

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

October 31, 2020

U.S. PECANS RECEIVED

	10/31/2020	10/31/2019	% of Change of Year	9/1/2020-10/31/2020	9/1/2019-10/31/2019	% of Change of
Pecans Received:						
Improved	20,493,088	12,980,766	58%	26,542,758	19,147,957	39%
Native/Seedling	1,200,809	626,577	92%	1,389,169	626,652	122%
Substandard	318,056	211,243	51%	840,287	654,158	28%
Total	<u>22,011,953</u>	<u>13,818,586</u>	<u>59%</u>	<u>28,772,214</u>	<u>20,428,767</u>	<u>41%</u>
	10/31/2020	10/31/2019	% of Change of Year	9/1/2020-10/31/2020	9/1/2019-10/31/2019	% of Change of
Shipments:						
Shelled Meats						
Retail/Grocery/Export	15,643,743	17,424,330	-10%	36,641,291	30,659,071	20%
Inter-handler Transfers Shipped	249,663	204,370	22%	422,355	232,205	82%
Inter-handler Transfers Received	(2,054,255)	(1,027,989)	100%	(2,457,870)	(1,788,520)	37%
Total Shelled Meats	<u>13,839,151</u>	<u>16,600,711</u>	<u>-17%</u>	<u>34,605,776</u>	<u>29,102,756</u>	<u>19%</u>
Inshell						
Retail/Grocery/Export	10,761,499	2,699,197	299%	17,823,641	7,515,096	137%
Inter-handler Transfers Shipped	9,039,404	6,172,387	46%	14,382,872	10,348,774	39%
Inter-handler Transfers Received	(6,125,222)	(7,279,490)	-16%	(8,660,350)	(12,189,227)	-29%
Total Inshell Meats	<u>13,675,681</u>	<u>1,592,094</u>	<u>759%</u>	<u>23,546,163</u>	<u>5,674,643</u>	<u>-100%</u>
Total Shipments (Inshell Basis)	<u>41,353,983</u>	<u>34,793,516</u>	<u>19%</u>	<u>92,757,715</u>	<u>63,880,155</u>	<u>45%</u>
	10/31/2020	10/31/2019	% of Change of Year			
Total Pecans in Inventory:						
Shelled Meats	53,035,370	57,131,782	-7%			
Inshell	61,733,698	32,619,691	89%			
Total (Inshell Basis)	<u>167,804,438</u>	<u>146,883,255</u>	<u>14%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	40,264,161	47,920,235	-16%			
Export-Shelled Meats	15,155,920	9,156,545	66%			
Total Meats	<u>55,420,081</u>	<u>57,076,780</u>	<u>-3%</u>			
Inshell:						
Domestic-Inshell	471,615	107,185	340%			
Export-Inshell	607,503	490,883	24%			
Total Inshell	<u>1,079,118</u>	<u>598,068</u>	<u>80%</u>			
Less: Contracts to Purchase:						
Shelled Meats	(1,699,040)	(240,500)	606%			
Inshell	(19,767,856)	(5,495,517)	0%			
Total Commitments (Inshell Basis)	<u>88,753,344</u>	<u>108,775,111</u>	<u>-18%</u>			
Net Open Position	<u>79,051,094</u>	<u>38,108,144</u>	<u>107%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

October 31, 2020

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>10/31/2020</u>	<u>10/31/2019</u>	<u>9/1/2020-10/31/2020</u>	<u>9/1/2019-10/31/2019</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	1,249,481	943,241	1,960,540	4,096,234	-52%
Total Inshell Exported for Shelling	<u>1,249,481</u>	<u>943,241</u>	<u>1,960,540</u>	<u>4,096,234</u>	<u>-52%</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	1,818,678	83,333	3,220,325	1,754,543	84%

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>10/31/2020</u>	<u>10/31/2019</u>			
Shelled Meats:					
Country of Origin:					
Australia		-0-	-		
Mexico	496,576	687,900	730,711	1,102,015	-34%
Total Shelled Meats	<u>496,576</u>	<u>687,900</u>	<u>730,711</u>	<u>1,102,015</u>	<u>-34%</u>
Inshell:					
Country of Origin:					
Argentina		-0-	44,100	47,641	-7%
Mexico	742,685	2,164,934	742,685	2,499,844	-70%
Total Inshell	<u>742,685</u>	<u>2,164,934</u>	<u>786,785</u>	<u>2,547,485</u>	<u>-69%</u>
Total (Inshell Basis)					
Argentina	-0-	-0-	44,100	47,641	-7%
Australia	-0-	-0-	-0-		0%
Mexico	1,735,837	3,540,734	2,204,107	4,703,874	-53%
Total (Inshell Basis)	<u>1,735,837</u>	<u>3,540,734</u>	<u>2,248,207</u>	<u>4,751,515</u>	<u>-53%</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL TM

Destination Report

October 31, 2020

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
		10/31/2020	9/1/20-10/31/20	10/31/2020	9/1/20-10/31/20	10/31/2020	9/1/20-10/31/20	10/31/2020	10/31/2019	9/1/20-10/31/20	9/1/19-10/31/19	
Africa												
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Asia												
	China	-0-	52,200	5,631,185	10,344,043	-0-	-0-	5,631,185	18,900	10,448,443	2,385,041	
	Hong Kong	-0-	-0-	150,685	150,685	-0-	-0-	150,685	-0-	150,685	854,805	
	India	33,000	33,000	-0-	-0-	-0-	-0-	66,000	7,500	66,000	30,000	
	Japan	35,250	58,110	-0-	-0-	-0-	-0-	70,500	23,250	116,220	109,500	
	Kuwait	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
	Malaysia	6,000	18,000	-0-	-0-	-0-	-0-	12,000	-0-	36,000	-	
	Philippines	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	6,720	
	Qatar	13,200	13,200	-0-	-0-	-0-	-0-	26,400	-0-	26,400	-	
	Singapore	13,500	13,500	-0-	-0-	-0-	-0-	27,000	-0-	27,000	-	
	South Korea	115,800	420,900	-0-	-0-	-0-	-0-	231,600	129,300	841,800	571,200	
	Thailand	22,800	22,800	-0-	-0-	-0-	-0-	45,600	17,550	45,600	90,200	
	Taiwan	36,000	58,080	-0-	-0-	-0-	-0-	72,000	-0-	116,160	71,940	
	Vietnam	-0-	84,000	-0-	-0-	-0-	-0-	-0-	81,000	168,000	162,000	
	Total Asia	275,550	773,790	5,781,870	10,494,728	-0-	-0-	6,332,970	277,500	12,042,308	4,281,406	

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

TM

Destination Report

October 31, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	10/31/2020	9/1/20-10/31/20	10/31/2020	9/1/20-10/31/20	10/31/2020	9/1/20-10/31/20	10/31/2020	10/31/2019	9/1/20-10/31/20	9/1/19-10/31/19
Australia/Oceania										
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Europe										
Austria	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	-
Belgium	12,000	53,400	-0-	-0-	-0-	-0-	24,000	40,500	106,800	142,200
Czech Republic	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	10,800
Denmark	27,000	64,800	-0-	-0-	-0-	-0-	54,000	80,400	129,600	392,160
France	51,450	207,420	-0-	-0-	-0-	-0-	102,900	236,190	414,840	634,380
Germany	66,120	328,320	-0-	-0-	-0-	-0-	132,240	103,560	656,640	951,720
Greece	-0-	690	-0-	-0-	-0-	-0-	-0-	-0-	1,380	-
Ireland	9,000	22,650	-0-	-0-	-0-	-0-	18,000	-0-	45,300	-
Italy	42,000	42,000	-0-	-0-	-0-	-0-	84,000	-0-	84,000	81,000
Latvia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	2,880
Lithuania	84,000	126,000	-0-	-0-	-0-	-0-	168,000	-0-	252,000	81,000
Netherlands	412,560	768,030	-0-	-0-	-0-	-0-	825,120	260,700	1,536,060	1,227,240
Norway	-0-	22,800	-0-	-0-	-0-	-0-	-0-	-0-	45,600	-
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	3,600	3,600	-0-	-0-	-0-	-0-	7,200	3,600	7,200	7,200
Spain	-0-	24,750	-0-	-0-	-0-	-0-	-0-	-0-	49,500	122,940
Sweden	63,030	108,480	-0-	-0-	-0-	-0-	126,060	54,090	216,960	117,180
Switzerland	70,320	191,820	-0-	-0-	-0-	-0-	140,640	92,760	383,640	353,520
United Kingdom	268,350	598,350	-0-	-0-	-0-	-0-	536,700	226,950	1,196,700	908,400
Total Europe	1,133,430	2,587,110	-0-	-0-	-0-	-0-	2,266,860	1,098,750	5,174,220	5,032,620

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October 31, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	10/31/2020	9/1/20-10/31/20	10/31/2020	9/1/20-10/31/20	10/31/2020	9/1/20-10/31/20	10/31/2020	10/31/2019	9/1/20-10/31/20	9/1/19-10/31/19
<u>Middle East</u>										
Israel	79,350	197,610	-0-	-0-	-0-	-0-	158,700	-0-	395,220	310,800
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Lebanon	-0-	-0-	-0-	-0-	-0-	-0-	-0-	4,500	-0-	35,880
Saudi Arabia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	84,000
Turkey	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-
United Arab Emirates	36,000	36,030	-0-	-0-	-0-	-0-	72,000	15,900	72,060	36,480
Total Middle East	115,350	257,640	-0-	-0-	-0-	-0-	230,700	20,400	515,280	467,160
<u>North America</u>										
Canada	1,215,840	2,021,310	21,500	21,500	-0-	-0-	2,453,180	854,370	4,064,120	3,191,264
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	-0-	-0-	1,473,716	-0-	522,231	-0-	-0-	1,995,947	327,855
Puerto Rico	-0-	1,020	-0-	-0-	-0-	-0-	-0-	-0-	2,040	-
Total North America	1,215,840	2,022,330	21,500	1,495,216	-0-	522,231	2,453,180	854,370	6,062,107	3,519,119
<u>South American</u>										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	8,040	8,040	-0-	-0-	-0-	-0-	16,080	-0-	16,080	-
Trinidad	3,600	3,600	-0-	-0-	-0-	-0-	7,200	-0-	7,200	-
Total South America	11,640	11,640	-0-	-0-	-0-	-0-	23,280	-0-	23,280	-
Total Exports	2,751,810	5,652,510	5,803,370	11,989,944	-0-	522,231	11,306,990	2,251,020	23,817,195	13,300,305
Grand Total Shipments	2,751,810	5,652,510	5,803,370	11,989,944	-0-	522,231	11,306,990	2,251,020	23,817,195	13,300,305

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.