

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

July 31, 2020

	<u>7/31/2020</u>	<u>7/31/2019</u>	<u>9/1/19-7/31/20</u>	<u>9/1/18-7/31/19</u>
Shipments:				
Shelled Meats				
Retail/Grocery/Export	10,645,111	11,167,482	139,992,783	136,492,856
Inter-handler Transfers Shipped	5,050	47,098	779,859	5,026,502
Inter-handler Transfers Received	(212,083)	(929,488)	(9,163,478)	(15,887,024)
Total Shelled Meats	<u>10,438,078</u>	<u>10,285,092</u>	<u>131,609,164</u>	<u>125,632,334</u>
Inshell				
Retail/Grocery/Export	6,702	3,133,526	63,783,749	39,617,367
Inter-handler Transfers Shipped	2,702,311	362,712	43,234,899	110,015,782
Inter-handler Transfers Received	(42,153)	(6,470,254)	(171,187,294)	(169,081,937)
Total Inshell Meats	<u>2,666,860</u>	<u>(2,974,016)</u>	<u>(64,168,646)</u>	<u>(19,448,788)</u>
Total Shipments (Inshell Basis)	<u>23,543,016</u>	<u>17,596,168</u>	<u>199,049,682</u>	<u>231,815,880</u>
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	<u>7/31/2020</u>	<u>7/31/2019</u>	<u>% of Change of Year</u>	
Total Pecans in Inventory:				
Shelled Meats	53,649,394	59,423,798	-10%	
Inshell	135,558,663	75,628,810	79%	
Total (Inshell Basis)	<u>242,857,451</u>	<u>194,476,406</u>	<u>25%</u>	
Commitments to Ship:				
Meats:				
Domestic-Shelled Meats	64,858,028	53,032,171	22%	
Export-Shelled Meats	7,924,900	9,209,554	-14%	
Total Meats	<u>72,782,928</u>	<u>62,241,725</u>	<u>17%</u>	
Inshell:				
Domestic-Inshell	511,502	633,100	-19%	
Export-Inshell	6,554,828	1,146,768	472%	
Total Inshell	<u>7,066,330</u>	<u>1,779,868</u>	<u>297%</u>	
Less: Contracts to Purchase:				
Shelled Meats	(162,000)	(680,940)	-76%	
Inshell	-0-	(1,330,089)	-100%	
Total Commitments (Inshell Basis)	<u>152,308,186</u>	<u>123,571,349</u>	<u>23%</u>	
Net Open Position	<u>90,549,265</u>	<u>70,905,057</u>	<u>28%</u>	

§986.20 Inventory totals do not include pecans warehoused by growers. Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

Data is accurate as of August 20, 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Destination Report

May 31, 2020

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)					
		7/31/2020	9/1/19-7/31/20	7/31/2020	9/1/19-7/31/20	7/31/2020	9/1/19-7/31/20	7/31/2020	7/31/2019	9/1/19-7/31/20	9/1/18-7/31/19		
Africa													
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
	Egypt	-0-	86,220	-0-	-0-	-0-	-0-	-0-	-0-	-0-	172,440	273,300	
	Morocco		-0-		-0-		-0-		-0-		-0-	28,250	
	Total Africa	-0-	86,220	-0-	-0-	-0-	-0-	-0-	-0-	-0-	172,440	301,550	
Asia													
	China		1,504,269		13,557,828		-0-		-0-		82,200	16,566,366	3,839,296
	Hong Kong		58,712		3,616,500		-0-		-0-		623,194	3,733,924	11,406,853
	India		21,720		-0-		-0-		-0-		30,000	43,440	150,780
	Japan	46,050	485,850		-0-		-0-		-0-	92,100	138,300	971,700	1,802,400
	Kuwait		146,700		-0-		-0-		-0-		-0-	293,400	191,400
	Malaysia		33,000		-0-		-0-		-0-		45,240	66,000	45,720
	Philippines	3,360	10,080		-0-		-0-		-0-	6,720	-0-	20,160	13,440
	Qatar		16,590		-0-		-0-		-0-		-0-	33,180	52,920
	Singapore	15,000	43,260		-0-		-0-		-0-	30,000	-0-	86,520	39,000
	South Korea	63,000	1,298,100		-0-		-0-		-0-	126,000	-0-	2,596,200	1,772,616
	Thailand		80,760		55,100		-0-		-0-		45,600	216,620	347,700
	Taiwan		202,410		1,369,556		-0-		-0-		-0-	1,774,376	722,820
	Vietnam	42,000	325,500		-0-		-0-		-0-	84,000	-0-	651,000	578,094
	Total Asia	169,410	4,226,951	-0-	18,598,984	-0-	-0-	-0-	-0-	338,820	964,534	27,052,886	20,963,039

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

May 31, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
Destination											
Australia/Oceania											
Australia	1,680	68,280	-0-	-0-	-0-	-0-	3,360	-0-	136,560	199,000	
Total Australia	1,680	68,280	-0-	-0-	-0-	-0-	3,360	-0-	136,560	199,000	
Europe											
Austria	24,000	72,000	-0-	-0-	-0-	-0-	48,000	-0-	144,000	110,200	
Belgium	40,500	367,500	-0-	-0-	-0-	-0-	81,000	161,940	735,000	1,278,390	
Czech Republic		65,400	-0-	-0-	-0-	-0-	-0-	-0-	130,800	248,768	
Denmark	51,600	537,150	-0-	-0-	-0-	-0-	103,200	67,200	1,074,300	1,728,435	
France	226,020	1,738,890	-0-	-0-	-0-	8	452,040	403,380	3,477,788	4,820,360	
Finland		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,000	
Germany	205,290	5,600,010	-0-	-0-	-0-	-0-	410,580	771,300	11,200,020	12,827,163	
Greece		109,500	-0-	-0-	-0-	-0-	-0-	(77,100)	219,000	10,500	
Ireland		55,560	-0-	-0-	-0-	-0-	-0-	-0-	111,120	-0-	
Italy	3,750	368,970	-0-	-0-	-0-	-0-	7,500	243,000	737,940	405,000	
Latvia	4,500	20,610	-0-	-0-	-0-	-0-	9,000	-0-	41,220	-0-	
Lithuania	42,000	465,570	-0-	-0-	-0-	-0-	84,000	81,000	931,140	946,980	
Netherlands	351,090	3,724,170	-0-	-0-	-0-	-0-	702,180	1,034,460	7,448,340	11,012,430	
Norway		58,800	-0-	-0-	-0-	-0-	-0-	-0-	117,600	125,696	
Poland	4,410	29,410	-0-	-0-	-0-	-0-	8,820	-0-	58,820	-0-	
Portugal		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	14,400	
Russia		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	42,000	
Slovenia	3,600	16,200	-0-	-0-	-0-	-0-	7,200	-0-	32,400	3,600	
Spain	59,220	1,119,330	-0-	-0-	-0-	-0-	118,440	178,320	2,238,660	1,518,120	
Sweden	6,900	231,450	-0-	-0-	-0-	-0-	13,800	21,600	462,900	582,064	
Switzerland	82,500	631,860	-0-	-0-	-0-	-0-	165,000	-0-	1,263,720	1,153,200	
United Kingdom	196,920	2,782,506	-0-	-0-	-0-	-0-	393,840	445,920	5,565,012	7,843,064	
Total Europe	1,302,300	17,994,886	-0-	-0-	-0-	8	2,604,600	3,331,020	35,989,780	44,715,370	
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
Destination	7/31/2020	9/1/19-7/31/20	7/31/2020	9/1/19-7/31/20	7/31/2020	9/1/19-7/31/20	7/31/2020	7/31/2019	9/1/19-7/31/20	9/1/18-7/31/19	
Middle East											
Israel	69,600	1,133,500	-0-	-0-	-0-	-0-	139,200	414,358	2,267,000	4,076,458	
Jordan		61,230	-0-	-0-	-0-	-0-	-0-	-0-	122,460	48,000	
Lebanon	24,000	300,000	-0-	-0-	-0-	-0-	48,000	-0-	600,000	112,500	
Saudi Arabia	40,480	925,880	-0-	-0-	-0-	-0-	80,960	-0-	1,851,760	1,475,820	
Turkey		48,000	-0-	-0-	-0-	-0-	-0-	-0-	96,000	48,000	
United Arab Emirates	48,450	406,200	-0-	-0-	-0-	-0-	96,900	78,660	812,400	829,362	
Total Middle East	182,530	2,874,810	-0-	-0-	-0-	-0-	365,060	493,018	5,749,620	6,590,140	
North America											
Canada	789,660	7,189,428		26,294	-0-	-0-	1,579,320	1,044,180	14,405,150	13,946,130	
Costa Rica		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,600	
Mexico		464,341		11,881,522		128,840	-0-	211,971	12,939,044	16,201,959	
Puerto Rico		1,680		-0-		-0-	-0-	-0-	3,360	-0-	
Total North America	789,660	7,655,449	-0-	11,907,816	-0-	128,840	1,579,320	1,256,151	27,347,554	30,193,689	
South American											
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	4,800	
Peru	22,500	34,800	-0-	-0-	-0-	-0-	45,000	-0-	69,600	210,000	
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	27,000	
Total South America	22,500	34,800	-0-	-0-	-0-	-0-	45,000	-0-	69,600	241,800	
Total Exports	2,468,080	32,941,396	-0-	30,506,800	-0-	128,848	4,936,160	6,044,723	96,518,440	103,204,588	
Grand Total Shipments	2,468,080	32,941,396	-0-	30,506,800	-0-	128,848	4,936,160	6,044,723	96,518,440	103,204,588	

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

May 31, 2020

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	7/31/2020	7/31/2019	9/1/19-7/31/20	9/1/18-7/31/19
Inshell Exported for Shelling:				
Mexico	3,303,214	2,406,337	13,827,970	9,070,428
Total Inshell Exported for Shelling	3,303,214	2,406,337	13,827,970	9,070,428

Shelled Meats - Produced in U.S. Inshell Returned to U.S.:

Mexico	1,415,487	1,643,452	5,666,241	7,002,138
Total Shelled Meats - Produced in U.S. Inshell Returned to U.S.	1,415,487	1,643,452	5,666,241	7,002,138

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	7/31/2020	7/31/2019	9/1/19-7/31/20	9/1/18-7/31/19
Shelled Meats:				
Country of Origin:				
Australia		-0-	177,810	77,288
Mexico	1,055,861	472,960	13,097,574	18,587,453
Total Shelled Meats	1,055,861	472,960	13,275,384	18,664,741

Inshell:

Country of Origin:				
Argentina		90,036	47,641	538,018
Mexico	309,204	-0-	56,670,551	65,591,384
Total Inshell	309,204	90,036	56,718,192	66,129,402

Total (Inshell Basis)

Argentina	-0-	90,036	47,641	538,018
Australia	-0-	-0-	355,620	154,576
Mexico	2,420,926	945,920	83,227,405	102,766,290
Total (Inshell Basis)	2,420,926	1,035,956	83,630,666	103,458,884

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AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

May 31, 2020



Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Pecans Received from Own Account

July 31, 2020

<u>Variety Name</u>	<u>7/31/2020</u>	<u>7/31/2019</u>	<u>9/1/19-7/31/20</u>	<u>9/1/18-7/31/19</u>
Inshell				
Blends/Mixed Budded	-0-	4,660,735	21,241,207	34,245,315
Byrd	-	-	-0-	1,774,538
Bradley	-0-	-	1,004,588	1,129,652
Caddo	-0-	-	721,404	613,752
Cape Fear	-0-	4,174	2,533,137	916,491
Cheyenne	-0-	-	414,657	6,427,238
Creek	-0-	-	-0-	3,454,625
Desirable	2,978	49,056	16,054,625	3,301,075
Desirable Type	-0-	-	1,768,231	1,806,437
Eastern Schley	-0-	-	1,347,162	3,503,208
Elliott	-0-	-	2,124,894	949,383
Excel	-0-	-	1,447,089	5,260,395
Moneymaker	-0-	-	1,411,099	10,043,773
Pawnee	30	30	10,574,515	5,280,195
Stuart	5	475,409	8,937,953	12,080,397
Sumner	-0-	-	4,598,575	11,766,183
Western Schley	2,813,826	3,966,580	81,929,332	82,798,658
Wichita	93	-	13,044,199	12,816,999
Other	578	359,791	11,976,881	17,613,692
Native/Seedling	137,520	11,371	29,571,535	13,343,347
Substandard	66,951	348,439	21,608,217	14,470,960
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Total Varieties	<u>3,021,981</u>	<u>9,875,585</u>	<u>232,309,300</u>	<u>243,596,312</u>

Data is accurate as of (date). Any amendments shall be made the following month.