

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

For the One Month and Five Months Ended January 31, 2019

	<u>One Month</u>	<u>Five Months</u>
Shipments:		
Shelled Meats		
Retail/Grocery/Export	11,863,419	68,981,814
Inter-handler Transfers Shipped	224,790	4,136,498
Inter-handler Transfers Received	(2,592,814)	(9,223,521)
Total Shelled Meats	<u>9,495,395</u>	<u>63,894,791</u>
Inshell		
Retail/Grocery/Export	7,039,875	23,818,400
Inter-handler Transfers Shipped	22,735,847	84,887,662
Inter-handler Transfers Received	(35,089,554)	(119,179,997)
Total Inshell Meats	<u>(5,313,832)</u>	<u>(10,473,935)</u>
Total Shipments (Inshell Basis)	<u>13,676,957</u>	<u>117,315,646</u>
Total Pecans in Inventory:		
Shelled Meats	56,657,852	
Inshell	131,500,069	
Total (Inshell Basis)	<u>244,815,772</u>	
Commitments to Ship:		
Meats:		
Domestic-Shelled Meats	72,079,600	
Export-Shelled Meats	14,691,444	
Total Meats	<u>86,771,044</u>	
Inshell:		
Domestic-Inshell	5,525,328	
Export-Inshell	2,970,000	
Total Inshell	<u>8,495,328</u>	
Less: Contracts to Purchase:		
Shelled Meats	(418,200)	
Inshell	<u>(8,753,733)</u>	
Total Commitments (Inshell Basis)	<u>172,447,283</u>	

Data may be revised or updated as more information is provided.
 \$986.20 Inventory totals do not include pecans warehoused by growers.

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

For the One Month and Five Months Ended January 31, 2019

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>One Month</u>	<u>Five Months</u>
Inshell Exported for Shelling:		
Mexico	39,416	5,573,644
Total Inshell Exported for Shelling	<u>39,416</u>	<u>5,573,644</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:		
Mexico	655,107	3,351,208
Total Shelled Meats - Produced in U.S. Inshell Returned to U.S.	<u>655,107</u>	<u>3,351,208</u>

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>One Month</u>	<u>Five Month</u>
Shelled Meats:		
Country of Origin:		
Australia	52,638	52,638
Mexico	2,168,260	10,478,534
Total Shelled Meats	<u>2,220,898</u>	<u>10,531,172</u>
Inshell:		
Country of Origin:		
Argentina	350,634	447,982
Mexico	16,773,071	55,443,464
Total Inshell	<u>17,123,705</u>	<u>55,891,446</u>
Total (Inshell Basis)		
Argentina	350,634	447,982
Australia	105,276	105,276
Mexico	21,109,591	76,400,532
Total (Inshell Basis)	<u>21,565,501</u>	<u>76,953,790</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL TM

Destination Report

For the One Month Ended January 31, 2019

World Region Destination	2018 - 2019 - Current One Month and Five Months Ended January 31, 2019							
	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
	One Month	Five Months	One Month	Five Months	One Month	Five Months	One Month	Five Months
<u>Africa</u>								
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Egypt	-0-	16,650	-0-	-0-	-0-	-0-	-0-	33,300
Total Africa	-0-	16,650	-0-	-0-	-0-	-0-	-0-	33,300
<u>Asia</u>								
China	42,000	148,680	-0-	1,510,167	-0-	-0-	84,000	1,807,527
Hong Kong	81,000	174,600	44,933	5,255,722	-0-	37,100	206,933	5,642,022
India	31,500	34,890	-0-	-0-	-0-	-0-	63,000	69,780
Japan	438,390	567,390	-0-	-0-	-0-	-0-	876,780	1,134,780
Kuwait	44,700	44,700	-0-	-0-	-0-	-0-	89,400	89,400
Malaysia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Philippines	-0-	3,360	-0-	-0-	-0-	-0-	-0-	6,720
Qatar	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Singapore	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
South Korea	111,000	468,000	-0-	-0-	-0-	-0-	222,000	936,000
Thailand	660	37,050	-0-	-0-	-0-	-0-	1,320	74,100
Taiwan	167,910	265,410	-0-	-0-	-0-	-0-	335,820	530,820
Vietnam	40,500	108,300	-0-	199,494	-0-	-0-	81,000	416,094
Total Asia	957,660	1,852,380	44,933	6,965,383	-0-	37,100	1,960,253	10,707,243

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

TM

Destination Report

For the One Month Ended January 31, 2019

World Region	2018 - 2019 - Current							
	One Month and Five Months Ended January 31, 2019							
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
Australia/Oceania								
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Europe								
Austria	24,000	24,000	-0-	-0-	-0-	-0-	48,000	48,000
Belgium	248,625	303,825	-0-	-0-	-0-	-0-	497,250	607,650
Czech Republic	24,000	64,140	-0-	-0-	-0-	-0-	48,000	128,280
Denmark	338,918	609,668	-0-	-0-	-0-	-0-	677,835	1,219,335
France	422,019	1,188,670	-0-	-0-	-0-	-0-	844,038	2,377,340
Germany	1,018,952	2,372,402	-0-	-0-	-0-	-0-	2,037,903	4,744,803
Greece	-0-	42,000	-0-	-0-	-0-	-0-	-0-	84,000
Italy	40,500	81,000	-0-	-0-	-0-	-0-	81,000	162,000
Lithuania	22,320	192,420	-0-	-0-	-0-	-0-	44,640	384,840
Netherlands	1,053,975	2,493,015	-0-	-0-	-0-	-0-	2,107,950	4,986,030
Norway	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Slovenia	-0-	1,800	-0-	-0-	-0-	-0-	-0-	3,600
Spain	46,800	196,920	-0-	-0-	-0-	-0-	93,600	393,840
Sweden	87,722	157,502	-0-	-0-	-0-	-0-	175,444	315,004
Switzerland	123,000	215,760	-0-	-0-	-0-	-0-	246,000	431,520
United Kingdom	718,422	2,064,772	-0-	-0-	-0-	-0-	1,436,844	4,129,544
Total Europe	4,169,252	10,007,893	-0-	-0-	-0-	-0-	8,338,504	20,015,786

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL TM

Destination Report

For the One Month Ended January 31, 2019

World Region Destination	2018 - 2019 - Current One Month and Five Months Ended January 31, 2019							Total (Inshell Basis)	
	Shelled	Inshell	Sub-Standard						
<u>Middle East</u>									
Israel	231,270	976,350	-0-	-0-	-0-	-0-	462,540	1,952,700	
Jordan	24,000	24,000	-0-	-0-	-0-	-0-	48,000	48,000	
Lebanon	18,750	33,750	-0-	-0-	-0-	-0-	37,500	67,500	
Saudi Arabia	141,600	367,900	-0-	-0-	-0-	-0-	283,200	735,800	
Turkey	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
United Arab Emirates	2,571	118,191	-0-	-0-	-0-	-0-	5,142	236,382	
Total Middle East	418,191	1,520,191	-0-	-0-	-0-	-0-	836,382	3,040,382	
<u>North America</u>									
Canada	691,146	3,450,713	-0-	52,096	-0-	-0-	1,382,292	6,953,522	
Costa Rica	-0-	22,800	-0-	-0-	-0-	-0-	-0-	45,600	
Mexico	-0-	449,698	3,724,691	8,720,469	-0-	213,958	3,724,691	9,833,823	
Total North America	691,146	3,923,211	3,724,691	8,772,565	-0-	213,958	5,106,983	16,832,945	
<u>South American</u>									
Columbia	-0-	2,400	-0-	-0-	-0-	-0-	-0-	4,800	
Peru	24,000	81,000	-0-	-0-	-0-	-0-	48,000	162,000	
Trinidad	-0-	13,500	-0-	-0-	-0-	-0-	-0-	27,000	
Total South America	24,000	96,900	-0-	-0-	-0-	-0-	48,000	193,800	
Total Exports	6,260,249	17,417,225	3,769,624	15,737,948	-0-	251,058	16,290,122	50,823,456	
Total Domestic	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
Grand Total Shipments	6,260,249	17,417,225	3,769,624	15,737,948	-0-	251,058	16,290,122	50,823,456	

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Pecans Received from Own Account

For the One Month and Five Months Ended January 31, 2019

<u>Variety Name</u>	<u>One Month</u>	<u>Five Months</u>
Inshell		
Blends/Mixed Budded	3,747,850	19,057,461
Byrd	-0-	1,774,538
Bradley	53,150	1,128,510
Caddo	3,037	598,377
Cape Fear	275,763	774,271
Cheyenne	17,849	6,427,238
Creek	49,608	3,404,985
Desirable	1,275,463	2,540,677
Desirable Type	120,756	1,706,350
Eastern Schley	2,407,511	3,364,420
Elliott	403,372	905,379
Excel	81,309	5,219,455
Moneymaker	61,835	10,025,162
Pawnee	559,396	5,097,443
Stuart	2,176,295	10,903,234
Sumner	689,923	11,458,096
Western Schley	14,589,464	26,517,521
Wichita	1,728,996	10,543,057
Other	2,994,420	8,971,610
Native/Seedling	4,354,969	8,907,904
Substandard	5,268,514	5,268,514
Total Varieties	<u>40,859,480</u>	<u>144,594,201</u>

Variance in data may occur due to lack of variety breakdown provided. Data may be revised or updated as more information is provided.