

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

For the One Month and Three Months Ended November 30, 2018

	<u>One Month</u>	<u>Three Months</u>
Shipments:		
Shelled Meats		
Retail/Grocery/Export	18,760,910	44,163,754
Inter-handler Transfers Shipped	1,158,996	3,599,346
Inter-handler Transfers Received	(2,089,328)	(3,864,800)
Total Shelled Meats	<u>17,830,578</u>	<u>43,898,300</u>
Inshell		
Retail/Grocery/Export	6,557,650	12,206,471
Inter-handler Transfers Shipped	23,813,928	40,046,148
Inter-handler Transfers Received	(37,766,438)	(51,605,675)
Total Inshell Meats	<u>(7,394,860)</u>	<u>646,944</u>
Total Shipments (Inshell Basis)	<u>28,266,296</u>	<u>88,443,544</u>
Total Pecans in Inventory:		
Shelled Meats	52,708,926	
Inshell	64,331,631	
Total (Inshell Basis)	<u>169,749,483</u>	
Commitments to Ship:		
Meats:		
Domestic-Shelled Meats	41,242,573	
Export-Shelled Meats	11,619,264	
Total Meats	<u>52,861,837</u>	
Inshell:		
Domestic-Inshell	20,483,289	
Export-Inshell	797,250	
Total Inshell	<u>21,280,539</u>	
Less: Contracts to Purchase:		
Shelled Meats	(626,280)	
Inshell	<u>(7,350,839)</u>	
Total Commitments (Inshell Basis)	<u>118,400,814</u>	

Data may be revised or updated as more information is provided.
\$986.20 Inventory totals do not include pecans warehoused by growers.

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

For the One Month and Three Months Ended November 30, 2018

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>One Month</u>	<u>Three Months</u>
Inshell Exported for Shelling:		
Mexico	258,400	5,452,028
Total Inshell Exported for Shelling	<u>258,400</u>	<u>5,452,028</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:		
Mexico	210,414	2,430,667
Total Shelled Meats - Produced in U.S. Inshell Returned to U.	<u>210,414</u>	<u>2,430,667</u>

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>One Month</u>	<u>Three Months</u>
Shelled Meats:		
Country of Origin:		
Mexico	3,588,848	4,314,008
Total Shelled Meats	<u>3,588,848</u>	<u>4,314,008</u>
Inshell:		
Country of Origin:		
Argentina	48,501	48,501
Mexico	17,952,248	21,386,029
Total Inshell	<u>18,000,749</u>	<u>21,434,530</u>
Total (Inshell Basis)		
Argentina	48,501	48,501
Mexico	25,129,944	30,014,045
Total (Inshell Basis)	<u>25,178,445</u>	<u>30,062,546</u>

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AMERICAN PECAN COUNCIL

Destination Report

For the One Month and Three Months Ended November 30, 2018

World Region Destination	2018 - 2019 - Current One Month and Three Months Ended November 30, 2018								
	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)		
	One Month	Three Months	One Month	Three Months	One Month	Three Months	One Month	Three Months	
<u>Africa</u>									
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<u>Asia</u>									
China	-0-	42,180	440,925	1,510,167	-0-	-0-	440,925	1,594,527	
Hong Kong	-0-	-0-	2,976,743	5,162,243	-0-	-0-	2,976,743	5,162,243	
India	-0-	4,500	-0-	-0-	-0-	-0-	-0-	9,000	
Japan	84,420	117,000	-0-	-0-	-0-	-0-	168,840	234,000	
Kuwait	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
Malaysia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
Philippines	-0-	3,360	-0-	-0-	-0-	-0-	-0-	6,720	
Qatar	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
Singapore	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
South Korea	48,000	219,000	-0-	-0-	-0-	-0-	96,000	438,000	
Thailand	18,000	18,000	-0-	-0-	-0-	-0-	36,000	36,000	
Taiwan	-0-	22,500	-0-	-0-	-0-	-0-	-0-	45,000	
Vietnam	-0-	67,800	199,494	199,494	-0-	-0-	199,494	335,094	
Total Asia	150,420	494,340	3,617,162	6,871,904	-0-	-0-	3,918,002	7,860,584	

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Destination Report

For the One Month and Three Months Ended November 30, 2018

World Region	2018 - 2019 - Current							
	One Month and Three Months Ended November 30, 2018							
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
<u>Australia/Oceania</u>								
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<u>Europe</u>								
Austria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Belgium	18,960	55,200	-0-	-0-	-0-	-0-	37,920	110,400
Czech Republic	22,140	40,140	-0-	-0-	-0-	-0-	44,280	80,280
Denmark	96,060	252,270	-0-	-0-	-0-	-0-	192,120	504,540
France	234,900	582,151	-0-	-0-	-0-	-0-	469,800	1,164,302
Germany	335,970	969,180	-0-	-0-	-0-	-0-	671,940	1,938,360
Greece	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Italy	-0-	40,500	-0-	-0-	-0-	-0-	-0-	81,000
Lithuania	42,000	170,100	-0-	-0-	-0-	-0-	84,000	340,200
Netherlands	292,020	945,900	-0-	-0-	-0-	-0-	584,040	1,891,800
Norway	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Slovenia	1,800	1,800	-0-	-0-	-0-	-0-	3,600	3,600
Spain	65,400	150,120	-0-	-0-	-0-	-0-	130,800	300,240
Sweden	5,400	36,990	-0-	-0-	-0-	-0-	10,800	73,980
Switzerland	40,500	92,760	-0-	-0-	-0-	-0-	81,000	185,520
United Kingdom	395,220	1,034,680	-0-	-0-	-0-	-0-	790,440	2,069,360
Total Europe	1,550,370	4,371,791	-0-	-0-	-0-	-0-	3,100,740	8,743,582

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Destination Report

For the One Month and Three Months Ended November 30, 2018

World Region Destination	2018 - 2019 - Current One Month and Three Months Ended November 30, 2018							Total (Inshell Basis)	
	Shelled		Inshell		Sub-Standard				
<u>Middle East</u>									
Israel	198,600	545,580	-0-	-0-	-0-	-0-	397,200	1,091,160	
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
Lebanon	15,000	15,000	-0-	-0-	-0-	-0-	30,000	30,000	
Saudi Arabia	-0-	40,500	-0-	-0-	-0-	-0-	-0-	81,000	
Turkey	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
United Arab Emirates	1,500	25,050	-0-	-0-	-0-	-0-	3,000	50,100	
Total Middle East	215,100	626,130	-0-	-0-	-0-	-0-	430,200	1,252,260	
<u>North America</u>									
Canada	787,980	2,256,295	29,896	52,096	-0-	-0-	1,605,856	4,564,686	
Mexico	81,000	367,198	953,241	3,269,897	-0-	-0-	1,115,241	4,004,293	
Total North America	868,980	2,623,493	983,137	3,321,993	-0-	-0-	2,721,097	8,568,979	
<u>South American</u>									
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
Peru	24,000	57,000	-0-	-0-	-0-	-0-	48,000	114,000	
Trinidad	13,500	13,500	-0-	-0-	-0-	-0-	27,000	27,000	
Total South America	37,500	70,500	-0-	-0-	-0-	-0-	75,000	141,000	
Total Exports	2,822,370	8,186,254	4,600,299	10,193,897	-0-	-0-	10,245,039	26,566,405	
Total Domestic	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
Grand Total Shipments	2,822,370	8,186,254	4,600,299	10,193,897	-0-	-0-	10,245,039	26,566,405	

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AMERICAN PECAN COUNCIL

Pecans Received from Own Account

For the One Month and Three Months Ended November 30, 2018

<u>Variety Name</u>	<u>One Month</u>	<u>Three Months</u>
Inshell		
Blends/Mixed Budded	5,405,243	8,364,640
Bradley	-0-	-0-
Caddo	431,488	1,004,988
Cape Fear	927,772	1,032,632
Cheyenne	143,247	161,246
Creek	124,329	403,011
Desirable	5,215,812	6,362,137
Desirable Type	645,760	995,946
Eastern Schley	768,696	1,022,752
Elliott	808,996	1,189,414
Excel	326,363	505,744
Moneymaker	212,495	454,005
Pawnee	1,632,743	4,971,855
Stuart	6,288,197	8,925,326
Sumner	996,772	1,008,808
Western Schley	2,347,810	7,547,631
Wichita	865,653	1,789,440
Other	4,896,539	9,099,839
Native/Seedling	3,540,071	4,745,756
Substandard	2,418,926	2,977,899
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Total Varieties	<u>37,996,912</u>	<u>62,563,069</u>

Variance in data may occur due to lack of variety breakdown provided. Data may be revised or updated as more information is provided.