

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

December 31, 2020

U.S. PECANS RECEIVED						
	<u>12/31/2020</u>	<u>12/31/2019</u>	<u>% of Change of Year</u>	<u>9/1/2020-12/31/2020</u>	<u>9/1/2019-12/31/2019</u>	<u>% of Change of</u>
Pecans Received:						
Improved	60,816,508	30,328,129	101%	140,426,012	82,421,481	70%
Native/Seedling	4,971,161	8,546,231	-42%	11,808,129	13,293,874	-11%
Substandard	7,571,790	3,109,599	143%	11,543,432	5,499,643	110%
Total	<u>73,359,459</u>	<u>41,983,959</u>	<u>75%</u>	<u>163,777,573</u>	<u>101,214,998</u>	<u>62%</u>
	<u>12/31/2020</u>	<u>12/31/2019</u>	<u>% of Change of Year</u>	<u>9/1/2020-12/31/2020</u>	<u>9/1/2019-12/31/2019</u>	<u>% of Change of</u>
Shipments:						
Shelled Meats						
Retail/Grocery/Export	16,193,782	13,025,812	24%	71,089,458	60,359,086	18%
Inter-handler Transfers Shipped	192,578	128,304	50%	858,201	524,997	63%
Inter-handler Transfers Received	(1,907,976)	(1,191,783)	60%	(5,251,305)	(5,142,215)	2%
Total Shelled Meats	<u>14,478,384</u>	<u>11,962,333</u>	<u>21%</u>	<u>66,696,354</u>	<u>55,741,868</u>	<u>20%</u>
Inshell						
Retail/Grocery/Export	19,188,521	7,999,122	140%	60,598,865	24,187,376	151%
Inter-handler Transfers Shipped	35,443,466	13,775,604	157%	75,135,034	31,940,660	135%
Inter-handler Transfers Received	(33,501,157)	(40,437,194)	-17%	(66,839,677)	(75,594,938)	-12%
Total Inshell Meats	<u>21,130,830</u>	<u>(18,662,468)</u>	<u>-213%</u>	<u>68,894,222</u>	<u>(19,466,902)</u>	<u>-454%</u>
Total Shipments (Inshell Basis)	<u>50,087,598</u>	<u>5,262,197</u>	<u>852%</u>	<u>202,286,930</u>	<u>92,016,833</u>	<u>120%</u>
	<u>12/31/2020</u>	<u>12/31/2019</u>	<u>% of Change of Year</u>			
Total Pecans in Inventory:						
Shelled Meats	46,571,949	55,034,461	-15%			
Inshell	142,394,970	97,968,048	45%			
Total (Inshell Basis)	<u>235,538,868</u>	<u>208,036,969</u>	<u>13%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	76,113,519	69,748,088	9%			
Export-Shelled Meats	31,302,269	13,776,320	127%			
Total Meats	<u>107,415,788</u>	<u>83,524,408</u>	<u>29%</u>			
Inshell:						
Domestic-Inshell	7,678,843	1,141,062	573%			
Export-Inshell	4,506,631	14,963,694	-70%			
Total Inshell	<u>12,185,474</u>	<u>16,104,756</u>	<u>-24%</u>			
Less: Contracts to Purchase:						
Shelled Meats	(343,058)	(699,650)	-51%			
Inshell	(5,310,868)	(10,991,822)	-52%			
Total Commitments (Inshell Basis)	<u>221,020,066</u>	<u>170,762,450</u>	<u>29%</u>			
Net Open Position	<u>14,518,802</u>	<u>37,274,519</u>	<u>-61%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

December 31, 2020

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>12/31/2020</u>	<u>12/31/2019</u>	<u>9/1/2020-12/31/2020</u>	<u>9/1/2019-12/31/2019</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico		81,370	2,489,949	4,392,804	-43%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	280,248	240,744	3,627,863	2,120,144	71%
<u>PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS</u>					
	<u>12/31/2020</u>	<u>12/31/2019</u>	<u>9/1/2020-12/31/2020</u>	<u>9/1/2019-12/31/2019</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia		-0-	77,380		0%
Mexico	1,748,396	1,964,374	4,399,707	4,823,660	-9%
Total Shelled Meats	1,748,396	1,964,374	4,477,087	4,823,660	-9%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	44,100	47,641	-7%
Mexico	1,724,794	18,629,230	7,292,824	28,640,865	-75%
Total Inshell	1,724,794	18,629,230	7,336,924	28,688,506	-74%
Total (Inshell Basis)					
Argentina	-0-	-0-	44,100	47,641	-7%
Australia	-0-	-0-	154,760	-	0%
Mexico	5,221,586	22,557,978	16,092,238	38,288,185	-58%
Total (Inshell Basis)	5,221,586	22,557,978	16,291,098	38,335,826	-58%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL TM

Destination Report

December 31, 2020

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
		12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	12/31/2019	9/1/20-12/31/20	9/1/19-12/31/19	
Africa												
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	-
	Egypt	-0-	24,000	-0-	-0-	-0-	-0-	-0-	42,840	48,000	42,840	42,840
	Morocco	-0-	-0-	45,629	45,629	-0-	-0-	45,629	-0-	45,629	-	-
	Total Africa	-0-	24,000	45,629	45,629	-0-	-0-	45,629	42,840	45,629	42,840	42,840
Asia												
	China	82,200	216,600	938,636	19,391,079	-0-	-0-	1,103,036	2,108,367	19,824,279	7,696,874	7,696,874
	Hong Kong	912	912	-0-	343,553	-0-	-0-	1,824	81,000	345,377	1,968,670	1,968,670
	India	-0-	42,000	-0-	-0-	-0-	-0-	-0-	-0-	84,000	30,000	30,000
	Japan	45,000	114,210	-0-	-0-	-0-	-0-	90,000	102,600	228,420	212,100	212,100
	Kuwait	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	-	-
	Malaysia	12,000	30,000	-0-	-0-	-0-	-0-	24,000	-0-	60,000	-	-
	North Korea	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	6,720	6,720
	Philippines	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	-
	Qatar	-0-	13,200	-0-	-0-	-0-	-0-	-0-	-0-	26,400	-	-
	Singapore	15,000	28,500	-0-	-0-	-0-	-0-	30,000	-0-	57,000	1,285,200	1,285,200
	South Korea	140,100	769,800	-0-	-0-	-0-	-0-	280,200	486,000	1,539,600	181,400	181,400
	Thailand	-0-	45,600	-0-	-0-	-0-	-0-	-0-	91,200	91,200	343,220	343,220
	Taiwan	12,826	106,906	-0-	-0-	-0-	-0-	25,652	48,000	213,812	243,000	243,000
	Vietnam	-0-	124,500	-0-	-0-	-0-	-0-	-0-	81,000	249,000	-	-
	Total Asia	332,038	1,516,228	938,636	19,734,632	-0-	-0-	1,602,712	2,998,167	22,767,088	11,967,184	11,967,184

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AMERICAN PECAN COUNCIL TM

Destination Report

December 31, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	12/31/2019	9/1/20-12/31/20	9/1/19-12/31/19
Australia/Oceania										
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Europe										
Austria	-0-	24,000	-0-	-0-	-0-	-0-	-0-	48,000	48,000	48,000
Belgium	-0-	93,900	-0-	-0-	-0-	-0-	-0-	81,000	187,800	223,200
Czech Republic	42,000	46,410	-0-	-0-	-0-	-0-	84,000	16,200	92,820	27,000
Denmark	12,900	111,300	-0-	-0-	-0-	-0-	25,800	80,400	222,600	630,960
France	285,270	747,240	-0-	-0-	-0-	-0-	570,540	437,400	1,494,480	1,373,580
Germany	67,530	470,520	-0-	-0-	-0-	-0-	135,060	380,460	941,040	2,008,080
Greece	45,000	45,000	-0-	-0-	-0-	-0-	90,000	48,000	139,380	48,000
Ireland	23,400	46,050	-0-	-0-	-0-	-0-	46,800	-0-	92,100	-
Italy	40,500	82,500	-0-	-0-	-0-	-0-	81,000	-0-	165,000	162,000
Latvia	-0-	4,500	-0-	-0-	-0-	-0-	-0-	-0-	9,000	2,880
Lithuania	42,000	210,000	-0-	-0-	-0-	-0-	84,000	83,940	420,000	172,140
Netherlands	347,490	1,323,030	-0-	-0-	-0-	-0-	694,980	709,800	2,646,060	2,242,020
Norway	-0-	22,800	-0-	-0-	-0-	-0-	-0-	45,600	45,600	45,600
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	3,000	11,100	-0-	-0-	-0-	-0-	6,000	-0-	22,200	7,200
Spain	80,670	168,090	-0-	-0-	-0-	-0-	161,340	48,000	336,180	282,960
Sweden	5,400	140,880	-0-	-0-	-0-	-0-	10,800	16,800	281,760	158,100
Switzerland	84,000	275,820	-0-	-0-	-0-	-0-	168,000	-0-	551,640	353,520
United Kingdom	363,780	1,321,530	-0-	-0-	-0-	-0-	727,560	282,480	2,643,060	1,499,820
Total Europe	1,442,940	5,144,670	-0-	-0-	-0-	-0-	2,885,880	2,278,080	10,338,720	9,285,060

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Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	12/31/2019	9/1/20-12/31/20	9/1/19-12/31/19
<u>Middle East</u>										
Israel	214,980	626,640	-0-	-0-	-0-	-0-	429,960	189,240	1,253,280	632,040
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Lebanon	15,000	15,000	-0-	-0-	-0-	-0-	30,000	96,000	30,000	131,880
Saudi Arabia	22,020	130,020	-0-	-0-	-0-	-0-	44,040	96,000	260,040	180,000
Turkey	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-
United Arab Emirates	66,000	102,030	25,000	25,000	-0-	-0-	157,000	118,080	634,000	172,920
Total Middle East	318,000	897,690	25,000	25,000	-0-	-0-	661,000	499,320	1,820,380	1,116,840
<u>North America</u>										
Canada	685,745	3,609,315	-0-	34,000	-0-	-0-	1,371,490	1,158,096	7,252,630	5,938,620
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	1,800	-0-	1,473,716	1,308	523,539	1,308	474,774	2,000,855	1,246,258
Puerto Rico	-0-	1,020	-0-	-0-	-0-	-0-	-0-	-0-	2,040	-
Total North America	685,745	3,612,135	-0-	1,507,716	1,308	523,539	1,372,798	1,632,870	9,255,525	5,552,008
<u>South American</u>										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	22,800	30,840	-0-	-0-	-0-	-0-	45,600	-0-	61,680	-
Trinidad	-0-	16,200	-0-	-0-	-0-	-0-	-0-	-0-	32,400	-
Total South America	22,800	47,040	-0-	-0-	-0-	-0-	45,600	-0-	94,080	-
Total Exports	2,801,523	11,241,763	1,009,265	21,312,977	1,308	523,539	6,613,619	7,451,277	44,369,422	29,596,802
Grand Total Shipments	2,801,523	11,241,763	1,009,265	21,312,977	1,308	523,539	6,613,619	7,451,277	44,369,422	29,596,802

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.