

# AMERICAN PECAN COUNCIL

## Shipments and Inventory on Hand

**December 31, 2020**

<b>U.S. PECANS RECEIVED</b>						
	<u>12/31/2020</u>	<u>12/31/2019</u>	<u>% of Change of Year</u>	<u>9/1/2020-12/31/2020</u>	<u>9/1/2019-12/31/2019</u>	<u>% of Change of</u>
<b>Pecans Received:</b>						
Improved	57,162,464	29,250,252	95%	130,830,003	79,108,829	65%
Native/Seedling	4,967,321	8,498,398	-42%	11,707,724	13,243,381	-12%
Substandard	7,502,229	3,040,745	147%	11,430,042	4,583,079	149%
Total	<u>69,632,014</u>	<u>40,789,395</u>	<u>71%</u>	<u>153,967,769</u>	<u>96,935,289</u>	<u>59%</u>
	<u>12/31/2020</u>	<u>12/31/2019</u>	<u>% of Change of Year</u>	<u>9/1/2020-12/31/2020</u>	<u>9/1/2019-12/31/2019</u>	<u>% of Change of</u>
<b>Shipments:</b>						
<b>Shelled Meats</b>						
Retail/Grocery/Export	16,089,331	13,025,812	24%	70,404,496	60,359,086	17%
Inter-handler Transfers Shipped	192,578	128,304	50%	858,201	524,997	63%
Inter-handler Transfers Received	(968,426)	(1,191,783)	-19%	(4,311,755)	(5,142,215)	-16%
Total Shelled Meats	<u>15,313,483</u>	<u>11,962,333</u>	<u>28%</u>	<u>66,950,942</u>	<u>55,741,868</u>	<u>20%</u>
<b>Inshell</b>						
Retail/Grocery/Export	16,717,731	7,914,376	111%	49,425,940	23,071,949	114%
Inter-handler Transfers Shipped	35,236,414	12,392,544	184%	74,109,919	30,325,496	144%
Inter-handler Transfers Received	(33,331,757)	(39,652,404)	-16%	(65,973,631)	(74,756,658)	-12%
Total Inshell Meats	<u>18,622,388</u>	<u>(19,345,484)</u>	<u>-196%</u>	<u>57,562,228</u>	<u>(21,359,213)</u>	<u>-369%</u>
Total Shipments (Inshell Basis)	<u>49,249,354</u>	<u>4,579,181</u>	<u>976%</u>	<u>191,464,112</u>	<u>90,124,522</u>	<u>112%</u>
	<u>12/31/2020</u>	<u>12/31/2019</u>	<u>% of Change of Year</u>			
<b>Total Pecans in Inventory:</b>						
Shelled Meats	46,463,649	55,034,461	-16%			
Inshell	137,953,317	96,130,608	44%			
Total (Inshell Basis)	<u>230,880,615</u>	<u>206,199,529</u>	<u>12%</u>			
<b>Commitments to Ship:</b>						
<b>Meats:</b>						
Domestic-Shelled Meats	76,113,519	69,748,088	9%			
Export-Shelled Meats	31,302,269	13,776,320	127%			
Total Meats	<u>107,415,788</u>	<u>83,524,408</u>	<u>29%</u>			
<b>Inshell:</b>						
Domestic-Inshell	7,678,843	1,141,062	573%			
Export-Inshell	4,506,631	14,963,694	-70%			
Total Inshell	<u>12,185,474</u>	<u>16,104,756</u>	<u>-24%</u>			
<b>Less: Contracts to Purchase:</b>						
Shelled Meats	(343,058)	(699,650)	-51%			
Inshell	(5,310,868)	(10,991,822)	-52%			
Total Commitments (Inshell Basis)	<u>221,020,066</u>	<u>170,762,450</u>	<u>29%</u>			
<b>Net Open Position</b>	<u>9,860,549</u>	<u>35,437,079</u>	<u>-72%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

# AMERICAN PECAN COUNCIL

## Mexico Exports and Foreign Purchases

December 31, 2020

### INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>12/31/2020</u>	<u>12/31/2019</u>	<u>9/1/2020-12/31/2020</u>	<u>9/1/2019-12/31/2019</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico		81,370	2,489,949	4,392,804	-43%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	280,248	158,724	3,627,863	2,038,124	78%
<b><u>PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS</u></b>					
	<u>12/31/2020</u>	<u>12/31/2019</u>	<u>9/1/2020-12/31/2020</u>	<u>9/1/2019-12/31/2019</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia		-0-	77,380		0%
Mexico	1,748,396	1,964,374	4,399,707	4,823,660	-9%
Total Shelled Meats	1,748,396	1,964,374	4,477,087	4,823,660	-9%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	44,100	47,641	-7%
Mexico	1,724,794	18,629,230	3,608,952	28,640,865	-87%
Total Inshell	1,724,794	18,629,230	3,653,052	28,688,506	-87%
Total (Inshell Basis)					
Argentina	-0-	-0-	44,100	47,641	-7%
Australia	-0-	-0-	154,760	-	0%
Mexico	5,221,586	22,557,978	12,408,366	38,288,185	-68%
Total (Inshell Basis)	5,221,586	22,557,978	12,607,226	38,335,826	-67%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

# AMERICAN PECAN COUNCIL

## Destination Report

**December 31, 2020**

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	12/31/2019	9/1/20-12/31/20	9/1/19-12/31/19
<b>Africa</b>										
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	42,840	-	42,840
Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
<b>Total Africa</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>42,840</b>	<b>-0-</b>	<b>42,840</b>
<b>Asia</b>										
China	82,200	134,400	938,636	11,282,679	-0-	-0-	1,103,036	1,897,056	13,552,006	6,661,277
Hong Kong	912	912	-0-	150,685	-0-	-0-	1,824	81,000	345,377	1,999,472
India	-0-	33,000	-0-	-0-	-0-	-0-	-0-	-0-	84,000	30,000
Japan	45,000	103,110	-0-	-0-	-0-	-0-	90,000	102,600	228,420	212,100
Kuwait	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	-
Malaysia	12,000	30,000	-0-	-0-	-0-	-0-	24,000	-0-	60,000	-
Philippines	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	6,720
Qatar	-0-	13,200	-0-	-0-	-0-	-0-	-0-	-0-	26,400	-
Singapore	15,000	28,500	-0-	-0-	-0-	-0-	30,000	-0-	57,000	-
South Korea	87,000	507,900	-0-	-0-	-0-	-0-	174,000	486,000	1,433,400	1,285,200
Thailand	-0-	22,800	-0-	-0-	-0-	-0-	-0-	-0-	91,200	181,400
Taiwan	12,826	70,906	-0-	-0-	-0-	-0-	25,652	48,000	213,812	343,220
Vietnam	-0-	84,000	-0-	-0-	-0-	-0-	-0-	-0-	249,000	243,000
<b>Total Asia</b>	<b>278,938</b>	<b>1,052,728</b>	<b>938,636</b>	<b>11,433,364</b>	<b>-0-</b>	<b>-0-</b>	<b>1,496,512</b>	<b>2,614,656</b>	<b>16,388,615</b>	<b>10,962,389</b>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

**AMERICAN PECAN COUNCIL**

**Destination Report**

**December 31, 2020**

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	12/31/2019	9/1/20-12/31/20	9/1/19-12/31/19
<b>Australia/Oceania</b>										
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
<b>Total Australia</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-</b>
<b>Europe</b>										
Austria	-0-	24,000	-0-	-0-	-0-	-0-	-0-	48,000	48,000	48,000
Belgium	-0-	53,400	-0-	-0-	-0-	-0-	-0-	-0-	187,800	223,200
Czech Republic	42,000	42,000	-0-	-0-	-0-	-0-	84,000	16,200	92,820	27,000
Denmark	12,900	77,700	-0-	-0-	-0-	-0-	25,800	80,400	222,600	630,960
France	285,270	492,690	-0-	-0-	-0-	-0-	570,540	356,400	1,494,480	1,373,580
Germany	67,530	395,850	-0-	-0-	-0-	-0-	135,060	172,860	941,040	2,008,080
Greece	45,000	45,690	-0-	-0-	-0-	-0-	90,000	48,000	139,380	48,000
Ireland	23,400	46,050	-0-	-0-	-0-	-0-	46,800	-0-	92,100	-
Italy	40,500	82,500	-0-	-0-	-0-	-0-	81,000	-0-	165,000	162,000
Latvia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	9,000	2,880
Lithuania	42,000	168,000	-0-	-0-	-0-	-0-	84,000	83,940	420,000	172,140
Netherlands	347,490	1,115,520	-0-	-0-	-0-	-0-	694,980	466,800	2,646,060	2,242,020
Norway	-0-	22,800	-0-	-0-	-0-	-0-	-0-	-0-	45,600	45,600
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	3,000	6,600	-0-	-0-	-0-	-0-	6,000	-0-	22,200	7,200
Spain	80,670	105,420	-0-	-0-	-0-	-0-	161,340	48,000	336,180	282,960
Sweden	5,400	113,880	-0-	-0-	-0-	-0-	10,800	16,800	281,760	158,100
Switzerland	84,000	275,820	-0-	-0-	-0-	-0-	168,000	-0-	551,640	353,520
United Kingdom	363,780	962,130	-0-	-0-	-0-	-0-	727,560	282,480	2,643,060	1,499,820
<b>Total Europe</b>	<b>1,442,940</b>	<b>4,030,050</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>2,885,880</b>	<b>1,619,880</b>	<b>10,338,720</b>	<b>9,285,060</b>

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**AMERICAN PECAN COUNCIL**

**Destination Report**

**December 31, 2020**

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	12/31/2019	9/1/20-12/31/20	9/1/19-12/31/19
<b><u>Middle East</u></b>										
Israel	154,500	352,110	-0-	-0-	-0-	-0-	309,000	189,240	1,010,220	632,040
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Lebanon	15,000	15,000	-0-	-0-	-0-	-0-	30,000	96,000	30,000	131,880
Saudi Arabia	22,020	22,020	-0-	-0-	-0-	-0-	44,040	96,000	260,040	180,000
Turkey	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-
United Arab Emirates	66,000	102,030	25,000	25,000	-0-	-0-	157,000	118,080	552,220	172,920
<b>Total Middle East</b>	<b>257,520</b>	<b>515,160</b>	<b>25,000</b>	<b>25,000</b>	<b>-0-</b>	<b>-0-</b>	<b>540,040</b>	<b>499,320</b>	<b>1,577,320</b>	<b>1,116,840</b>
<b><u>North America</u></b>										
Canada	685,745	2,707,055	-0-	21,500	-0-	-0-	1,371,490	1,158,096	7,252,630	5,938,620
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	-0-	-0-	1,473,716	-0-	522,231	-0-	-0-	1,999,547	626,289
Puerto Rico	-0-	1,020	-0-	-0-	-0-	-0-	-0-	-0-	2,040	-
<b>Total North America</b>	<b>685,745</b>	<b>2,708,075</b>	<b>-0-</b>	<b>1,495,216</b>	<b>-0-</b>	<b>522,231</b>	<b>1,371,490</b>	<b>1,158,096</b>	<b>9,254,217</b>	<b>5,406,813</b>
<b><u>South American</u></b>										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	22,800	30,840	-0-	-0-	-0-	-0-	45,600	-0-	61,680	-
Trinidad	-0-	3,600	-0-	-0-	-0-	-0-	-0-	-0-	32,400	-
<b>Total South America</b>	<b>22,800</b>	<b>34,440</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>45,600</b>	<b>-0-</b>	<b>94,080</b>	<b>-</b>
<b>Total Exports</b>	<b>2,687,943</b>	<b>8,340,453</b>	<b>963,636</b>	<b>12,953,580</b>	<b>-0-</b>	<b>522,231</b>	<b>6,339,522</b>	<b>5,934,792</b>	<b>37,700,952</b>	<b>27,972,038</b>
<b>Grand Total Shipments</b>	<b>2,687,943</b>	<b>8,340,453</b>	<b>963,636</b>	<b>12,953,580</b>	<b>-0-</b>	<b>522,231</b>	<b>6,339,522</b>	<b>5,934,792</b>	<b>37,700,952</b>	<b>27,972,038</b>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.