

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

For the One Month and Eleven Months Ended July 31, 2019

| | One Month | Eleven Months |
|--|-------------|---------------|
| Shipments: | | |
| Shelled Meats: | | |
| Retail/Grocery/Export | 11,045,613 | 133,599,835 |
| Inter-handler Transfers Shipped | 5,098 | 3,810,905 |
| Inter-handler Transfers Received | (887,488) | (13,349,174) |
| Total Shelled Meats | 10,163,223 | 124,061,566 |
| Inshell: | | |
| Retail/Grocery/Export | 2,908,976 | 39,472,934 |
| Inter-handler Transfers Shipped | 272,676 | 107,518,772 |
| Inter-handler Transfers Received | (6,380,218) | (157,483,063) |
| Total Inshell Meats | (3,198,566) | (10,491,357) |
| Total Shipments (Inshell Basis) | 17,127,880 | 237,631,775 |
| Total Pecans in Inventory: | | |
| Shelled Meats | 57,839,842 | |
| Inshell | 74,842,760 | |
| Total (Inshell Basis) | 190,522,444 | |
| Commitments to Ship (Sold, Not Delivered): | | |
| Meats: | | |
| Domestic-Shelled Meats | 52,987,471 | |
| Export-Shelled Meats | 9,209,554 | |
| Total Meats | 62,197,025 | |
| Inshell: | | |
| Domestic-Inshell | 633,100 | |
| Export-Inshell | 1,146,768 | |
| Total Inshell | 1,779,868 | |
| Less: Contracts to Purchase: | | |
| Shelled Meats | (680,940) | |
| Inshell | (1,330,089) | |
| Total Commitments (Inshell Basis) | 123,481,949 | |

Data may be revised or updated as more information is provided.
 §986.20 Inventory totals do not include pecans warehoused by growers.

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

For the One Month and Eleven Months Ended July 31, 2019

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO

U.S. AS SHELLED MEATS

| | <u>One Month</u> | <u>Eleven Months</u> |
|---|------------------|----------------------|
| Inshell Exported for Shelling: | | |
| Mexico | 2,287,760 | 8,951,851 |
| Total Inshell Exported for Shelling | 2,287,760 | 8,951,851 |
| Shelled Meats - Produced in U.S. Inshell Returned to U.S.: | | |
| Mexico | 528,000 | 5,886,686 |
| Total Shelled Meats - Produced in U.S. Inshell Returned to U.S. | 528,000 | 5,886,686 |

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

| | <u>One Month</u> | <u>Eleven Months</u> |
|-----------------------|------------------|----------------------|
| Shelled Meats: | | |
| Country of Origin: | | |
| Australia | - | 77,288 |
| Mexico | 157,440 | 18,019,933 |
| Total Shelled Meats | 157,440 | 18,097,221 |
| Inshell: | | |
| Country of Origin: | | |
| Argentina | - | 447,982 |
| Mexico | - | 65,591,384 |
| Total Inshell | - | 66,039,366 |
| Total (Inshell Basis) | | |
| Argentina | - | 447,982 |
| Australia | - | 154,576 |
| Mexico | 314,880 | 101,631,250 |
| Total (Inshell Basis) | 314,880 | 102,233,808 |

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

American
Destination Report

For the One Month and Eleven Months Ended July 31, 2019

| World Region Destination | 2018 - 2019 - Current One Month and Eleven Months Ended July 31, 2018 | | | | | | | |
|-----------------------------|--|------------------|----------------|-------------------|--------------|---------------|-----------------------|-------------------|
| | Shelled | | Inshell | | Sub-Standard | | Total (Inshell Basis) | |
| | One Month | Eleven Months | One Month | Eleven Months | One Month | Eleven Months | One Month | Eleven Months |
| Africa | | | | | | | | |
| Algeria | -0- | -0- | -0- | -0- | -0- | -0- | -0- | -0- |
| Egypt | -0- | 136,650 | -0- | -0- | -0- | -0- | -0- | 273,300 |
| Total Africa | -0- | 136,650 | -0- | -0- | -0- | -0- | -0- | 273,300 |
| Asia | | | | | | | | |
| China | 41,100 | 233,880 | -0- | 1,772,667 | -0- | -0- | 82,200 | 2,240,427 |
| Hong Kong | -0- | 255,600 | 623,194 | 10,858,553 | -0- | 37,100 | 623,194 | 11,406,853 |
| India | 75,000 | 135,390 | -0- | -0- | -0- | -0- | 150,000 | 270,780 |
| Japan | 69,150 | 901,200 | -0- | -0- | -0- | -0- | 138,300 | 1,802,400 |
| Kuwait | -0- | 73,200 | -0- | -0- | -0- | -0- | -0- | 146,400 |
| Malaysia | 22,620 | 22,860 | -0- | -0- | -0- | -0- | 45,240 | 45,720 |
| Philippines | -0- | 6,720 | -0- | -0- | -0- | -0- | -0- | 13,440 |
| Qatar | -0- | 26,460 | -0- | -0- | -0- | -0- | -0- | 52,920 |
| Singapore | -0- | 19,500 | -0- | -0- | -0- | -0- | -0- | 39,000 |
| South Korea | -0- | 791,808 | -0- | -0- | -0- | -0- | -0- | 1,583,616 |
| Thailand | 22,800 | 173,850 | -0- | -0- | -0- | -0- | 45,600 | 347,700 |
| Taiwan | -0- | 361,410 | -0- | -0- | -0- | -0- | -0- | 722,820 |
| Vietnam | -0- | 189,300 | -0- | -0- | -0- | -0- | -0- | 378,600 |
| Total Asia | 230,670 | 3,191,178 | 623,194 | 12,631,220 | -0- | 37,100 | 1,084,534 | 19,050,676 |
| Australia/Oceania | | | | | | | | |
| Australia | -0- | 72,000 | -0- | -0- | -0- | -0- | -0- | 144,000 |
| Total Australia | -0- | 72,000 | -0- | -0- | -0- | -0- | -0- | 144,000 |
| Europe | | | | | | | | |
| Austria | -0- | 27,600 | -0- | 55,000 | -0- | -0- | -0- | 110,200 |
| Belgium | 212,498 | 770,723 | -0- | -0- | -0- | -0- | 424,996 | 1,541,446 |
| Czech Republic | -0- | 83,940 | -0- | -0- | -0- | -0- | -0- | 167,880 |
| Denmark | 168,000 | 998,618 | -0- | -0- | -0- | -0- | 336,000 | 1,997,235 |
| France | 588,840 | 2,797,330 | -0- | -0- | -0- | -0- | 1,177,680 | 5,594,660 |
| Germany | 894,825 | 6,922,757 | -0- | -0- | -0- | -0- | 1,789,650 | 13,845,513 |
| Greece | (38,550) | (36,750) | -0- | -0- | -0- | -0- | (77,100) | (73,500) |
| Italy | 121,500 | 202,500 | -0- | -0- | -0- | -0- | 243,000 | 405,000 |
| Lithuania | 207,765 | 618,435 | -0- | -0- | -0- | -0- | 415,530 | 1,236,870 |
| Netherlands | 1,226,120 | 6,215,105 | -0- | -0- | -0- | -0- | 2,452,240 | 12,430,210 |
| Norway | -0- | 62,848 | -0- | -0- | -0- | -0- | -0- | 125,696 |
| Poland | -0- | -0- | -0- | -0- | -0- | -0- | -0- | -0- |
| Portugal | -0- | 7,200 | -0- | -0- | -0- | -0- | -0- | 14,400 |
| Russia | -0- | -0- | -0- | -0- | -0- | -0- | -0- | -0- |
| Slovenia | -0- | 1,800 | -0- | -0- | -0- | -0- | -0- | 3,600 |
| Spain | 123,191 | 770,291 | -0- | -0- | -0- | -0- | 246,382 | 1,540,582 |
| Sweden | 49,356 | 329,588 | -0- | -0- | -0- | -0- | 98,712 | 659,176 |

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AMERICAN PECAN COUNCIL TM

American
Destination Report

For the One Month and Eleven Months Ended July 31, 2019

| World Region Destination | 2018 - 2019 - Current One Month and Eleven Months Ended July 31, 2018 | | | | | | | |
|-----------------------------|--|------------|---------|------------|--------------|---------|-----------------------|-------------|
| | Shelled | | Inshell | | Sub-Standard | | Total (Inshell Basis) | |
| Switzerland | -0- | 576,600 | -0- | -0- | -0- | -0- | -0- | 1,153,200 |
| United Kingdom | 603,813 | 4,302,385 | -0- | -0- | -0- | -0- | 1,207,626 | 8,604,770 |
| Total Europe | 4,157,358 | 24,650,969 | -0- | 55,000 | -0- | -0- | 8,314,716 | 49,356,938 |
| Middle East | | | | | | | | |
| Israel | 207,179 | 1,709,909 | -0- | -0- | -0- | -0- | 414,358 | 3,419,818 |
| Jordan | -0- | 24,000 | -0- | -0- | -0- | -0- | -0- | 48,000 |
| Lebanon | -0- | 56,250 | -0- | -0- | -0- | -0- | -0- | 112,500 |
| Saudi Arabia | -0- | 442,110 | -0- | -0- | -0- | -0- | -0- | 884,220 |
| Turkey | -0- | 24,000 | -0- | -0- | -0- | -0- | -0- | 48,000 |
| United Arab Emirates | 45,006 | 334,557 | -0- | -0- | -0- | -0- | 90,012 | 669,114 |
| Total Middle East | 252,185 | 2,590,826 | -0- | -0- | -0- | -0- | 504,370 | 5,181,652 |
| North America | | | | | | | | |
| Canada | 584,565 | 7,009,462 | -0- | 52,096 | -0- | -0- | 1,169,130 | 14,071,020 |
| Costa Rica | -0- | 22,800 | -0- | -0- | -0- | -0- | -0- | 45,600 |
| Mexico | 46,200 | 836,068 | 55,000 | 13,726,005 | -0- | 568,605 | 147,400 | 15,966,746 |
| Total North America | 630,765 | 7,868,330 | 55,000 | 13,778,101 | -0- | 568,605 | 1,316,530 | 30,083,366 |
| South American | | | | | | | | |
| Columbia | -0- | 2,400 | -0- | -0- | -0- | -0- | -0- | 4,800 |
| Peru | -0- | 105,000 | -0- | -0- | -0- | -0- | -0- | 210,000 |
| Trinidad | -0- | 13,500 | -0- | -0- | -0- | -0- | -0- | 27,000 |
| Total South America | -0- | 107,400 | -0- | -0- | -0- | -0- | -0- | 241,800 |
| Total Exports | 5,270,978 | 38,617,353 | 678,194 | 26,464,321 | -0- | 605,705 | 11,220,150 | 104,331,732 |
| Total Domestic | -0- | -0- | -0- | -0- | -0- | -0- | -0- | -0- |
| Grand Total Shipments | 5,270,978 | 38,617,353 | 678,194 | 26,464,321 | -0- | 605,705 | 11,220,150 | 104,331,732 |

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AMERICAN PECAN COUNCIL

Pecans Received from Own Account

For the One Month and Eleven Months Ended July 31, 2018

| <u>Variety Name</u> | <u>One Month</u> | <u>Eleven Months</u> |
|------------------------|------------------|----------------------|
| Inshell | | |
| Blends/Mixed Budded | 4,660,735 | 37,504,960 |
| Byrd | -0- | -0- |
| Bradley | -0- | 823,842 |
| Caddo | -0- | 1,066,128 |
| Cape Fear | 4,174 | 1,806,220 |
| Cheyenne | -0- | 268,694 |
| Creek | -0- | 549,511 |
| Desirable | 46,406 | 10,650,763 |
| Desirable Type | -0- | 1,385,036 |
| Eastern Schley | -0- | 3,959,850 |
| Elliott | -0- | 2,110,866 |
| Excel | -0- | 696,420 |
| Moneymaker | -0- | 684,082 |
| Pawnee | -0- | 7,546,718 |
| Stuart | 475,409 | 15,720,543 |
| Sumner | -0- | 3,080,049 |
| Western Schley | 3,966,580 | 87,801,352 |
| Wichita | -0- | 9,023,970 |
| Other | 359,628 | 23,984,572 |
| Native/Seedling | 11,339 | 15,535,747 |
| Substandard | 283,868 | 16,819,860 |
| Total Varieties | 9,808,139 | 241,019,183 |

Variance in data may occur due to lack of variety breakdown provided. Data may be revised or updated as more information is provided.