

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

July 31, 2020

	<u>7/31/2020</u>	<u>7/31/2019</u>	<u>9/1/19-7/31/20</u>	<u>9/1/18-7/31/19</u>
Shipments:				
Shelled Meats				
Retail/Grocery/Export	10,645,111	11,167,482	140,036,680	136,492,856
Inter-handler Transfers Shipped	5,050	47,098	779,859	5,026,502
Inter-handler Transfers Received	(212,083)	(929,488)	(9,163,478)	(15,887,024)
Total Shelled Meats	<u>10,438,078</u>	<u>10,285,092</u>	<u>131,653,061</u>	<u>125,632,334</u>
Inshell				
Retail/Grocery/Export	478,680	3,133,526	68,904,383	39,617,367
Inter-handler Transfers Shipped	2,702,311	362,712	51,477,458	110,015,782
Inter-handler Transfers Received	(42,153)	(6,470,254)	(177,947,234)	(169,081,937)
Total Inshell Meats	<u>3,138,838</u>	<u>(2,974,016)</u>	<u>(57,565,393)</u>	<u>(19,448,788)</u>
Total Shipments (Inshell Basis)	<u>24,014,994</u>	<u>17,596,168</u>	<u>205,740,729</u>	<u>231,815,880</u>
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	<u>7/31/2020</u>	<u>7/31/2019</u>	<u>% of Change of Year</u>	
Total Pecans in Inventory:				
Shelled Meats	53,670,484	59,423,798	-10%	
Inshell	135,558,663	75,628,810	79%	
Total (Inshell Basis)	<u>242,899,631</u>	<u>194,476,406</u>	<u>25%</u>	
Commitments to Ship:				
Meats:				
Domestic-Shelled Meats	64,858,028	53,032,171	22%	
Export-Shelled Meats	7,924,900	9,209,554	-14%	
Total Meats	<u>72,782,928</u>	<u>62,241,725</u>	<u>17%</u>	
Inshell:				
Domestic-Inshell	511,502	633,100	-19%	
Export-Inshell	6,554,828	1,146,768	472%	
Total Inshell	<u>7,066,330</u>	<u>1,779,868</u>	<u>297%</u>	
Less: Contracts to Purchase:				
Shelled Meats	(162,000)	(680,940)	-76%	
Inshell	-0-	(1,330,089)	-100%	
Total Commitments (Inshell Basis)	<u>152,308,186</u>	<u>123,571,349</u>	<u>23%</u>	
Net Open Position	<u>90,591,445</u>	<u>70,905,057</u>	<u>28%</u>	

§986.20 Inventory totals do not include pecans warehoused by growers. Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

Data is accurate as of August 20, 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Destination Report

May 31, 2020

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
	7/31/2020	9/1/19-7/31/20	7/31/2020	9/1/19-7/31/20	7/31/2020	9/1/19-7/31/20	7/31/2020	7/31/2019	9/1/19-7/31/20	9/1/18-7/31/19	
Africa											
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Egypt	-0-	86,220	-0-	-0-	-0-	-0-	-0-	-0-	-0-	172,440	273,300
Morocco		-0-		-0-		-0-		-0-		-0-	28,250
Total Africa	-0-	86,220	-0-	-0-	-0-	-0-	-0-	-0-	-0-	172,440	301,550
Asia											
China		1,504,269	471,978	17,433,114	-0-	-0-	471,978	82,200	20,441,652	3,839,296	
Hong Kong		43,311		3,616,500	-0-	-0-	-0-	623,194	3,703,122	11,406,853	
India		21,720		-0-	-0-	-0-	-0-	30,000	43,440	150,780	
Japan	46,050	485,850		-0-	-0-	-0-	92,100	138,300	971,700	1,802,400	
Kuwait		146,700		-0-	-0-	-0-	-0-	-0-	293,400	191,400	
Malaysia		33,000		-0-	-0-	-0-	-0-	45,240	66,000	45,720	
Philippines	3,360	10,080		-0-	-0-	-0-	6,720	-0-	20,160	13,440	
Qatar		16,590		-0-	-0-	-0-	-0-	-0-	33,180	52,920	
Singapore	15,000	43,260		-0-	-0-	-0-	30,000	-0-	86,520	39,000	
South Korea	63,000	1,298,100		-0-	-0-	-0-	126,000	-0-	2,596,200	1,772,616	
Thailand		80,760		55,100	-0-	-0-	-0-	45,600	216,620	347,700	
Taiwan		202,410		1,369,556	-0-	-0-	-0-	-0-	1,774,376	722,820	
Vietnam		325,500		-0-	-0-	-0-	84,000	-0-	651,000	578,094	
Total Asia	169,410	4,211,550	471,978	22,474,270	-0-	-0-	810,798	964,534	30,897,370	20,963,039	
World Region											
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
	7/31/2020	9/1/19-7/31/20	7/31/2020	9/1/19-7/31/20	7/31/2020	9/1/19-7/31/20	7/31/2020	7/31/2019	9/1/19-7/31/20	9/1/18-7/31/19	

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

May 31, 2020

World Region							Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard					
Australia/Oceania										
Australia	1,680	68,280	-0-	-0-	-0-	-0-	3,360	-0-	136,560	199,000
Total Australia	1,680	68,280	-0-	-0-	-0-	-0-	3,360	-0-	136,560	199,000
Europe										
Austria	24,000	72,000	-0-	-0-	-0-	-0-	48,000	-0-	144,000	110,200
Belgium	40,500	367,500	-0-	-0-	-0-	-0-	81,000	161,940	735,000	1,278,390
Czech Republic		65,400	-0-	-0-	-0-	-0-	-0-	-0-	130,800	248,768
Denmark	51,600	537,150	-0-	-0-	-0-	-0-	103,200	67,200	1,074,300	1,728,435
France	226,020	1,738,890	-0-	-0-	-0-	8	452,040	403,380	3,477,788	4,820,360
Finland		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,000
Germany	205,290	5,600,010	-0-	-0-	-0-	-0-	410,580	771,300	11,200,020	12,827,163
Greece		109,500	-0-	-0-	-0-	-0-	-0-	(77,100)	219,000	10,500
Ireland		55,560	-0-	-0-	-0-	-0-	-0-	-0-	111,120	-0-
Italy	3,750	368,970	-0-	-0-	-0-	-0-	7,500	243,000	737,940	405,000
Latvia	4,500	18,930	-0-	-0-	-0-	-0-	9,000	-0-	37,860	-0-
Lithuania	42,000	465,570	-0-	-0-	-0-	-0-	84,000	81,000	931,140	946,980
Netherlands	351,090	3,724,170	-0-	-0-	-0-	-0-	702,180	1,034,460	7,448,340	11,012,430
Norway		58,800	-0-	-0-	-0-	-0-	-0-	-0-	117,600	125,696
Poland	4,410	29,410	-0-	-0-	-0-	-0-	8,820	-0-	58,820	-0-
Portugal		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	14,400
Russia		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	42,000
Slovenia	3,600	16,200	-0-	-0-	-0-	-0-	7,200	-0-	32,400	3,600
Spain	59,220	1,119,330	-0-	-0-	-0-	-0-	118,440	178,320	2,238,660	1,518,120
Sweden	6,900	231,450	-0-	-0-	-0-	-0-	13,800	21,600	462,900	582,064
Switzerland	82,500	631,860	-0-	-0-	-0-	-0-	165,000	-0-	1,263,720	1,153,200
United Kingdom	196,920	2,782,506	-0-	-0-	-0-	-0-	393,840	445,920	5,565,012	7,843,064
Total Europe	1,302,300	17,993,206	-0-	-0-	-0-	8	2,604,600	3,331,020	35,986,420	44,715,370
Middle East										
	7/31/2020	9/1/19-7/31/20	7/31/2020	9/1/19-7/31/20	7/31/2020	9/1/19-7/31/20	7/31/2020	7/31/2019	9/1/19-7/31/20	9/1/18-7/31/19
Israel	69,600	1,133,500	-0-	-0-	-0-	-0-	139,200	414,358	2,267,000	4,076,458
Jordan		61,230	-0-	-0-	-0-	-0-	-0-	-0-	122,460	48,000
Lebanon	24,000	300,000	-0-	-0-	-0-	-0-	48,000	-0-	600,000	112,500
Saudi Arabia	40,480	925,880	-0-	-0-	-0-	-0-	80,960	-0-	1,851,760	1,475,820
Turkey		48,000	-0-	-0-	-0-	-0-	-0-	-0-	96,000	48,000
United Arab Emirates	48,450	406,200	-0-	-0-	-0-	-0-	96,900	78,660	812,400	829,362
Total Middle East	182,530	2,874,810	-0-	-0-	-0-	-0-	365,060	493,018	5,749,620	6,590,140
North America										
Canada	789,660	7,189,428		26,294	-0-	-0-	1,579,320	1,044,180	14,405,150	13,946,130
Costa Rica		-0-		-0-	-0-	-0-	-0-	-0-	-0-	45,600
Mexico		464,341		13,263,816	128,840	-0-	-0-	211,971	14,321,338	16,201,959
Puerto Rico		1,680		-0-	-0-	-0-	-0-	-0-	3,360	-0-
Total North America	789,660	7,655,449	-0-	13,290,110	-0-	128,840	1,579,320	1,256,151	28,729,848	30,193,689
South American										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	4,800
Peru	22,500	34,800	-0-	-0-	-0-	-0-	45,000	-0-	69,600	210,000
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	27,000
Total South America	22,500	34,800	-0-	-0-	-0-	-0-	45,000	-0-	69,600	241,800
Total Exports	2,468,080	32,924,315	471,978	35,764,380	-0-	128,848	5,408,138	6,044,723	101,741,858	103,204,588
Grand Total Shipments	2,468,080	32,924,315	471,978	35,764,380	-0-	128,848	5,408,138	6,044,723	101,741,858	103,204,588

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

May 31, 2020

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	7/31/2020	7/31/2019	9/1/19-7/31/20	9/1/18-7/31/19
Inshell Exported for Shelling:				
Mexico	3,303,214	2,406,337	13,827,970	9,070,428
Total Inshell Exported for Shelling	3,303,214	2,406,337	13,827,970	9,070,428

Shelled Meats - Produced in U.S. Inshell Returned to U.S.:				
Mexico	1,415,487	1,643,452	5,748,261	7,002,138
Total Shelled Meats - Produced in U.S. Inshell Returned to U.S.	1,415,487	1,643,452	5,748,261	7,002,138

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	7/31/2020	7/31/2019	9/1/19-7/31/20	9/1/18-7/31/19
Shelled Meats:				
Country of Origin:				
Australia		-0-	177,810	77,288
Mexico	1,055,861	472,960	13,097,574	18,587,453
Total Shelled Meats	1,055,861	472,960	13,275,384	18,664,741

Inshell:				
Country of Origin:				
Argentina		90,036	47,641	538,018
Mexico	309,204	-0-	56,670,551	65,591,384
Total Inshell	309,204	90,036	56,718,192	66,129,402

Total (Inshell Basis)				
Argentina	-0-	90,036	47,641	538,018
Australia	-0-	-0-	355,620	154,576
Mexico	2,420,926	945,920	82,865,699	102,766,290
Total (Inshell Basis)	2,420,926	1,035,956	83,268,960	103,458,884

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

May 31, 2020



Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Pecans Received from Own Account

July 31, 2020

Variety Name	7/31/2020	7/31/2019	9/1/19-7/31/20	9/1/18-7/31/19
Inshell				
Blends/Mixed Budded	-0-	4,660,735	21,383,619	34,245,315
Byrd	-0-	-	-0-	1,774,538
Bradley	-0-	-	1,004,588	1,129,652
Caddo	-0-	-	721,404	613,752
Cape Fear	-0-	4,174	2,541,944	916,491
Cheyenne	-0-	-	442,597	6,427,238
Creek	-0-	-	-0-	3,454,625
Desirable	2,978	49,056	16,057,251	3,301,075
Desirable Type	-0-	-	1,768,231	1,806,437
Eastern Schley	-0-	-	1,347,162	3,503,208
Elliott	-0-	-	2,126,326	949,383
Excel	-0-	-	1,447,089	5,260,395
Moneymaker	-0-	-	1,411,099	10,043,773
Pawnee	30	30	10,579,415	5,280,195
Stuart	5	475,409	8,944,292	12,080,397
Sumner	-0-	-	4,621,595	11,766,183
Western Schley	2,813,826	3,966,580	82,710,415	82,798,658
Wichita	93	-	13,500,463	12,816,999
Other	578	359,791	16,316,432	17,613,692
Native/Seedling	137,520	11,371	30,314,096	13,343,347
Substandard	66,951	348,439	23,251,241	14,470,960
Total Varieties	3,021,981	9,875,585	240,489,259	243,596,312

Data is accurate as of (date). Any amendments shall be made the following month.