</u>	<u>\$ 1,037,716</u>
<b>Expensees:</b>		
Administrative	\$ 3,221	\$ 3,221
Finance	-0-	2,010
Marketing/Research and Development	6,019	6,019
Total Expenses	<u>\$ 9,240</u>	<u>\$ 11,250</u>
Change in Net Assets	<u>\$ 1,016,455</u>	<u>\$ 1,026,466</u>
Net Assets, Beginning of Month	<u>10,011</u>	<u>-0-</u>
Net Assets, End of Month	<u><u>\$ 1,026,466</u></u>	<u><u>\$ 1,026,466</u></u>

See Accountants' Compilation Report.



# AMERICAN PECAN COUNCIL

## Statements of Cash Flow

**For the One Month and Two Months Ended February 28, 2017**

	<u>One Month</u>	<u>Two Months</u>
<b>Cash Flows From Operating Activities:</b>		
Cash Received from Assessments	\$ 1,025,585	\$ 1,037,606
Cash Received from Donors	110	110
Cash Paid for Operating Expenses	( 8,125)	( 8,125)
Net Cash Provided by Operating Activities	<u>\$ 1,017,570</u>	<u>\$ 1,029,591</u>
Net Increase in Cash	\$ 1,017,570	\$ 1,029,591
Cash, Beginning of Period	<u>12,021</u>	<u>-0-</u>
Cash, End of Period	<u><u>\$ 1,029,591</u></u>	<u><u>\$ 1,029,591</u></u>
<b>Reconciliation of Increase in Net Assets to</b>		
<b>Net Cash Provided by Operating Activities:</b>		
Increase in Net Assets	\$ 1,016,455	\$ 1,026,466
Adjustments to Reconcile Increase in Net Assets		
to Net Cash Provided by Operating Activities:		
Changes in Assets and Liabilities:		
(Increase) Decrease in Prepaid Expenses	( 96)	( 96)
Increase in Accounts Payable	<u>1,211</u>	<u>3,221</u>
Net Cash Provided by Operating Activities	<u><u>\$ 1,017,570</u></u>	<u><u>\$ 1,029,591</u></u>

# AMERICAN PECAN COUNCIL

## Operating Budget

**For the One Month and Two Months Ended February 28, 2017**

	One Month Ended February 28, 2017		Two Months Ended February 28, 2017		Fiscal Year Ended December 31, 2017
	Actual	Operating Budget	Actual	Operating Budget	Operating Budget
<b>Revenue</b>					
Assessment Income	\$ 1,025,585	\$ 500,000	\$ 1,037,606	\$ 1,000,000	\$ 6,000,000
Donations	110	-0-	110	-0-	-0-
<b>Total Revenue</b>	<b>\$ 1,025,695</b>	<b>\$ 500,000</b>	<b>\$ 1,037,716</b>	<b>\$ 1,000,000</b>	<b>\$ 6,000,000</b>
<b>Expenses</b>					
Administrative	\$ 3,221	\$ 75,000	\$ 3,221	\$ 150,000	\$ 900,000
Communication	-0-	8,333	-0-	16,666	100,000
Compliance	-0-	16,666	-0-	33,332	200,000
Finance	-0-	6,250	2,010	12,500	75,000
Governance	-0-	6,250	-0-	12,500	75,000
Marketing/Research and Development	6,019	320,833	6,019	641,666	3,850,000
Professional Fees	-0-	4,166	-0-	8,332	50,000
Personnel	-0-	20,833	-0-	41,666	250,000
Reporting and Statistics	-0-	20,833	-0-	41,666	250,000
<b>Total Expenses</b>	<b>\$ 9,240</b>	<b>\$ 479,164</b>	<b>\$ 11,250</b>	<b>\$ 958,328</b>	<b>\$ 5,750,000</b>
	<b>\$ 1,016,455</b>	<b>\$ 20,836</b>	<b>\$ 1,026,466</b>	<b>\$ 41,672</b>	<b>\$ 250,000</b>

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