

# AMERICAN PECAN COUNCIL

## Shipments and Inventory on Hand

**March 31, 2021**

### U.S. PECANS RECEIVED

	3/31/2021	3/31/2020	% of Change of Year	9/1/2020-3/31/2021	9/1/2019-3/31/2020	% of Change of
<b>Pecans Received:</b>						
Improved	25,910,696	15,385,973	68%	238,671,879	165,018,594	45%
Native/Seedling	1,920,059	2,961,321	-35%	19,831,574	28,774,636	-31%
Substandard	3,607,427	3,220,376	12%	28,139,331	19,631,868	43%
Total	<u>31,438,182</u>	<u>21,567,670</u>	<u>46%</u>	<u>286,642,784</u>	<u>213,425,098</u>	<u>34%</u>
	3/31/2021	3/31/2020	% of Change of Year	9/1/2020-3/31/2021	9/1/2019-3/31/2020	% of Change of
<b>Shipments:</b>						
<b>Shelled Meats</b>						
Retail/Grocery/Export	17,790,461	12,330,584	44%	112,952,201	95,368,830	18%
Inter-handler Transfers Shipped	98,045	32,793	199%	1,067,968	708,186	51%
Inter-handler Transfers Received	(1,372,000)	(791,104)	-73%	(11,358,118)	(7,897,795)	-44%
Total Shelled Meats	<u>16,516,506</u>	<u>11,572,273</u>	<u>43%</u>	<u>102,662,051</u>	<u>88,179,220</u>	<u>16%</u>
<b>Inshell</b>						
Retail/Grocery/Export	11,798,889	9,221,557	28%	97,024,561	54,718,395	77%
Inter-handler Transfers Shipped	9,127,315	2,228,845	310%	132,506,955	46,234,194	187%
Inter-handler Transfers Received	(13,193,791)	(14,841,181)	11%	(124,588,388)	(171,465,655)	27%
Total Inshell Meats	<u>7,732,413</u>	<u>(3,390,779)</u>	<u>328%</u>	<u>104,943,128</u>	<u>(70,513,066)</u>	<u>249%</u>
Total Shipments (Inshell Basis)	<u>40,765,425</u>	<u>19,753,766</u>	<u>106%</u>	<u>310,267,230</u>	<u>105,845,375</u>	<u>193%</u>
	3/31/2021	3/31/2020	% of Change of Year			
<b>Total Pecans in Inventory:</b>						
Shelled Meats	50,982,121	53,060,265	-4%			
Inshell	185,831,596	181,031,529	3%			
Total (Inshell Basis)	<u>287,795,838</u>	<u>287,152,059</u>	<u>0%</u>			
<b>Commitments to Ship:</b>						
<b>Meats:</b>						
Domestic-Shelled Meats	91,760,202	96,363,514	-5%			
Export-Shelled Meats	23,987,264	11,956,030	101%			
Total Meats	<u>115,747,466</u>	<u>108,319,544</u>	<u>7%</u>			
<b>Inshell:</b>						
Domestic-Inshell	12,794,995	3,764,520	240%			
Export-Inshell	4,405,070	8,064,600	-45%			
Total Inshell	<u>17,200,065</u>	<u>11,829,120</u>	<u>45%</u>			
<b>Less: Contracts to Purchase:</b>						
Shelled Meats	(1,376,880)	(897,300)	-53%			
Inshell	-0-	(7,034,834)	100%			
Total Commitments (Inshell Basis)	<u>245,941,237</u>	<u>219,638,774</u>	<u>12%</u>			
<b>Net Open Position</b>	<u>41,854,601</u>	<u>67,513,285</u>	<u>-38%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

# AMERICAN PECAN COUNCIL

## Mexico Exports and Foreign Purchases

**March 31, 2021**

**INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS**

	<u>3/31/2021</u>	<u>3/31/2020</u>	<u>9/1/2020-3/31/2021</u>	<u>9/1/2019-3/31/2020</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	990,875	2,992,115	3,624,524	8,060,313	-55%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	525,996	1,531,180	4,308,895	3,790,884	14%
<b><u>PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS</u></b>					
	<u>3/31/2021</u>	<u>3/31/2020</u>	<u>9/1/2020-3/31/2021</u>	<u>9/1/2019-3/31/2020</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia	171,231	-0-	248,611	-	
Mexico	32,421,051	505,118	37,885,915	8,963,943	323%
Total Shelled Meats	<u>32,592,282</u>	<u>505,118</u>	<u>38,134,526</u>	<u>8,963,943</u>	<u>323%</u>
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	44,100	47,641	-7%
Mexico	5,642,934	2,510,324	25,700,300	55,527,016	-54%
Total Inshell	<u>5,642,934</u>	<u>2,510,324</u>	<u>25,744,400</u>	<u>55,574,657</u>	<u>-54%</u>
Total (Inshell Basis)					
Argentina	-0-	-0-	44,100	47,641	-7%
Australia	342,462	-0-	497,222	-	
Mexico	70,485,036	3,520,560	101,472,130	73,454,902	38%
Total (Inshell Basis)	<u>70,827,498</u>	<u>3,520,560</u>	<u>102,013,452</u>	<u>73,502,543</u>	<u>39%</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

**AMERICAN PECAN COUNCIL**

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**Destination Report**

**March 31, 2021**

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
		3/31/2021	9/1/20-3/31/21	3/31/2021	9/1/20-3/31/21	3/31/2021	9/1/20-3/31/2021	3/31/2021	3/31/2020	9/1/20-3/31/21	9/1/19-3/31/20
<b>Africa</b>											
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Egypt	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	88,440
	Morocco	-0-	-0-	-0-	45,629	-0-	-0-	-0-	-0-	45,629	-
	<b>Total Africa</b>	<b>-0-</b>	<b>24,000</b>	<b>-0-</b>	<b>45,629</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>93,629</b>	<b>88,440</b>
<b>Asia</b>											
	China	128	216,728	7,902,289	33,071,025	-0-	-0-	7,902,545	2,528,114	33,504,481	16,426,259
	Hong Kong	-0-	11,712	98,742	442,295	-0-	-0-	98,742	414,226	465,719	3,700,896
	India	-0-	53,760	-0-	-0-	-0-	-0-	-0-	-0-	107,520	43,440
	Japan	39,600	216,210	-0-	-0-	-0-	-0-	79,200	45,000	432,420	561,000
	Kuwait	-0-	62,040	-0-	-0-	-0-	-0-	-0-	125,400	124,080	209,400
	Malaysia	12,000	42,000	-0-	-0-	-0-	-0-	24,000	-0-	84,000	66,000
	North Korea	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Philippines	-0-	3,360	-0-	-0-	-0-	-0-	-0-	-0-	6,720	6,720
	Qatar	-0-	13,200	-0-	-0-	-0-	-0-	-0-	-0-	26,400	33,180
	Singapore	-0-	43,500	-0-	-0-	-0-	-0-	-0-	3,000	87,000	46,440
	South Korea	405,300	1,474,500	-0-	-0-	-0-	-0-	810,600	93,600	2,949,000	2,055,000
	Thailand	-0-	92,400	-0-	-0-	-0-	-0-	-0-	-0-	184,800	181,400
	Taiwan	62,400	229,306	-0-	-0-	-0-	-0-	124,800	60,000	458,612	1,630,376
	Vietnam	42,000	207,000	-0-	-0-	-0-	-0-	84,000	81,000	414,000	405,000
	<b>Total Asia</b>	<b>561,428</b>	<b>2,665,716</b>	<b>8,001,031</b>	<b>33,513,320</b>	<b>-0-</b>	<b>-0-</b>	<b>9,123,887</b>	<b>3,350,340</b>	<b>38,844,752</b>	<b>25,365,111</b>

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AMERICAN PECAN COUNCIL

TM

Destination Report

March 31, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	3/31/2021	9/1/20-3/31/21	3/31/2021	9/1/20-3/31/21	3/31/2021	9/1/20-3/31/2021	3/31/2021	3/31/2020	9/1/20-3/31/21	9/1/19-3/31/20
<b>Australia/Oceania</b>										
Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	44,400	4,200	88,800
Total Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	44,400	4,200	88,800
<b>Europe</b>										
Austria	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	96,000
Belgium	40,500	158,400	-0-	-0-	-0-	-0-	81,000	129,000	316,800	363,000
Czech Republic	-0-	70,410	-0-	-0-	-0-	-0-	-0-	55,800	140,820	82,800
Denmark	25,200	175,620	-0-	-0-	-0-	-0-	50,400	78,420	351,240	954,180
France	163,410	991,650	-0-	-0-	-0-	-0-	326,820	288,720	1,983,300	2,474,528
Germany	752,520	1,952,700	-0-	-0-	-0-	-0-	1,505,040	2,182,560	3,905,400	5,208,960
Greece	1,200	172,200	-0-	-0-	-0-	-0-	2,400	3,000	393,780	135,000
Ireland	-0-	51,690	-0-	-0-	-0-	-0-	-0-	28,740	103,380	99,780
Italy	40,500	205,500	-0-	-0-	-0-	-0-	81,000	70,440	411,000	394,440
Latvia	-0-	22,200	-0-	-0-	-0-	-0-	-0-	-0-	44,400	25,860
Lithuania	42,000	294,000	-0-	-0-	-0-	-0-	84,000	84,000	588,000	514,140
Netherlands	640,260	2,616,240	-0-	-0-	-0-	-0-	1,280,520	888,480	5,232,480	4,872,300
Norway	-0-	22,800	-0-	-0-	-0-	-0-	-0-	-0-	45,600	117,600
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	-0-	11,100	-0-	-0-	-0-	-0-	-0-	-0-	22,200	14,400
Spain	66,300	359,730	-0-	-0-	-0-	-0-	132,600	352,020	719,460	1,010,160
Sweden	38,160	224,640	-0-	-0-	-0-	-0-	76,320	58,680	449,280	335,760
Switzerland	40,500	356,820	-0-	-0-	-0-	-0-	81,000	165,000	713,640	707,040
United Kingdom	806,670	2,593,200	-0-	-0-	-0-	-0-	1,613,340	865,500	5,186,400	3,441,312
Total Europe	2,657,220	10,302,900	-0-	-0-	-0-	-0-	5,314,440	5,250,360	20,655,180	20,847,260

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**AMERICAN PECAN COUNCIL** <sup>TM</sup>

**Destination Report**

**March 31, 2021**

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination										
World Region										
Destination										
	3/31/2021	9/1/20-3/31/21	3/31/2021	9/1/20-3/31/21	3/31/2021	9/1/20-3/31/2021	3/31/2021	3/31/2020	9/1/20-3/31/21	9/1/19-3/31/20
<b>Middle East</b>										
Israel	508,986	2,002,926	-0-	-0-	-0-	-0-	1,017,972	356,400	4,005,852	1,381,640
Jordan	-0-	48,000	-0-	-0-	-0-	-0-	-0-	48,000	96,000	122,460
Lebanon	28,200	84,300	25,000	25,000	-0-	-0-	81,400	202,020	193,600	468,000
Saudi Arabia	240,576	718,615	-0-	-0-	-0-	-0-	481,152	297,200	1,437,230	918,800
Turkey	-0-	66,000	-0-	-0-	-0-	-0-	-0-	-0-	132,000	48,000
United Arab Emirates	126,450	252,480	-0-	25,000	-0-	-0-	252,900	120,480	934,900	624,600
<b>Total Middle East</b>	<b>904,212</b>	<b>3,172,321</b>	<b>25,000</b>	<b>50,000</b>	<b>-0-</b>	<b>-0-</b>	<b>1,833,424</b>	<b>1,024,100</b>	<b>6,799,582</b>	<b>3,563,500</b>
<b>North America</b>										
Canada	746,298	5,501,733	-0-	38,419	-0-	-0-	1,492,596	1,495,334	11,041,885	9,500,586
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	41,880	697,192	2,383,933	1,110,400	2,003,826	1,807,592	4,495,952	4,471,519	8,806,016
Puerto Rico	1,680	2,700	-0-	-0-	-0-	-0-	3,360	-0-	5,400	3,360
<b>Total North America</b>	<b>747,978</b>	<b>5,546,313</b>	<b>697,192</b>	<b>2,422,352</b>	<b>1,110,400</b>	<b>2,003,826</b>	<b>3,303,548</b>	<b>5,991,286</b>	<b>15,518,804</b>	<b>18,309,962</b>
<b>South American</b>										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	-0-	30,840	-0-	-0-	-0-	-0-	-0-	-0-	61,680	24,600
Trinidad	8,400	24,600	-0-	-0-	-0-	-0-	16,800	-0-	49,200	-
<b>Total South America</b>	<b>8,400</b>	<b>55,440</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>16,800</b>	<b>-0-</b>	<b>110,880</b>	<b>24,600</b>
<b>Total Exports</b>	<b>4,879,238</b>	<b>21,768,790</b>	<b>8,723,223</b>	<b>36,031,301</b>	<b>1,110,400</b>	<b>2,003,826</b>	<b>19,592,099</b>	<b>15,660,486</b>	<b>82,027,027</b>	<b>68,287,673</b>
<b>Grand Total Shipments</b>	<b>4,879,238</b>	<b>21,768,790</b>	<b>8,723,223</b>	<b>36,031,301</b>	<b>1,110,400</b>	<b>2,003,826</b>	<b>19,592,099</b>	<b>15,660,486</b>	<b>82,027,027</b>	<b>68,287,673</b>

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