

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

November 30, 2020

U.S. PECANS RECEIVED

	11/30/2020	11/30/2019	% of Change of Year	9/1/2020-11/30/2020	9/1/2019-11/30/2019	% of Change of
Pecans Received:						
Improved	42,097,770	30,710,620	37%	67,920,073	49,858,577	36%
Native/Seedling	5,062,721	4,118,331	23%	6,464,890	4,744,983	36%
Substandard	2,954,873	888,176	233%	3,795,160	1,542,334	146%
Total	<u>50,115,364</u>	<u>35,717,127</u>	<u>40%</u>	<u>78,180,123</u>	<u>56,145,894</u>	<u>39%</u>
	11/30/2020	11/30/2019	% of Change of Year	9/1/2020-11/30/2020	9/1/2019-11/30/2019	% of Change of
Shipments:						
Shelled Meats						
Retail/Grocery/Export	16,131,650	16,674,203	-3%	52,617,634	47,333,274	11%
Inter-handler Transfers Shipped	196,195	164,488	19%	596,185	396,693	50%
Inter-handler Transfers Received	(875,739)	(2,161,912)	-59%	(3,288,441)	(3,950,432)	-17%
Total Shelled Meats	<u>15,452,106</u>	<u>14,676,779</u>	<u>5%</u>	<u>49,925,378</u>	<u>43,779,535</u>	<u>14%</u>
Inshell						
Retail/Grocery/Export	9,774,240	7,642,477	28%	27,006,578	15,157,573	78%
Inter-handler Transfers Shipped	22,592,489	7,584,178	198%	36,890,810	17,932,952	106%
Inter-handler Transfers Received	(23,299,486)	(22,915,027)	2%	(31,740,355)	(35,104,254)	-10%
Total Inshell Meats	<u>9,067,243</u>	<u>(7,688,372)</u>	<u>-218%</u>	<u>32,157,033</u>	<u>(2,013,729)</u>	<u>-1697%</u>
Total Shipments (Inshell Basis)	<u>39,971,455</u>	<u>21,665,186</u>	<u>84%</u>	<u>132,007,789</u>	<u>85,545,341</u>	<u>54%</u>
	11/30/2020	11/30/2019	% of Change of Year			
Total Pecans in Inventory:						
Shelled Meats	39,685,598	54,243,863	-27%			
Inshell	69,264,582	59,190,985	17%			
Total (Inshell Basis)	<u>148,635,778</u>	<u>167,678,711</u>	<u>-11%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	35,631,139	51,211,587	-30%			
Export-Shelled Meats	21,986,304	11,440,682	92%			
Total Meats	<u>57,617,443</u>	<u>62,652,269</u>	<u>-8%</u>			
Inshell:						
Domestic-Inshell	6,549,292	2,035,947	222%			
Export-Inshell	2,227,418	8,579,298	-74%			
Total Inshell	<u>8,776,710</u>	<u>10,615,245</u>	<u>-17%</u>			
Less: Contracts to Purchase:						
Shelled Meats	(21,268)	(272,804)	-92%			
Inshell	(4,063,821)	(8,137,777)	-50%			
Total Commitments (Inshell Basis)	<u>119,905,239</u>	<u>127,236,398</u>	<u>-6%</u>			
Net Open Position	<u>28,730,539</u>	<u>40,442,313</u>	<u>-29%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

November 30, 2020

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>11/30/2020</u>	<u>11/30/2019</u>	<u>9/1/2020-11/30/2020</u>	<u>9/1/2019-11/30/2019</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	529,409	215,200	2,489,949	4,311,434	-42%
Total Inshell Exported for Shelling	<u>529,409</u>	<u>215,200</u>	<u>2,489,949</u>	<u>4,311,434</u>	<u>-42%</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	127,290	124,857	3,347,615	1,879,400	78%
	<u>127,290</u>	<u>124,857</u>	<u>3,347,615</u>	<u>1,879,400</u>	<u>78%</u>

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>11/30/2020</u>	<u>11/30/2019</u>	<u>9/1/2020-11/30/2020</u>	<u>9/1/2019-11/30/2019</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia	77,380	-0-	77,380		0%
Mexico	1,920,600	1,757,271	2,651,311	2,859,286	-7%
Total Shelled Meats	<u>1,997,980</u>	<u>1,757,271</u>	<u>2,728,691</u>	<u>2,859,286</u>	<u>-7%</u>
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	44,100	47,641	-7%
Mexico	1,141,473	7,511,791	1,884,158	10,011,635	-81%
Total Inshell	<u>1,141,473</u>	<u>7,511,791</u>	<u>1,928,258</u>	<u>10,059,276</u>	<u>-81%</u>
Total (Inshell Basis)					
Argentina	-0-	-0-	44,100	47,641	-7%
Australia	154,760	-0-	154,760	-	0%
Mexico	4,982,673	11,026,333	7,186,780	15,730,207	-54%
Total (Inshell Basis)	<u>5,137,433</u>	<u>11,026,333</u>	<u>7,385,640</u>	<u>15,777,848</u>	<u>-53%</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

November 30, 2020



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AMERICAN PECAN COUNCIL

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Destination Report

November 30, 2020

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	11/30/2019	9/1/20-11/30/20	9/1/19-11/30/19
Africa										
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Egypt	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	-
Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Total Africa	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	-
Asia										
China	82,200	134,400	1,836,127	12,180,170	-0-	-0-	2,000,527	2,379,180	12,448,970	4,764,221
Hong Kong	-0-	-0-	192,868	343,553	-0-	-0-	192,868	1,063,667	343,553	1,918,472
India	9,000	42,000	-0-	-0-	-0-	-0-	18,000	-0-	84,000	30,000
Japan	11,100	69,210	-0-	-0-	-0-	-0-	22,200	-0-	138,420	109,500
Kuwait	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Malaysia	-0-	18,000	-0-	-0-	-0-	-0-	-0-	-0-	36,000	-
Philippines	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	6,720
Qatar	-0-	13,200	-0-	-0-	-0-	-0-	-0-	-0-	26,400	-
Singapore	-0-	13,500	-0-	-0-	-0-	-0-	-0-	-0-	27,000	-
South Korea	208,800	629,700	-0-	-0-	-0-	-0-	417,600	228,000	1,259,400	799,200
Thailand	22,800	45,600	-0-	-0-	-0-	-0-	45,600	91,200	91,200	181,400
Taiwan	36,000	94,080	-0-	-0-	-0-	-0-	72,000	223,280	188,160	295,220
Vietnam	40,500	124,500	-0-	-0-	-0-	-0-	81,000	81,000	249,000	243,000
Total Asia	410,400	1,184,190	2,028,995	12,523,723	-0-	-0-	2,849,795	4,066,327	14,892,103	8,347,733

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

TM

Destination Report

November 30, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	11/30/2019	9/1/20-11/30/20	9/1/19-11/30/19
Australia/Oceania										
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Europe										
Austria	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-
Belgium	40,500	93,900	-0-	-0-	-0-	-0-	81,000	81,000	187,800	223,200
Czech Republic	4,410	4,410	-0-	-0-	-0-	-0-	8,820	-0-	8,820	10,800
Denmark	33,600	98,400	-0-	-0-	-0-	-0-	67,200	158,400	196,800	550,560
France	254,550	461,970	-0-	-0-	-0-	-0-	509,100	382,800	923,940	1,017,180
Germany	74,670	402,990	-0-	-0-	-0-	-0-	149,340	883,500	805,980	1,835,220
Greece	24,000	24,690	-0-	-0-	-0-	-0-	48,000	-0-	49,380	-
Ireland	-0-	22,650	-0-	-0-	-0-	-0-	-0-	-0-	45,300	-
Italy	-0-	42,000	-0-	-0-	-0-	-0-	-0-	81,000	84,000	162,000
Latvia	4,500	4,500	-0-	-0-	-0-	-0-	9,000	-0-	9,000	2,880
Lithuania	42,000	168,000	-0-	-0-	-0-	-0-	84,000	7,200	336,000	88,200
Netherlands	207,510	975,540	-0-	-0-	-0-	-0-	415,020	547,980	1,951,080	1,775,220
Norway	-0-	22,800	-0-	-0-	-0-	-0-	-0-	45,600	45,600	45,600
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	4,500	8,100	-0-	-0-	-0-	-0-	9,000	-0-	16,200	7,200
Spain	62,670	87,420	-0-	-0-	-0-	-0-	125,340	112,020	174,840	234,960
Sweden	27,000	135,480	-0-	-0-	-0-	-0-	54,000	24,120	270,960	141,300
Switzerland	-0-	191,820	-0-	-0-	-0-	-0-	-0-	-0-	383,640	353,520
United Kingdom	359,400	957,750	-0-	-0-	-0-	-0-	718,800	308,940	1,915,500	1,217,340
Total Europe	1,139,310	3,726,420	-0-	-0-	-0-	-0-	2,278,620	2,632,560	7,452,840	7,665,180

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November 30, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	11/30/2019	9/1/20-11/30/20	9/1/19-11/30/19
<u>Middle East</u>										
Israel	153,000	350,610	-0-	-0-	-0-	-0-	306,000	132,000	701,220	442,800
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Lebanon	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	35,880
Saudi Arabia	108,000	108,000	-0-	-0-	-0-	-0-	216,000	-0-	216,000	84,000
Turkey	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-
United Arab Emirates	-0-	36,030	-0-	-0-	-0-	-0-	-0-	18,360	395,220	54,840
Total Middle East	261,000	518,640	-0-	-0-	-0-	-0-	522,000	150,360	1,037,280	617,520
<u>North America</u>										
Canada	883,780	2,905,090	12,500	34,000	-0-	-0-	1,780,060	1,589,260	5,844,180	4,780,524
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	-0-	-0-	1,473,716	-0-	522,231	-0-	298,434	1,995,947	626,289
Puerto Rico	-0-	1,020	-0-	-0-	-0-	-0-	-0-	-0-	2,040	-
Total North America	883,780	2,906,110	12,500	1,507,716	-0-	522,231	1,780,060	1,887,694	7,842,167	5,406,813
<u>South American</u>										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	-0-	8,040	-0-	-0-	-0-	-0-	-0-	-0-	16,080	-
Trinidad	12,600	16,200	-0-	-0-	-0-	-0-	25,200	-0-	32,400	-
Total South America	12,600	24,240	-0-	-0-	-0-	-0-	25,200	-0-	48,480	-
Total Exports	2,731,090	8,383,600	2,041,495	14,031,439	-0-	522,231	7,503,675	8,736,941	31,320,870	22,037,246
Grand Total Shipments	2,731,090	8,383,600	2,041,495	14,031,439	-0-	522,231	7,503,675	8,736,941	31,320,870	22,037,246

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.