

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

September 30, 2020

U.S. PECANS RECEIVED

	9/30/2020	9/30/2019	% of Change of Year
Pecans Received:			
Improved	6,049,670	6,167,191	-2%
Native/Seedling	188,360	75	251047%
Substandard	522,231	442,915	18%
Total	6,760,261	6,610,181	2%

Shipments:

	9/30/2020	9/30/2019	% of Change of Year
Shelled Meats			
Retail/Grocery/Export	20,997,548	13,234,741	59%
Inter-handler Transfers Shipped	172,692	27,835	520%
Inter-handler Transfers Received	(403,615)	(760,531)	-47%
Total Shelled Meats	20,766,625	12,502,045	66%
Inshell			
Retail/Grocery/Export	7,062,142	4,815,899	47%
Inter-handler Transfers Shipped	5,343,468	4,176,387	28%
Inter-handler Transfers Received	(2,535,128)	(4,909,737)	-48%
Total Inshell Meats	9,870,482	4,082,549	142%
Total Shipments (Inshell Basis)	51,403,732	29,086,639	77%

	9/30/2020	9/30/2019	% of Change of Year
Total Pecans in Inventory:			
Shelled Meats	43,183,820	66,206,455	-35%
Inshell	56,989,533	40,730,850	40%
Total (Inshell Basis)	143,357,173	173,143,760	-17%

Commitments to Ship:

Meats:			
Domestic-Shelled Meats	47,398,480	51,387,609	-8%
Export-Shelled Meats	7,677,330	7,473,470	3%
Total Meats	55,075,810	58,861,079	-6%
Inshell:			
Domestic-Inshell	281,698	393,420	-28%
Export-Inshell	4,235,884	84,846	4892%
Total Inshell	4,517,582	478,266	845%
Less: Contracts to Purchase:			
Shelled Meats	(1,981,820)	(288,150)	588%
Inshell	-0-	-0-	0%
Total Commitments (Inshell Basis)	110,705,562	117,624,124	-6%

Net Open Position	32,651,611	55,519,636	-41%
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Data is accurate as of January 2021. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

September 30, 2020

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>9/30/2020</u>	<u>9/30/2019</u>
Inshell Exported for Shelling:		
Mexico	<u>711,059</u>	<u>3,152,993</u>
Total Inshell Exported for Shelling		
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:		
Mexico	<u>1,401,647</u>	<u>1,671,210</u>

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>9/30/2020</u>	<u>9/30/2019</u>
Shelled Meats:		
Country of Origin:		
Australia		-0-
Mexico	<u>234,135</u>	<u>414,115</u>
Total Shelled Meats	<u>234,135</u>	<u>414,115</u>
Inshell:		
Country of Origin:		
Argentina	<u>44,100</u>	<u>47,641</u>
Mexico	<u>44,100</u>	<u>334,910</u>
Total Inshell	<u>44,100</u>	<u>382,551</u>
Total (Inshell Basis)		
Argentina	<u>44,100</u>	<u>47,641</u>
Australia	-	-0-
Mexico	<u>468,270</u>	<u>1,163,140</u>
Total (Inshell Basis)	<u>512,370</u>	<u>1,210,781</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

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Destination Report

September 30, 2020

World Region		Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
Destination		9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019
<u>Africa</u>									
Algeria		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Egypt		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Morocco		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Africa		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<u>Asia</u>									
China		52,200	39,000	4,712,858	1,328,900	-0-	-0-	4,817,258	1,406,900
Hong Kong		-0-	1,698	-0-	469,450	-0-	-0-	-0-	472,846
India		-0-	7,500	-0-	-0-	-0-	-0-	-0-	15,000
Japan		22,860	31,500	-0-	-0-	-0-	-0-	45,720	63,000
Kuwait		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Malaysia		12,000	-0-	-0-	-0-	-0-	-0-	24,000	-0-
Philippines			3,360	-0-	-0-	-0-	-0-	-0-	6,720
Qatar			-0-	-0-	-0-	-0-	-0-	-0-	-0-
Singapore			-0-	-0-	-0-	-0-	-0-	-0-	-0-
South Korea		305,100	156,300	-0-	-0-	-0-	-0-	610,200	312,600
Thailand			-0-	-0-	-0-	-0-	-0-	-0-	-0-
Taiwan		22,080	35,970	-0-	-0-	-0-	-0-	44,160	71,940
Vietnam		84,000	-0-	-0-	-0-	-0-	-0-	168,000	-0-
Total Asia		498,240	275,328	4,712,858	1,798,350	-0-	-0-	5,709,338	2,349,006

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World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
Destination	9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019
<u>Australia/Oceania</u>								
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<u>Europe</u>								
Austria		-0-	-0-	-0-	-0-	-0-	-0-	-0-
Belgium	41,400	30,600	-0-	-0-	-0-	-0-	82,800	61,200
Czech Republic		5,400	-0-	-0-	-0-	-0-	-0-	10,800
Denmark	37,800	115,680	-0-	-0-	-0-	-0-	75,600	231,360
France	155,970	81,000	-0-	-0-	-0-	-0-	311,940	162,000
Germany	262,200	372,300	-0-	-0-	-0-	-0-	524,400	744,600
Greece	690	-0-	-0-	-0-	-0-	-0-	1,380	-0-
Ireland	13,650		-0-	-0-	-0-	-0-	27,300	-0-
Italy		40,500	-0-	-0-	-0-	-0-	-0-	81,000
Latvia		1,440	-0-	-0-	-0-	-0-	-0-	2,880
Lithuania	42,000	40,500	-0-	-0-	-0-	-0-	84,000	81,000
Netherlands	355,470	352,920	-0-	-0-	-0-	-0-	710,940	705,840
Norway	22,800	-0-	-0-	-0-	-0-	-0-	45,600	-0-
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Slovenia		-0-	-0-	-0-	-0-	-0-	-0-	-0-
Spain	24,750	61,470	-0-	-0-	-0-	-0-	49,500	122,940
Sweden	45,450	4,500	-0-	-0-	-0-	-0-	90,900	9,000
Switzerland	121,500	84,000	-0-	-0-	-0-	-0-	243,000	168,000
United Kingdom	330,000	227,250	-0-	-0-	-0-	-0-	660,000	454,500
Total Europe	1,453,680	1,417,560	-0-	-0-	-0-	-0-	2,907,360	2,835,120

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September 30, 2020

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Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
Destination	9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019
Middle East								
Israel	118,260	155,400	-0-	-0-	-0-	-0-	236,520	310,800
Jordan		-0-	-0-	-0-	-0-	-0-	-0-	-0-
Lebanon		13,440	-0-	-0-	-0-	-0-	-0-	26,880
Saudi Arabia		42,000	-0-	-0-	-0-	-0-	-0-	84,000
Turkey	24,000	-0-	-0-	-0-	-0-	-0-	48,000	-0-
United Arab Emirates	30	2,340	-0-	-0-	-0-	-0-	60	4,680
Total Middle East	142,290	213,180	-0-	-0-	-0-	-0-	284,580	426,360
North America								
Canada	805,470	728,115		23,250		-0-	1,610,940	1,479,480
Costa Rica						-0-	-0-	-0-
Mexico		-0-	1,473,716	110,000	522,231	64,420	1,995,947	174,420
Puerto Rico	1,020						2,040	-0-
Total North America	806,490	728,115	1,473,716	133,250	522,231	64,420	3,608,927	1,653,900
South American								
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Trinidad	-0-		-0-		-0-		-0-	-0-
Total South America	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Exports	2,900,700	2,634,183	6,186,574	1,931,600	522,231	64,420	12,510,205	7,264,386
Grand Total Shipments	2,900,700	2,634,183	6,186,574	1,931,600	522,231	64,420	12,510,205	7,264,386

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