

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

For the One Month and Two Months Ended October 31, 2018

	<u>One Month</u>	<u>Two Months</u>
Shipments:		
Shelled Meats:		
Retail/Grocery/Export	14,680,311	25,402,844
Inter-handler Transfers Shipped	1,641,953	2,440,680
Inter-handler Transfers Received	(1,078,550)	(1,781,610)
Total Shelled Meats	<u>15,243,714</u>	<u>26,061,914</u>
Inshell:		
Retail/Grocery/Export	5,309,718	5,648,821
Inter-handler Transfers Shipped	10,798,925	16,241,252
Inter-handler Transfers Received	(12,634,585)	(13,815,833)
Total Inshell Meats	<u>3,474,058</u>	<u>8,074,240</u>
Total Shipments (Inshell Basis)	<u>33,961,486</u>	<u>60,198,068</u>
Total Pecans in Inventory:		
Shelled Meats	51,495,311	
Inshell	34,767,922	
Total (Inshell Basis)	<u>137,758,544</u>	
Commitments to Ship (Sold, Not Delivered):		
Meats:		
Domestic-Shelled Meats	40,522,562	
Export-Shelled Meats	8,581,840	
Total Meats	<u>49,104,402</u>	
Inshell:		
Domestic-Inshell	5,073,971	
Export-Inshell	2,504,064	
Total Inshell	<u>7,578,035</u>	
Less: Contracts to Purchase:		
Shelled Meats	(1,131,000)	
Inshell	(5,187,662)	
Total Commitments (Inshell Basis)	<u>98,337,177</u>	

Data may be revised or updated as more information is provided.
 §986.20 Inventory totals do not include pecans warehoused by growers.

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

For the One Month and Two Months Ended October 31, 2018

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>One Month</u>	<u>Two Months</u>
Inshell Exported for Shelling:		
Mexico	706,551	5,193,628
Total Inshell Exported for Shelling	<u>706,551</u>	<u>5,193,628</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:		
Mexico	420,930	2,220,253
Total Shelled Meats - Produced in U.S. Inshell Returned to U.S.	<u>420,930</u>	<u>2,220,253</u>

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>One Month</u>	<u>Two Months</u>
Shelled Meats:		
Country of Origin:		
Mexico	558,510	725,160
Total Shelled Meats	<u>558,510</u>	<u>725,160</u>
Inshell:		
Country of Origin:		
Mexico	3,152,417	3,433,781
Total Inshell	<u>3,152,417</u>	<u>3,433,781</u>
Total (Inshell Basis)		
Mexico	4,269,437	4,884,101
Total (Inshell Basis)	<u>4,269,437</u>	<u>4,884,101</u>

Shelled Meats are converted to inshell using a yeild of 50% (multiplying the shelled meats by "2"). The form automatically makes this calcuation.

AMERICAN PECAN COUNCIL TM

Destination Report

For the One Month and Two Months Ended October 31, 2018

World Region Destination	2018 - 2019 - Current One Month and Two Months Ended October 31, 2018								
	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)		
	One Month	Two Months	One Month	Two Months	One Month	Two Months	One Month	Two Months	
<u>Africa</u>									
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<u>Asia</u>									
China	1,680	42,180	959,011	1,069,242	-0-	-0-	962,371	1,153,602	
Hong Kong	-0-	-0-	2,185,500	2,185,500	-0-	-0-	2,185,500	2,185,500	
India	4,500	4,500	-0-	-0-	-0-	-0-	9,000	9,000	
Japan	10,080	32,580	-0-	-0-	-0-	-0-	20,160	65,160	
Kuwait	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
Malaysia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
Philippines	3,360	3,360	-0-	-0-	-0-	-0-	6,720	6,720	
Qatar	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
Singapore	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
South Korea	72,000	171,000	-0-	-0-	-0-	-0-	144,000	342,000	
Thailand	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
Taiwan	-0-	22,500	-0-	-0-	-0-	-0-	-0-	45,000	
Vietnam	22,800	67,800	-0-	-0-	-0-	-0-	45,600	135,600	
Total Asia	114,420	343,920	3,144,511	3,254,742	-0-	-0-	3,373,351	3,942,582	

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AMERICAN PECAN COUNCIL

TM

Destination Report

For the One Month and Two Months Ended October 31, 2018

World Region	2018 - 2019 - Current							
	One Month and Two Months Ended October 31, 2018							
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
<u>Australia/Oceania</u>								
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<u>Europe</u>								
Austria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Belgium	29,040	36,240	-0-	-0-	-0-	-0-	58,080	72,480
Czech Republic	9,000	18,000	-0-	-0-	-0-	-0-	18,000	36,000
Denmark	71,130	156,210	-0-	-0-	-0-	-0-	142,260	312,420
France	220,531	347,251	-0-	-0-	-0-	-0-	441,062	694,502
Germany	398,850	633,210	-0-	-0-	-0-	-0-	797,700	1,266,420
Greece	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Italy	40,500	40,500	-0-	-0-	-0-	-0-	81,000	81,000
Lithuania	84,000	128,100	-0-	-0-	-0-	-0-	168,000	256,200
Netherlands	287,070	653,880	-0-	-0-	-0-	-0-	574,140	1,307,760
Norway	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Spain	24,000	84,720	-0-	-0-	-0-	-0-	48,000	169,440
Sweden	20,790	31,590	-0-	-0-	-0-	-0-	41,580	63,180
Switzerland	40,500	52,260	-0-	-0-	-0-	-0-	81,000	104,520
United Kingdom	195,520	639,460	-0-	-0-	-0-	-0-	391,040	1,278,920
Total Europe	1,420,931	2,821,421	-0-	-0-	-0-	-0-	2,841,862	5,642,842

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AMERICAN PECAN COUNCIL

TM

Destination Report

For the One Month and Two Months Ended October 31, 2018

World Region	2018 - 2019 - Current							
	One Month and Two Months Ended October 31, 2018							
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
<u>Middle East</u>								
Israel	171,120	346,980	-0-	-0-	-0-	-0-	342,240	693,960
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Lebanon	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Saudi Arabia	40,500	40,500	-0-	-0-	-0-	-0-	81,000	81,000
Turkey	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
United Arab Emirates	23,550	23,550	-0-	-0-	-0-	-0-	47,100	47,100
Total Middle East	235,170	411,030	-0-	-0-	-0-	-0-	470,340	822,060
<u>North America</u>								
Canada	783,315	1,468,315	-0-	22,200	-0-	-0-	1,566,630	2,958,830
Mexico	162,797	286,198	2,273,024	2,316,656	-0-	-0-	2,598,618	2,889,052
Total North America	946,112	1,754,513	2,273,024	2,338,856	-0-	-0-	4,165,248	5,847,882
<u>South American</u>								
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Peru	33,000	33,000	-0-	-0-	-0-	-0-	66,000	66,000
Total South America	33,000	33,000	-0-	-0-	-0-	-0-	66,000	66,000
Total Exports	2,749,633	5,363,884	5,417,535	5,593,598	-0-	-0-	10,916,801	16,321,366
Total Domestic	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Grand Total Shipments	2,749,633	5,363,884	5,417,535	5,593,598	-0-	-0-	10,916,801	16,321,366

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AMERICAN PECAN COUNCIL

Pecans Received from Own Account

For the One Month and Two Months Ended October 31, 2018

Variety Name	One Month	Two Months
Inshell		
Blends/Mixed Budded	912,588	2,959,397
Bradley	-0-	-0-
Caddo	573,500	573,500
Cape Fear	104,860	104,860
Cheyenne	17,999	17,999
Creek	278,682	278,682
Desirable	1,146,325	1,146,325
Desirable Type	350,186	350,186
Eastern Schley	254,056	254,056
Elliott	380,418	380,418
Excel	179,381	179,381
Moneymaker	241,510	241,510
Pawnee	3,258,446	3,339,112
Stuart	2,637,119	2,637,129
Sumner	12,036	12,036
Western Schley	4,231,952	5,199,821
Wichita	697,876	923,787
Other	4,202,773	4,203,300
Native/Seedling	1,113,979	1,206,584
Substandard	380,899	558,973
Total Varieties	<u>20,974,585</u>	<u>24,567,056</u>

Variance in data may occur due to lack of variety breakdown provided. Data may be revised or updated as more information is provided.