

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

December 31, 2020

U.S. PECANS RECEIVED

	12/31/2020	12/31/2019	% of Change of Year	9/1/2020-12/31/2020	9/1/2019-12/31/2019	% of Change of
Pecans Received:						
Improved	59,227,382	29,250,252	102%	135,516,291	79,108,829	71%
Native/Seedling	4,982,448	8,498,398	-41%	11,819,188	13,243,381	-11%
Substandard	7,502,229	3,040,745	147%	11,430,042	4,583,079	149%
Total	<u>71,712,059</u>	<u>40,789,395</u>	<u>76%</u>	<u>158,765,521</u>	<u>96,935,289</u>	<u>64%</u>
	12/31/2020	12/31/2019	% of Change of Year	9/1/2020-12/31/2020	9/1/2019-12/31/2019	% of Change of
Shipments:						
Shelled Meats						
Retail/Grocery/Export	16,089,331	13,025,812	24%	70,394,783	60,359,086	17%
Inter-handler Transfers Shipped	192,578	128,304	50%	858,201	524,997	63%
Inter-handler Transfers Received	(968,426)	(1,191,783)	-19%	(4,311,755)	(5,142,215)	-16%
Total Shelled Meats	<u>15,313,483</u>	<u>11,962,333</u>	<u>28%</u>	<u>66,941,229</u>	<u>55,741,868</u>	<u>20%</u>
Inshell						
Retail/Grocery/Export	19,122,301	7,914,376	142%	60,529,670	23,071,949	162%
Inter-handler Transfers Shipped	35,236,414	12,392,544	184%	74,109,919	30,325,496	144%
Inter-handler Transfers Received	(33,501,157)	(39,652,404)	-16%	(66,143,031)	(74,756,658)	-12%
Total Inshell Meats	<u>20,857,558</u>	<u>(19,345,484)</u>	<u>-208%</u>	<u>68,496,558</u>	<u>(21,359,213)</u>	<u>-421%</u>
Total Shipments (Inshell Basis)	<u>51,484,524</u>	<u>4,579,181</u>	<u>1024%</u>	<u>202,379,016</u>	<u>90,124,522</u>	<u>125%</u>
	12/31/2020	12/31/2019	% of Change of Year			
Total Pecans in Inventory:						
Shelled Meats	46,463,649	55,034,461	-16%			
Inshell	139,239,605	96,130,608	45%			
Total (Inshell Basis)	<u>232,166,903</u>	<u>206,199,529</u>	<u>13%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	76,113,519	69,748,088	9%			
Export-Shelled Meats	31,302,269	13,776,320	127%			
Total Meats	<u>107,415,788</u>	<u>83,524,408</u>	<u>29%</u>			
Inshell:						
Domestic-Inshell	7,678,843	1,141,062	573%			
Export-Inshell	4,506,631	14,963,694	-70%			
Total Inshell	<u>12,185,474</u>	<u>16,104,756</u>	<u>-24%</u>			
Less: Contracts to Purchase:						
Shelled Meats	(343,058)	(699,650)	-51%			
Inshell	(5,310,868)	(10,991,822)	-52%			
Total Commitments (Inshell Basis)	<u>221,020,066</u>	<u>170,762,450</u>	<u>29%</u>			
Net Open Position	<u>11,146,837</u>	<u>35,437,079</u>	<u>-69%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

December 31, 2020

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>12/31/2020</u>	<u>12/31/2019</u>	<u>9/1/2020-12/31/2020</u>	<u>9/1/2019-12/31/2019</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico		81,370	2,489,949	4,392,804	-43%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	280,248	158,724	3,627,863	2,038,124	78%
<u>PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS</u>					
	<u>12/31/2020</u>	<u>12/31/2019</u>	<u>9/1/2020-12/31/2020</u>	<u>9/1/2019-12/31/2019</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia		-0-	77,380		0%
Mexico	1,748,396	1,964,374	4,399,707	4,823,660	-9%
Total Shelled Meats	1,748,396	1,964,374	4,477,087	4,823,660	-9%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	2,614,677	47,641	5388%
Mexico	1,724,794	18,629,230	4,722,247	28,640,865	-84%
Total Inshell	1,724,794	18,629,230	7,336,924	28,688,506	-74%
Total (Inshell Basis)					
Argentina	-0-	-0-	2,614,677	47,641	5388%
Australia	-0-	-0-	154,760	-	0%
Mexico	5,221,586	22,557,978	13,521,661	38,288,185	-65%
Total (Inshell Basis)	5,221,586	22,557,978	16,291,098	38,335,826	-58%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL TM

Destination Report

December 31, 2020

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	12/31/2019	9/1/20-12/31/20	9/1/19-12/31/19
Africa										
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	42,840	48,000	42,840
Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	42,840	-0-	42,840
Asia										
China	82,200	134,400	938,636	13,583,185	-0-	-0-	1,103,036	1,897,056	19,824,279	6,661,277
Hong Kong	912	912	-0-	150,685	-0-	-0-	1,824	81,000	345,377	1,999,472
India	-0-	33,000	-0-	-0-	-0-	-0-	-0-	-0-	84,000	30,000
Japan	45,000	103,110	-0-	-0-	-0-	-0-	90,000	102,600	228,420	212,100
Kuwait	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	-
Malaysia	12,000	30,000	-0-	-0-	-0-	-0-	24,000	-0-	60,000	-
Philippines	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	6,720
Qatar	-0-	13,200	-0-	-0-	-0-	-0-	-0-	-0-	26,400	-
Singapore	15,000	28,500	-0-	-0-	-0-	-0-	30,000	-0-	57,000	-
South Korea	87,000	507,900	-0-	-0-	-0-	-0-	174,000	486,000	1,433,400	1,285,200
Thailand	-0-	22,800	-0-	-0-	-0-	-0-	-0-	-0-	91,200	181,400
Taiwan	12,826	70,906	-0-	-0-	-0-	-0-	25,652	48,000	213,812	343,220
Vietnam	-0-	84,000	-0-	-0-	-0-	-0-	-0-	-0-	249,000	243,000
Total Asia	278,938	1,052,728	938,636	13,733,870	-0-	-0-	1,496,512	2,614,656	22,660,888	10,962,389

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL TM

Destination Report

December 31, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	12/31/2019	9/1/20-12/31/20	9/1/19-12/31/19
Australia/Oceania										
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Europe										
Austria	-0-	24,000	-0-	-0-	-0-	-0-	-0-	48,000	48,000	48,000
Belgium	-0-	53,400	-0-	-0-	-0-	-0-	-0-	-0-	187,800	223,200
Czech Republic	42,000	42,000	-0-	-0-	-0-	-0-	84,000	16,200	92,820	27,000
Denmark	12,900	77,700	-0-	-0-	-0-	-0-	25,800	80,400	222,600	630,960
France	285,270	492,690	-0-	-0-	-0-	-0-	570,540	356,400	1,494,480	1,373,580
Germany	67,530	395,850	-0-	-0-	-0-	-0-	135,060	172,860	941,040	2,008,080
Greece	45,000	45,690	-0-	-0-	-0-	-0-	90,000	48,000	139,380	48,000
Ireland	23,400	46,050	-0-	-0-	-0-	-0-	46,800	-0-	92,100	-
Italy	40,500	82,500	-0-	-0-	-0-	-0-	81,000	-0-	165,000	162,000
Latvia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	9,000	2,880
Lithuania	42,000	168,000	-0-	-0-	-0-	-0-	84,000	83,940	420,000	172,140
Netherlands	347,490	1,115,520	-0-	-0-	-0-	-0-	694,980	466,800	2,646,060	2,242,020
Norway	-0-	22,800	-0-	-0-	-0-	-0-	-0-	-0-	45,600	45,600
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	3,000	6,600	-0-	-0-	-0-	-0-	6,000	-0-	22,200	7,200
Spain	80,670	105,420	-0-	-0-	-0-	-0-	161,340	48,000	336,180	282,960
Sweden	5,400	113,880	-0-	-0-	-0-	-0-	10,800	16,800	281,760	158,100
Switzerland	84,000	275,820	-0-	-0-	-0-	-0-	168,000	-0-	551,640	353,520
United Kingdom	363,780	962,130	-0-	-0-	-0-	-0-	727,560	282,480	2,643,060	1,499,820
Total Europe	1,442,940	4,030,050	-0-	-0-	-0-	-0-	2,885,880	1,619,880	10,338,720	9,285,060

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Destination Report

December 31, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	12/31/2019	9/1/20-12/31/20	9/1/19-12/31/19
<u>Middle East</u>										
Israel	154,500	352,110	-0-	-0-	-0-	-0-	309,000	189,240	1,010,220	632,040
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Lebanon	15,000	15,000	-0-	-0-	-0-	-0-	30,000	96,000	30,000	131,880
Saudi Arabia	22,020	22,020	-0-	-0-	-0-	-0-	44,040	96,000	260,040	180,000
Turkey	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-
United Arab Emirates	66,000	102,030	25,000	25,000	-0-	-0-	157,000	118,080	552,220	172,920
Total Middle East	257,520	515,160	25,000	25,000	-0-	-0-	540,040	499,320	1,577,320	1,116,840
<u>North America</u>										
Canada	685,745	2,707,055	-0-	21,500	-0-	-0-	1,371,490	1,158,096	7,252,630	5,938,620
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	-0-	-0-	1,473,716	-0-	522,231	-0-	-0-	1,999,547	626,289
Puerto Rico	-0-	1,020	-0-	-0-	-0-	-0-	-0-	-0-	2,040	-
Total North America	685,745	2,708,075	-0-	1,495,216	-0-	522,231	1,371,490	1,158,096	9,254,217	5,406,813
<u>South American</u>										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	22,800	30,840	-0-	-0-	-0-	-0-	45,600	-0-	61,680	-
Trinidad	-0-	3,600	-0-	-0-	-0-	-0-	-0-	-0-	32,400	-
Total South America	22,800	34,440	-0-	-0-	-0-	-0-	45,600	-0-	94,080	-
Total Exports	2,687,943	8,340,453	963,636	15,254,086	-0-	522,231	6,339,522	5,934,792	43,973,225	27,972,038
Grand Total Shipments	2,687,943	8,340,453	963,636	15,254,086	-0-	522,231	6,339,522	5,934,792	43,973,225	27,972,038

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.