

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

July 31, 2021

U.S. PECANS RECEIVED

	7/31/2021	7/31/2020	% of Change of Year	9/1/2020-7/31/2021	9/1/2019-7/31/2020	% of Change of
Pecans Received:						
Improved	2,983,901	2,817,510	6%	266,781,485	186,923,922	43%
Native/Seedling	171,998	137,520	25%	20,633,411	30,314,096	-32%
Substandard	53,560	66,951	-20%	30,250,752	23,251,241	30%
Total	<u>3,209,459</u>	<u>3,021,981</u>	<u>6%</u>	<u>317,665,648</u>	<u>240,489,259</u>	<u>32%</u>
Shipments:						
Shelled Meats						
Retail/Grocery/Export	12,089,068	10,645,111	14%	165,761,691	140,036,680	18%
Inter-handler Transfers Shipped	360,601	5,050	7041%	1,613,005	779,859	107%
Inter-handler Transfers Received	(494,273)	(212,083)	133%	(17,099,257)	(9,163,478)	87%
Total Shelled Meats	<u>11,955,396</u>	<u>10,438,078</u>	<u>15%</u>	<u>150,275,439</u>	<u>131,653,061</u>	<u>14%</u>
Inshell						
Retail/Grocery/Export	1,259,342	478,680	163%	104,231,409	68,904,383	51%
Inter-handler Transfers Shipped	3,046,463	2,702,311	13%	142,723,559	51,477,458	177%
Inter-handler Transfers Received	(5,807,492)	(42,153)	-13677%	(140,485,711)	(177,947,234)	21%
Total Inshell Meats	<u>(1,501,687)</u>	<u>3,138,838</u>	<u>148%</u>	<u>106,469,257</u>	<u>(57,565,393)</u>	<u>285%</u>
Total Shipments (Inshell Basis)	<u>22,409,105</u>	<u>24,014,994</u>	<u>-7%</u>	<u>407,020,135</u>	<u>205,740,729</u>	<u>98%</u>
Total Pecans in Inventory:						
Shelled Meats	42,937,677	53,670,484	-20%			
Inshell	128,900,761	135,558,663	-5%			
Total (Inshell Basis)	<u>214,776,115</u>	<u>242,899,631</u>	<u>-12%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	70,072,117	64,858,028	8%			
Export-Shelled Meats	12,683,078	7,924,900	60%			
Total Meats	<u>82,755,195</u>	<u>72,782,928</u>	<u>14%</u>			
Inshell:						
Domestic-Inshell	3,588,465	511,502	602%			
Export-Inshell	1,969,111	6,554,828	-70%			
Total Inshell	<u>5,557,576</u>	<u>7,066,330</u>	<u>-21%</u>			
Less: Contracts to Purchase:						
Shelled Meats	-0-	(162,000)	100%			
Inshell	(2,312,809)	-0-	0%			
Total Commitments (Inshell Basis)	<u>168,755,157</u>	<u>152,308,186</u>	<u>11%</u>			
Net Open Position	<u>46,020,958</u>	<u>90,591,445</u>	<u>-49%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

July 31, 2021

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>7/31/2021</u>	<u>7/31/2020</u>	<u>9/1/2020-7/31/2021</u>	<u>9/1/2019-7/31/2020</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	2,349,361	3,303,214	15,436,218	13,827,970	12%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	714,120	1,415,487	7,970,348	5,748,261	39%

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>7/31/2021</u>	<u>7/31/2020</u>	<u>9/1/2020-7/31/2021</u>	<u>9/1/2019-7/31/2020</u>	<u>% of Change of Year to Date</u>
Shelled Meats:					
Country of Origin:					
Australia	-0-	-0-	327,470	177,810	84%
Mexico	21,600	1,055,861	39,049,182	13,097,574	198%
Total Shelled Meats	21,600	1,055,861	39,376,652	13,275,384	198%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	44,100	47,641	-7%
Mexico	-	309,204	28,384,287	56,670,551	-50%
South Africa	716,502	-	1,157,427	-	100%
Total Inshell	716,502	309,204	29,585,814	56,718,192	-48%
Total (Inshell Basis)					
Argentina	-0-	-0-	44,100	47,641	-7%
Australia	-0-	-0-	654,940	355,620	84%
Mexico	43,200	2,420,926	106,482,651	82,865,699	29%
South Africa	716,502	-	1,157,427	-	100%
Total (Inshell Basis)	759,702	2,420,926	108,339,118	83,268,960	30%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

TM

Destination Report

July 31, 2021

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
		7/31/2021	9/1/20-7/31/21	7/31/2021	9/1/20-7/31/21	7/31/2021	9/1/20-7/31/21	7/31/2021	7/31/2020	9/1/20-7/31/21	9/1/19-7/31/20	
Africa												
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	-
	Egypt	-0-	28,500	-0-	-0-	-0-	-0-	-0-	-0-	57,000	-0-	172,440
	Morocco	-0-	-0-	-0-	45,629	-0-	-0-	-0-	-0-	45,629	-	-
	Total Africa	-0-	28,500	-0-	45,629	-0-	-0-	-0-	-0-	102,629	-0-	172,440
Asia												
	China	82,200	373,028	738,842	36,844,131	-0-	-0-	903,242	471,978	37,590,187	20,441,652	
	Hong Kong	-0-	11,712	-0-	442,295	-0-	-0-	-0-	-0-	465,719	3,703,122	
	India	21,000	95,760	-0-	-0-	-0-	-0-	42,000	-0-	191,520	43,440	
	Japan	99,600	555,210	-0-	-0-	-0-	-0-	199,200	92,100	1,110,420	971,700	
	Kuwait	-0-	83,640	-0-	-0-	-0-	-0-	-0-	-0-	167,280	293,400	
	Malaysia	-0-	54,000	-0-	-0-	-0-	-0-	-0-	-0-	108,000	66,000	
	North Korea	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
	Philippines	3,360	6,720	-0-	-0-	-0-	-0-	6,720	6,720	13,440	20,160	
	Qatar	-0-	37,200	-0-	-0-	-0-	-0-	-0-	-0-	74,400	33,180	
	Singapore	-0-	61,500	-0-	-0-	-0-	-0-	-0-	30,000	123,000	86,520	
	South Korea	55,800	1,941,600	-0-	-0-	-0-	-0-	111,600	126,000	3,883,200	2,596,200	
	Thailand	-0-	115,200	-0-	-0-	-0-	-0-	-0-	-0-	230,400	216,620	
	Taiwan	112,800	445,606	-0-	-0-	-0-	-0-	225,600	-0-	891,212	1,774,376	
	Vietnam	-0-	412,500	-0-	-0-	-0-	-0-	-0-	84,000	825,000	651,000	
	Total Asia	374,760	4,193,676	738,842	37,286,426	-0-	-0-	1,488,362	810,798	45,673,778	30,897,370	

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

TM

Destination Report

July 31, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	7/31/2021	9/1/20-7/31/21	7/31/2021	9/1/20-7/31/21	7/31/2021	9/1/20-7/31/21	7/31/2021	7/31/2020	9/1/20-7/31/21	9/1/19-7/31/20
Australia/Oceania										
Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	3,360	4,200	136,560
Total Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	3,360	4,200	136,560
Europe										
Austria	-0-	48,000	-0-	-0-	-0-	-0-	-0-	48,000	96,000	144,000
Belgium	40,500	369,900	-0-	-0-	-0-	-0-	81,000	81,000	739,800	735,000
Czech Republic	-0-	136,410	-0-	-0-	-0-	-0-	-0-	-0-	272,820	130,800
Denmark	34,200	373,620	-0-	-0-	-0-	-0-	68,400	103,200	747,240	1,074,300
France	136,350	1,701,840	-0-	-0-	-0-	-0-	272,700	452,040	3,403,680	3,477,788
Germany	999,600	5,476,770	-0-	-0-	-0-	-0-	1,999,200	410,580	10,953,540	11,200,020
Greece	-0-	196,200	-0-	-0-	-0-	-0-	-0-	-0-	392,400	219,000
Ireland	-0-	51,690	-0-	-0-	-0-	-0-	-0-	-0-	103,380	111,120
Italy	-0-	542,556	-0-	-0-	-0-	-0-	-0-	7,500	1,085,112	737,940
Latvia	30,330	52,530	-0-	-0-	-0-	-0-	60,660	9,000	105,060	37,860
Lithuania	66,000	486,000	-0-	-0-	-0-	-0-	132,000	84,000	972,000	931,140
Netherlands	142,500	3,819,960	-0-	-0-	-0-	-0-	285,000	702,180	7,639,920	7,448,340
Norway	-0-	56,100	-0-	-0-	-0-	-0-	-0-	-0-	112,200	117,600
Poland	-0-	121,110	-0-	-0-	-0-	-0-	-0-	8,820	242,220	58,820
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	-0-	21,600	-0-	-0-	-0-	-0-	-0-	7,200	43,200	32,400
Spain	138,840	802,980	-0-	-0-	-0-	-0-	277,680	118,440	1,605,960	2,238,660
Sweden	11,100	274,140	-0-	-0-	-0-	-0-	22,200	13,800	548,280	462,900
Switzerland	40,500	479,820	-0-	-0-	-0-	-0-	81,000	165,000	959,640	1,263,720
United Kingdom	241,830	3,864,120	-0-	-0-	-0-	-0-	483,660	393,840	7,728,240	5,565,012
Total Europe	1,881,750	18,875,346	-0-	-0-	-0-	-0-	3,763,500	2,604,600	37,750,692	35,986,420

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Destination Report

July 31, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination										
World Region										
Destination										
	7/31/2021	9/1/20-7/31/21	7/31/2021	9/1/20-7/31/21	7/31/2021	9/1/20-7/31/21	7/31/2021	7/31/2020	9/1/20-7/31/21	9/1/19-7/31/20
Middle East										
Israel	172,500	3,582,816	-0-	-0-	-0-	-0-	345,000	139,200	7,165,632	2,267,000
Jordan	-0-	96,000	-0-	-0-	-0-	-0-	-0-	-0-	192,000	122,460
Lebanon	-0-	188,250	-0-	50,000	-0-	-0-	-0-	48,000	426,500	600,000
Saudi Arabia	-0-	982,615	-0-	-0-	-0-	-0-	-0-	80,960	1,965,230	1,851,760
Turkey	-0-	66,000	-0-	68,073	-0-	-0-	-0-	-0-	200,073	96,000
United Arab Emirates	68,040	570,810	-0-	25,000	-0-	-0-	136,080	96,900	1,166,620	812,400
Total Middle East	240,540	5,486,491	-0-	143,073	-0-	-0-	481,080	365,060	11,116,055	5,749,620
North America										
Canada	596,730	7,723,203	-0-	38,419	-0-	-0-	1,193,460	1,579,320	15,484,825	14,405,150
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	54,480	-0-	2,383,933	-0-	2,078,656	-0-	-0-	4,571,549	14,321,338
Puerto Rico	3,360	11,040	-0-	-0-	-0-	-0-	6,720	-0-	22,080	3,360
Total North America	600,090	7,788,723	-0-	2,422,352	-0-	2,078,656	1,200,180	1,579,320	20,078,454	28,729,848
South American										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	-0-	30,840	-0-	-0-	-0-	-0-	-0-	45,000	61,680	69,600
Trinidad	-0-	36,600	-0-	-0-	-0-	-0-	-0-	-0-	73,200	-
Total South America	-0-	67,440	-0-	-0-	-0-	-0-	-0-	45,000	134,880	69,600
Total Exports	3,097,140	36,442,276	738,842	39,897,480	-0-	2,078,656	6,933,122	5,408,138	114,860,688	101,741,858
Grand Total Shipments	3,097,140	36,442,276	738,842	39,897,480	-0-	2,078,656	6,933,122	5,408,138	114,860,688	101,741,858

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.