

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

September 30, 2020

U.S. PECANS RECEIVED

	<u>9/30/2020</u>	<u>9/30/2019</u>	<u>% of Change of Year</u>
Pecans Received:			
Improved	6,022,390	6,167,191	-2%
Native/Seedling	188,360	75	251047%
Substandard	522,231	442,915	18%
	<u>6,732,981</u>	<u>6,610,181</u>	<u>2%</u>

Shipments:

	<u>9/30/2020</u>	<u>9/30/2019</u>	<u>% of Change of Year</u>
Shelled Meats			
Retail/Grocery/Export	20,990,612	13,234,741	59%
Inter-handler Transfers Shipped	168,169	27,835	504%
Inter-handler Transfers Received	(392,845)	(760,531)	-48%
Total Shelled Meats	<u>20,765,936</u>	<u>12,502,045</u>	<u>66%</u>
Inshell			
Retail/Grocery/Export	7,060,518	4,815,899	47%
Inter-handler Transfers Shipped	5,343,468	4,176,387	28%
Inter-handler Transfers Received	(2,535,128)	(4,909,737)	-48%
Total Inshell Meats	<u>9,868,858</u>	<u>4,082,549</u>	<u>142%</u>
Total Shipments (Inshell Basis)	<u>51,400,730</u>	<u>29,086,639</u>	<u>77%</u>

	<u>9/30/2020</u>	<u>9/30/2019</u>	<u>% of Change of Year</u>
Total Pecans in Inventory:			
Shelled Meats	43,159,304	66,206,455	-35%
Inshell	57,009,862	40,730,850	40%
Total (Inshell Basis)	<u>143,328,470</u>	<u>173,143,760</u>	<u>-17%</u>

Commitments to Ship:

Meats:			
Domestic-Shelled Meats	47,398,480	51,387,609	-8%
Export-Shelled Meats	7,677,330	7,473,470	3%
Total Meats	<u>55,075,810</u>	<u>58,861,079</u>	<u>-6%</u>
Inshell:			
Domestic-Inshell	281,698	393,420	-28%
Export-Inshell	4,235,884	84,846	4892%
Total Inshell	<u>4,517,582</u>	<u>478,266</u>	<u>845%</u>
Less: Contracts to Purchase:			
Shelled Meats	(1,981,820)	(288,150)	588%
Inshell	-0-	-0-	0%
Total Commitments (Inshell Basis)	<u>110,705,562</u>	<u>117,624,124</u>	<u>-6%</u>

Net Open Position	<u>32,622,908</u>	<u>55,519,636</u>	<u>-41%</u>
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Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

September 30, 2020

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>9/30/2020</u>	<u>9/30/2019</u>
Inshell Exported for Shelling:		
Mexico	<u>711,059</u>	<u>3,152,993</u>
Total Inshell Exported for Shelling		
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:		
Mexico	<u>1,401,647</u>	<u>1,671,210</u>

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>9/30/2020</u>	<u>9/30/2019</u>
Shelled Meats:		
Country of Origin:		
Australia		-0-
Mexico	<u>234,135</u>	<u>414,115</u>
Total Shelled Meats	<u>234,135</u>	<u>414,115</u>
Inshell:		
Country of Origin:		
Argentina	44,100	47,641
Mexico		<u>334,910</u>
Total Inshell	<u>44,100</u>	<u>382,551</u>
Total (Inshell Basis)		
Argentina	44,100	47,641
Australia	-	-0-
Mexico	<u>468,270</u>	<u>1,163,140</u>
Total (Inshell Basis)	<u>512,370</u>	<u>1,210,781</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

September 30, 2020

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
	9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019
<u>Africa</u>								
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<u>Asia</u>								
China	52,200	39,000	4,712,858	1,328,900	-0-	-0-	4,817,258	1,406,900
Hong Kong	-0-	1,698	-0-	469,450	-0-	-0-	-0-	472,846
India	-0-	7,500	-0-	-0-	-0-	-0-	-0-	15,000
Japan	22,860	31,500	-0-	-0-	-0-	-0-	45,720	63,000
Kuwait	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Malaysia	12,000	-0-	-0-	-0-	-0-	-0-	24,000	-0-
Philippines		3,360	-0-	-0-	-0-	-0-	-0-	6,720
Qatar		-0-	-0-	-0-	-0-	-0-	-0-	-0-
Singapore		-0-	-0-	-0-	-0-	-0-	-0-	-0-
South Korea	305,100	156,300	-0-	-0-	-0-	-0-	610,200	312,600
Thailand		-0-	-0-	-0-	-0-	-0-	-0-	-0-
Taiwan	22,080	35,970	-0-	-0-	-0-	-0-	44,160	71,940
Vietnam	84,000	-0-	-0-	-0-	-0-	-0-	168,000	-0-
Total Asia	498,240	275,328	4,712,858	1,798,350	-0-	-0-	5,709,338	2,349,006
<u>Australia/Oceania</u>								
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<u>Europe</u>								
Austria		-0-	-0-	-0-	-0-	-0-	-0-	-0-
Belgium	41,400	30,600	-0-	-0-	-0-	-0-	82,800	61,200
Czech Republic		5,400	-0-	-0-	-0-	-0-	-0-	10,800
Denmark	37,800	115,680	-0-	-0-	-0-	-0-	75,600	231,360
France	155,970	81,000	-0-	-0-	-0-	-0-	311,940	162,000
Germany	262,200	372,300	-0-	-0-	-0-	-0-	524,400	744,600
Greece	690	-0-	-0-	-0-	-0-	-0-	1,380	-0-
Ireland	13,650						27,300	-0-
Italy		40,500	-0-	-0-	-0-	-0-	-0-	81,000
Latvia		1,440	-0-	-0-	-0-	-0-	-0-	2,880
Lithuania	42,000	40,500	-0-	-0-	-0-	-0-	84,000	81,000
Netherlands	355,470	352,920	-0-	-0-	-0-	-0-	710,940	705,840
Norway	22,800	-0-	-0-	-0-	-0-	-0-	45,600	-0-
Poland		-0-	-0-	-0-	-0-	-0-	-0-	-0-

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Destination Report

September 30, 2020

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
	9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Slovenia			-0-	-0-	-0-	-0-	-0-	-0-
Spain	24,750	61,470	-0-	-0-	-0-	-0-	49,500	122,940
Sweden	45,450	4,500	-0-	-0-	-0-	-0-	90,900	9,000
Switzerland	121,500	84,000	-0-	-0-	-0-	-0-	243,000	168,000
United Kingdom	330,000	227,250	-0-	-0-	-0-	-0-	660,000	454,500
Total Europe	1,453,680	1,417,560	-0-	-0-	-0-	-0-	2,907,360	2,835,120
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
Destination	9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019
<u>Middle East</u>								
Israel	118,260	155,400	-0-	-0-	-0-	-0-	236,520	310,800
Jordan		-0-	-0-	-0-	-0-	-0-	-0-	-0-
Lebanon		13,440	-0-	-0-	-0-	-0-	-0-	26,880
Saudi Arabia		42,000	-0-	-0-	-0-	-0-	-0-	84,000
Turkey	24,000	-0-	-0-	-0-	-0-	-0-	48,000	-0-
United Arab Emirates	30	2,340	-0-	-0-	-0-	-0-	60	4,680
Total Middle East	142,290	213,180	-0-	-0-	-0-	-0-	284,580	426,360
<u>North America</u>								
Canada	805,470	728,115		23,250		-0-	1,610,940	1,479,480
Costa Rica							-0-	-0-
Mexico		-0-	1,473,716	110,000	522,231	64,420	1,995,947	174,420
Puerto Rico	1,020						2,040	-0-
Total North America	806,490	728,115	1,473,716	133,250	522,231	64,420	3,608,927	1,653,900
<u>South American</u>								
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total South America	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Exports	2,900,700	2,634,183	6,186,574	1,931,600	522,231	64,420	12,510,205	7,264,386
Grand Total Shipments	2,900,700	2,634,183	6,186,574	1,931,600	522,231	64,420	12,510,205	7,264,386

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