

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

November 30, 2020

U.S. PECANS RECEIVED						
	<u>11/30/2020</u>	<u>11/30/2019</u>	<u>% of Change of Year</u>	<u>9/1/2020-11/30/2020</u>	<u>9/1/2019-11/30/2019</u>	<u>% of Change of</u>
Pecans Received:						
Improved	52,132,660	30,710,620	70%	79,374,829	49,858,577	59%
Native/Seedling	5,386,379	4,118,331	31%	6,836,740	4,744,983	44%
Substandard	3,121,027	888,176	251%	3,971,216	1,542,334	157%
Total	<u>60,640,066</u>	<u>35,717,127</u>	<u>70%</u>	<u>90,182,785</u>	<u>56,145,894</u>	<u>61%</u>
	<u>11/30/2020</u>	<u>11/30/2019</u>	<u>% of Change of Year</u>	<u>9/1/2020-11/30/2020</u>	<u>9/1/2019-11/30/2019</u>	<u>% of Change of</u>
Shipments:						
Shelled Meats						
Retail/Grocery/Export	17,694,034	16,674,203	6%	54,325,612	47,333,274	15%
Inter-handler Transfers Shipped	243,268	164,488	48%	665,623	396,693	68%
Inter-handler Transfers Received	(885,459)	(2,161,912)	-59%	(3,343,329)	(3,950,432)	-15%
Total Shelled Meats	<u>17,051,843</u>	<u>14,676,779</u>	<u>16%</u>	<u>51,647,906</u>	<u>43,779,535</u>	<u>18%</u>
Inshell						
Retail/Grocery/Export	18,891,480	7,642,477	147%	41,448,259	15,157,573	173%
Inter-handler Transfers Shipped	25,224,422	7,584,178	233%	39,691,568	17,932,952	121%
Inter-handler Transfers Received	(23,981,524)	(22,915,027)	5%	(32,684,339)	(35,104,254)	-7%
Total Inshell Meats	<u>20,134,378</u>	<u>(7,688,372)</u>	<u>-362%</u>	<u>48,455,488</u>	<u>(2,013,729)</u>	<u>-2506%</u>
Total Shipments (Inshell Basis)	<u>54,238,064</u>	<u>21,665,186</u>	<u>150%</u>	<u>151,751,300</u>	<u>85,545,341</u>	<u>77%</u>
	<u>11/30/2020</u>	<u>11/30/2019</u>	<u>% of Change of Year</u>			
Total Pecans in Inventory:						
Shelled Meats	48,838,977	54,243,863	-10%			
Inshell	85,786,558	59,190,985	45%			
Total (Inshell Basis)	<u>183,464,512</u>	<u>167,678,711</u>	<u>9%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	41,267,186	51,211,587	-19%			
Export-Shelled Meats	22,982,504	11,440,682	101%			
Total Meats	<u>64,249,690</u>	<u>62,652,269</u>	<u>3%</u>			
Inshell:						
Domestic-Inshell	6,549,292	2,035,947	222%			
Export-Inshell	2,228,726	8,579,298	-74%			
Total Inshell	<u>8,778,018</u>	<u>10,615,245</u>	<u>-17%</u>			
Less: Contracts to Purchase:						
Shelled Meats	(21,268)	(272,804)	-92%			
Inshell	(4,063,821)	(8,137,777)	-50%			
Total Commitments (Inshell Basis)	<u>133,171,041</u>	<u>127,236,398</u>	<u>5%</u>			
Net Open Position	<u>50,293,471</u>	<u>40,442,313</u>	<u>24%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

November 30, 2020

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>11/30/2020</u>	<u>11/30/2019</u>	<u>9/1/2020-11/30/2020</u>	<u>9/1/2019-11/30/2019</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	529,409	215,200	2,489,949	4,311,434	-42%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	127,290	124,857	3,347,615	1,879,400	78%
<u>PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS</u>					
	<u>11/30/2020</u>	<u>11/30/2019</u>	<u>9/1/2020-11/30/2020</u>	<u>9/1/2019-11/30/2019</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia	77,380	-0-	77,380		0%
Mexico	1,920,600	1,757,271	2,651,311	2,859,286	-7%
Total Shelled Meats	1,997,980	1,757,271	2,728,691	2,859,286	-7%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	2,614,677	47,641	5388%
Mexico	1,141,473	7,511,791	2,997,453	10,011,635	-70%
Total Inshell	1,141,473	7,511,791	5,612,130	10,059,276	-44%
Total (Inshell Basis)					
Argentina	-0-	-0-	2,614,677	47,641	5388%
Australia	154,760	-0-	154,760	-	0%
Mexico	4,982,673	11,026,333	8,300,075	15,730,207	-47%
Total (Inshell Basis)	5,137,433	11,026,333	11,069,512	15,777,848	-30%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

November 30, 2020



Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

November 30, 2020

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
		11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	11/30/2019	9/1/20-11/30/20	9/1/19-11/30/19	
Africa												
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	-
	Egypt	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	-	-
	Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	-
	Total Africa	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	-	-
Asia												
	China	82,200	134,400	5,807,894	18,452,443	-0-	-0-	5,972,294	2,379,180	18,721,243	4,764,221	-
	Hong Kong	-0-	-0-	192,868	343,553	-0-	-0-	192,868	1,063,667	343,553	1,918,472	-
	India	9,000	42,000	-0-	-0-	-0-	-0-	18,000	-0-	84,000	30,000	-
	Japan	11,100	69,210	-0-	-0-	-0-	-0-	22,200	-0-	138,420	109,500	-
	Kuwait	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	-
	Malaysia	-0-	18,000	-0-	-0-	-0-	-0-	-0-	-0-	36,000	-	-
	Philippines	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	6,720	-
	Qatar	-0-	13,200	-0-	-0-	-0-	-0-	-0-	-0-	26,400	-	-
	Singapore	-0-	13,500	-0-	-0-	-0-	-0-	-0-	-0-	27,000	-	-
	South Korea	208,800	629,700	-0-	-0-	-0-	-0-	417,600	228,000	1,259,400	799,200	-
	Thailand	22,800	45,600	-0-	-0-	-0-	-0-	45,600	91,200	91,200	181,400	-
	Taiwan	36,000	94,080	-0-	-0-	-0-	-0-	72,000	223,280	188,160	295,220	-
	Vietnam	40,500	124,500	-0-	-0-	-0-	-0-	81,000	81,000	249,000	243,000	-
	Total Asia	410,400	1,184,190	6,000,762	18,795,996	-0-	-0-	6,821,562	4,066,327	21,164,376	8,347,733	-

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

November 30, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	11/30/2019	9/1/20-11/30/20	9/1/19-11/30/19
Australia/Oceania										
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Europe										
Austria	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-
Belgium	40,500	93,900	-0-	-0-	-0-	-0-	81,000	81,000	187,800	223,200
Czech Republic	4,410	4,410	-0-	-0-	-0-	-0-	8,820	-0-	8,820	10,800
Denmark	33,600	98,400	-0-	-0-	-0-	-0-	67,200	158,400	196,800	550,560
France	254,550	461,970	-0-	-0-	-0-	-0-	509,100	382,800	923,940	1,017,180
Germany	74,670	402,990	-0-	-0-	-0-	-0-	149,340	883,500	805,980	1,835,220
Greece	24,000	24,690	-0-	-0-	-0-	-0-	48,000	-0-	49,380	-
Ireland	-0-	22,650	-0-	-0-	-0-	-0-	-0-	-0-	45,300	-
Italy	-0-	42,000	-0-	-0-	-0-	-0-	-0-	81,000	84,000	162,000
Latvia	4,500	4,500	-0-	-0-	-0-	-0-	9,000	-0-	9,000	2,880
Lithuania	42,000	168,000	-0-	-0-	-0-	-0-	84,000	7,200	336,000	88,200
Netherlands	207,510	975,540	-0-	-0-	-0-	-0-	415,020	547,980	1,951,080	1,775,220
Norway	-0-	22,800	-0-	-0-	-0-	-0-	-0-	45,600	45,600	45,600
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	4,500	8,100	-0-	-0-	-0-	-0-	9,000	-0-	16,200	7,200
Spain	62,670	87,420	-0-	-0-	-0-	-0-	125,340	112,020	174,840	234,960
Sweden	27,000	135,480	-0-	-0-	-0-	-0-	54,000	24,120	270,960	141,300
Switzerland	-0-	191,820	-0-	-0-	-0-	-0-	-0-	-0-	383,640	353,520
United Kingdom	359,400	957,750	-0-	-0-	-0-	-0-	718,800	308,940	1,915,500	1,217,340
Total Europe	1,139,310	3,726,420	-0-	-0-	-0-	-0-	2,278,620	2,632,560	7,452,840	7,665,180

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

November 30, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	11/30/2019	9/1/20-11/30/20	9/1/19-11/30/19
<u>Middle East</u>										
Israel	173,160	411,660	-0-	-0-	-0-	-0-	346,320	132,000	823,320	442,800
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Lebanon	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	35,880
Saudi Arabia	108,000	108,000	-0-	-0-	-0-	-0-	216,000	-0-	216,000	84,000
Turkey	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-
United Arab Emirates	-0-	36,030	-0-	-0-	-0-	-0-	-0-	18,360	477,000	54,840
Total Middle East	281,160	579,690	-0-	-0-	-0-	-0-	562,320	150,360	1,159,380	617,520
<u>North America</u>										
Canada	902,260	2,923,570	12,500	34,000	-0-	-0-	1,817,020	1,589,260	5,881,140	4,780,524
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	1,800	1,800	-0-	1,473,716	-0-	522,231	3,600	298,434	1,999,547	626,289
Puerto Rico	-0-	1,020	-0-	-0-	-0-	-0-	-0-	-0-	2,040	-
Total North America	904,060	2,926,390	12,500	1,507,716	-0-	522,231	1,820,620	1,887,694	7,882,727	5,406,813
<u>South American</u>										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	-0-	8,040	-0-	-0-	-0-	-0-	-0-	-0-	16,080	-
Trinidad	12,600	16,200	-0-	-0-	-0-	-0-	25,200	-0-	32,400	-
Total South America	12,600	24,240	-0-	-0-	-0-	-0-	25,200	-0-	48,480	-
Total Exports	2,771,530	8,464,930	6,013,262	20,303,712	-0-	522,231	11,556,322	8,736,941	37,755,803	22,037,246
Grand Total Shipments	2,771,530	8,464,930	6,013,262	20,303,712	-0-	522,231	11,556,322	8,736,941	37,755,803	22,037,246

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.