

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

May 31, 2020

	<u>5/31/2020</u>	<u>5/31/2019</u>	<u>9/1/19-5/31/20</u>	<u>9/1/18-5/31/19</u>
Shipments:				
Shelled Meats				
Retail/Grocery/Export	10,024,607	11,710,229	118,211,974	114,830,123
Inter-handler Transfers Shipped	22,530	194,870	730,979	4,884,169
Inter-handler Transfers Received	(422,100)	(1,072,896)	(8,786,695)	(14,047,456)
Total Shelled Meats	<u>9,625,037</u>	<u>10,832,203</u>	<u>110,156,258</u>	<u>105,666,836</u>
Inshell				
Retail/Grocery/Export	6,581,471	3,755,168	63,817,138	34,699,370
Inter-handler Transfers Shipped	1,136,878	2,350,944	48,692,107	106,265,620
Inter-handler Transfers Received	(1,058,887)	(4,286,017)	(177,877,443)	(159,931,570)
Total Inshell Meats	<u>6,659,462</u>	<u>1,820,095</u>	<u>(65,368,198)</u>	<u>(18,966,580)</u>
Total Shipments (Inshell Basis)	<u>25,909,535</u>	<u>23,484,501</u>	<u>154,944,318</u>	<u>192,367,093</u>
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	<u>5/31/2020</u>	<u>5/31/2019</u>	<u>% of Change of Year</u>	
Total Pecans in Inventory:				
Shelled Meats	59,190,036	61,202,255	-3%	
Inshell	150,777,455	118,454,371	27%	
Total (Inshell Basis)	<u>269,157,527</u>	<u>240,858,881</u>	<u>12%</u>	
Commitments to Ship:				
Meats:				
Domestic-Shelled Meats	84,418,134	66,179,743	28%	
Export-Shelled Meats	10,448,200	13,328,674	-22%	
Total Meats	<u>94,866,334</u>	<u>79,508,417</u>	<u>19%</u>	
Inshell:				
Domestic-Inshell	5,007,902	2,196,933	128%	
Export-Inshell	6,554,828	2,605,577	152%	
Total Inshell	<u>11,562,730</u>	<u>4,802,510</u>	<u>141%</u>	
Less: Contracts to Purchase:				
Shelled Meats	(804,000)	(958,710)	-16%	
Inshell	(5,725,593)	(1,769,205)	224%	
Total Commitments (Inshell Basis)	<u>193,961,805</u>	<u>160,132,719</u>	<u>21%</u>	
Net Open Position	<u>75,195,722</u>	<u>80,726,162</u>	<u>-7%</u>	

§986.20 Inventory totals do not include pecans warehoused by growers. Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

Data is accurate as of (date). Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

May 31, 2020

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	5/31/2020	5/31/2019	9/1/19-5/31/20	9/1/18-5/31/19
Inshell Exported for Shelling:				
Mexico	-	-	10,524,756	6,664,091
Total Inshell Exported for Shelling	-	-	10,524,756	6,664,091

Shelled Meats - Produced in U.S. Inshell Returned to U.S.:				
Mexico	28,650	118,650	4,332,774	4,431,896
Total Shelled Meats - Produced in U.S. Inshell Returned	28,650	237,300	4,332,774	4,431,896

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	5/31/2020	5/31/2019	9/1/19-5/31/20	9/1/18-5/31/19
Shelled Meats:				
Country of Origin:				
Australia	177,810	-0-	177,810	77,288
Mexico	1,738,642	1,877,474	10,857,250	16,949,167
Total Shelled Meats	1,916,452	1,877,474	11,035,060	17,026,455

Inshell:				
Country of Origin:				
Argentina		-0-	47,641	447,982
Mexico		395,573	56,361,347	65,200,676
Total Inshell	-	395,573	56,408,988	65,648,658

Total (Inshell Basis)				
Argentina	-0-	-0-	47,641	447,982
Australia	355,620	-0-	355,620	154,576
Mexico	3,477,284	4,150,521	78,075,847	99,099,010
Total (Inshell Basis)	3,832,904	4,150,521	78,479,108	99,701,568

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

May 31, 2020



Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

May 31, 2020

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
	5/31/2020	9/1/19-5/31/20	5/31/2020	9/1/19-5/31/20	5/31/2020	9/1/19-5/31/20	5/31/2020	5/31/2019	9/1/19-5/31/20	9/1/18-5/31/19	
Africa											
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Egypt	-0-	86,220	-0-	-0-	-0-	-0-	-0-	-0-	-0-	172,440	231,300
Morocco		-0-		-0-		-0-		-0-		-0-	28,250
Total Africa	-0-	86,220	-0-	-0-	-0-	-0-	-0-	-0-	-0-	172,440	259,550
Asia											
China	387,750	1,504,269	856,300	16,607,553	-0-	-0-	1,631,800	297,211	19,616,091	3,494,596	
Hong Kong		42,198		3,616,500	-0-	-0-	-0-	1,311,750	3,700,896	9,266,509	
India		21,720		-0-	-0-	-0-	-0-	-0-	43,440	105,780	
Japan	69,750	391,200	-0-	-0-	-0-	-0-	139,500	46,500	782,400	1,553,100	
Kuwait		146,700		-0-	-0-	-0-	-0-	-0-	293,400	191,400	
Malaysia		33,000		-0-	-0-	-0-	-0-	480	66,000	480	
Philippines		6,720		-0-	-0-	-0-	-0-	-0-	13,440	13,440	
Qatar		16,590		-0-	-0-	-0-	-0-	26,460	33,180	52,920	
Singapore	1,680	24,900	-0-	-0-	-0-	-0-	3,360	-0-	49,800	9,000	
South Korea	63,000	1,154,100		-0-	-0-	-0-	126,000	244,008	2,308,200	1,675,608	
Thailand		80,760		55,100	-0-	-0-	-0-	91,200	216,620	256,500	
Taiwan		166,410		1,369,556	-0-	-0-	-0-	-0-	1,702,376	602,820	
Vietnam		243,000	-0-	-0-	-0-	-0-	81,000	-0-	486,000	497,094	
Total Asia	562,680	3,831,567	856,300	21,648,709	-0-	-0-	1,981,660	2,017,609	29,311,843	17,719,247	

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

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Destination Report

May 31, 2020

World Region	Destination	Shelled	Inshell	Sub-Standard	Total (Inshell Basis)						
Australia/Oceania											
	Australia	-0-	66,600	-0-	-0-	-0-	-0-	-0-	-0-	133,200	151,000
	Total Australia	-0-	66,600	-0-	-0-	-0-	-0-	-0-	-0-	133,200	151,000
Europe											
	Austria		48,000	-0-	-0-	-0-	-0-	-0-	-0-	96,000	106,600
	Belgium	81,000	303,000	-0-	-0-	-0-	-0-	162,000	210,000	606,000	1,116,450
	Czech Republic		41,400	-0-	-0-	-0-	-0-	-0-	7,200	82,800	241,568
	Denmark		485,490	-0-	-0-	-0-	-0-	-0-	65,580	970,980	1,535,235
	France	40,500	1,388,430	-0-	-0-	-0-	8	81,000	451,380	2,776,868	4,150,460
	Germany	527,700	4,653,420	-0-	-0-	-0-	-0-	1,055,400	1,501,980	9,306,840	10,408,383
	Greece		109,500	-0-	-0-	-0-	-0-	-0-	-0-	219,000	87,600
	Ireland		49,560	-0-	-0-	-0-	-0-	-0-	-0-	99,120	-0-
	Italy	168,000	365,220	-0-	-0-	-0-	-0-	336,000	-0-	730,440	162,000
	Latvia	1,500	14,430	-0-	-0-	-0-	-0-	3,000	-0-	28,860	-0-
	Lithuania	42,000	381,570	-0-	-0-	-0-	-0-	84,000	48,000	763,140	774,180
	Netherlands	163,230	3,053,880	-0-	-0-	-0-	-0-	326,460	603,180	6,107,760	9,301,470
	Norway		58,800	-0-	-0-	-0-	-0-	-0-	66,000	117,600	125,696
	Poland	22,800	25,000	-0-	-0-	-0-	-0-	45,600	-0-	50,000	-0-
	Portugal		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
	Russia		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	42,000
	Slovenia		12,600	-0-	-0-	-0-	-0-	-0-	-0-	25,200	3,600
	Spain	143,670	920,100	-0-	-0-	-0-	-0-	287,340	319,020	1,840,200	1,100,460
	Sweden	23,370	219,150	-0-	-0-	-0-	-0-	46,740	88,980	438,300	495,664
	Switzerland	94,260	488,280	-0-	-0-	-0-	-0-	188,520	84,000	976,560	988,200
	United Kingdom	231,090	2,224,776	-0-	-0-	-0-	-0-	462,180	725,940	4,449,552	6,732,164
	Total Europe	1,539,120	14,842,606	-0-	-0-	-0-	8	3,078,240	4,171,260	29,685,220	37,371,730

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AMERICAN PECAN COUNCIL TM

Destination Report

May 31, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination										
<u>Middle East</u>										
Israel	66,000	970,720	-0-	-0-	-0-	-0-	132,000	171,600	1,941,440	3,407,700
Jordan	-0-	61,230	-0-	-0-	-0-	-0-	-0-	-0-	122,460	48,000
Lebanon	42,000	276,000	-0-	-0-	-0-	-0-	84,000	-0-	552,000	112,500
Saudi Arabia	126,000	777,400	-0-	-0-	-0-	-0-	252,000	132,000	1,554,800	1,427,820
Turkey	24,000	48,000	-0-	-0-	-0-	-0-	48,000	-0-	96,000	48,000
United Arab Emirates	21,450	357,750	-0-	-0-	-0-	-0-	42,900	72,000	715,500	672,762
Total Middle East	279,450	2,491,100	-0-	-0-	-0-	-0-	558,900	375,600	4,982,200	5,716,782
<u>North America</u>										
Canada	306,337	5,552,988		26,294		-0-	612,674	1,247,580	11,132,270	11,334,150
Costa Rica	-0-	-0-		-0-		-0-	-0-	-0-	-0-	45,600
Mexico		464,341	4,453,426	10,416,436		128,840	4,453,426	1,764,419	11,473,958	15,538,373
Puerto Rico		1,680		-0-		-0-	-0-	-0-	3,360	-0-
Total North America	306,337	6,019,009	4,453,426	10,442,730	-0-	128,840	5,066,100	3,011,999	22,609,588	26,918,123
<u>South American</u>										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	4,800
Peru	-0-	12,300	-0-	-0-	-0-	-0-	-0-	-0-	24,600	210,000
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	27,000
Total South America	-0-	12,300	-0-	-0-	-0-	-0-	-0-	-0-	24,600	241,800
Total Exports	2,687,587	27,349,402	5,309,726	32,091,439	-0-	128,848	10,684,900	9,576,468	86,919,091	88,378,232
Grand Total Shipments	2,687,587	27,349,402	5,309,726	32,091,439	-0-	128,848	10,684,900	9,576,468	86,919,091	88,378,232

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Pecans Received from Own Account

May 31, 2020

Variety Name	5/31/2020	5/31/2019	9/1/19-5/31/20	9/1/18-5/31/19
Inshell				
Blends/Mixed Budded	7,066	905,574	21,241,207	29,514,610
Byrd	-	-	-0-	1,774,538
Bradley	-0-	1,142	1,004,588	1,129,652
Caddo	-0-	-	721,404	603,411
Cape Fear	28,500	-	2,533,137	833,828
Cheyenne	7,735	-	438,857	6,427,238
Creek	-0-	-	-0-	3,454,625
Desirable	3,981	3,934	16,051,647	3,151,823
Desirable Type	-0-	-	1,765,181	1,772,710
Eastern Schley	-0-	-	1,347,162	3,503,208
Elliott	-0-	-	2,125,588	949,383
Excel	-0-	-	1,447,089	5,205,809
Moneymaker	-0-	-	1,411,099	10,043,773
Pawnee	78,291	43,095	10,579,345	5,248,916
Stuart	-0-	44,388	8,934,512	11,426,440
Sumner	-0-	-	4,598,575	11,741,063
Western Schley	6,810,849	2,873,307	73,136,849	78,230,719
Wichita	604,346	622,434	13,478,124	12,816,999
Other	13,585	1,140,740	16,304,680	16,162,958
Native/Seedling	277,929	50,026	30,176,472	13,190,910
Substandard	1,473,430	712,058	22,714,257	13,679,383
Total Varieties	9,305,712	6,396,698	230,009,773	230,861,995

Data is accurate as of (date). Any amendments shall be made the following month.