

# AMERICAN PECAN COUNCIL

## Pecan Industry Position Report

**For the Crop Year Ended August 31, 2018**

### INTER-HANDLER TRANSFERS OF PECANS

	<u>Total</u>
Inshell Pounds Transferred:	
Improved	110,729,662
Native/Seedling	15,468,732
Substandard	16,809,311
Total	<u>143,007,705</u>

### YEAR-END INVENTORY

	<u>Committed</u>			
	<u>Export</u>	<u>Domestic</u>	<u>Uncommitted</u>	<u>Total</u>
Inshell:				
Improved	-0-	12,453,104	23,078,430.00	35,531,534
Native/Seedling	-0-	2,004,305	4,945,834.00	6,950,139
Substandard	-0-	957,471	1,346,546.00	2,304,017
Total	-0-	15,414,880	29,370,810	44,785,690
Shelled:				
Halves	5,336,220	16,181,851	(1,513,515)	20,004,556
Pieces	2,450,530	20,561,213	14,366,864	37,378,607
Work In Process	-0-	586,408	350,547	936,955
Total	7,786,750	37,329,472	13,203,896	58,320,118
Total Inventory (Inshell Basis)	15,573,500	90,073,824	55,778,602	161,425,926

### U.S. PECAN HANDLED THROUGHOUT THE YEAR

Improved	261,524,162
Native/Seedling	42,549,603
Substandard	22,328,434
Total	<u>326,402,198</u>

The preliminary report regarding the 2017 crop year is based upon industry receipts, and may be subject to change as more information is provided.

§986.20 Inventory totals do not include pecans warehoused by growers.

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

# AMERICAN PECAN COUNCIL

## Shipments and Inventory on Hand

**For the Year Ended August 31, 2018**

	<u>Total</u>
Shipments:	
Shelled Meats	112,738,912
Inshell	86,198,451
Total Shipments (Inshell Basis)	<u>311,676,275</u>
Total Pecans in Inventory:	
Shelled Meats	340,718,964
Inshell	481,527,775
Total (Inshell Basis)	<u>1,162,965,703</u>
Commitments to Ship:	
Shelled Meats	
Domestic-Shelled Meats	234,298,721
Export-Shelled Meats	75,374,222
Total Meats	<u>309,672,943</u>
Inshell	
Domestic-Inshell	13,268,445
Export-Inshell	46,254
Total Inshell	<u>13,314,699</u>
Less Contracts to Purchase	
Shelled Meats	<u>(1,645,957)</u>
Inshell	<u>(7,102,792)</u>
Total Commitments (Inshell Basis)	<u>622,265,879</u>

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## Mexico Exports and Foreign Purchases

**For the Crop Year Ended August 31, 2018**

### INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>Total</u>
Inshell Exported for Shelling:	
Mexico	32,205,615
Total Inshell Exported for Shelling	<u>32,205,615</u>

Shelled Meats - Produced in U.S. Inshell Returned to U.S.:	
Mexico	10,965,003
Total Shelled Meats - Produced in U.S. Inshell Returned to U.S.	<u>10,965,003</u>

### PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>Total</u>
Shelled Meats:	
Country of Origin:	
Australia	101,770
Mexico	14,827,838
South Africa	192,470
Total Shelled Meats	<u>15,122,078</u>

Inshell:	
Country of Origin:	
Australia	44,063
Mexico	49,746,846
South Africa	-
Total Inshell	<u>49,790,909</u>

Total (Inshell Basis)	
Australia	247,603
Mexico	79,402,522
South Africa	384,940
Total (Inshell Basis)	<u>80,035,065</u>

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**AMERICAN PECAN COUNCIL**

**Destination Report**

**For the Crop Year Ended August 31, 2018**

World Region	2017 - 2018 - YTD			
	September 1 through August 31 2018			
Destination	Shelled	Inshell	Sub-Standard	Total (Inshell Basis)
<b><u>Africa</u></b>				
Algeria	130,320	-0-	-0-	260,640
Egypt	4,680	-0-	-0-	9,360
Total Africa	135,000	-0-	-0-	270,000
<b><u>Asia</u></b>				
China	390,660	3,397,555	-0-	4,178,875
Hong Kong	247,830	35,034,819	-0-	35,530,479
India	49,500	-0-	-0-	99,000
Japan	431,850	-0-	-0-	863,700
Kuwait	144,690	-0-	-0-	289,380
Malaysia	450	-0-	-0-	900
Philippines	3,360	-0-	-0-	6,720
Qatar	6,630	-0-	-0-	13,260
Singapore	27,720	-0-	-0-	55,440
South Korea	393,690	-0-	-0-	787,380
Thailand	150	-0-	-0-	300
Taiwan	178,500	25,000	-0-	382,000
Vietnam	50,195	4,788,934	-0-	4,889,324
Total Asia	1,925,225	43,246,308	-0-	47,096,758

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# AMERICAN PECAN COUNCIL

## Destination Report

**For the Crop Year Ended August 31, 2018**

World Region	2017 - 2018 - YTD			
Destination	September 1 through August 31 2018			
Destination	Shelled	Inshell	Sub-Standard	Total (Inshell Basis)
<u>Australia/Oceania</u>				
Australia	130,320	-0-	-0-	260,640
Total Australia	130,320	-0-	-0-	260,640
<u>Europe</u>				
Austria	49,800	-0-	-0-	99,600
Belgium	338,310	-0-	-0-	676,620
Czech Republic	23,550	-0-	-0-	47,100
Denmark	830,040	-0-	-0-	1,660,080
France	2,062,770	-0-	-0-	4,125,540
Germany	4,778,370	-0-	-0-	9,556,740
Greece	46,800	-0-	-0-	93,600
Italy	82,500	174,000	-0-	339,000
Lithuania	244,500	-0-	-0-	489,000
Netherlands	4,200,690	-0-	-0-	8,401,380
Norway	45,120	-0-	-0-	90,240
Poland	22,800	-0-	-0-	45,600
Portugal	10,080	-0-	-0-	20,160
Russia	25,080	-0-	-0-	50,160
Spain	93,600	-0-	-0-	187,200
Sweden	251,580	-0-	-0-	503,160
Switzerland	497,760	-0-	-0-	995,520
United Kingdom	3,378,030	-0-	-0-	6,756,060
Total Europe	16,981,380	174,000		34,136,760

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## Destination Report

**For the Crop Year Ended August 31, 2018**

World Region	2017 - 2018 - YTD			
	September 1 through August 31 2018			
Destination	Shelled	Inshell	Sub-Standard	Total (Inshell Basis)
<u>Middle East</u>				
Israel	1,086,150	-0-	-0-	2,172,300
Jordan	-0-	-0-	-0-	-0-
Lebanon	65,520	-0-	-0-	131,040
Saudi Arabia	203,420	-0-	-0-	406,840
Turkey	24,000	-0-	-0-	48,000
United Arab Emirates	282,060	-0-	-0-	564,120
Total Middle East	1,661,150	-0-	-0-	3,322,300
<u>North America</u>				
Canada	5,091,640	42,750	-0-	10,226,030
Mexico	483,900	15,029,406	639,896	16,637,102
Total North America	5,575,540	15,072,156	639,896	26,863,132
<u>South America</u>				
Columbia	7,560	-0-	-0-	15,120
Peru	124,020	-0-	-0-	248,040
Total South America	131,580	-0-	-0-	263,160
Grand Total Exports	26,540,195	58,492,464	639,896	112,212,750

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# AMERICAN PECAN COUNCIL

## Pecans Received from Own Account

**For the Crop Year Ended August 31, 2018**

<u>Variety Name</u>	<u>Total Pounds</u>
Inshell	
Blends/Mixed Budded	36,249,725
Bradley	834,170
Caddo	524,154
Cape Fear	2,834,863
Cheyenne	339,203
Creek	140,109
Desired	18,282,406
Desirable Type	1,498,000
Eastern Schley	2,993,909
Elliott	1,980,582
Excel	687,741
Moneymaker	2,222,170
Pawnee	3,502,464
Stuart	19,064,886
Sumner	3,839,395
Western Schley	96,573,494
Wichita	10,630,593
Other	21,221,950
Native/Seedling	20,463,200
Substandard	54,100,987
Total Varieties	<u>297,984,001</u>

The preliminary report regarding the 2017 crop year is based upon industry receipts, and may be subject to change as more information is provided.

Variance in data may occur due to lack of variety breakdown provided. Data may be revised or updated as more information is provided.