

SEPTEMBER 2020 MARKETING HIGHLIGHTS

BREAKFAST BLOCKBUSTERS



You may recall that earlier this year, consumer interest in pecans for breakfast started increasing, so we shifted our search and social advertising to capitalize on the trend. We continued that success by partnering with RD Mia Syn to showcase Maple Pecan Overnight Oats during a National Breakfast Month segment on NEWS4 (Jacksonville, FL) which reached **more than 127,000 viewers.** OUT OF EVERY ULL WEBSITE VISITORS SEEK RECIPES

An effective tactic for promoting pecans is connecting with consumers who are already hunting for recipes and primed to buy ingredients. This month, 76% of all visits to AmericanPecan.com were to a recipe page – a 16% increase over our previous high in August. These recipe seekers are leaning into savory options, with granola bar and smoothie recipes at the top of **more than 78,000 recipe views** this month.

DID YOU KNOW? All of these recipes and many more are available to use in your own marketing materials. Visit AmericanPecan.com to check out your options. TO DOWNLOAD recipes and hi-res photography, visit the About Us/Media Library page.

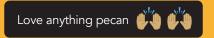
TO SHARE directly from our site to your social media followers, click "share" on the recipe page and choose your preferred social media channel.

FOR DOWNLOADABLE RECIPE IMAGES AND VIDEOS and a wide range of additional resources, visit the Industry Toolkit found under the For Industry menu tab (pw: pecans18).

PECAN LOVEO



Yes!! I need this for 2 growing boys virtual learning!!



To view more monthly marketing highlights, visit the **Industry Toolkit on** AmericanPecan.com and select Your Dollars at Work.

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granola bars

Pecan Granola Bars

Pecan Granola Bars

Maple Pecan Granola Bars (gluten-free, whol ...

Cookie and Kate 4.9 ***** (22) 25 min Peanut butter, maple syrup, old fashioned oats, cinnamon, salted The American Pecan Council No reviews 25 min Maple syrup, pecan butter, old fashioned oats, vanilla extract



Pecan Granola Bars



Mile High Mitts

35 min

5.0 ***** (1)

Gluten free, coconut oil, maple

syrup, flax seed, cinnamon

Homemade Pecan Granola Bars Buy This Cook That 5.0 ***** (5) 55 min Chia seeds, brown sugar, sunflower seeds, dark chocolate

Men's Journal No reviews 19,560 hr Maple syrup, pecan butter, old fashioned oats, pecan halves,

Cranberry Chocolate Chip Pecan Granola... Bake or Break No reviews 48 min Brown sugar, sunflower seeds, mini chocolate chips, toffee bits

This month, our Pecan Granola Bar recipe generated more than 38,000 impressions within search engine advertising and drove more than 25,000 social media users to AmericanPecan.com. Additionally, Pecan Partner Andie Mitchell debuted her new Chewy Coconut Pecan Granola Bars on Instagram, garnering more than 28,000 impressions and adding another on-trend option to our recipe arsenal.