

# AMERICAN PECAN COUNCIL

## Shipments and Inventory on Hand

**June 30, 2020**

	<u>6/30/2020</u>	<u>6/30/2019</u>	<u>9/1/19-6/30/20</u>	<u>9/1/18-6/30/19</u>
<b>Shipments:</b>				
Shelled Meats				
Retail/Grocery/Export	11,178,695	10,719,933	129,347,672	125,325,374
Inter-handler Transfers Shipped	43,830	95,235	774,809	4,979,404
Inter-handler Transfers Received	(164,700)	(910,080)	(8,951,395)	(14,957,536)
Total Shelled Meats	<u>11,057,825</u>	<u>9,905,088</u>	<u>121,171,086</u>	<u>115,347,242</u>
Inshell				
Retail/Grocery/Export	4,211,373	1,784,471	63,777,047	36,483,841
Inter-handler Transfers Shipped	83,040	3,387,450	40,532,588	109,653,070
Inter-handler Transfers Received	(27,638)	(2,680,113)	(171,145,141)	(162,611,683)
Total Inshell Meats	<u>4,266,775</u>	<u>2,491,808</u>	<u>(66,835,506)</u>	<u>(16,474,772)</u>
Total Shipments (Inshell Basis)	<u>26,382,425</u>	<u>22,301,983</u>	<u>175,506,666</u>	<u>214,219,712</u>
<hr/>				
	<u>6/30/2020</u>	<u>6/30/2019</u>	<u>% of Change of Year</u>	
<b>Total Pecans in Inventory:</b>				
Shelled Meats	58,467,709	61,135,963	-4%	
Inshell	134,311,306	98,727,013	36%	
Total (Inshell Basis)	<u>251,246,724</u>	<u>220,998,938</u>	<u>14%</u>	
<b>Commitments to Ship:</b>				
Meats:				
Domestic-Shelled Meats	76,090,062	60,384,901	26%	
Export-Shelled Meats	12,251,050	10,622,704	15%	
Total Meats	<u>88,341,112</u>	<u>71,007,605</u>	<u>24%</u>	
Inshell:				
Domestic-Inshell	3,358,247	573,634	485%	
Export-Inshell	6,554,828	1,472,229	345%	
Total Inshell	<u>9,913,075</u>	<u>2,045,863</u>	<u>385%</u>	
Less: Contracts to Purchase:				
Shelled Meats	(804,000)	(800,310)	0%	
Inshell	(4,708,613)	(1,437,067)	228%	
Total Commitments (Inshell Basis)	<u>180,278,686</u>	<u>141,023,386</u>	<u>28%</u>	
<b>Net Open Position</b>	<u>70,968,038</u>	<u>79,975,552</u>	<u>-11%</u>	

§986.20 Inventory totals do not include pecans warehoused by growers. Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

# AMERICAN PECAN COUNCIL

## Mexico Exports and Foreign Purchases

**May 31, 2020**

### INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>6/30/2020</u>	<u>6/30/2019</u>	<u>9/1/19-6/30/20</u>	<u>9/1/18-6/30/19</u>
Inshell Exported for Shelling:				
Mexico	-	-	10,524,756	6,664,091
Total Inshell Exported for Shelling	<u>-</u>	<u>-</u>	<u>10,524,756</u>	<u>6,664,091</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:				
Mexico	-	926,790	4,250,754	5,358,686
Total Shelled Meats - Produced in U.S. Inshell Returned	<u>-</u>	<u>1,853,580</u>	<u>4,250,754</u>	<u>5,358,686</u>

### PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>6/30/2020</u>	<u>6/30/2019</u>	<u>9/1/19-6/30/20</u>	<u>9/1/18-6/30/19</u>
Shelled Meats:				
Country of Origin:				
Australia		-0-	177,810	77,288
Mexico	1,184,463	1,165,326	12,041,713	18,114,493
Total Shelled Meats	<u>1,184,463</u>	<u>1,165,326</u>	<u>12,219,523</u>	<u>18,191,781</u>
Inshell:				
Country of Origin:				
Argentina		-0-	47,641	447,982
Mexico		390,708	56,361,347	65,591,384
Total Inshell	<u>-</u>	<u>390,708</u>	<u>56,408,988</u>	<u>66,039,366</u>
Total (Inshell Basis)				
Argentina	-0-	-0-	47,641	447,982
Australia	-0-	-0-	355,620	154,576
Mexico	2,368,926	2,721,360	80,806,479	101,820,370
Total (Inshell Basis)	<u>2,368,926</u>	<u>2,721,360</u>	<u>81,209,740</u>	<u>102,422,928</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

**AMERICAN PECAN COUNCIL**

**Mexico Exports and Foreign Purchases**

**May 31, 2020**



Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

# AMERICAN PECAN COUNCIL

## Destination Report

June 30, 2020

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
		6/30/2020	9/1/19-6/30/20	6/30/2020	9/1/19-6/30/20	6/30/2020	9/1/19-6/30/20	6/30/2020	6/30/2019	9/1/19-6/30/20	9/1/18-6/30/19	
<b>Africa</b>												
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
	Egypt	-0-	86,220	-0-	-0-	-0-	-0-	-0-	42,000	172,440	273,300	
	Morocco		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	28,250	
	<b>Total Africa</b>	<b>-0-</b>	<b>86,220</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>42,000</b>	<b>172,440</b>	<b>301,550</b>	
<b>Asia</b>												
	China		1,504,269		13,557,828	-0-	-0-	-0-	262,500	16,566,366	3,757,096	
	Hong Kong	1,113	58,712		3,616,500	-0-	-0-	2,226	1,517,150	3,733,924	10,783,659	
	India		21,720		-0-	-0-	-0-	-0-	15,000	43,440	120,780	
	Japan	48,600	439,800		-0-	-0-	-0-	97,200	111,000	879,600	1,664,100	
	Kuwait		146,700		-0-	-0-	-0-	-0-	-0-	293,400	191,400	
	Malaysia		33,000		-0-	-0-	-0-	-0-	-0-	66,000	480	
	Philippines		6,720		-0-	-0-	-0-	-0-	-0-	13,440	13,440	
	Qatar		16,590		-0-	-0-	-0-	-0-	-0-	33,180	52,920	
	Singapore	3,360	28,260		-0-	-0-	-0-	6,720	30,000	56,520	39,000	
	South Korea	81,000	1,235,100		-0-	-0-	-0-	162,000	97,008	2,470,200	1,772,616	
	Thailand		80,760		55,100	-0-	-0-	-0-	45,600	216,620	302,100	
	Taiwan	36,000	202,410		1,369,556	-0-	-0-	72,000	120,000	1,774,376	722,820	
	Vietnam	40,500	283,500		-0-	-0-	-0-	81,000	81,000	567,000	578,094	
	<b>Total Asia</b>	<b>210,573</b>	<b>4,057,541</b>	<b>-0-</b>	<b>18,598,984</b>	<b>-0-</b>	<b>-0-</b>	<b>421,146</b>	<b>2,279,258</b>	<b>26,714,066</b>	<b>19,998,505</b>	

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

# AMERICAN PECAN COUNCIL

## Destination Report

**June 30, 2020**

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	6/30/2020	9/1/19-6/30/20	6/30/2020	9/1/19-6/30/20	6/30/2020	9/1/19-6/30/20	6/30/2020	6/30/2019	9/1/19-6/30/20	9/1/18-6/30/19
<b>Australia/Oceania</b>										
Australia	-0-	66,600	-0-	-0-	-0-	-0-	-0-	48,000	133,200	199,000
Total Australia	-0-	66,600	-0-	-0-	-0-	-0-	-0-	48,000	133,200	199,000
<b>Europe</b>										
Austria		48,000	-0-	-0-	-0-	-0-	-0-	3,600	96,000	110,200
Belgium	24,000	327,000	-0-	-0-	-0-	-0-	48,000	-0-	654,000	1,116,450
Czech Republic	24,000	65,400	-0-	-0-	-0-	-0-	48,000	7,200	130,800	248,768
Denmark	60	485,550	-0-	-0-	-0-	-0-	120	126,000	971,100	1,661,235
France	124,440	1,512,870	-0-	-0-	-0-	8	248,880	266,520	3,025,748	4,416,980
Germany	741,300	5,394,720	-0-	-0-	-0-	-0-	1,482,600	-0-	10,789,440	45,000
Greece		109,500	-0-	-0-	-0-	-0-	-0-	1,647,480	219,000	12,055,863
Ireland	6,000	55,560	-0-	-0-	-0-	-0-	12,000	-0-	111,120	87,600
Italy		365,220	-0-	-0-	-0-	-0-	-0-	-0-	730,440	162,000
Latvia		16,110	-0-	-0-	-0-	-0-	-0-	-0-	32,220	-0-
Lithuania	42,000	423,570	-0-	-0-	-0-	-0-	84,000	91,800	847,140	865,980
Netherlands	319,200	3,373,080	-0-	-0-	-0-	-0-	638,400	676,500	6,746,160	9,977,970
Norway		58,800	-0-	-0-	-0-	-0-	-0-	-0-	117,600	125,696
Poland		25,000	-0-	-0-	-0-	-0-	-0-	-0-	50,000	-0-
Portugal		-0-	-0-	-0-	-0-	-0-	-0-	14,400	-0-	14,400
Russia		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	42,000
Slovenia		12,600	-0-	-0-	-0-	-0-	-0-	-0-	25,200	3,600
Spain	140,010	1,060,110	-0-	-0-	-0-	-0-	280,020	239,340	2,120,220	1,339,800
Sweden	5,400	224,550	-0-	-0-	-0-	-0-	10,800	64,800	449,100	560,464
Switzerland	61,080	549,360	-0-	-0-	-0-	-0-	122,160	165,000	1,098,720	1,153,200
United Kingdom	360,810	2,585,586	-0-	-0-	-0-	-0-	721,620	664,980	5,171,172	7,397,144
Total Europe	1,848,300	16,692,586	-0-	-0-	-0-	8	3,696,600	3,967,620	33,385,180	41,384,350

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# AMERICAN PECAN COUNCIL

## Destination Report

June 30, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	6/30/2020	9/1/19-6/30/20	6/30/2020	9/1/19-6/30/20	6/30/2020	9/1/19-6/30/20	6/30/2020	6/30/2019	9/1/19-6/30/20	9/1/18-6/30/19
<b>Middle East</b>										
Israel	93,180	1,063,900	-0-	-0-	-0-	-0-	186,360	254,400	2,127,800	3,662,100
Jordan		61,230	-0-	-0-	-0-	-0-	-0-	-0-	122,460	48,000
Lebanon		276,000	-0-	-0-	-0-	-0-	-0-	-0-	552,000	112,500
Saudi Arabia	108,000	885,400	-0-	-0-	-0-	-0-	216,000	48,000	1,770,800	1,475,820
Turkey		48,000	-0-	-0-	-0-	-0-	-0-	-0-	96,000	48,000
United Arab Emirates		357,750	-0-	-0-	-0-	-0-	-0-	77,940	715,500	750,702
<b>Total Middle East</b>	<b>201,180</b>	<b>2,692,280</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>402,360</b>	<b>380,340</b>	<b>5,384,560</b>	<b>6,097,122</b>
<b>North America</b>										
Canada	846,780	6,399,768		26,294		-0-	1,693,560	1,567,800	12,825,830	12,901,950
Costa Rica		-0-		-0-		-0-	-0-	-0-	-0-	45,600
Mexico		464,341	2,803,771	11,881,522		128,840	2,803,771	451,615	12,939,044	15,989,988
Puerto Rico		1,680		-0-		-0-	-0-	-0-	3,360	-0-
<b>Total North America</b>	<b>846,780</b>	<b>6,865,789</b>	<b>2,803,771</b>	<b>11,907,816</b>	<b>-0-</b>	<b>128,840</b>	<b>4,497,331</b>	<b>2,019,415</b>	<b>25,768,234</b>	<b>28,937,538</b>
<b>South American</b>										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	4,800
Peru	-0-	12,300	-0-	-0-	-0-	-0-	-0-	-0-	24,600	210,000
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	27,000
<b>Total South America</b>	<b>-0-</b>	<b>12,300</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>24,600</b>	<b>241,800</b>
<b>Total Exports</b>	<b>3,106,833</b>	<b>30,473,316</b>	<b>2,803,771</b>	<b>30,506,800</b>	<b>-0-</b>	<b>128,848</b>	<b>9,017,437</b>	<b>8,736,633</b>	<b>91,582,280</b>	<b>97,159,865</b>
<b>Grand Total Shipments</b>	<b>3,106,833</b>	<b>30,473,316</b>	<b>2,803,771</b>	<b>30,506,800</b>	<b>-0-</b>	<b>128,848</b>	<b>9,017,437</b>	<b>8,736,633</b>	<b>91,582,280</b>	<b>97,159,865</b>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

# AMERICAN PECAN COUNCIL

## Pecans Received from Own Account

**June 30, 2020**

<u>Variety Name</u>	<u>6/30/2020</u>	<u>6/30/2019</u>	<u>9/1/19-6/30/20</u>	<u>9/1/18-6/30/19</u>
Inshell				
Blends/Mixed Budded	-0-	69,970	21,241,207	29,584,580
Byrd		-		1,774,538
Bradley	-0-	-	1,004,588	1,129,652
Caddo	-0-	10,341	721,404	613,752
Cape Fear	-0-	78,489	2,533,137	912,317
Cheyenne	-0-	-	414,657	6,427,238
Creek	-0-	-	-0-	3,454,625
Desirable	-0-	100,196	16,051,647	3,252,019
Desirable Type	3,050	33,727	1,768,231	1,806,437
Eastern Schley	-0-	-	1,347,162	3,503,208
Elliott	738	-	2,124,894	949,383
Excel	-0-	54,586	1,447,089	5,260,395
Moneymaker	-0-	-	1,411,099	10,043,773
Pawnee	40	31,249	10,574,485	5,280,165
Stuart	2,847	178,548	8,937,948	11,604,988
Sumner	-0-	25,120	4,598,575	11,766,183
Western Schley	6,752,845	601,359	79,115,506	78,832,078
Wichita	32	-	13,044,106	12,816,999
Other	414	1,090,943	11,976,303	17,253,901
Native/Seedling	104	141,066	29,434,015	13,331,976
Substandard	470,033	443,138	21,541,266	14,122,521
Total Varieties	<u>7,230,103</u>	<u>2,858,732</u>	<u>229,287,319</u>	<u>233,720,727</u>

Data is accurate as of (date). Any amendments shall be made the following month.