

# AMERICAN PECAN COUNCIL

## Shipments and Inventory on Hand

**October 31, 2020**

### U.S. PECANS RECEIVED

	10/31/2020	10/31/2019	% of Change of Year	9/1/2020-10/31/2020	9/1/2019-10/31/2019	% of Change of
<b>Pecans Received:</b>						
Improved	21,025,003	12,980,766	62%	27,242,169	19,147,957	42%
Native/Seedling	1,257,903	626,577	101%	1,450,361	626,652	131%
Substandard	327,958	211,243	55%	850,189	654,158	30%
Total	<u>22,610,864</u>	<u>13,818,586</u>	<u>64%</u>	<u>29,542,719</u>	<u>20,428,767</u>	<u>45%</u>
	10/31/2020	10/31/2019	% of Change of Year	9/1/2020-10/31/2020	9/1/2019-10/31/2019	% of Change of
<b>Shipments:</b>						
<b>Shelled Meats</b>						
Retail/Grocery/Export	15,638,848	17,424,330	-10%	36,631,578	30,659,071	19%
Inter-handler Transfers Shipped	249,663	204,370	22%	422,355	232,205	82%
Inter-handler Transfers Received	(2,054,255)	(1,027,989)	100%	(2,457,870)	(1,788,520)	37%
Total Shelled Meats	<u>13,834,256</u>	<u>16,600,711</u>	<u>-17%</u>	<u>34,596,063</u>	<u>29,102,756</u>	<u>19%</u>
<b>Inshell</b>						
Retail/Grocery/Export	13,159,989	2,699,197	388%	22,556,779	7,515,096	200%
Inter-handler Transfers Shipped	9,123,678	6,172,387	48%	14,467,146	10,348,774	40%
Inter-handler Transfers Received	(6,125,222)	(7,279,490)	-16%	(8,702,815)	(12,189,227)	-29%
Total Inshell Meats	<u>16,158,445</u>	<u>1,592,094</u>	<u>915%</u>	<u>28,321,110</u>	<u>5,674,643</u>	<u>-100%</u>
Total Shipments (Inshell Basis)	<u>43,826,957</u>	<u>34,793,516</u>	<u>26%</u>	<u>97,513,236</u>	<u>63,880,155</u>	<u>53%</u>
	10/31/2020	10/31/2019	% of Change of Year			
<b>Total Pecans in Inventory:</b>						
Shelled Meats	53,035,370	57,131,782	-7%			
Inshell	62,039,022	32,619,691	90%			
Total (Inshell Basis)	<u>168,109,762</u>	<u>146,883,255</u>	<u>14%</u>			
<b>Commitments to Ship:</b>						
<b>Meats:</b>						
Domestic-Shelled Meats	40,264,161	47,920,235	-16%			
Export-Shelled Meats	15,155,920	9,156,545	66%			
Total Meats	<u>55,420,081</u>	<u>57,076,780</u>	<u>-3%</u>			
<b>Inshell:</b>						
Domestic-Inshell	471,615	107,185	340%			
Export-Inshell	607,503	490,883	24%			
Total Inshell	<u>1,079,118</u>	<u>598,068</u>	<u>80%</u>			
<b>Less: Contracts to Purchase:</b>						
Shelled Meats	(1,699,040)	(240,500)	606%			
Inshell	(19,767,856)	(5,495,517)	0%			
Total Commitments (Inshell Basis)	<u>88,753,344</u>	<u>108,775,111</u>	<u>-18%</u>			
<b>Net Open Position</b>	<u>79,356,418</u>	<u>38,108,144</u>	<u>108%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

# AMERICAN PECAN COUNCIL

## Mexico Exports and Foreign Purchases

**October 31, 2020**

**INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS**

	<u>10/31/2020</u>	<u>10/31/2019</u>	<u>9/1/2020-10/31/2020</u>	<u>9/1/2019-10/31/2019</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	1,249,481	943,241	1,960,540	4,096,234	-52%
Total Inshell Exported for Shelling	<u>1,249,481</u>	<u>943,241</u>	<u>1,960,540</u>	<u>4,096,234</u>	<u>-52%</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	1,818,678	83,333	3,220,325	1,754,543	84%
	<u>1,818,678</u>	<u>83,333</u>	<u>3,220,325</u>	<u>1,754,543</u>	<u>84%</u>

**PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS**

	<u>10/31/2020</u>	<u>10/31/2019</u>			
Shelled Meats:					
Country of Origin:					
Australia		-0-	-		
Mexico	496,576	687,900	730,711	1,102,015	-34%
Total Shelled Meats	<u>496,576</u>	<u>687,900</u>	<u>730,711</u>	<u>1,102,015</u>	<u>-34%</u>
Inshell:					
Country of Origin:					
Argentina		-0-	2,614,677	47,641	5388%
Mexico	1,855,980	2,164,934	1,855,980	2,499,844	-26%
Total Inshell	<u>1,855,980</u>	<u>2,164,934</u>	<u>4,470,657</u>	<u>2,547,485</u>	<u>75%</u>
Total (Inshell Basis)					
Argentina	-0-	-0-	2,614,677	47,641	5388%
Australia	-0-	-0-	-0-		0%
Mexico	2,849,132	3,540,734	3,317,402	4,703,874	-29%
Total (Inshell Basis)	<u>2,849,132</u>	<u>3,540,734</u>	<u>5,932,079</u>	<u>4,751,515</u>	<u>25%</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL <sup>TM</sup>

Destination Report

October 31, 2020

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
		10/31/2020	9/1/20-10/31/20	10/31/2020	9/1/20-10/31/20	10/31/2020	9/1/20-10/31/20	10/31/2020	10/31/2019	9/1/20-10/31/20	9/1/19-10/31/19	
<b>Africa</b>												
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	<b>Total Africa</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-</b>
<b>Asia</b>												
	China	-0-	52,200	7,931,691	12,644,549	-0-	-0-	7,931,691	18,900	12,748,949	2,385,041	
	Hong Kong	-0-	-0-	150,685	150,685	-0-	-0-	150,685	-0-	150,685	854,805	
	India	33,000	33,000	-0-	-0-	-0-	-0-	66,000	7,500	66,000	30,000	
	Japan	35,250	58,110	-0-	-0-	-0-	-0-	70,500	23,250	116,220	109,500	
	Kuwait	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
	Malaysia	6,000	18,000	-0-	-0-	-0-	-0-	12,000	-0-	36,000	-	
	Philippines	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	6,720	
	Qatar	13,200	13,200	-0-	-0-	-0-	-0-	26,400	-0-	26,400	-	
	Singapore	13,500	13,500	-0-	-0-	-0-	-0-	27,000	-0-	27,000	-	
	South Korea	115,800	420,900	-0-	-0-	-0-	-0-	231,600	129,300	841,800	571,200	
	Thailand	22,800	22,800	-0-	-0-	-0-	-0-	45,600	17,550	45,600	90,200	
	Taiwan	36,000	58,080	-0-	-0-	-0-	-0-	72,000	-0-	116,160	71,940	
	Vietnam	-0-	84,000	-0-	-0-	-0-	-0-	-0-	81,000	168,000	162,000	
	<b>Total Asia</b>	<b>275,550</b>	<b>773,790</b>	<b>8,082,376</b>	<b>12,795,234</b>	<b>-0-</b>	<b>-0-</b>	<b>8,633,476</b>	<b>277,500</b>	<b>14,342,814</b>	<b>4,281,406</b>	

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AMERICAN PECAN COUNCIL

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Destination Report

October 31, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	10/31/2020	9/1/20-10/31/20	10/31/2020	9/1/20-10/31/20	10/31/2020	9/1/20-10/31/20	10/31/2020	10/31/2019	9/1/20-10/31/20	9/1/19-10/31/19
<b>Australia/Oceania</b>										
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
<b>Europe</b>										
Austria	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	-
Belgium	12,000	53,400	-0-	-0-	-0-	-0-	24,000	40,500	106,800	142,200
Czech Republic	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	10,800
Denmark	27,000	64,800	-0-	-0-	-0-	-0-	54,000	80,400	129,600	392,160
France	51,450	207,420	-0-	-0-	-0-	-0-	102,900	236,190	414,840	634,380
Germany	66,120	328,320	-0-	-0-	-0-	-0-	132,240	103,560	656,640	951,720
Greece	-0-	690	-0-	-0-	-0-	-0-	-0-	-0-	1,380	-
Ireland	9,000	22,650	-0-	-0-	-0-	-0-	18,000	-0-	45,300	-
Italy	42,000	42,000	-0-	-0-	-0-	-0-	84,000	-0-	84,000	81,000
Latvia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	2,880
Lithuania	84,000	126,000	-0-	-0-	-0-	-0-	168,000	-0-	252,000	81,000
Netherlands	412,560	768,030	-0-	-0-	-0-	-0-	825,120	260,700	1,536,060	1,227,240
Norway	-0-	22,800	-0-	-0-	-0-	-0-	-0-	-0-	45,600	-
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	3,600	3,600	-0-	-0-	-0-	-0-	7,200	3,600	7,200	7,200
Spain	-0-	24,750	-0-	-0-	-0-	-0-	-0-	-0-	49,500	122,940
Sweden	63,030	108,480	-0-	-0-	-0-	-0-	126,060	54,090	216,960	117,180
Switzerland	70,320	191,820	-0-	-0-	-0-	-0-	140,640	92,760	383,640	353,520
United Kingdom	268,350	598,350	-0-	-0-	-0-	-0-	536,700	226,950	1,196,700	908,400
Total Europe	1,133,430	2,587,110	-0-	-0-	-0-	-0-	2,266,860	1,098,750	5,174,220	5,032,620

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**AMERICAN PECAN COUNCIL** <sup>TM</sup>

**Destination Report**

**October 31, 2020**

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	10/31/2020	9/1/20-10/31/20	10/31/2020	9/1/20-10/31/20	10/31/2020	9/1/20-10/31/20	10/31/2020	10/31/2019	9/1/20-10/31/20	9/1/19-10/31/19
<b>Middle East</b>										
Israel	120,240	238,500	-0-	-0-	-0-	-0-	240,480	-0-	477,000	310,800
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Lebanon	-0-	-0-	-0-	-0-	-0-	-0-	-0-	4,500	-0-	35,880
Saudi Arabia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	84,000
Turkey	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-
United Arab Emirates	36,000	36,030	-0-	-0-	-0-	-0-	72,000	15,900	72,060	36,480
Total Middle East	156,240	298,530	-0-	-0-	-0-	-0-	312,480	20,400	597,060	467,160
<b>North America</b>										
Canada	1,215,840	2,021,310	21,500	21,500	-0-	-0-	2,453,180	854,370	4,064,120	3,191,264
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	-0-	-0-	1,473,716	-0-	522,231	-0-	-0-	1,995,947	327,855
Puerto Rico	-0-	1,020	-0-	-0-	-0-	-0-	-0-	-0-	2,040	-
Total North America	1,215,840	2,022,330	21,500	1,495,216	-0-	522,231	2,453,180	854,370	6,062,107	3,519,119
<b>South American</b>										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	8,040	8,040	-0-	-0-	-0-	-0-	16,080	-0-	16,080	-
Trinidad	3,600	3,600	-0-	-0-	-0-	-0-	7,200	-0-	7,200	-
Total South America	11,640	11,640	-0-	-0-	-0-	-0-	23,280	-0-	23,280	-
Total Exports	2,792,700	5,693,400	8,103,876	14,290,450	-0-	522,231	13,689,276	2,251,020	26,199,481	13,300,305
Grand Total Shipments	2,792,700	5,693,400	8,103,876	14,290,450	-0-	522,231	13,689,276	2,251,020	26,199,481	13,300,305

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.