

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

July 31, 2021

U.S. PECANS RECEIVED

	<u>7/31/2021</u>	<u>7/31/2020</u>	<u>% of Change of Year</u>	<u>9/1/2020-7/31/2021</u>	<u>9/1/2019-7/31/2020</u>	<u>% of Change of</u>
Pecans Received:						
Improved	1,789,402	2,817,510	-36%	261,204,985	181,129,548	44%
Native/Seedling	-0-	137,520	-100%	19,435,757	29,571,535	-34%
Substandard	53,560	66,951	-20%	28,032,600	21,608,217	30%
Total	<u>1,842,962</u>	<u>3,021,981</u>	<u>-39%</u>	<u>308,673,342</u>	<u>232,309,300</u>	<u>33%</u>
	<u>7/31/2021</u>	<u>7/31/2020</u>	<u>% of Change of Year</u>	<u>9/1/2020-7/31/2021</u>	<u>9/1/2019-7/31/2020</u>	<u>% of Change of</u>
Shipments:						
Shelled Meats						
Retail/Grocery/Export	10,409,105	10,645,111	-2%	161,363,517	139,992,783	15%
Inter-handler Transfers Shipped	360,601	5,050	7041%	1,738,765	779,859	123%
Inter-handler Transfers Received	(494,273)	(212,083)	133%	(16,344,823)	(9,163,478)	78%
Total Shelled Meats	<u>10,275,433</u>	<u>10,438,078</u>	<u>-2%</u>	<u>146,757,459</u>	<u>131,609,164</u>	<u>12%</u>
Inshell						
Retail/Grocery/Export	1,259,177	6,702	18688%	94,920,425	63,783,749	49%
Inter-handler Transfers Shipped	3,046,463	2,702,311	13%	135,927,195	43,234,899	214%
Inter-handler Transfers Received	(2,569,083)	(42,153)	-5995%	(129,819,881)	(171,187,294)	24%
Total Inshell Meats	<u>1,736,557</u>	<u>2,666,860</u>	<u>35%</u>	<u>101,027,739</u>	<u>(64,168,646)</u>	<u>257%</u>
Total Shipments (Inshell Basis)	<u>22,287,423</u>	<u>23,543,016</u>	<u>-5%</u>	<u>394,542,657</u>	<u>199,049,682</u>	<u>98%</u>
	<u>7/31/2021</u>	<u>7/31/2020</u>	<u>% of Change of Year</u>			
Total Pecans in Inventory:						
Shelled Meats	32,060,362	53,649,394	-40%			
Inshell	113,994,834	135,558,663	-16%			
Total (Inshell Basis)	<u>178,115,558</u>	<u>242,857,451</u>	<u>-27%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	60,590,406	64,858,028	-7%			
Export-Shelled Meats	11,240,618	7,924,900	42%			
Total Meats	<u>71,831,024</u>	<u>72,782,928</u>	<u>-1%</u>			
Inshell:						
Domestic-Inshell	3,540,525	511,502	592%			
Export-Inshell	1,969,111	6,554,828	-70%			
Total Inshell	<u>5,509,636</u>	<u>7,066,330</u>	<u>-22%</u>			
Less: Contracts to Purchase:						
Shelled Meats	-0-	(162,000)	100%			
Inshell	(2,312,809)	-0-	0%			
Total Commitments (Inshell Basis)	<u>146,858,875</u>	<u>152,308,186</u>	<u>-4%</u>			
Net Open Position	<u>31,256,683</u>	<u>90,549,265</u>	<u>-65%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

July 31, 2021

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>7/31/2021</u>	<u>7/31/2020</u>	<u>9/1/2020-7/31/2021</u>	<u>9/1/2019-7/31/2020</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	2,349,361	3,303,214	15,436,218	13,827,970	12%
Total Inshell Exported for Shelling	<u>2,349,361</u>	<u>3,303,214</u>	<u>15,436,218</u>	<u>13,827,970</u>	<u>12%</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	714,120	1,415,487	7,970,348	5,666,241	41%
	<u>714,120</u>	<u>1,415,487</u>	<u>7,970,348</u>	<u>5,666,241</u>	<u>41%</u>

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>7/31/2021</u>	<u>7/31/2020</u>	<u>9/1/2020-7/31/2021</u>	<u>9/1/2019-7/31/2020</u>	<u>% of Change of Year to Date</u>
Shelled Meats:					
Country of Origin:					
Australia	-0-	-0-	327,470	177,810	84%
Mexico	21,600	1,055,861	6,821,150	13,097,574	-48%
Total Shelled Meats	<u>21,600</u>	<u>1,055,861</u>	<u>7,148,620</u>	<u>13,275,384</u>	<u>-48%</u>
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	2,614,677	47,641	5388%
Mexico	-	309,204	25,813,710	56,670,551	-54%
South Africa	716,502	-	1,157,427	-	100%
Total Inshell	<u>716,502</u>	<u>309,204</u>	<u>29,585,814</u>	<u>56,718,192</u>	<u>-48%</u>
Total (Inshell Basis)					
Argentina	-0-	-0-	2,614,677	47,641	5388%
Australia	-0-	-0-	654,940	355,620	84%
Mexico	43,200	2,420,926	39,456,010	82,865,699	-52%
South Africa	716,502	-	1,157,427	-	100%
Total (Inshell Basis)	<u>759,702</u>	<u>2,420,926</u>	<u>43,883,054</u>	<u>83,268,960</u>	<u>-47%</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

July 31, 2021

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
		7/31/2021	9/1/20-7/31/21	7/31/2021	9/1/20-7/31/21	7/31/2021	9/1/20-7/31/21	7/31/2021	7/31/2020	9/1/20-7/31/21	9/1/19-7/31/20
		<hr/>									
<u>Africa</u>											
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Egypt	-0-	28,500	-0-	-0-	-0-	-0-	-0-	-0-	57,000	172,440
	Morocco	-0-	-0-	-0-	45,629	-0-	-0-	-0-	-0-	45,629	-
	Total Africa	-0-	28,500	-0-	45,629	-0-	-0-	-0-	-0-	102,629	172,440
<u>Asia</u>											
	China	82,200	373,028	738,842	36,129,956	-0-	-0-	903,242	-0-	36,876,012	16,566,366
	Hong Kong	-0-	11,712	-0-	442,295	-0-	-0-	-0-	-0-	465,719	3,733,924
	India	21,000	95,760	-0-	-0-	-0-	-0-	42,000	-0-	191,520	43,440
	Japan	76,350	531,960	-0-	-0-	-0-	-0-	152,700	92,100	1,063,920	971,700
	Kuwait	-0-	83,640	-0-	-0-	-0-	-0-	-0-	-0-	167,280	293,400
	Malaysia	-0-	54,000	-0-	-0-	-0-	-0-	-0-	-0-	108,000	66,000
	North Korea	-0-	179,700	-0-	-0-	-0-	-0-	-0-	-0-	359,400	-
	Philippines	3,360	6,720	-0-	-0-	-0-	-0-	6,720	6,720	13,440	20,160
	Qatar	-0-	37,200	-0-	-0-	-0-	-0-	-0-	-0-	74,400	33,180
	Singapore	-0-	61,500	-0-	-0-	-0-	-0-	-0-	30,000	123,000	86,520
	South Korea	55,800	1,761,900	-0-	-0-	-0-	-0-	111,600	126,000	3,523,800	2,596,200
	Thailand	-0-	115,200	-0-	-0-	-0-	-0-	-0-	-0-	230,400	216,620
	Taiwan	36,000	368,806	-0-	-0-	-0-	-0-	72,000	-0-	737,612	1,774,376
	Vietnam	-0-	412,500	-0-	-0-	-0-	-0-	-0-	84,000	825,000	651,000
	Total Asia	274,710	4,093,626	738,842	36,572,251	-0-	-0-	1,288,262	338,820	44,759,503	27,052,886

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

July 31, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	7/31/2021	9/1/20-7/31/21	7/31/2021	9/1/20-7/31/21	7/31/2021	9/1/20-7/31/21	7/31/2021	7/31/2020	9/1/20-7/31/21	9/1/19-7/31/20
Australia/Oceania										
Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	3,360	4,200	136,560
Total Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	3,360	4,200	136,560
Europe										
Austria	-0-	48,000	-0-	-0-	-0-	-0-	-0-	48,000	96,000	144,000
Belgium	40,500	369,900	-0-	-0-	-0-	-0-	81,000	81,000	739,800	735,000
Czech Republic	-0-	136,410	-0-	-0-	-0-	-0-	-0-	-0-	272,820	130,800
Denmark	34,200	373,620	-0-	-0-	-0-	-0-	68,400	103,200	747,240	1,074,300
France	136,350	1,701,840	-0-	-0-	-0-	-0-	272,700	452,040	3,403,680	3,477,788
Germany	999,600	5,476,770	-0-	-0-	-0-	-0-	1,999,200	410,580	10,953,540	11,200,020
Greece	-0-	196,200	-0-	-0-	-0-	-0-	-0-	-0-	392,400	219,000
Ireland	-0-	51,690	-0-	-0-	-0-	-0-	-0-	-0-	103,380	111,120
Italy	-0-	500,550	-0-	-0-	-0-	-0-	-0-	7,500	1,001,100	737,940
Latvia	30,330	52,530	-0-	-0-	-0-	-0-	60,660	9,000	105,060	41,220
Lithuania	66,000	486,000	-0-	-0-	-0-	-0-	132,000	84,000	972,000	931,140
Netherlands	142,500	3,819,960	-0-	-0-	-0-	-0-	285,000	702,180	7,639,920	7,448,340
Norway	-0-	56,100	-0-	-0-	-0-	-0-	-0-	-0-	112,200	117,600
Poland	-0-	121,110	-0-	-0-	-0-	-0-	-0-	8,820	242,220	58,820
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	-0-	21,600	-0-	-0-	-0-	-0-	-0-	7,200	43,200	32,400
Spain	138,840	802,980	-0-	-0-	-0-	-0-	277,680	118,440	1,605,960	2,238,660
Sweden	11,100	274,140	-0-	-0-	-0-	-0-	22,200	13,800	548,280	462,900
Switzerland	40,500	479,820	-0-	-0-	-0-	-0-	81,000	165,000	959,640	1,263,720
United Kingdom	241,830	3,864,120	-0-	-0-	-0-	-0-	483,660	393,840	7,728,240	5,565,012
Total Europe	1,881,750	18,833,340	-0-	-0-	-0-	-0-	3,763,500	2,604,600	37,666,680	35,989,780

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Destination Report

July 31, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination										
World Region										
Destination										
	7/31/2021	9/1/20-7/31/21	7/31/2021	9/1/20-7/31/21	7/31/2021	9/1/20-7/31/21	7/31/2021	7/31/2020	9/1/20-7/31/21	9/1/19-7/31/20
<u>Middle East</u>										
Israel	172,500	3,519,810	-0-	-0-	-0-	-0-	345,000	139,200	7,039,620	2,267,000
Jordan	-0-	96,000	-0-	-0-	-0-	-0-	-0-	-0-	192,000	122,460
Lebanon	-0-	188,250	-0-	50,000	-0-	-0-	-0-	48,000	426,500	600,000
Saudi Arabia	-0-	814,590	-0-	-0-	-0-	-0-	-0-	80,960	1,629,180	1,851,760
Turkey	-0-	66,000	-0-	68,073	-0-	-0-	-0-	-0-	200,073	96,000
United Arab Emirates	30,000	532,770	-0-	25,000	-0-	-0-	60,000	96,900	1,090,540	812,400
Total Middle East	202,500	5,217,420	-0-	143,073	-0-	-0-	405,000	365,060	10,577,913	5,749,620
<u>North America</u>										
Canada	569,850	7,657,713	-0-	38,419	-0-	-0-	1,139,700	1,579,320	15,353,845	14,405,150
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	41,880	-0-	1,473,716	-0-	-0-	-0-	-0-	2,079,707	12,939,044
Puerto Rico	3,360	11,040	-0-	-0-	-0-	-0-	6,720	-0-	22,080	3,360
Total North America	573,210	7,710,633	-0-	1,512,135	-0-	-0-	1,146,420	1,579,320	17,455,632	27,347,554
<u>South American</u>										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	-0-	30,840	-0-	-0-	-0-	-0-	-0-	45,000	61,680	69,600
Trinidad	-0-	36,600	-0-	-0-	-0-	-0-	-0-	-0-	73,200	-
Total South America	-0-	67,440	-0-	-0-	-0-	-0-	-0-	45,000	134,880	69,600
Total Exports	2,932,170	35,953,059	738,842	38,273,088	-0-	522,231	6,603,182	4,936,160	110,701,437	96,518,440
Grand Total Shipments	2,932,170	35,953,059	738,842	38,273,088	-0-	522,231	6,603,182	4,936,160	110,701,437	96,518,440

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.