

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

February 28, 2021

U.S. PECANS RECEIVED

	<u>2/28/2021</u>	<u>2/28/2020</u>	<u>% of Change of Year</u>	<u>9/1/2020-2/28/2021</u>	<u>9/1/2019-2/28/2020</u>	<u>% of Change of</u>
Pecans Received:						
Improved	31,636,676	32,397,009	-2%	210,093,517	144,613,826	45%
Native/Seedling	2,161,241	1,829,748	18%	17,899,214	25,708,493	-30%
Substandard	4,791,918	6,478,927	-26%	24,387,867	14,780,433	65%
Total	<u>38,589,835</u>	<u>40,705,684</u>	<u>-5%</u>	<u>252,380,598</u>	<u>185,102,752</u>	<u>36%</u>
Shipments:						
Shelled Meats						
Retail/Grocery/Export	11,056,152	11,587,973	-5%	94,379,499	83,037,101	14%
Inter-handler Transfers Shipped	182,387	112,633	62%	1,095,923	675,393	62%
Inter-handler Transfers Received	(2,415,460)	(1,363,176)	-77%	(10,112,118)	(7,106,691)	42%
Total Shelled Meats	<u>8,823,079</u>	<u>10,337,430</u>	<u>-15%</u>	<u>85,363,304</u>	<u>76,605,803</u>	<u>11%</u>
Inshell						
Retail/Grocery/Export	10,024,987	7,591,055	32%	80,996,461	42,627,000	90%
Inter-handler Transfers Shipped	15,184,854	(3,156,808)	581%	123,322,587	36,282,615	240%
Inter-handler Transfers Received	(12,747,172)	(23,187,887)	45%	(110,740,416)	(150,011,938)	-26%
Total Inshell Meats	<u>12,462,669</u>	<u>(18,753,640)</u>	<u>166%</u>	<u>93,578,632</u>	<u>(71,102,323)</u>	<u>-232%</u>
Total Shipments (Inshell Basis)	<u>30,108,827</u>	<u>1,921,220</u>	<u>1467%</u>	<u>264,305,240</u>	<u>82,109,283</u>	<u>222%</u>
Total Pecans in Inventory:						
Shelled Meats	49,308,334	59,596,676	-17%			
Inshell	183,940,523	174,797,808	-5%			
Total (Inshell Basis)	<u>282,557,191</u>	<u>293,991,160</u>	<u>-4%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	93,444,040	110,908,686	-16%			
Export-Shelled Meats	26,378,484	16,059,210	64%			
Total Meats	<u>119,822,524</u>	<u>126,967,896</u>	<u>-6%</u>			
Inshell:						
Domestic-Inshell	1,834,686	634,575	189%			
Export-Inshell	5,435,165	10,435,607	-48%			
Total Inshell	<u>7,269,851</u>	<u>11,070,182</u>	<u>-34%</u>			
Less: Contracts to Purchase:						
Shelled Meats	(1,900,620)	(1,704,900)	-11%			
Inshell	(4,536,056)	(12,857,593)	65%			
Total Commitments (Inshell Basis)	<u>238,577,603</u>	<u>248,738,581</u>	<u>-4%</u>			
Net Open Position	<u>43,979,588</u>	<u>45,252,579</u>	<u>-3%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

February 28, 2021

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>2/28/2021</u>	<u>2/28/2020</u>	<u>9/1/2020-2/28/2021</u>	<u>9/1/2019-2/28/2020</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	-	611,434	2,633,649	5,068,198	-48%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	-	102,120	3,782,899	2,177,684	74%
<u>PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS</u>					
	<u>2/28/2021</u>	<u>2/28/2020</u>	<u>9/1/2020-2/28/2021</u>	<u>9/1/2019-2/28/2020</u>	<u>% of Change of Year to Date</u>
Shelled Meats:					
Country of Origin:					
Australia		-0-	77,380		0%
Mexico	460,350	1,341,485	5,253,143	8,135,088	-35%
Total Shelled Meats	460,350	1,341,485	5,330,523	8,135,088	-35%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	2,614,677	47,641	5388%
Mexico	4,317,027	6,314,034	17,486,789	53,016,692	-67%
Total Inshell	4,317,027	6,314,034	20,101,466	53,064,333	-62%
Total (Inshell Basis)					
Argentina	-0-	-0-	2,614,677	47,641	5388%
Australia	-0-	-0-	154,760	-	0%
Mexico	5,237,727	8,997,004	27,993,075	69,286,868	-60%
Total (Inshell Basis)	5,237,727	8,997,004	30,762,512	69,334,509	-56%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

February 28, 2021



Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

TM

Destination Report

February 28, 2021

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
		2/28/2021	9/1/20-2/28/2021	2/28/2021	9/1/20-2/28/2021	2/28/2021	9/1/20-2/28/2021	2/28/2021	2/28/2020	9/1/20-2/28/2021	9/1/19-2/28/2020	
<u>Africa</u>												
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	-
	Egypt	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	88,440	
	Morocco	-0-	-0-	-0-	45,629	-0-	-0-	-0-	-0-	45,629	-	
	Total Africa	-0-	24,000	-0-	45,629	-0-	-0-	-0-	-0-	93,629	42,840	
<u>Asia</u>												
	China	-0-	216,600	5,502,652	24,893,731	-0-	-0-	5,502,652	1,353,721	25,326,931	11,004,488	
	Hong Kong	-0-	11,712	-0-	343,553	-0-	-0-	-0-	328,000	366,977	3,317,472	
	India	-0-	53,760	-0-	-0-	-0-	-0-	-0-	13,440	107,520	43,440	
	Japan	36,900	176,610	-0-	-0-	-0-	-0-	73,800	191,400	353,220	516,000	
	Kuwait	-0-	62,040	-0-	-0-	-0-	-0-	-0-	84,000	124,080	84,000	
	Malaysia	-0-	30,000	-0-	-0-	-0-	-0-	-0-	30,000	60,000	66,000	
	North Korea	22,800	75,900	-0-	-0-	-0-	-0-	45,600	-0-	151,800	-	
	Philippines	3,360	3,360	-0-	-0-	-0-	-0-	6,720	-0-	6,720	6,720	
	Qatar	-0-	13,200	-0-	-0-	-0-	-0-	-0-	6,720	26,400	33,180	
	Singapore	-0-	43,500	-0-	-0-	-0-	-0-	-0-	10,080	87,000	43,440	
	South Korea	-0-	993,300	-0-	-0-	-0-	-0-	-0-	225,600	1,986,600	1,961,400	
	Thailand	-0-	92,400	-0-	-0-	-0-	-0-	-0-	-0-	184,800	181,400	
	Taiwan	24,000	166,906	-0-	-0-	-0-	-0-	48,000	1,149,156	333,812	1,570,376	
	Vietnam	40,500	165,000	-0-	-0-	-0-	-0-	81,000	81,000	330,000	324,000	
	Total Asia	127,560	2,104,288	5,502,652	25,237,284	-0-	-0-	5,757,772	3,473,117	29,445,860	19,151,916	

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL TM

Destination Report

February 28, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	2/28/2021	9/1/20-2/28/2021	2/28/2021	9/1/20-2/28/2021	2/28/2021	9/1/20-2/28/2021	2/28/2021	2/28/2020	9/1/20-2/28/2021	9/1/19-2/28/2020
Australia/Oceania										
Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	44,400	4,200	44,400
Total Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	44,400	4,200	44,400
Europe										
Austria	-0-	24,000	-0-	-0-	-0-	-0-	-0-	48,000	48,000	96,000
Belgium	-0-	117,900	-0-	-0-	-0-	-0-	-0-	-0-	235,800	234,000
Czech Republic	-0-	70,410	-0-	-0-	-0-	-0-	-0-	-0-	140,820	27,000
Denmark	-0-	150,420	-0-	-0-	-0-	-0-	-0-	106,800	300,840	875,760
France	-0-	828,240	-0-	-0-	-0-	-0-	-0-	569,408	1,656,480	2,185,808
Germany	333,510	1,200,180	-0-	-0-	-0-	-0-	667,020	575,880	2,400,360	3,026,400
Greece	126,000	171,000	-0-	-0-	-0-	-0-	252,000	84,000	391,380	132,000
Ireland	-0-	51,690	-0-	-0-	-0-	-0-	-0-	71,040	103,380	-
Italy	-0-	165,000	-0-	-0-	-0-	-0-	-0-	-0-	330,000	324,000
Latvia	-0-	22,200	-0-	-0-	-0-	-0-	-0-	26,340	44,400	29,220
Lithuania	42,000	252,000	-0-	-0-	-0-	-0-	84,000	12,000	504,000	430,140
Netherlands	163,500	1,975,980	-0-	-0-	-0-	-0-	327,000	1,037,400	3,951,960	3,983,820
Norway	-0-	22,800	-0-	-0-	-0-	-0-	-0-	72,000	45,600	117,600
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	-0-	11,100	-0-	-0-	-0-	-0-	-0-	7,200	22,200	14,400
Spain	-0-	293,430	-0-	-0-	-0-	-0-	-0-	41,700	586,860	658,140
Sweden	-0-	186,480	-0-	-0-	-0-	-0-	-0-	71,580	372,960	277,080
Switzerland	40,500	316,320	-0-	-0-	-0-	-0-	81,000	107,520	632,640	542,040
United Kingdom	155,550	1,786,530	-0-	-0-	-0-	-0-	311,100	673,212	3,573,060	2,575,812
Total Europe	861,060	7,645,680	-0-	-0-	-0-	-0-	1,722,120	3,504,080	15,340,740	15,600,260

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL TM

Destination Report

February 28, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	2/28/2021	9/1/20-2/28/2021	2/28/2021	9/1/20-2/28/2021	2/28/2021	9/1/20-2/28/2021	2/28/2021	2/28/2020	9/1/20-2/28/2021	9/1/19-2/28/2020
Middle East										
Israel	546,840	1,493,940	-0-	-0-	-0-	-0-	1,093,680	156,800	2,987,880	1,025,240
Jordan	24,000	48,000	-0-	-0-	-0-	-0-	48,000	74,460	96,000	74,460
Lebanon	36,000	56,100	-0-	-0-	-0-	-0-	72,000	48,000	112,200	265,980
Saudi Arabia	108,000	352,020	-0-	-0-	-0-	-0-	216,000	177,600	704,040	621,600
Turkey	42,000	66,000	-0-	-0-	-0-	-0-	84,000	48,000	132,000	48,000
United Arab Emirates	-0-	126,030	-0-	25,000	-0-	-0-	-0-	46,800	682,000	504,120
Total Middle East	756,840	2,142,090	-0-	25,000	-0-	-0-	1,513,680	551,660	4,714,120	2,539,400
North America										
Canada	637,620	4,755,435	-0-	38,419	-0-	-0-	1,275,240	1,027,240	9,549,289	8,005,252
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	41,880	-0-	1,473,716	-0-	522,231	-0-	1,949,454	2,079,707	3,131,637
Puerto Rico	-0-	1,020	-0-	-0-	-0-	-0-	-0-	3,360	2,040	3,360
Total North America	637,620	4,798,335	-0-	1,512,135	-0-	522,231	1,275,240	2,980,054	11,631,036	11,140,249
South American										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	-0-	30,840	-0-	-0-	-0-	-0-	-0-	24,600	61,680	24,600
Trinidad	-0-	16,200	-0-	-0-	-0-	-0-	-0-	-0-	32,400	-
Total South America	-0-	47,040	-0-	-0-	-0-	-0-	-0-	24,600	94,080	24,600
Total Exports	2,383,080	16,763,533	5,502,652	26,820,048	-0-	522,231	10,268,812	10,577,911	61,323,665	48,589,265
Grand Total Shipments	2,383,080	16,763,533	5,502,652	26,820,048	-0-	522,231	10,268,812	10,577,911	61,323,665	48,589,265

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.