

# AMERICAN PECAN COUNCIL

## Shipments and Inventory on Hand

**January 31, 2021**

### U.S. PECANS RECEIVED

	1/31/2021	1/31/2020	% of Change of Year	9/1/2020-1/31/2021	9/1/2019-1/31/2020	% of Change of
<b>Pecans Received:</b>						
Improved	40,208,689	34,588,366	16%	180,634,701	117,009,847	54%
Native/Seedling	3,942,039	10,689,171	-63%	15,750,168	23,983,045	-34%
Substandard	8,054,912	3,944,570	104%	19,598,344	9,444,213	108%
Total	<u>52,205,640</u>	<u>49,222,107</u>	<u>6%</u>	<u>215,983,213</u>	<u>150,437,105</u>	<u>44%</u>
<b>Shipments:</b>						
<b>Shelled Meats</b>						
Retail/Grocery/Export	12,803,953	11,090,042	15%	83,893,411	71,449,128	17%
Inter-handler Transfers Shipped	55,335	37,763	47%	913,536	562,760	62%
Inter-handler Transfers Received	(2,445,353)	(601,300)	-307%	(7,696,658)	(5,743,515)	34%
Total Shelled Meats	<u>10,413,935</u>	<u>10,526,505</u>	<u>1%</u>	<u>77,110,289</u>	<u>66,268,373</u>	<u>16%</u>
<b>Inshell</b>						
Retail/Grocery/Export	14,256,380	13,245,757	8%	74,855,245	37,433,133	100%
Inter-handler Transfers Shipped	33,059,752	9,428,451	251%	108,194,786	41,369,111	162%
Inter-handler Transfers Received	(31,807,748)	(52,067,393)	39%	(98,647,425)	(127,662,331)	-23%
Total Inshell Meats	<u>15,508,384</u>	<u>(29,393,185)</u>	<u>153%</u>	<u>84,402,606</u>	<u>(48,860,087)</u>	<u>-273%</u>
Total Shipments (Inshell Basis)	<u>36,336,254</u>	<u>(8,340,175)</u>	<u>536%</u>	<u>238,623,184</u>	<u>83,676,658</u>	<u>185%</u>
<b>Total Pecans in Inventory:</b>						
Shelled Meats	50,449,798	52,046,278	-3%			
Inshell	173,237,462	162,545,174	7%			
Total (Inshell Basis)	<u>274,137,058</u>	<u>266,637,730</u>	<u>3%</u>			
<b>Commitments to Ship:</b>						
<b>Meats:</b>						
Domestic-Shelled Meats	60,195,887	95,090,637	-37%			
Export-Shelled Meats	23,615,854	15,824,600	49%			
Total Meats	<u>83,811,741</u>	<u>110,915,237</u>	<u>-24%</u>			
<b>Inshell:</b>						
Domestic-Inshell	2,229,651	998,709	123%			
Export-Inshell	4,059,495	12,996,462	-69%			
Total Inshell	<u>6,289,146</u>	<u>13,995,171</u>	<u>-55%</u>			
<b>Less: Contracts to Purchase:</b>						
Shelled Meats	(1,963,260)	(1,225,710)	-60%			
Inshell	(5,519,989)	(13,025,813)	58%			
Total Commitments (Inshell Basis)	<u>164,466,119</u>	<u>220,348,412</u>	<u>-25%</u>			
<b>Net Open Position</b>	<u>109,670,939</u>	<u>46,289,318</u>	<u>137%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

# AMERICAN PECAN COUNCIL

## Mexico Exports and Foreign Purchases

**January 31, 2021**

**INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS**

	<u>1/31/2021</u>	<u>1/31/2020</u>	<u>9/1/2020-1/31/2021</u>	<u>9/1/2019-1/31/2020</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	143,700	63,960	2,633,649	4,456,764	-41%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	155,036	37,440	3,782,899	2,157,584	75%
<b><u>PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS</u></b>					
	<u>1/31/2021</u>	<u>1/31/2020</u>	<u>9/1/2020-1/31/2021</u>	<u>9/1/2019-1/31/2020</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia	-0-	-0-	77,380		0%
Mexico	393,086	2,170,969	4,792,793	6,994,629	-31%
Total Shelled Meats	393,086	2,170,969	4,870,173	6,994,629	-31%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	44,100	47,641	-7%
Mexico	8,447,515	18,061,793	15,740,339	46,702,658	-66%
Total Inshell	8,447,515	18,061,793	15,784,439	46,750,299	-66%
Total (Inshell Basis)					
Argentina	-0-	-0-	44,100	47,641	-7%
Australia	-0-	-0-	154,760	-	0%
Mexico	9,233,687	22,403,731	25,325,925	60,691,916	-58%
Total (Inshell Basis)	9,233,687	22,403,731	25,524,785	60,739,557	-58%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

**AMERICAN PECAN COUNCIL** <sup>TM</sup>

**Destination Report**

**January 31, 2021**

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
		1/31/2021	9/1/20-1/31/21	1/31/2021	9/1/20-1/31/21	1/31/2021	9/1/20-1/31/21	1/31/2021	1/31/2020	9/1/20-1/31/21	9/1/19-1/31/20	
<b>Africa</b>												
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	-
	Egypt	-0-	24,000	-0-	-0-	-0-	-0-	-0-	45,600	48,000	88,440	
	Morocco	-0-	-0-	-0-	45,629	-0-	-0-	-0-	-0-	45,629	-	
	<b>Total Africa</b>	<b>-0-</b>	<b>24,000</b>	<b>-0-</b>	<b>45,629</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>45,600</b>	<b>45,629</b>	<b>88,440</b>	
<b>Asia</b>												
	China	-0-	216,600	-0-	19,391,079	-0-	-0-	-0-	4,271,251	19,824,279	11,968,125	
	Hong Kong	10,800	11,712	-0-	343,553	-0-	-0-	21,600	990,000	366,977	2,958,670	
	India	11,760	53,760	-0-	-0-	-0-	-0-	23,520	-0-	107,520	30,000	
	Japan	25,500	139,710	-0-	-0-	-0-	-0-	51,000	112,500	279,420	324,600	
	Kuwait	38,040	62,040	-0-	-0-	-0-	-0-	76,080	-0-	124,080	-	
	Malaysia	-0-	30,000	-0-	-0-	-0-	-0-	-0-	36,000	60,000	36,000	
	North Korea	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	6,720	
	Philippines	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	26,460	
	Qatar	-0-	13,200	-0-	-0-	-0-	-0-	-0-	26,460	26,400	33,360	
	Singapore	15,000	43,500	-0-	-0-	-0-	-0-	30,000	33,360	87,000	1,735,800	
	South Korea	276,600	1,046,400	-0-	-0-	-0-	-0-	553,200	450,600	2,092,800	181,400	
	Thailand	46,800	92,400	-0-	-0-	-0-	-0-	93,600	-0-	184,800	421,220	
	Taiwan	36,000	142,906	-0-	-0-	-0-	-0-	72,000	78,000	285,812	243,000	
	Vietnam	-0-	124,500	-0-	-0-	-0-	-0-	-0-	-0-	249,000	-	
	<b>Total Asia</b>	<b>460,500</b>	<b>1,976,728</b>	<b>-0-</b>	<b>19,734,632</b>	<b>-0-</b>	<b>-0-</b>	<b>921,000</b>	<b>5,998,171</b>	<b>23,688,088</b>	<b>17,965,355</b>	

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**AMERICAN PECAN COUNCIL** <sup>TM</sup>

**Destination Report**

**January 31, 2021**

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	1/31/2021	9/1/20-1/31/21	1/31/2021	9/1/20-1/31/21	1/31/2021	9/1/20-1/31/21	1/31/2021	1/31/2020	9/1/20-1/31/21	9/1/19-1/31/20
<b>Australia/Oceania</b>										
Australia	2,100	2,100	-0-	-0-	-0-	-0-	4,200	-0-	4,200	-
Total Australia	2,100	2,100	-0-	-0-	-0-	-0-	4,200	-0-	4,200	-
<b>Europe</b>										
Austria	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	48,000
Belgium	24,000	117,900	-0-	-0-	-0-	-0-	48,000	10,800	235,800	234,000
Czech Republic	24,000	70,410	-0-	-0-	-0-	-0-	48,000	-0-	140,820	27,000
Denmark	39,120	150,420	-0-	-0-	-0-	-0-	78,240	138,000	300,840	768,960
France	81,000	828,240	-0-	-0-	-0-	-0-	162,000	242,820	1,656,480	1,616,400
Germany	396,150	866,670	-0-	-0-	-0-	-0-	792,300	442,440	1,733,340	2,450,520
Greece	-0-	45,000	-0-	-0-	-0-	-0-	-0-	-0-	139,380	48,000
Ireland	5,640	51,690	-0-	-0-	-0-	-0-	11,280	-0-	103,380	-
Italy	82,500	165,000	-0-	-0-	-0-	-0-	165,000	162,000	330,000	324,000
Latvia	17,700	22,200	-0-	-0-	-0-	-0-	35,400	-0-	44,400	2,880
Lithuania	-0-	210,000	-0-	-0-	-0-	-0-	-0-	246,000	420,000	418,140
Netherlands	489,450	1,812,480	-0-	-0-	-0-	-0-	978,900	704,400	3,624,960	2,946,420
Norway	-0-	22,800	-0-	-0-	-0-	-0-	-0-	-0-	45,600	45,600
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	-0-	11,100	-0-	-0-	-0-	-0-	-0-	-0-	22,200	7,200
Spain	125,340	293,430	-0-	-0-	-0-	-0-	250,680	333,480	586,860	616,440
Sweden	45,600	186,480	-0-	-0-	-0-	-0-	91,200	47,400	372,960	205,500
Switzerland	-0-	275,820	-0-	-0-	-0-	-0-	-0-	81,000	551,640	434,520
United Kingdom	309,450	1,630,980	-0-	-0-	-0-	-0-	618,900	402,780	3,261,960	1,902,600
Total Europe	1,639,950	6,784,620	-0-	-0-	-0-	-0-	3,279,900	2,811,120	13,618,620	12,096,180

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**AMERICAN PECAN COUNCIL**

TM

**Destination Report**

**January 31, 2021**

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	1/31/2021	9/1/20-1/31/21	1/31/2021	9/1/20-1/31/21	1/31/2021	9/1/20-1/31/21	1/31/2021	1/31/2020	9/1/20-1/31/21	9/1/19-1/31/20
<b>Middle East</b>										
Israel	320,460	947,100	-0-	-0-	-0-	-0-	640,920	236,400	1,894,200	868,440
Jordan	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	-
Lebanon	5,100	20,100	-0-	-0-	-0-	-0-	10,200	86,100	40,200	217,980
Saudi Arabia	114,000	244,020	-0-	-0-	-0-	-0-	228,000	264,000	488,040	444,000
Turkey	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-
United Arab Emirates	24,000	126,030	-0-	25,000	-0-	-0-	48,000	284,400	682,000	457,320
<b>Total Middle East</b>	<b>487,560</b>	<b>1,385,250</b>	<b>-0-</b>	<b>25,000</b>	<b>-0-</b>	<b>-0-</b>	<b>975,120</b>	<b>870,900</b>	<b>2,795,500</b>	<b>1,987,740</b>
<b>North America</b>										
Canada	508,500	4,117,815	4,419	38,419	-0-	-0-	1,021,419	1,039,392	8,274,049	6,978,012
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	40,080	41,880	-0-	1,473,716	285,928	809,467	366,088	643,130	2,366,943	1,889,388
Puerto Rico	-0-	1,020	-0-	-0-	-0-	-0-	-0-	-0-	2,040	-
<b>Total North America</b>	<b>548,580</b>	<b>4,160,715</b>	<b>4,419</b>	<b>1,512,135</b>	<b>285,928</b>	<b>809,467</b>	<b>1,387,507</b>	<b>1,682,522</b>	<b>10,643,032</b>	<b>5,552,008</b>
<b>South American</b>										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	-0-	30,840	-0-	-0-	-0-	-0-	-0-	-0-	61,680	-
Trinidad	-0-	16,200	-0-	-0-	-0-	-0-	-0-	-0-	32,400	-
<b>Total South America</b>	<b>-0-</b>	<b>47,040</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>94,080</b>	<b>-</b>
<b>Total Exports</b>	<b>3,138,690</b>	<b>14,380,453</b>	<b>4,419</b>	<b>21,317,396</b>	<b>285,928</b>	<b>809,467</b>	<b>6,567,727</b>	<b>11,408,313</b>	<b>50,937,149</b>	<b>41,005,115</b>
<b>Grand Total Shipments</b>	<b>3,138,690</b>	<b>14,380,453</b>	<b>4,419</b>	<b>21,317,396</b>	<b>285,928</b>	<b>809,467</b>	<b>6,567,727</b>	<b>11,408,313</b>	<b>50,937,149</b>	<b>41,005,115</b>

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