

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

October 31, 2021

U.S. PECANS RECEIVED

	10/31/2021	10/31/2020	% of Change of Year	9/1/2021-10/31/2021	9/1/2020-10/31/2020	% of Change of
Pecans Received:						
Improved	11,380,788	21,032,439	-85%	17,395,292	27,249,605	-57%
Native/Seedling	80,548	1,257,929	-1462%	80,875	1,450,407	-1693%
Substandard	-	491,518	0%	229,538	1,013,754	-342%
Total	11,461,336	22,781,886	-50%	17,705,705	29,713,766	-40%
Shipments:						
Shelled Meats						
Retail/Grocery/Export	15,673,314	15,680,338	0%	31,028,854	36,673,068	-18%
Inter-handler Transfers Shipped	-	249,663	0%	132,403	422,355	-219%
Inter-handler Transfers Received	(350,980)	(2,054,255)	485%	(1,206,643)	(2,457,870)	104%
Total Shelled Meats	15,322,334	13,875,746	10%	29,954,614	34,637,553	-14%
Inshell						
Retail/Grocery/Export	2,593,866	13,121,677	-406%	4,509,212	22,518,492	-399%
Inter-handler Transfers Shipped	6,166,728	9,123,678	-48%	8,915,293	14,467,146	-62%
Inter-handler Transfers Received	(7,438,779)	(6,125,222)	-18%	(10,828,741)	(8,702,815)	-20%
Total Inshell Meats	1,321,815	16,120,133	-92%	2,595,764	28,282,823	-100%
Total Shipments (Inshell Basis)	31,966,483	43,871,625	-27%	62,504,992	97,557,929	-36%
Total Pecans in Inventory:						
Shelled Meats	35,240,858	53,035,370	-50%			
Inshell	89,444,250	62,039,022	31%			
Total (Inshell Basis)	159,925,966	168,109,762	-5%			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	57,670,665.00	40,264,161	30%			
Export-Shelled Meats	10,633,404.00	15,155,920	-43%			
Total Meats	68,304,069	55,420,081	23%			
Inshell:						
Domestic-Inshell	1,132,758.00	471,615	58%			
Export-Inshell	83,441.00	607,503	628%			
Total Inshell	1,216,199	1,079,118	13%			
Less: Contracts to Purchase:						
Shelled Meats	(172,800.00)	(1,699,040)	883%			
Inshell	(15,120,768.00)	(19,767,856)	31%			
Total Commitments (Inshell Basis)	122,357,969	88,753,344	38%			
Net Open Position	37,567,997	79,356,418	-53%			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

October 31, 2021

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>10/31/2021</u>	<u>10/31/2020</u>	<u>9/1/2021-10/31/2021</u>	<u>9/1/2020-10/31/2020</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	1,047,940	1,249,481	3,211,823	1,960,540	39%
Total Inshell Exported for Shelling	<u>1,047,940</u>	<u>1,249,481</u>	<u>3,211,823</u>	<u>1,960,540</u>	<u>39%</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	126,000	1,818,678	876,800.00	3,220,325	267%
Total Shelled Meats	<u>126,000</u>	<u>1,818,678</u>	<u>876,800.00</u>	<u>3,220,325</u>	<u>267%</u>

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>10/31/2021</u>	<u>10/31/2020</u>	<u>9/1/2021-10/31/2021</u>	<u>9/1/2020-10/31/2020</u>	<u>% of Change of Year to Date</u>
Shelled Meats:					
Country of Origin:					
Australia			0	-	
Mexico	##### ###	496,576	670,864	730,711	-9%
Total Shelled Meats	<u>188,550</u>	<u>496,576</u>	<u>670,864</u>	<u>730,711</u>	<u>-9%</u>
Inshell:					
Country of Origin:					
Argentina			0	44,100	-100%
Mexico	435,810	1,855,980	435,810	4,426,557	-90%
Total Inshell	<u>435,810</u>	<u>1,855,980</u>	<u>435,810</u>	<u>4,470,657</u>	<u>-90%</u>
Total (Inshell Basis)					
Argentina	-0-	-0-	-0-	44,100	-100%
Australia	-0-	-0-	-0-	-	0%
Mexico	812,910	2,849,132	1,777,538	5,887,979	-70%
Total (Inshell Basis)	<u>812,910</u>	<u>2,849,132</u>	<u>1,777,538</u>	<u>5,932,079</u>	<u>-70%</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL TM

Destination Report

October 31, 2021

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
		10/31/2021	9/1/21-10/31/21	10/31/2021	9/1/21-10/31/21	10/31/2021	9/1/21-10/31/21	10/31/2021	10/31/2020	9/1/21-10/31/21	9/1/20-10/31/20	
Africa												
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
Asia												
	China	-0-	41,100	1,658,220	3,278,210	-0-	-0-	1,658,220	18,900	3,360,410	12,748,949	
	Hong Kong	390	11,370	-0-	-0-	-0-	-0-	780	-0-	22,740	150,685	
	India	-0-	27,000	-0-	-0-	-0-	-0-	-0-	7,500	54,000	66,000	
	Japan	30,000	66,000	-0-	-0-	-0-	-0-	60,000	23,250	132,000	116,220	
	Kuwait	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
	Malaysia	30,000	30,000	-0-	-0-	-0-	-0-	60,000	-0-	60,000	36,000	
	Philippines	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
	Qatar	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	26,400	
	Singapore	36,000	51,000	-0-	-0-	-0-	-0-	72,000	-0-	102,000	27,000	
	South Korea	111,300	309,300	-0-	-0-	-0-	-0-	222,600	129,300	618,600	841,800	
	Thailand	-0-	-0-	-0-	-0-	-0-	-0-	-0-	17,550	-0-	45,600	
	Taiwan	36,000	108,000	-0-	-0-	-0-	-0-	72,000	-0-	216,000	116,160	
	Vietnam	-0-	82,500	-0-	-0-	-0-	-0-	-0-	81,000	165,000	168,000	
	Total Asia	243,690	726,270	1,658,220	3,278,210	-0-	-0-	2,145,600	277,500	4,730,750	14,342,814	

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

October 31, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	10/31/2021	9/1/21-10/31/21	10/31/2021	9/1/21-10/31/21	10/31/2021	9/1/21-10/31/21	10/31/2021	10/31/2020	9/1/21-10/31/21	9/1/20-10/31/20
Australia/Oceania										
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Europe										
Austria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000
Belgium	721,290	763,590	-0-	-0-	-0-	-0-	1,442,580	40,500	1,527,180	106,800
Czech Republic	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-
Denmark	10,200	77,400	-0-	-0-	-0-	-0-	20,400	80,400	154,800	129,600
France	141,000	384,300	-0-	-0-	-0-	-0-	282,000	236,190	768,600	414,840
Germany	287,460	989,100	-0-	-0-	-0-	-0-	574,920	103,560	1,978,200	656,640
Greece	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	1,380
Ireland	-0-	18,000	-0-	-0-	-0-	-0-	-0-	-0-	36,000	45,300
Italy	84,000	126,000	-0-	-0-	-0-	-0-	168,000	-0-	252,000	84,000
Latvia	-0-	1,500	-0-	-0-	-0-	-0-	-0-	-0-	3,000	-
Lithuania	42,000	42,000	-0-	-0-	-0-	-0-	84,000	-0-	84,000	252,000
Netherlands	152,130	555,630	-0-	-0-	-0-	-0-	304,260	260,700	1,111,260	1,536,060
Norway	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,600
Poland	-0-	1,500	-0-	-0-	-0-	-0-	-0-	-0-	3,000	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	6,480	6,480	-0-	-0-	-0-	-0-	12,960	3,600	12,960	7,200
Spain	77,340	145,830	-0-	-0-	-0-	-0-	154,680	-0-	291,660	49,500
Sweden	59,400	175,200	-0-	-0-	-0-	-0-	118,800	54,090	350,400	216,960
Switzerland	-0-	81,000	-0-	-0-	-0-	-0-	-0-	92,760	162,000	383,640
United Kingdom	487,920	827,220	-0-	-0-	-0-	-0-	975,840	226,950	1,654,440	1,196,700
Total Europe	2,069,220	4,218,750	-0-	-0-	-0-	-0-	4,138,440	1,098,750	8,437,500	5,174,220

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Destination Report

October 31, 2021

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	10/31/2021	9/1/21-10/31/21	10/31/2021	9/1/21-10/31/21	10/31/2021	9/1/21-10/31/21	10/31/2021	10/31/2020	9/1/21-10/31/21	9/1/20-10/31/20
<u>Middle East</u>										
Israel	211,170	299,790	-0-	-0-	-0-	-0-	422,340	-0-	599,580	477,000
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Lebanon	-0-	-0-	-0-	-0-	-0-	-0-	-0-	4,500	-0-	-
Saudi Arabia	-0-	216,000	-0-	-0-	-0-	-0-	-0-	-0-	432,000	-
Turkey	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000
United Arab Emirates	36,000	36,000	-0-	-0-	-0-	-0-	72,000	15,900	72,000	72,060
Total Middle East	247,170	551,790	-0-	-0-	-0-	-0-	494,340	20,400	1,103,580	597,060
<u>North America</u>										
Canada	467,190	1,129,440	-0-	30,850	-0-	-0-	934,380	854,370	2,289,730	4,064,920
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	40,500	40,500	-0-	-0-	-0-	-0-	81,000	-0-	81,000	1,995,947
Puerto Rico	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	2,040
Total North America	507,690	1,169,940	-0-	30,850	-0-	-0-	1,015,380	854,370	2,370,730	6,062,907
<u>South American</u>										
Columbia	-0-	1,680	-0-	-0-	-0-	-0-	-0-	-0-	3,360	-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	16,080
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	7,200
Total South America	-0-	1,680	-0-	-0-	-0-	-0-	-0-	-0-	3,360	23,280
Total Exports	3,067,770	6,668,430	1,658,220	3,309,060	-0-	-0-	7,793,760	2,251,020	16,645,920	26,200,281

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.