

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

April 30, 2021

U.S. PECANS RECEIVED

	<u>4/30/2021</u>	<u>4/30/2020</u>	<u>% of Change of Year</u>	<u>9/1/2020-4/30/2021</u>	<u>9/1/2019-4/30/2020</u>	<u>% of Change of</u>
Pecans Received:						
Improved	10,117,187	5,207,383	94%	244,788,139	164,685,272	49%
Native/Seedling	382,766	1,123,907	-66%	19,697,462	29,155,982	-32%
Substandard	882,007	1,608,959	-45%	27,685,193	19,597,803	41%
Total	<u>11,381,960</u>	<u>7,940,249</u>	<u>43%</u>	<u>292,170,794</u>	<u>213,439,057</u>	<u>37%</u>
	<u>4/30/2021</u>	<u>4/30/2020</u>	<u>% of Change of Year</u>	<u>9/1/2020-4/30/2021</u>	<u>9/1/2019-4/30/2020</u>	<u>% of Change of</u>
Shipments:						
Shelled Meats						
Retail/Grocery/Export	11,850,717	12,791,088	-7%	123,452,112	108,157,751	14%
Inter-handler Transfers Shipped	34,173	263	12894%	1,228,141	708,449	73%
Inter-handler Transfers Received	878,334	(466,800)	288%	(10,605,784)	(8,364,595)	27%
Total Shelled Meats	<u>12,763,224</u>	<u>12,324,551</u>	<u>-4%</u>	<u>114,074,469</u>	<u>100,501,604</u>	<u>14%</u>
Inshell						
Retail/Grocery/Export	1,723,644	2,340,994	-26%	92,222,528	52,984,203	74%
Inter-handler Transfers Shipped	3,890,662	1,297,367	200%	133,988,660	39,437,705	240%
Inter-handler Transfers Received	3,395,741	(5,352,901)	163%	(117,344,702)	(170,183,651)	31%
Total Inshell Meats	<u>9,010,047</u>	<u>(1,714,540)</u>	<u>626%</u>	<u>108,866,486</u>	<u>(77,761,743)</u>	<u>240%</u>
Total Shipments (Inshell Basis)	<u>34,536,495</u>	<u>22,934,562</u>	<u>-51%</u>	<u>337,015,424</u>	<u>123,241,466</u>	<u>173%</u>
	<u>4/30/2021</u>	<u>4/30/2020</u>	<u>% of Change of Year</u>			
Total Pecans in Inventory:						
Shelled Meats	44,032,277	56,318,349	-22%			
Inshell	182,272,732	166,684,823	9%			
Total (Inshell Basis)	<u>270,337,286</u>	<u>279,321,521</u>	<u>-3%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	80,130,325	90,005,689	-11%			
Export-Shelled Meats	18,163,464	12,418,580	46%			
Total Meats	<u>98,293,789</u>	<u>102,424,269</u>	<u>-4%</u>			
Inshell:						
Domestic-Inshell	602,543	554,476	9%			
Export-Inshell	2,530,644	7,436,216	-66%			
Total Inshell	<u>3,133,187</u>	<u>7,990,692</u>	<u>-61%</u>			
Less: Contracts to Purchase:						
Shelled Meats	-0-	(867,900)	100%			
Inshell	-0-	(5,333,594)	100%			
Total Commitments (Inshell Basis)	<u>199,720,765</u>	<u>205,769,836</u>	<u>-3%</u>			
Net Open Position	<u>70,616,521</u>	<u>73,551,685</u>	<u>-4%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

April 30, 2021

**INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO
U.S. AS SHELLED MEATS**

	<u>4/30/2021</u>	<u>4/30/2020</u>	<u>9/1/2020-4/30/2021</u>	<u>9/1/2019-4/30/2020</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	1,475,213	2,464,443	5,099,737	10,524,756	-52%
Total Inshell Exported for Shelling	<u>1,475,213</u>	<u>2,464,443</u>	<u>5,099,737</u>	<u>10,524,756</u>	<u>-52%</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	369,360	513,240	4,678,255	4,222,104	11%
Total Inshell Returned to U.S.	<u>369,360</u>	<u>513,240</u>	<u>4,678,255</u>	<u>4,222,104</u>	<u>11%</u>

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>4/30/2021</u>	<u>4/30/2020</u>	<u>9/1/2020-4/30/2021</u>	<u>9/1/2019-4/30/2020</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia	-0-	-0-	248,611	-	0%
Mexico	256,367	659,255	6,155,090	9,299,461	-34%
Total Shelled Meats	<u>256,367</u>	<u>659,255</u>	<u>6,403,701</u>	<u>9,299,461</u>	<u>-34%</u>
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	2,614,677	47,641	5388%
Mexico	1,771,315	834,331	24,901,038	56,361,347	-56%
Total Inshell	<u>1,771,315</u>	<u>834,331</u>	<u>27,515,715</u>	<u>56,408,988</u>	<u>-51%</u>
Total (Inshell Basis)					
Argentina	-0-	-0-	2,614,677	47,641	5388%
Australia	-0-	-0-	497,222	-	0%
Mexico	2,284,049	2,152,841	37,211,218	74,960,269	-50%
Total (Inshell Basis)	<u>2,284,049</u>	<u>2,152,841</u>	<u>40,323,117</u>	<u>75,007,910</u>	<u>-46%</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

April 30, 2021

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
	4/30/2021	9/1/20-4/30/21	4/30/2021	9/1/20-4/30/21	4/30/2021	9/1/20-4/30/21	4/30/2021	4/30/2020	9/1/20-4/30/21	9/1/19-4/30/20	
Africa											
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	-
Egypt	-0-	24,000	-0-	-0-	-0-	-0-	-0-	84,000	48,000	172,440	-
Morocco	-0-	-0-	-0-	45,629	-0-	-0-	-0-	-0-	45,629	-	-
Total Africa	-0-	24,000	-0-	45,629	-0-	-0-	-0-	84,000	93,629	172,440	-
Asia											
China	21,900	238,628	1,247,006	33,603,856	-0-	-0-	1,290,806	1,534,364	34,081,112	14,934,566	-
Hong Kong	-0-	11,712	-0-	442,295	-0-	-0-	-0-	-0-	465,719	3,731,698	-
India	9,000	62,760	-0-	-0-	-0-	-0-	18,000	-0-	125,520	43,440	-
Japan	106,500	322,710	-0-	-0-	-0-	-0-	213,000	81,900	645,420	642,900	-
Kuwait	-0-	62,040	-0-	-0-	-0-	-0-	-0-	84,000	124,080	293,400	-
Malaysia	-0-	42,000	-0-	-0-	-0-	-0-	-0-	-0-	84,000	66,000	-
North Korea	40,500	179,700	-0-	-0-	-0-	-0-	81,000	-0-	359,400	-	-
Philippines	-0-	3,360	-0-	-0-	-0-	-0-	-0-	6,720	6,720	13,440	-
Qatar	24,000	37,200	-0-	-0-	-0-	-0-	48,000	-0-	74,400	33,180	-
Singapore	-0-	43,500	-0-	-0-	-0-	-0-	-0-	-0-	87,000	46,440	-
South Korea	24,000	1,359,300	-0-	-0-	-0-	-0-	48,000	127,200	2,718,600	2,182,200	-
Thailand	22,800	115,200	-0-	-0-	-0-	-0-	45,600	35,220	230,400	216,620	-
Taiwan	-0-	229,306	-0-	-0-	-0-	-0-	-0-	72,000	458,612	1,702,376	-
Vietnam	-0-	207,000	-0-	-0-	-0-	-0-	-0-	-0-	414,000	405,000	-
Total Asia	248,700	2,914,416	1,247,006	34,046,151	-0-	-0-	1,744,406	1,941,404	39,874,983	24,311,260	-

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

April 30, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	4/30/2021	9/1/20-4/30/21	4/30/2021	9/1/20-4/30/21	4/30/2021	9/1/20-4/30/21	4/30/2021	4/30/2020	9/1/20-4/30/21	9/1/19-4/30/20
Australia/Oceania										
Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	44,400	4,200	133,200
Total Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	44,400	4,200	133,200
Europe										
Austria	24,000	48,000	-0-	-0-	-0-	-0-	48,000	-0-	96,000	96,000
Belgium	88,500	246,900	-0-	-0-	-0-	-0-	177,000	81,000	493,800	444,000
Czech Republic	42,000	112,410	-0-	-0-	-0-	-0-	84,000	-0-	224,820	82,800
Denmark	51,000	226,620	-0-	-0-	-0-	-0-	102,000	16,800	453,240	970,980
France	246,480	1,238,130	-0-	-0-	-0-	-0-	492,960	221,340	2,476,260	2,695,868
Germany	696,150	2,648,850	-0-	-0-	-0-	-0-	1,392,300	3,042,480	5,297,700	8,251,440
Greece	24,000	196,200	-0-	-0-	-0-	-0-	48,000	84,000	441,780	219,000
Ireland	-0-	51,690	-0-	-0-	-0-	-0-	-0-	(660)	103,380	99,120
Italy	46,050	251,550	-0-	-0-	-0-	-0-	92,100	-0-	503,100	394,440
Latvia	-0-	22,200	-0-	-0-	-0-	-0-	-0-	-0-	44,400	29,220
Lithuania	42,000	336,000	-0-	-0-	-0-	-0-	84,000	165,000	672,000	679,140
Netherlands	493,260	3,109,500	-0-	-0-	-0-	-0-	986,520	909,000	6,219,000	5,781,300
Norway	-0-	22,800	-0-	-0-	-0-	-0-	-0-	-0-	45,600	117,600
Poland	49,500	49,500	-0-	-0-	-0-	-0-	99,000	4,400	99,000	4,400
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	-0-	11,100	-0-	-0-	-0-	-0-	-0-	10,800	22,200	25,200
Spain	87,300	447,030	-0-	-0-	-0-	-0-	174,600	542,700	894,060	1,552,860
Sweden	6,900	231,540	-0-	-0-	-0-	-0-	13,800	55,800	463,080	391,560
Switzerland	40,500	397,320	-0-	-0-	-0-	-0-	81,000	81,000	794,640	788,040
United Kingdom	249,990	2,843,190	-0-	-0-	-0-	-0-	499,980	546,060	5,686,380	3,987,372
Total Europe	2,187,630	12,490,530	-0-	-0-	-0-	-0-	4,375,260	5,759,720	25,030,440	26,610,340

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

April 30, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	4/30/2021	9/1/20-4/30/21	4/30/2021	9/1/20-4/30/21	4/30/2021	9/1/20-4/30/21	4/30/2021	4/30/2020	9/1/20-4/30/21	9/1/19-4/30/20
Middle East										
Israel	363,750	2,324,670	-0-	-0-	-0-	-0-	727,500	427,800	4,649,340	1,809,440
Jordan	24,000	72,000	-0-	-0-	-0-	-0-	48,000	-0-	144,000	122,460
Lebanon	48,000	132,300	-0-	25,000	-0-	-0-	96,000	-0-	289,600	468,000
Saudi Arabia	42,000	592,590	-0-	-0-	-0-	-0-	84,000	384,000	1,185,180	1,302,800
Turkey	-0-	66,000	17,750	17,750	-0-	-0-	17,750	-0-	149,750	48,000
United Arab Emirates	187,890	440,370	-0-	25,000	-0-	-0-	375,780	48,000	1,310,680	672,600
Total Middle East	665,640	3,627,930	17,750	67,750	-0-	-0-	1,349,030	859,800	7,728,550	4,423,300
North America										
Canada	482,460	5,984,193	-0-	38,419	-0-	-0-	964,920	1,019,010	12,006,805	10,519,596
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	41,880	-0-	1,473,716	-0-	522,231	-0-	273,410	2,079,707	7,404,845
Puerto Rico	2,490	5,190	-0-	-0-	-0-	-0-	4,980	-0-	10,380	3,360
Total North America	484,950	6,031,263	-0-	1,512,135	-0-	522,231	969,900	1,292,420	14,096,892	17,927,801
South American										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	-0-	30,840	-0-	-0-	-0-	-0-	-0-	-0-	61,680	24,600
Trinidad	-0-	24,600	-0-	-0-	-0-	-0-	-0-	-0-	49,200	-
Total South America	-0-	55,440	-0-	-0-	-0-	-0-	-0-	-0-	110,880	24,600
Total Exports	3,586,920	25,145,679	1,264,756	35,671,665	-0-	522,231	8,438,596	9,981,744	86,939,574	73,602,941
Grand Total Shipments	3,586,920	25,145,679	1,264,756	35,671,665	-0-	522,231	8,438,596	9,981,744	86,939,574	73,602,941

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.