

CONSUMERS ENGAGE WITH LIFESTYLE & SNACKING CONTENT

SAVORY-SEEKING

CONSUMERS TO PECANS

Cost per click down 56% from last year

Google search ads for savory recipe and snacking options are leading more and more consumers to our pecaninspired recipes. Through continued optimization and smart bidding techniques, American Pecans secured our **most efficient cost per click rate ever** — \$0.85, down 8% from last month's all-time low and 56% lower YOY.



GINGER PECAN







Our social media ads are showing consumers how well The Original Supernut[™] pairs with other favorite snack options. Recent social content generated **an average of 300K+ consumer views & touchpoints per day** and nearly 36K clicks to try recipes.

More than 32K consumers clicked to try Pecan Energy Bites in a month's time. Pecan bites are an all-star snacking option that will play a major role in this year's upcoming holiday campaign.

To stay up to date with our marketing efforts and how your industry dollars are making an impact, visit AmericanPecan.com and register for our industry newsletter. On the website, you can also access marketing resources and reports in the Marketing Toolkit.



2.5M+
CHINESE
CONSUMERS
REACHED

BAKING EVENT
INSPIRES
MILLIONS
IN CHINA

In China, American Pecans had a smash success in its recent activation with popular chef and social media influencer Xiaobaojun, aka Bread Boy. His DIY baking workshop reached full capacity and inspired more than 2.5 million people on social media.

SNACK WITHOUT SACRIFICE Your days of compromise are ever. Vertal dense, satisfying pecars are among the highest in fiber vs. other nuls. PECANS GO WHEREVER SUMMER TAKES YOU And the fiber vs. other nuls. PECANS GO WHEREVER SUMMER TAKES YOU And the fiber vs. other nuls. PECANS GO WHEREVER SUMMER TAKES YOU And the fiber vs. other nuls.

AMERICANPECAN.COM GROWS AS HUB OF SNACKING INSPIRATION

Visitors to AmericanPecan.com are up 35% YOY, recently hitting more than 51K monthly visitors. On our site, they find an ever-growing resource of nutrition and heritage information as well as recipe and snacking inspiration.

An interest in snacking, in particular, has seen a major uptick on our site, as snacking pageviews **increased 25% YOY** from organic searches. Our campaigns continue to reinforce pecans' connection to healthy snacking, a priority identified in our strategic planning and a central pillar of our marketing efforts.

PECANS STAR IRL

Our latest Pecan Partners present pecans as a supporting star in a healthy lifestyle, whether as a snack or a nutritious recipe ingredient.

Tati Chermayeff of @healthfulblondie set the bar high with her mid-hike snack post. With an engagement rate of 6% – 2.5X the industry standard – Tati showed consumers that pecans are a delicious option right out of the bag.

Dani Breiner of @danishealthyeats wowed followers with her Peach and Pecan Muffin recipe, which garnered **30.5K consumer views & touchpoints** and achieved an extremely impressive **engagement rate of 13%**.

