

# AMERICAN PECAN COUNCIL

## Shipments and Inventory on Hand

**June 30, 2021**

<b>U.S. PECANS RECEIVED</b>						
	<u>6/30/2021</u>	<u>6/30/2020</u>	<u>% of Change of Year</u>	<u>9/1/2020-6/30/2021</u>	<u>9/1/2019-6/30/2020</u>	<u>% of Change of</u>
<b>Pecans Received:</b>						
Improved	8,826,271	6,987,368	26%	263,797,584	184,106,412	43%
Native/Seedling	74,857	104	71878%	20,461,413	30,176,576	-32%
Substandard	364,447	470,033	-22%	30,197,192	23,184,290	30%
Total	<u>9,265,575</u>	<u>7,457,505</u>	<u>24%</u>	<u>314,456,189</u>	<u>237,467,278</u>	<u>32%</u>
	<u>6/30/2021</u>	<u>6/30/2020</u>	<u>% of Change of Year</u>	<u>9/1/2020-6/30/2021</u>	<u>9/1/2019-6/30/2020</u>	<u>% of Change of</u>
<b>Shipments:</b>						
<b>Shelled Meats</b>						
Retail/Grocery/Export	9,923,589	11,179,595	-11%	153,672,623	129,391,569	19%
Inter-handler Transfers Shipped	94,880	43,830	116%	1,252,404	774,809	62%
Inter-handler Transfers Received	(3,678,118)	(164,700)	-2133%	(16,604,984)	(8,951,395)	-86%
Total Shelled Meats	<u>6,340,351</u>	<u>11,058,725</u>	<u>43%</u>	<u>138,320,043</u>	<u>121,214,983</u>	<u>14%</u>
<b>Inshell</b>						
Retail/Grocery/Export	1,851,054	4,608,565	-60%	102,972,067	68,425,703	50%
Inter-handler Transfers Shipped	1,038,169	83,040	1150%	139,677,096	48,775,147	186%
Inter-handler Transfers Received	(3,688,572)	(27,638)	-13246%	(134,678,219)	(177,905,081)	24%
Total Inshell Meats	<u>(799,349)</u>	<u>4,663,967</u>	<u>-117%</u>	<u>107,970,944</u>	<u>(60,704,231)</u>	<u>278%</u>
Total Shipments (Inshell Basis)	<u>11,881,353</u>	<u>26,781,417</u>	<u>-56%</u>	<u>384,611,030</u>	<u>181,725,735</u>	<u>112%</u>
	<u>6/30/2021</u>	<u>6/30/2020</u>	<u>% of Change of Year</u>			
<b>Total Pecans in Inventory:</b>						
Shelled Meats	51,335,946	58,488,799	-12%			
Inshell	143,693,064	134,311,306	7%			
Total (Inshell Basis)	<u>246,364,956</u>	<u>251,288,904</u>	<u>-2%</u>			
<b>Commitments to Ship:</b>						
<b>Meats:</b>						
Domestic-Shelled Meats	76,705,764	76,090,062	1%			
Export-Shelled Meats	16,345,456	12,251,050	33%			
Total Meats	<u>93,051,220</u>	<u>88,341,112</u>	<u>5%</u>			
<b>Inshell:</b>						
Domestic-Inshell	4,950,917	3,358,247	47%			
Export-Inshell	2,015,559	6,554,828	-69%			
Total Inshell	<u>6,966,476</u>	<u>9,913,075</u>	<u>-30%</u>			
<b>Less: Contracts to Purchase:</b>						
Shelled Meats	(728,880)	(804,000)	9%			
Inshell	(950,000)	(4,708,613)	80%			
Total Commitments (Inshell Basis)	<u>190,661,156</u>	<u>180,278,686</u>	<u>6%</u>			
<b>Net Open Position</b>	<u>55,703,800</u>	<u>71,010,218</u>	<u>-22%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

# AMERICAN PECAN COUNCIL

## Mexico Exports and Foreign Purchases

June 30, 2021

### INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>6/30/2021</u>	<u>6/30/2020</u>	<u>9/1/2020-6/30/2021</u>	<u>9/1/2019-6/30/2020</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	899,605	-	13,086,857	10,524,756	24%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	1,650,090	-	7,256,228	4,332,774	67%

### PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>6/30/2021</u>	<u>6/30/2020</u>	<u>9/1/2020-6/30/2021</u>	<u>9/1/2019-6/30/2020</u>	<u>% of Change of Year to Date</u>
Shelled Meats:					
Country of Origin:					
Australia	26,350	-0-	327,470	177,810	84%
Mexico	185,460	1,184,463	39,027,582	12,041,713	224%
Total Shelled Meats	211,810	1,184,463	39,355,052	12,041,713	224%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	44,100	47,641	-7%
Mexico	-	-0-	28,384,287	56,361,347	-50%
South Africa	440,925		440,925		100%
Total Inshell	440,925	-	28,869,312	56,408,988	-49%
Total (Inshell Basis)					
Argentina	-0-	-0-	44,100	47,641	-7%
Australia	52,700	-0-	549,922	355,620	55%
Mexico	370,920	2,368,926	101,843,050	80,444,773	27%
South Africa	440,925		440,925		100%
Total (Inshell Basis)	864,545	2,368,926	107,579,416	80,848,034	33%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

TM

Destination Report

June 30, 2021

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
		6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	6/30/2020	9/1/20-6/30/21	9/1/19-6/30/20	
<b>Africa</b>												
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	-
	Egypt	4,500	28,500	-0-	-0-	-0-	-0-	9,000	-0-	57,000	172,440	
	Morocco	-0-	-0-	-0-	45,629	-0-	-0-	-0-	-0-	45,629	-	
	<b>Total Africa</b>	<b>4,500</b>	<b>28,500</b>	<b>-0-</b>	<b>45,629</b>	<b>-0-</b>	<b>-0-</b>	<b>9,000</b>	<b>-0-</b>	<b>102,629</b>	<b>172,440</b>	
<b>Asia</b>												
	China	52,200	290,828	744,247	36,105,289	-0-	-0-	848,647	353,583	36,686,945	19,969,674	
	Hong Kong	-0-	11,712	-0-	442,295	-0-	-0-	-0-	2,226	465,719	3,703,122	
	India	-0-	74,760	-0-	-0-	-0-	-0-	-0-	-0-	149,520	43,440	
	Japan	46,500	455,610	-0-	-0-	-0-	-0-	93,000	97,200	911,220	879,600	
	Kuwait	21,600	83,640	-0-	-0-	-0-	-0-	43,200	-0-	167,280	293,400	
	Malaysia	-0-	54,000	-0-	-0-	-0-	-0-	-0-	-0-	108,000	66,000	
	North Korea	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
	Philippines	-0-	3,360	-0-	-0-	-0-	-0-	-0-	-0-	6,720	13,440	
	Qatar	-0-	37,200	-0-	-0-	-0-	-0-	-0-	-0-	74,400	33,180	
	Singapore	18,000	61,500	-0-	-0-	-0-	-0-	36,000	6,720	123,000	56,520	
	South Korea	210,300	1,885,800	-0-	-0-	-0-	-0-	420,600	162,000	3,771,600	2,470,200	
	Thailand	-0-	115,200	-0-	-0-	-0-	-0-	-0-	-0-	230,400	216,620	
	Taiwan	22,500	332,806	-0-	-0-	-0-	-0-	45,000	72,000	665,612	1,774,376	
	Vietnam	165,000	412,500	-0-	-0-	-0-	-0-	330,000	81,000	825,000	567,000	
	<b>Total Asia</b>	<b>536,100</b>	<b>3,818,916</b>	<b>744,247</b>	<b>36,547,584</b>	<b>-0-</b>	<b>-0-</b>	<b>1,816,447</b>	<b>774,729</b>	<b>44,185,416</b>	<b>30,086,572</b>	

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AMERICAN PECAN COUNCIL

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Destination Report

June 30, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	6/30/2020	9/1/20-6/30/21	9/1/19-6/30/20
<b>Australia/Oceania</b>										
Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	-0-	4,200	133,200
Total Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	-0-	4,200	133,200
<b>Europe</b>										
Austria	-0-	48,000	-0-	-0-	-0-	-0-	-0-	-0-	96,000	96,000
Belgium	42,000	329,400	-0-	-0-	-0-	-0-	84,000	48,000	658,800	654,000
Czech Republic	-0-	136,410	-0-	-0-	-0-	-0-	-0-	48,000	272,820	130,800
Denmark	34,200	339,420	-0-	-0-	-0-	-0-	68,400	120	678,840	971,100
France	276,360	1,565,490	-0-	-0-	-0-	-0-	552,720	248,880	3,130,980	3,025,748
Germany	823,500	4,477,170	-0-	-0-	-0-	-0-	1,647,000	1,482,600	8,954,340	10,789,440
Greece	-0-	196,200	-0-	-0-	-0-	-0-	-0-	-0-	392,400	219,000
Ireland	-0-	51,690	-0-	-0-	-0-	-0-	-0-	12,000	103,380	111,120
Italy	123,000	542,556	-0-	-0-	-0-	-0-	246,000	-0-	1,085,112	730,440
Latvia	-0-	22,200	-0-	-0-	-0-	-0-	-0-	-0-	44,400	28,860
Lithuania	42,000	420,000	-0-	-0-	-0-	-0-	84,000	84,000	840,000	847,140
Netherlands	262,230	3,677,460	-0-	-0-	-0-	-0-	524,460	638,400	7,354,920	6,746,160
Norway	-0-	56,100	-0-	-0-	-0-	-0-	-0-	-0-	112,200	117,600
Poland	71,610	121,110	-0-	-0-	-0-	-0-	143,220	-0-	242,220	50,000
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	10,500	21,600	-0-	-0-	-0-	-0-	21,000	-0-	43,200	25,200
Spain	86,670	664,140	-0-	-0-	-0-	-0-	173,340	280,020	1,328,280	2,120,220
Sweden	22,500	263,040	-0-	-0-	-0-	-0-	45,000	10,800	526,080	449,100
Switzerland	42,000	439,320	-0-	-0-	-0-	-0-	84,000	122,160	878,640	1,098,720
United Kingdom	394,710	3,622,290	-0-	-0-	-0-	-0-	789,420	721,620	7,244,580	5,171,172
Total Europe	2,231,280	16,993,596	-0-	-0-	-0-	-0-	4,462,560	3,696,600	33,987,192	33,381,820

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**AMERICAN PECAN COUNCIL** <sup>TM</sup>

**Destination Report**

**June 30, 2021**

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	6/30/2020	9/1/20-6/30/21	9/1/19-6/30/20
<b>Middle East</b>										
Israel	661,050	3,410,316	-0-	-0-	-0-	-0-	1,322,100	186,360	6,820,632	2,127,800
Jordan	-0-	96,000	-0-	-0-	-0-	-0-	-0-	-0-	192,000	122,460
Lebanon	-0-	188,250	-0-	50,000	-0-	-0-	-0-	-0-	426,500	552,000
Saudi Arabia	48,000	982,615	-0-	-0-	-0-	-0-	96,000	216,000	1,965,230	1,770,800
Turkey	-0-	66,000	24,970	68,073	-0-	-0-	24,970	-0-	200,073	96,000
United Arab Emirates	22,800	502,770	-0-	25,000	-0-	-0-	45,600	-0-	1,030,540	715,500
<b>Total Middle East</b>	<b>731,850</b>	<b>5,245,951</b>	<b>24,970</b>	<b>143,073</b>	<b>-0-</b>	<b>-0-</b>	<b>1,488,670</b>	<b>402,360</b>	<b>10,634,975</b>	<b>5,384,560</b>
<b>North America</b>										
Canada	794,370	7,126,473	-0-	38,419	-0-	-0-	1,588,740	1,693,560	14,291,365	12,825,830
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	54,480	-0-	2,383,933	-0-	2,078,656	-0-	2,847,380	4,571,549	14,321,338
Puerto Rico	-0-	7,680	-0-	-0-	-0-	-0-	-0-	-0-	15,360	3,360
<b>Total North America</b>	<b>794,370</b>	<b>7,188,633</b>	<b>-0-</b>	<b>2,422,352</b>	<b>-0-</b>	<b>2,078,656</b>	<b>1,588,740</b>	<b>4,540,940</b>	<b>18,878,274</b>	<b>27,150,528</b>
<b>South America</b>										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	-0-	30,840	-0-	-0-	-0-	-0-	-0-	-0-	61,680	24,600
Trinidad	12,000	36,600	-0-	-0-	-0-	-0-	24,000	-0-	73,200	-
<b>Total South America</b>	<b>12,000</b>	<b>67,440</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>24,000</b>	<b>-0-</b>	<b>134,880</b>	<b>24,600</b>
<b>Total Exports</b>	<b>4,310,100</b>	<b>33,345,136</b>	<b>769,217</b>	<b>39,158,638</b>	<b>-0-</b>	<b>2,078,656</b>	<b>9,389,417</b>	<b>9,414,629</b>	<b>107,927,566</b>	<b>96,333,720</b>
<b>Grand Total Shipments</b>	<b>4,310,100</b>	<b>33,345,136</b>	<b>769,217</b>	<b>39,158,638</b>	<b>-0-</b>	<b>2,078,656</b>	<b>9,389,417</b>	<b>9,414,629</b>	<b>107,927,566</b>	<b>96,333,720</b>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.