

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

May 31, 2021

U.S. PECANS RECEIVED

	5/31/2021	5/31/2020	% of Change of Year	9/1/2020-5/31/2021	9/1/2019-5/31/2020	% of Change of
Pecans Received:						
Improved	6,121,698	7,554,353	-19%	254,971,313	177,119,044	44%
Native/Seedling	46,204	277,929	-83%	20,386,556	30,176,472	-32%
Substandard	811,407	1,473,430	-45%	29,832,745	22,714,257	31%
Total	<u>6,979,309</u>	<u>9,305,712</u>	<u>-25%</u>	<u>305,190,614</u>	<u>230,009,773</u>	<u>33%</u>
Shipments:						
Shelled Meats						
Retail/Grocery/Export	18,147,288	10,024,607	81%	143,749,034	118,211,974	22%
Inter-handler Transfers Shipped	55,383	22,530	146%	1,157,524	730,979	58%
Inter-handler Transfers Received	(690,414)	(422,100)	-64%	(12,926,866)	(8,786,695)	-47%
Total Shelled Meats	<u>17,512,257</u>	<u>9,625,037</u>	<u>82%</u>	<u>131,979,692</u>	<u>110,156,258</u>	<u>20%</u>
Inshell						
Retail/Grocery/Export	2,110,227	6,581,471	-68%	101,121,013	63,817,138	58%
Inter-handler Transfers Shipped	1,909,814	1,136,878	68%	138,638,927	48,692,107	185%
Inter-handler Transfers Received	(2,821,783)	(1,058,887)	-166%	(130,989,647)	(177,877,443)	-26%
Total Inshell Meats	<u>1,198,258</u>	<u>6,659,462</u>	<u>82%</u>	<u>108,770,293</u>	<u>(65,368,198)</u>	<u>266%</u>
Total Shipments (Inshell Basis)	<u>36,222,772</u>	<u>25,909,535</u>	<u>40%</u>	<u>372,729,677</u>	<u>154,944,318</u>	<u>141%</u>
Total Pecans in Inventory:						
Shelled Meats	52,579,003	59,190,036	-11%			
Inshell	152,392,877	150,777,455	1%			
Total (Inshell Basis)	<u>257,550,883</u>	<u>269,157,527</u>	<u>-4%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	84,132,225	84,418,134	0%			
Export-Shelled Meats	18,877,868	10,448,200	81%			
Total Meats	<u>103,010,093</u>	<u>94,866,334</u>	<u>9%</u>			
Inshell:						
Domestic-Inshell	927,834	5,007,902	-81%			
Export-Inshell	1,007,858	6,554,828	-85%			
Total Inshell	<u>1,935,692</u>	<u>11,562,730</u>	<u>-83%</u>			
Less: Contracts to Purchase:						
Shelled Meats	(930,340)	(804,000)	-16%			
Inshell	-0-	(5,725,593)	100%			
Total Commitments (Inshell Basis)	<u>206,095,198</u>	<u>193,961,805</u>	<u>6%</u>			
Net Open Position	<u>51,455,685</u>	<u>75,195,722</u>	<u>-32%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

May 31, 2021

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>5/31/2021</u>	<u>5/31/2020</u>	<u>9/1/2020-5/31/2021</u>	<u>9/1/2019-5/31/2020</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	7,087,515	-	12,187,252	10,524,756	16%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	927,883	28,650	5,606,138	4,332,774	29%
<u>PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS</u>					
	<u>5/31/2021</u>	<u>5/31/2020</u>	<u>9/1/2020-5/31/2021</u>	<u>9/1/2019-5/31/2020</u>	<u>% of Change of Year to Date</u>
Shelled Meats:					
Country of Origin:					
Australia	52,509	177,810	301,120	177,810	
Mexico	459,000	1,738,642	38,842,122	10,857,250	258%
Total Shelled Meats	511,509	1,916,452	39,143,242	11,035,060	258%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	44,100	47,641	-7%
Mexico	912,672	-0-	28,384,287	56,361,347	-50%
Total Inshell	912,672	-	28,428,387	56,408,988	-50%
Total (Inshell Basis)					
Argentina	-0-	-0-	44,100	47,641	-7%
Australia	105,018	355,620	602,240	355,620	
Mexico	1,830,672	3,477,284	106,068,531	78,075,847	36%
Total (Inshell Basis)	1,935,690	3,832,904	106,714,871	78,479,108	36%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL TM

Destination Report

May 31, 2021

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
		5/31/2021	9/1/20-5/31/21	5/31/2021	9/1/20-5/31/21	5/31/2021	9/1/20-5/31/21	5/31/2021	5/31/2020	9/1/20-5/31/21	9/1/19-5/31/20
Africa											
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Egypt	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	172,440
	Morocco	-0-	-0-	-0-	45,629	-0-	-0-	-0-	-0-	45,629	-
	Total Africa	-0-	24,000	-0-	45,629	-0-	-0-	-0-	-0-	93,629	172,440
Asia											
	China	-0-	238,628	1,043,011	35,361,042	-0-	-0-	1,043,011	1,631,800	35,838,298	19,616,091
	Hong Kong	-0-	11,712	-0-	442,295	-0-	-0-	-0-	-0-	465,719	3,700,896
	India	12,000	74,760	-0-	-0-	-0-	-0-	24,000	-0-	149,520	43,440
	Japan	86,400	409,110	-0-	-0-	-0-	-0-	172,800	139,500	818,220	782,400
	Kuwait	-0-	62,040	-0-	-0-	-0-	-0-	-0-	-0-	124,080	293,400
	Malaysia	12,000	54,000	-0-	-0-	-0-	-0-	24,000	-0-	108,000	66,000
	North Korea	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Philippines	-0-	3,360	-0-	-0-	-0-	-0-	-0-	-0-	6,720	13,440
	Qatar	-0-	37,200	-0-	-0-	-0-	-0-	-0-	-0-	74,400	33,180
	Singapore	-0-	43,500	-0-	-0-	-0-	-0-	-0-	3,360	87,000	49,800
	South Korea	136,500	1,675,500	-0-	-0-	-0-	-0-	273,000	126,000	3,351,000	2,308,200
	Thailand	-0-	115,200	-0-	-0-	-0-	-0-	-0-	-0-	230,400	216,620
	Taiwan	81,000	310,306	-0-	-0-	-0-	-0-	162,000	-0-	620,612	1,702,376
	Vietnam	40,500	247,500	-0-	-0-	-0-	-0-	81,000	81,000	495,000	486,000
	Total Asia	368,400	3,282,816	1,043,011	35,803,337	-0-	-0-	1,779,811	1,981,660	42,368,969	29,311,843

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

TM

Destination Report

May 31, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	5/31/2021	9/1/20-5/31/21	5/31/2021	9/1/20-5/31/21	5/31/2021	9/1/20-5/31/21	5/31/2021	5/31/2020	9/1/20-5/31/21	9/1/19-5/31/20
Australia/Oceania										
Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	-0-	4,200	133,200
Total Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	-0-	4,200	133,200
Europe										
Austria	-0-	48,000	-0-	-0-	-0-	-0-	-0-	-0-	96,000	96,000
Belgium	40,500	287,400	-0-	-0-	-0-	-0-	81,000	162,000	574,800	606,000
Czech Republic	24,000	136,410	-0-	-0-	-0-	-0-	48,000	-0-	272,820	82,800
Denmark	78,600	305,220	-0-	-0-	-0-	-0-	157,200	-0-	610,440	970,980
France	51,000	1,289,130	-0-	-0-	-0-	-0-	102,000	81,000	2,578,260	2,776,868
Germany	1,004,820	3,653,670	-0-	-0-	-0-	-0-	2,009,640	1,055,400	7,307,340	9,306,840
Greece	-0-	196,200	-0-	-0-	-0-	-0-	-0-	-0-	392,400	219,000
Ireland	-0-	51,690	-0-	-0-	-0-	-0-	-0-	-0-	103,380	99,120
Italy	168,006	419,556	-0-	-0-	-0-	-0-	336,012	336,000	839,112	730,440
Latvia	-0-	22,200	-0-	-0-	-0-	-0-	-0-	3,000	44,400	28,860
Lithuania	42,000	378,000	-0-	-0-	-0-	-0-	84,000	84,000	756,000	763,140
Netherlands	305,730	3,415,230	-0-	-0-	-0-	-0-	611,460	326,460	6,830,460	6,107,760
Norway	33,300	56,100	-0-	-0-	-0-	-0-	66,600	-0-	112,200	117,600
Poland	-0-	49,500	-0-	-0-	-0-	-0-	-0-	45,600	99,000	50,000
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	-0-	11,100	-0-	-0-	-0-	-0-	-0-	-0-	22,200	25,200
Spain	130,440	577,470	-0-	-0-	-0-	-0-	260,880	287,340	1,154,940	1,840,200
Sweden	9,000	240,540	-0-	-0-	-0-	-0-	18,000	46,740	481,080	438,300
Switzerland	-0-	397,320	-0-	-0-	-0-	-0-	-0-	188,520	794,640	976,560
United Kingdom	384,390	3,227,580	-0-	-0-	-0-	-0-	768,780	462,180	6,455,160	4,449,552
Total Europe	2,271,786	14,762,316	-0-	-0-	-0-	-0-	4,543,572	3,078,240	29,524,632	29,685,220

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May 31, 2021

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World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	5/31/2021	9/1/20-5/31/21	5/31/2021	9/1/20-5/31/21	5/31/2021	9/1/20-5/31/21	5/31/2021	5/31/2020	9/1/20-5/31/21	9/1/19-5/31/20
Middle East										
Israel	361,590	2,749,266	-0-	-0-	-0-	-0-	723,180	132,000	5,498,532	1,941,440
Jordan	24,000	96,000	-0-	-0-	-0-	-0-	48,000	-0-	192,000	122,460
Lebanon	55,950	188,250	25,000	50,000	-0-	-0-	136,900	84,000	426,500	552,000
Saudi Arabia	174,000	934,615	-0-	-0-	-0-	-0-	348,000	252,000	1,869,230	1,554,800
Turkey	-0-	66,000	25,353	43,103	-0-	-0-	25,353	48,000	175,103	96,000
United Arab Emirates	39,600	479,970	-0-	25,000	-0-	-0-	79,200	42,900	984,940	715,500
Total Middle East	655,140	4,514,101	50,353	118,103	-0-	-0-	1,360,633	558,900	9,146,305	4,982,200
North America										
Canada	309,300	6,332,103	-0-	38,419	-0-	-0-	618,600	612,674	12,702,625	11,132,270
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	54,480	-0-	2,383,933	74,830	2,078,656	74,830	4,453,426	4,571,549	11,473,958
Puerto Rico	2,490	7,680	-0-	-0-	-0-	-0-	4,980	-0-	15,360	3,360
Total North America	311,790	6,394,263	-0-	2,422,352	74,830	2,078,656	698,410	5,066,100	17,289,534	22,609,588
South American										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	-0-	30,840	-0-	-0-	-0-	-0-	-0-	-0-	61,680	24,600
Trinidad	-0-	24,600	-0-	-0-	-0-	-0-	-0-	-0-	49,200	-
Total South America	-0-	55,440	-0-	-0-	-0-	-0-	-0-	-0-	110,880	24,600
Total Exports	3,607,116	29,035,036	1,093,364	38,389,421	74,830	2,078,656	8,382,426	10,684,900	98,538,149	86,919,091
Grand Total Shipments	3,607,116	29,035,036	1,093,364	38,389,421	74,830	2,078,656	8,382,426	10,684,900	98,538,149	86,919,091

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.