

**AMERICAN PECAN COUNCIL**

**Shipments and Inventory on Hand**

**For the One Month and Nine Months Ended May 31, 2019**

|                                   | <u>Total</u>       | <u>Nine Months</u>   |
|-----------------------------------|--------------------|----------------------|
| Shipments:                        |                    |                      |
| Shelled Meats                     |                    |                      |
| Retail/Grocery/Export             | 11,710,229         | 114,830,123          |
| Inter-handler Transfers Shipped   | 194,870            | 4,884,169            |
| Inter-handler Transfers Received  | <u>(1,072,896)</u> | <u>(14,047,456)</u>  |
| Total Shelled Meats               | <u>10,832,203</u>  | <u>105,666,836</u>   |
| Inshell                           |                    |                      |
| Retail/Grocery/Export             | 3,862,239          | 34,840,310           |
| Inter-handler Transfers Shipped   | 2,350,944          | 106,265,620          |
| Inter-handler Transfers Received  | <u>(4,286,017)</u> | <u>(159,931,570)</u> |
| Total Inshell Meats               | <u>1,927,166</u>   | <u>(18,825,640)</u>  |
| Total Shipments (Inshell Basis)   | <u>23,591,572</u>  | <u>192,508,033</u>   |
| Total Pecans in Inventory:        |                    |                      |
| Shelled Meats                     | 61,202,255         |                      |
| Inshell                           | 118,454,371        |                      |
| Total (Inshell Basis)             | <u>240,858,881</u> |                      |
| Commitments to Ship:              |                    |                      |
| Meats:                            |                    |                      |
| Domestic-Shelled Meats            | 66,179,743         |                      |
| Export-Shelled Meats              | 13,328,674         |                      |
| Total Meats                       | <u>79,508,417</u>  |                      |
| Inshell:                          |                    |                      |
| Domestic-Inshell                  | 2,196,933          |                      |
| Export-Inshell                    | 2,605,577          |                      |
| Total Inshell                     | <u>4,802,510</u>   |                      |
| Less: Contracts to Purchase:      |                    |                      |
| Shelled Meats                     | <u>(958,710)</u>   |                      |
| Inshell                           | <u>(1,769,205)</u> |                      |
| Total Commitments (Inshell Basis) | <u>160,132,719</u> |                      |

Data may be revised or updated as more information is provided.  
 \$986.20 Inventory totals do not include pecans warehoused by growers.

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

# AMERICAN PECAN COUNCIL

## Mexico Exports and Foreign Purchases

**For the One Month and Nine Months Ended May 31, 2019**

### INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

|   | <u>One Month</u> | <u>Nine Months</u> |
|---|------------------|--------------------|
| Inshell Exported for Shelling:                                  |                  |                    |
| Mexico  | -                | 6,664,091          |
| Total Inshell Exported for Shelling                             | -                | 6,664,091          |
| Shelled Meats - Produced in U.S. Inshell Returned to U.S.:      |                  |                    |
| Mexico  | 118,650          | 4,431,896          |
| Total Shelled Meats - Produced in U.S. Inshell Returned to U.S. | 118,650          | 4,431,896          |

### PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

|                       | <u>One Month</u> | <u>Nine Months</u> |
|-----------------------|------------------|--------------------|
| Shelled Meats:        |                  |                    |
| Country of Origin:    |                  |                    |
| Australia             | -0-              | 77,288             |
| Mexico                | 1,877,474        | 16,949,167         |
| Total Shelled Meats   | 1,877,474        | 17,026,455         |
| Inshell:              |                  |                    |
| Country of Origin:    |                  |                    |
| Argentina             | -0-              | 447,982            |
| Mexico                | 395,573          | 65,200,676         |
| Total Inshell         | 395,573          | 65,648,658         |
| Total (Inshell Basis) |                  |                    |
| Argentina             | -0-              | 447,982            |
| Australia             | -0-              | 154,576            |
| Mexico                | 4,150,521        | 99,099,010         |
| Total (Inshell Basis) | 4,150,521        | 99,701,568         |

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**AMERICAN PECAN COUNCIL** <sup>TM</sup>

**Destination Report**

**For the One Month and Nine Months Ended May 31, 2019**

| World Region<br>Destination | 2018 - 2019 - Current<br>For the One Month and Nine Months Ended May 31, 2019 |                  |                  |                   |              |               |                       |                   |                |
|-----------------------------|---|------------------|------------------|-------------------|--------------|---------------|-----------------------|-------------------|----------------|
|                             | Shelled   |                  | Inshell          |                   | Sub-Standard |               | Total (Inshell Basis) |                   |                |
|                             | One Month   | Nine Months      | One Month        | Nine Months       | One Month    | Nine Months   | One Month             | Nine Months       |                |
| <u>Africa</u>               |   |                  |                  |                   |              |               |                       |                   |                |
| Algeria                     | -0-   | -0-              | -0-              | -0-               | -0-          | -0-           | -0-                   | -0-               | -0-            |
| Egypt                       | -0-   | 115,650          | -0-              | -0-               | -0-          | -0-           | -0-                   | -0-               | 231,300        |
| Morocco                     |   | -0-              |                  | 28,250            |              | -0-           |                       | -0-               | 28,250         |
| <b>Total Africa</b>         | <b>-0-</b>  | <b>115,650</b>   | <b>-0-</b>       | <b>28,250</b>     | <b>-0-</b>   | <b>-0-</b>    | <b>-0-</b>            | <b>-0-</b>        | <b>259,550</b> |
| <u>Asia</u>                 |   |                  |                  |                   |              |               |                       |                   |                |
| China                       | 41,100  | 318,780          | 215,011          | 2,857,036         | -0-          | -0-           | 297,211               | 3,494,596         |                |
| Hong Kong                   | -0-   | 255,600          | 1,311,750        | 8,718,209         | -0-          | 37,100        | 1,311,750             | 9,266,509         |                |
| India                       | -0-   | 52,890           | -0-              | -0-               | -0-          | -0-           | -0-                   | 105,780           |                |
| Japan                       | 23,250  | 776,550          | -0-              | -0-               | -0-          | -0-           | 46,500                | 1,553,100         |                |
| Kuwait                      | -0-   | 95,700           | -0-              | -0-               | -0-          | -0-           | -0-                   | 191,400           |                |
| Malaysia                    | 240   | 240              | -0-              | -0-               | -0-          | -0-           | 480                   | 480               |                |
| Philippines                 | -0-   | 6,720            | -0-              | -0-               | -0-          | -0-           | -0-                   | 13,440            |                |
| Qatar                       | 13,230  | 26,460           | -0-              | -0-               | -0-          | -0-           | 26,460                | 52,920            |                |
| Singapore                   | -0-   | 4,500            | -0-              | -0-               | -0-          | -0-           | -0-                   | 9,000             |                |
| South Korea                 | 122,004   | 837,804          | -0-              | -0-               | -0-          | -0-           | 244,008               | 1,675,608         |                |
| Thailand                    | 45,600  | 128,250          | -0-              | -0-               | -0-          | -0-           | 91,200                | 256,500           |                |
| Taiwan                      | -0-   | 301,410          | -0-              | -0-               | -0-          | -0-           | -0-                   | 602,820           |                |
| Vietnam                     | -0-   | 148,800          | -0-              | 199,494           | -0-          | -0-           | -0-                   | 497,094           |                |
| <b>Total Asia</b>           | <b>245,424</b>  | <b>2,953,704</b> | <b>1,526,761</b> | <b>11,774,739</b> | <b>-0-</b>   | <b>37,100</b> | <b>2,017,609</b>      | <b>17,719,247</b> |                |

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**AMERICAN PECAN COUNCIL** <sup>TM</sup>

**Destination Report**

**For the One Month and Nine Months Ended May 31, 2019**

| World Region             | 2018 - 2019 - Current                                |            |         |         |              |     |                       |            |
|--------------------------|--|------------|---------|---------|--------------|-----|-----------------------|------------|
|                          | For the One Month and Nine Months Ended May 31, 2019 |            |         |         |              |     |                       |            |
| Destination              | Shelled  |            | Inshell |         | Sub-Standard |     | Total (Inshell Basis) |            |
| <b>Australia/Oceania</b> |  |            |         |         |              |     |                       |            |
| Australia                | -0-  | 48,000     | -0-     | 55,000  | -0-          | -0- | -0-                   | 151,000    |
| Total Australia          | -0-  | 48,000     | -0-     | 55,000  | -0-          | -0- | -0-                   | 151,000    |
| <b>Europe</b>            |  |            |         |         |              |     |                       |            |
| Austria                  | -0-  | 25,800     | -0-     | 55,000  | -0-          | -0- | -0-                   | 106,600    |
| Belgium                  | 105,000  | 558,225    | -0-     | -0-     | -0-          | -0- | 210,000               | 1,116,450  |
| Czech Republic           | 3,600  | 80,340     | -0-     | 80,888  | -0-          | -0- | 7,200                 | 241,568    |
| Denmark                  | 32,790   | 767,618    | -0-     | -0-     | -0-          | -0- | 65,580                | 1,535,235  |
| France                   | 225,690  | 2,075,230  | -0-     | -0-     | -0-          | -0- | 451,380               | 4,150,460  |
| Finland                  | -0-  | 22,500     | -0-     | -0-     | -0-          | -0- | -0-                   | 45,000     |
| Germany                  | 750,990  | 5,204,192  | -0-     | -0-     | -0-          | -0- | 1,501,980             | 10,408,383 |
| Greece                   | -0-  | 43,800     | -0-     | -0-     | -0-          | -0- | -0-                   | 87,600     |
| Italy                    | -0-  | 81,000     | -0-     | -0-     | -0-          | -0- | -0-                   | 162,000    |
| Lithuania                | 24,000   | 387,090    | -0-     | -0-     | -0-          | -0- | 48,000                | 774,180    |
| Netherlands              | 301,590  | 4,650,735  | -0-     | -0-     | -0-          | -0- | 603,180               | 9,301,470  |
| Norway                   | 33,000   | 62,848     | -0-     | -0-     | -0-          | -0- | 66,000                | 125,696    |
| Poland                   | -0-  | -0-        | -0-     | -0-     | -0-          | -0- | -0-                   | -0-        |
| Portugal                 | -0-  | -0-        | -0-     | -0-     | -0-          | -0- | -0-                   | -0-        |
| Russia                   | -0-  | 21,000     | -0-     | -0-     | -0-          | -0- | -0-                   | 42,000     |
| Slovenia                 | -0-  | 1,800      | -0-     | -0-     | -0-          | -0- | -0-                   | 3,600      |
| Spain                    | 159,510  | 550,230    | -0-     | -0-     | -0-          | -0- | 319,020               | 1,100,460  |
| Sweden                   | 44,490   | 247,832    | -0-     | -0-     | -0-          | -0- | 88,980                | 495,664    |
| Switzerland              | 42,000   | 494,100    | -0-     | -0-     | -0-          | -0- | 84,000                | 988,200    |
| United Kingdom           | 362,970  | 3,366,082  | -0-     | -0-     | -0-          | -0- | 725,940               | 6,732,164  |
| Total Europe             | 2,085,630  | 18,640,421 | -0-     | 135,888 | -0-          | -0- | 4,171,260             | 37,416,730 |

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**AMERICAN PECAN COUNCIL** <sup>TM</sup>

**Destination Report**

**For the One Month and Nine Months Ended May 31, 2019**

| World Region<br>Destination  | 2018 - 2019 - Current<br>For the One Month and Nine Months Ended May 31, 2019 |                   |                  |                   |                |                | Total (Inshell Basis) |                   |
|------------------------------|---|-------------------|------------------|-------------------|----------------|----------------|-----------------------|-------------------|
|                              | Shelled   | Inshell           | Sub-Standard     |                   |                |                |                       |                   |
| <b><u>Middle East</u></b>    |   |                   |                  |                   |                |                |                       |                   |
| Israel                       | 85,800  | 1,703,850         | -0-              | -0-               | -0-            | -0-            | 171,600               | 3,407,700         |
| Jordan                       | -0-   | 24,000            | -0-              | -0-               | -0-            | -0-            | -0-                   | 48,000            |
| Lebanon                      | -0-   | 56,250            | -0-              | -0-               | -0-            | -0-            | -0-                   | 112,500           |
| Saudi Arabia                 | 66,000  | 713,910           | -0-              | -0-               | -0-            | -0-            | 132,000               | 1,427,820         |
| Turkey                       | -0-   | 24,000            | -0-              | -0-               | -0-            | -0-            | -0-                   | 48,000            |
| United Arab Emirates         | 36,000  | 336,381           | -0-              | -0-               | -0-            | -0-            | 72,000                | 672,762           |
| <b>Total Middle East</b>     | <b>187,800</b>  | <b>2,858,391</b>  | <b>-0-</b>       | <b>-0-</b>        | <b>-0-</b>     | <b>-0-</b>     | <b>375,600</b>        | <b>5,716,782</b>  |
| <b><u>North America</u></b>  |   |                   |                  |                   |                |                |                       |                   |
| Canada                       | 623,790   | 5,641,027         | -0-              | 52,096            | -0-            | -0-            | 1,247,580             | 11,334,150        |
| Costa Rica                   | -0-   | 22,800            | -0-              | -0-               | -0-            | -0-            | -0-                   | 45,600            |
| Mexico                       | 70,560  | 802,468           | 1,279,357        | 13,505,772        | 451,013        | 568,605        | 1,871,490             | 15,679,313        |
| <b>Total North America</b>   | <b>694,350</b>  | <b>6,466,295</b>  | <b>1,279,357</b> | <b>13,557,868</b> | <b>451,013</b> | <b>568,605</b> | <b>3,119,070</b>      | <b>27,059,063</b> |
| <b><u>South American</u></b> |   |                   |                  |                   |                |                |                       |                   |
| Columbia                     | -0-   | 2,400             | -0-              | -0-               | -0-            | -0-            | -0-                   | 4,800             |
| Peru                         | -0-   | 105,000           | -0-              | -0-               | -0-            | -0-            | -0-                   | 210,000           |
| Trinidad                     | -0-   | 13,500            | -0-              | -0-               | -0-            | -0-            | -0-                   | 27,000            |
| <b>Total South America</b>   | <b>-0-</b>  | <b>120,900</b>    | <b>-0-</b>       | <b>-0-</b>        | <b>-0-</b>     | <b>-0-</b>     | <b>-0-</b>            | <b>241,800</b>    |
| <b>Total Exports</b>         | <b>3,213,204</b>  | <b>31,203,361</b> | <b>2,806,118</b> | <b>25,551,745</b> | <b>451,013</b> | <b>605,705</b> | <b>9,683,539</b>      | <b>88,564,172</b> |
| <b>Total Domestic</b>        | <b>-0-</b>  | <b>-0-</b>        | <b>-0-</b>       | <b>-0-</b>        | <b>-0-</b>     | <b>-0-</b>     | <b>-0-</b>            | <b>-0-</b>        |
| <b>Grand Total Shipments</b> | <b>3,213,204</b>  | <b>31,203,361</b> | <b>2,806,118</b> | <b>25,551,745</b> | <b>451,013</b> | <b>605,705</b> | <b>9,683,539</b>      | <b>88,564,172</b> |

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# AMERICAN PECAN COUNCIL

## Pecans Received from Own Account

**For the One Month and Nine Months Ended May 31, 2019**

| Variety Name        | One Month        | Nine Months        |
|---------------------|------------------|--------------------|
| Inshell             |                  |                    |
| Blends/Mixed Budded | 976,858          | 29,585,894         |
| Byrd                | -0-              | 1,774,538          |
| Bradley             | 1,142            | 1,129,652          |
| Caddo               | -0-              | 603,411            |
| Cape Fear           | -0-              | 833,828            |
| Cheyenne            | -0-              | 6,429,788          |
| Creek               | -0-              | 3,454,625          |
| Desirable           | 116,426          | 3,264,315          |
| Desirable Type      | -0-              | 1,772,710          |
| Eastern Schley      | -0-              | 3,503,208          |
| Elliott             | 14,882           | 964,265            |
| Excel               | -0-              | 5,205,809          |
| Moneymaker          | 6,264            | 10,050,037         |
| Pawnee              | 144,784          | 5,350,605          |
| Stuart              | 127,148          | 11,509,200         |
| Sumner              | 37,317           | 11,778,380         |
| Western Schley      | 2,951,578        | 78,325,293         |
| Wichita             | 651,234          | 12,845,799         |
| Other               | 1,140,740        | 16,177,974         |
| Native/Seedling     | 50,026           | 13,190,910         |
| Substandard         | 712,058          | 13,679,383         |
| Total Varieties     | <u>6,930,457</u> | <u>231,429,623</u> |

Variance in data may occur due to lack of variety breakdown provided. Data may be revised or updated as more information is provided.