

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

For the One Month and Five Months Ended January 31, 2020

	<u>One Month</u>	<u>Five Months</u>
Shipments:		
Shelled Meats		
Retail/Grocery/Export	11,086,382	71,436,044
Inter-handler Transfers Shipped	37,874	534,107
Inter-handler Transfers Received	(601,300)	(5,733,922)
Total Shelled Meats	<u>10,522,956</u>	<u>66,236,229</u>
Inshell		
Retail/Grocery/Export	11,703,842	34,213,337
Inter-handler Transfers Shipped	8,436,109	42,674,796
Inter-handler Transfers Received	(50,250,956)	(125,054,012)
Total Inshell Meats	<u>(30,111,005)</u>	<u>(48,165,879)</u>
Total Shipments (Inshell Basis)	<u>(9,065,093)</u>	<u>84,306,578</u>
Total Pecans in Inventory:		
Shelled Meats	51,957,204	
Inshell	158,917,488	
Total (Inshell Basis)	<u>262,831,896</u>	
Commitments to Ship:		
Meats:		
Domestic-Shelled Meats	95,090,637	
Export-Shelled Meats	15,824,600	
Total Meats	<u>110,915,237</u>	
Inshell:		
Domestic-Inshell	998,709	
Export-Inshell	12,996,462	
Total Inshell	<u>13,995,171</u>	
Less: Contracts to Purchase:		
Shelled Meats	(1,201,320)	
Inshell	(10,330,211)	
Total Commitments (Inshell Basis)	<u>223,092,794</u>	

Data may be revised or updated as more information is provided.
\$986.20 Inventory totals do not include pecans warehoused by growers.

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

For the One Month and Five Months Ended January 31, 2020

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>One Month</u>	<u>Five Months</u>
Inshell Exported for Shelling:		
Mexico	63,960	4,456,764
Total Inshell Exported for Shelling	<u>63,960</u>	<u>4,456,764</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:		
Mexico	37,440	2,075,564
Total Shelled Meats - Produced in U.S. Inshell Returned to U.	<u>37,440</u>	<u>2,075,564</u>

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>One Month</u>	<u>Five Months</u>
Shelled Meats:		
Country of Origin:		
Mexico	1,969,943	6,793,603
Total Shelled Meats	<u>1,969,943</u>	<u>6,793,603</u>
Inshell:		
Country of Origin:		
Argentina	-	47,641
Mexico	18,061,793	46,702,658
Total Inshell	<u>18,061,793</u>	<u>46,750,299</u>
Total (Inshell Basis)		
Argentina	-	47,641
Mexico	22,001,679	60,289,864
Total (Inshell Basis)	<u>22,001,679</u>	<u>60,337,505</u>

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AMERICAN PECAN COUNCIL

Destination Report

For the One Month and Five Months Ended January 31, 2020

World Region Destination	2019 - 2020 - Current One Month and Five Months Ended January 31, 2020								
	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)		
	One Month	Five Months	One Month	Five Months	One Month	Five Months	One Month	Five Months	
<u>Africa</u>									
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Egypt	22,800	44,220	-0-	-0-	-0-	-0-	45,600	88,440	
Total Africa	22,800	44,220	-0-	-0-	-0-	-0-	45,600	88,440	
<u>Asia</u>									
China	780	267,152	2,987,930	9,116,463	-0-	-0-	2,989,490	9,650,767	
Hong Kong	-0-	57,599	990,000	2,874,274	-0-	-0-	990,000	2,989,472	
India	-0-	15,000		-0-	-0-	-0-	-0-	30,000	
Japan	56,250	162,300		-0-	-0-	-0-	112,500	324,600	
Kuwait	-0-	-0-		-0-	-0-	-0-	-0-	-0-	
Malaysia	18,000	18,000		-0-	-0-	-0-	36,000	36,000	
Philippines	-0-	3,360		-0-	-0-	-0-	-0-	6,720	
Qatar	13,230	13,230		-0-	-0-	-0-	26,460	26,460	
Singapore	16,680	16,680		-0-	-0-	-0-	33,360	33,360	
South Korea	225,300	867,900		-0-	-0-	-0-	450,600	1,735,800	
Thailand	-0-	63,150		55,100	-0-	-0-	-0-	181,400	
Taiwan	39,000	100,410	-0-	220,400	-0-	-0-	78,000	421,220	
Vietnam	-0-	121,500		-0-	-0-	-0-	-0-	243,000	
Total Asia	369,240	1,706,281	3,977,930	12,266,237	-0-	-0-	4,716,410	15,678,799	

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AMERICAN PECAN COUNCIL

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Destination Report

For the One Month and Five Months Ended January 31, 2020

World Region	2019 - 2020 - Current							
	One Month and Five Months Ended January 31, 2020							
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
<u>Australia/Oceania</u>								
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<u>Europe</u>								
Austria	-0-	24,000	-0-	-0-	-0-	-0-	-0-	48,000
Belgium	5,400	117,000	-0-	-0-	-0-	-0-	10,800	234,000
Czech Republic	-0-	13,500	-0-	-0-	-0-	-0-	-0-	27,000
Denmark	69,000	384,480	-0-	-0-	-0-	-0-	138,000	768,960
France	121,410	808,200	-0-	-0-	-0-	-0-	242,820	1,616,400
Germany	221,220	1,225,260	-0-	-0-	-0-	-0-	442,440	2,450,520
Greece	-0-	24,000	-0-	-0-	-0-	-0-	-0-	48,000
Italy	81,000	162,000	-0-	-0-	-0-	-0-	162,000	324,000
Latvia	-0-	1,440	-0-	-0-	-0-	-0-	-0-	2,880
Lithuania	123,000	209,070	-0-	-0-	-0-	-0-	246,000	418,140
Netherlands	352,200	1,473,210	-0-	-0-	-0-	-0-	704,400	2,946,420
Norway	-0-	22,800	-0-	-0-	-0-	-0-	-0-	45,600
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Slovenia	-0-	3,600	-0-	-0-	-0-	-0-	-0-	7,200
Spain	166,740	308,220	-0-	-0-	-0-	-0-	333,480	616,440
Sweden	23,700	102,750	-0-	-0-	-0-	-0-	47,400	205,500
Switzerland	40,500	217,260	-0-	-0-	-0-	-0-	81,000	434,520
United Kingdom	201,390	951,300	-0-	-0-	-0-	-0-	402,780	1,902,600
Total Europe	1,405,560	6,048,090	-0-	-0-	-0-	-0-	2,811,120	12,096,180

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AMERICAN PECAN COUNCIL TM

Destination Report

For the One Month and Five Months Ended January 31, 2020

World Region Destination	2019 - 2020 - Current		One Month and Five Months Ended January 31, 2020				Total (Inshell Basis)	
	Shelled	Inshell	Inshell	Sub-Standard				
<u>Middle East</u>								
Israel	118,200	434,220	-0-	-0-	-0-	-0-	236,400	868,440
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Lebanon	43,050	108,990	-0-	-0-	-0-	-0-	86,100	217,980
Saudi Arabia	132,000	222,000	-0-	-0-	-0-	-0-	264,000	444,000
Turkey	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
United Arab Emirates	142,200	228,660	-0-	-0-	-0-	-0-	284,400	457,320
Total Middle East	435,450	993,870	-0-	-0-	-0-	-0-	870,900	1,987,740
<u>North America</u>								
Canada	519,696	3,475,859	-0-	26,294	-0-	-0-	1,039,392	6,978,012
Mexico	81,327	230,544	393,240	592,255		128,840	555,894	1,182,183
Total North America	601,023	3,706,403	393,240	618,549	-0-	128,840	1,595,286	8,160,195
<u>South American</u>								
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total South America	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Exports	2,834,073	12,498,864	4,371,170	12,884,786	-0-	128,840	10,039,316	38,011,354
Total Domestic	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Grand Total Shipments	2,834,073	12,498,864	4,371,170	12,884,786	-0-	128,840	10,039,316	38,011,354

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AMERICAN PECAN COUNCIL

Pecans Received from Own Account

For the One Month and Five Months Ended January 31, 2020

<u>Variety Name</u>	<u>One Month</u>	<u>Five Months</u>
Inshell		
Blends/Mixed Budded	3,396,100	15,029,842
Bradley	433,371	984,158
Caddo	28,763	720,778
Cape Fear	208,280	2,458,222
Cheyenne	259	295,447
Creek	187,409	670,008
Desirable	1,035,101	15,899,322
Desirable Type	207,858	1,757,900
Eastern Schley	189,260	1,337,499
Elliott	377,759	2,074,927
Excel	13,480	1,447,089
Moneymaker	442	1,331,962
Pawnee	450,993	9,817,199
Stuart	1,099,419	8,577,189
Sumner	534,060	4,271,020
Western Schley	17,112,258	29,476,484
Wichita	2,080,184	5,909,754
Other	5,722,229	9,920,137
Native/Seedling	10,297,407	23,239,800
Substandard	3,601,006	8,173,779
Total Varieties	<u>46,975,638</u>	<u>143,392,516</u>

Variance in data may occur due to lack of variety breakdown provided. Data may be revised or updated as more information is provided.