

# AMERICAN PECAN COUNCIL

## Shipments and Inventory on Hand

**January 31, 2021**

<b>U.S. PECANS RECEIVED</b>						
	<u>1/31/2021</u>	<u>1/31/2020</u>	<u>% of Change of Year</u>	<u>9/1/2020-1/31/2021</u>	<u>9/1/2019-1/31/2020</u>	<u>% of Change of</u>
<b>Pecans Received:</b>						
Improved	36,561,972	33,107,988	10%	167,391,975	112,216,817	49%
Native/Seedling	2,338,007	10,635,364	-78%	14,045,731	23,878,745	-41%
Substandard	7,662,868	3,718,427	106%	19,092,910	8,301,506	130%
Total	<u>46,562,847</u>	<u>47,461,779</u>	<u>-2%</u>	<u>200,530,616</u>	<u>144,397,068</u>	<u>39%</u>
	<u>1/31/2021</u>	<u>1/31/2020</u>	<u>% of Change of Year</u>	<u>9/1/2020-1/31/2021</u>	<u>9/1/2019-1/31/2020</u>	<u>% of Change of</u>
<b>Shipments:</b>						
<b>Shelled Meats</b>						
Retail/Grocery/Export	12,668,181	11,090,042	14%	83,072,677	71,449,128	16%
Inter-handler Transfers Shipped	55,335	37,763	47%	913,536	562,760	62%
Inter-handler Transfers Received	(1,453,020)	(601,300)	-142%	(5,764,775)	(5,743,515)	0%
Total Shelled Meats	<u>11,270,496</u>	<u>10,526,505</u>	<u>-7%</u>	<u>78,221,438</u>	<u>66,268,373</u>	<u>18%</u>
<b>Inshell</b>						
Retail/Grocery/Export	10,285,863	11,963,996	-14%	59,711,803	35,035,945	70%
Inter-handler Transfers Shipped	30,160,498	9,113,927	231%	104,270,417	39,439,423	164%
Inter-handler Transfers Received	(31,235,908)	(52,067,393)	40%	(97,209,539)	(126,824,051)	-23%
Total Inshell Meats	<u>9,210,453</u>	<u>(30,989,470)</u>	<u>130%</u>	<u>66,772,681</u>	<u>(52,348,683)</u>	<u>-228%</u>
Total Shipments (Inshell Basis)	<u>31,751,445</u>	<u>(9,936,460)</u>	<u>420%</u>	<u>223,215,557</u>	<u>80,188,062</u>	<u>178%</u>
	<u>1/31/2021</u>	<u>1/31/2020</u>	<u>% of Change of Year</u>			
<b>Total Pecans in Inventory:</b>						
Shelled Meats	50,109,885	52,046,278	-4%			
Inshell	155,318,111	159,446,798	-3%			
Total (Inshell Basis)	<u>255,537,881</u>	<u>263,539,354</u>	<u>-3%</u>			
<b>Commitments to Ship:</b>						
<b>Meats:</b>						
Domestic-Shelled Meats	60,195,887	95,090,637	-37%			
Export-Shelled Meats	23,615,854	15,824,600	49%			
Total Meats	<u>83,811,741</u>	<u>110,915,237</u>	<u>-24%</u>			
<b>Inshell:</b>						
Domestic-Inshell	2,229,651	998,709	123%			
Export-Inshell	4,059,495	12,996,462	-69%			
Total Inshell	<u>6,289,146</u>	<u>13,995,171</u>	<u>-55%</u>			
<b>Less: Contracts to Purchase:</b>						
Shelled Meats	(1,963,260)	(1,225,710)	-60%			
Inshell	(5,519,989)	(13,025,813)	58%			
Total Commitments (Inshell Basis)	<u>164,466,119</u>	<u>220,348,412</u>	<u>-25%</u>			
<b>Net Open Position</b>	<u>91,071,762</u>	<u>43,190,942</u>	<u>111%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

# AMERICAN PECAN COUNCIL

## Mexico Exports and Foreign Purchases

**January 31, 2021**

**INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS**

	<u>1/31/2021</u>	<u>1/31/2020</u>	<u>9/1/2020-1/31/2021</u>	<u>9/1/2019-1/31/2020</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	143,700	63,960	2,633,649	4,456,764	-41%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	155,036	37,440	3,782,899	2,075,564	82%
<b><u>PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS</u></b>					
	<u>1/31/2021</u>	<u>1/31/2020</u>	<u>9/1/2020-1/31/2021</u>	<u>9/1/2019-1/31/2020</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia	-0-	-0-	77,380		0%
Mexico	393,086	1,969,943	4,792,793	6,793,603	-29%
Total Shelled Meats	393,086	1,969,943	4,870,173	6,793,603	-29%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	44,100	47,641	-7%
Mexico	8,447,515	18,061,793	12,056,467	46,702,658	-74%
Total Inshell	8,447,515	18,061,793	12,100,567	46,750,299	-74%
Total (Inshell Basis)					
Argentina	-0-	-0-	44,100	47,641	-7%
Australia	-0-	-0-	154,760	-	0%
Mexico	9,233,687	22,001,679	21,642,053	60,289,864	-64%
Total (Inshell Basis)	9,233,687	22,001,679	21,840,913	60,337,505	-64%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

**AMERICAN PECAN COUNCIL**

**Destination Report**

**January 31, 2021**

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
		1/31/2021	9/1/20-1/31/21	1/31/2021	9/1/20-1/31/21	1/31/2021	9/1/20-1/31/21	1/31/2021	1/31/2020	9/1/20-1/31/21	9/1/19-1/31/20	
<b>Africa</b>												
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	-
	Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,600	48,000	88,440	88,440
	Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	-
	<b>Total Africa</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>45,600</b>	<b>-0-</b>	<b>88,440</b>	<b>88,440</b>
<b>Asia</b>												
	China	-0-	134,400	-0-	11,282,679	-0-	-0-	-0-	2,989,490	13,552,006	9,650,767	9,650,767
	Hong Kong	10,800	11,712	-0-	150,685	-0-	-0-	21,600	990,000	366,977	2,989,472	2,989,472
	India	11,760	44,760	-0-	-0-	-0-	-0-	23,520	-0-	107,520	30,000	30,000
	Japan	25,500	128,610	-0-	-0-	-0-	-0-	51,000	112,500	279,420	324,600	324,600
	Kuwait	38,040	62,040	-0-	-0-	-0-	-0-	76,080	-0-	124,080	-	-
	Malaysia	-0-	30,000	-0-	-0-	-0-	-0-	-0-	36,000	60,000	36,000	36,000
	Philippines	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	6,720	6,720
	Qatar	-0-	13,200	-0-	-0-	-0-	-0-	-0-	26,460	26,400	26,460	26,460
	Singapore	15,000	43,500	-0-	-0-	-0-	-0-	30,000	33,360	87,000	33,360	33,360
	South Korea	276,600	784,500	-0-	-0-	-0-	-0-	553,200	450,600	1,986,600	1,735,800	1,735,800
	Thailand	46,800	69,600	-0-	-0-	-0-	-0-	93,600	-0-	184,800	181,400	181,400
	Taiwan	36,000	106,906	-0-	-0-	-0-	-0-	72,000	78,000	285,812	421,220	421,220
	Vietnam	-0-	84,000	-0-	-0-	-0-	-0-	-0-	-0-	249,000	243,000	243,000
	<b>Total Asia</b>	<b>460,500</b>	<b>1,513,228</b>	<b>-0-</b>	<b>11,433,364</b>	<b>-0-</b>	<b>-0-</b>	<b>921,000</b>	<b>4,716,410</b>	<b>17,309,615</b>	<b>15,678,799</b>	<b>15,678,799</b>

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**Destination Report**

**January 31, 2021**

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	1/31/2021	9/1/20-1/31/21	1/31/2021	9/1/20-1/31/21	1/31/2021	9/1/20-1/31/21	1/31/2021	1/31/2020	9/1/20-1/31/21	9/1/19-1/31/20
<b>Australia/Oceania</b>										
Australia	2,100	2,100	-0-	-0-	-0-	-0-	4,200	-0-	4,200	-
Total Australia	2,100	2,100	-0-	-0-	-0-	-0-	4,200	-0-	4,200	-
<b>Europe</b>										
Austria	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	48,000
Belgium	24,000	77,400	-0-	-0-	-0-	-0-	48,000	10,800	235,800	234,000
Czech Republic	24,000	66,000	-0-	-0-	-0-	-0-	48,000	-0-	140,820	27,000
Denmark	39,120	116,820	-0-	-0-	-0-	-0-	78,240	138,000	300,840	768,960
France	81,000	573,690	-0-	-0-	-0-	-0-	162,000	242,820	1,656,480	1,616,400
Germany	396,150	792,000	-0-	-0-	-0-	-0-	792,300	442,440	1,733,340	2,450,520
Greece	-0-	45,690	-0-	-0-	-0-	-0-	-0-	-0-	139,380	48,000
Ireland	5,640	51,690	-0-	-0-	-0-	-0-	11,280	-0-	103,380	-
Italy	82,500	165,000	-0-	-0-	-0-	-0-	165,000	162,000	330,000	324,000
Latvia	17,700	17,700	-0-	-0-	-0-	-0-	35,400	-0-	44,400	2,880
Lithuania	-0-	168,000	-0-	-0-	-0-	-0-	-0-	246,000	420,000	418,140
Netherlands	489,450	1,604,970	-0-	-0-	-0-	-0-	978,900	704,400	3,624,960	2,946,420
Norway	-0-	22,800	-0-	-0-	-0-	-0-	-0-	-0-	45,600	45,600
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	-0-	6,600	-0-	-0-	-0-	-0-	-0-	-0-	22,200	7,200
Spain	125,340	230,760	-0-	-0-	-0-	-0-	250,680	333,480	586,860	616,440
Sweden	45,600	159,480	-0-	-0-	-0-	-0-	91,200	47,400	372,960	205,500
Switzerland	-0-	275,820	-0-	-0-	-0-	-0-	-0-	81,000	551,640	434,520
United Kingdom	309,450	1,271,580	-0-	-0-	-0-	-0-	618,900	402,780	3,261,960	1,902,600
Total Europe	1,639,950	5,670,000	-0-	-0-	-0-	-0-	3,279,900	2,811,120	13,618,620	12,096,180

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**Destination Report**

**January 31, 2021**

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	1/31/2021	9/1/20-1/31/21	1/31/2021	9/1/20-1/31/21	1/31/2021	9/1/20-1/31/21	1/31/2021	1/31/2020	9/1/20-1/31/21	9/1/19-1/31/20
<b>Middle East</b>										
Israel	320,460	672,570	-0-	-0-	-0-	-0-	640,920	236,400	1,651,140	868,440
Jordan	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	-
Lebanon	5,100	20,100	-0-	-0-	-0-	-0-	10,200	86,100	40,200	217,980
Saudi Arabia	114,000	136,020	-0-	-0-	-0-	-0-	228,000	264,000	488,040	444,000
Turkey	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-
United Arab Emirates	24,000	126,030	-0-	25,000	-0-	-0-	48,000	284,400	600,220	457,320
<b>Total Middle East</b>	<b>487,560</b>	<b>1,002,720</b>	<b>-0-</b>	<b>25,000</b>	<b>-0-</b>	<b>-0-</b>	<b>975,120</b>	<b>870,900</b>	<b>2,552,440</b>	<b>1,987,740</b>
<b>North America</b>										
Canada	508,500	3,215,555	4,419	25,919	-0-	-0-	1,021,419	1,039,392	8,274,049	6,978,012
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	40,080	40,080	-0-	1,473,716	-0-	522,231	80,160	555,894	2,079,707	1,182,183
Puerto Rico	-0-	1,020	-0-	-0-	-0-	-0-	-0-	-0-	2,040	-
<b>Total North America</b>	<b>548,580</b>	<b>3,256,655</b>	<b>4,419</b>	<b>1,499,635</b>	<b>-0-</b>	<b>522,231</b>	<b>1,101,579</b>	<b>1,595,286</b>	<b>10,355,796</b>	<b>5,406,813</b>
<b>South American</b>										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	-0-	30,840	-0-	-0-	-0-	-0-	-0-	-0-	61,680	-
Trinidad	-0-	3,600	-0-	-0-	-0-	-0-	-0-	-0-	32,400	-
<b>Total South America</b>	<b>-0-</b>	<b>34,440</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>94,080</b>	<b>-</b>
<b>Total Exports</b>	<b>3,138,690</b>	<b>11,479,143</b>	<b>4,419</b>	<b>12,957,999</b>	<b>-0-</b>	<b>522,231</b>	<b>6,281,799</b>	<b>10,039,316</b>	<b>43,982,751</b>	<b>38,011,354</b>
<b>Grand Total Shipments</b>	<b>3,138,690</b>	<b>11,479,143</b>	<b>4,419</b>	<b>12,957,999</b>	<b>-0-</b>	<b>522,231</b>	<b>6,281,799</b>	<b>10,039,316</b>	<b>43,982,751</b>	<b>38,011,354</b>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.