

AMERICAN PECAN COUNCIL

Pecan Industry Position Report

For the Crop Year Ended August 31, 2018

NET HANDLER SHIPMENTS

	<u>Year To Date</u>
Shelled Meats	102,764,381
Inshell	<u>90,411,208</u>
Total Net Shipments (Inshell Basis)	295,939,970

YEAR-END INVENTORY

	<u>Committed</u>			
	<u>Export</u>	<u>Domestic</u>	<u>Uncommitted</u>	<u>Total</u>
Inshell:				
Improved	5,925,110	12,944,344	25,365,940.00	44,235,394
Native/Seedling	-0-	2,004,305	4,946,394.00	6,950,699
Substandard	-0-	957,471	1,346,546.00	2,304,017
Total	<u>5,925,110</u>	<u>15,906,120</u>	<u>31,658,880</u>	<u>53,490,110</u>
Shelled:				
Halves	5,457,720	16,465,052	(1,003,533)	20,919,239
Pieces	2,450,530	20,837,600	15,791,047	39,079,177
Work In Process	-0-	586,408	293,092	879,500
Total	<u>7,908,250</u>	<u>37,889,060</u>	<u>15,080,606</u>	<u>60,877,916</u>
Total Inventory (Inshell Basis)	<u>21,741,610</u>	<u>91,684,240</u>	<u>61,820,092</u>	<u>175,245,942</u>

U.S. PECAN HANDLED THROUGHOUT THE YEAR

Improved	275,382,520
Native/Seedling	44,280,719
Substandard	<u>22,730,399</u>
Total	<u>342,393,638</u>

§986.20 Inventory totals do not include pecans warehoused by growers.

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

For the Crop Year Ended August 31, 2018

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>Total</u>
Inshell Exported for Shelling:	
Mexico	20,057,645
Total Inshell Exported for Shelling	<u>20,057,645</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:	
Mexico	10,396,353
Total Shelled Meats - Produced in U.S. Inshell Returned to U.S.	<u>10,396,353</u>

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>Total</u>
Shelled Meats:	
Country of Origin:	
Australia	101,770
Mexico	11,316,858
South Africa	192,470
Total Shelled Meats	<u>11,611,098</u>
Inshell:	
Country of Origin:	
Australia	44,063
Mexico	53,381,826
South Africa	-
Total Inshell	<u>53,425,889</u>
Total (Inshell Basis)	
Australia	247,603
Mexico	76,015,542
South Africa	384,940
Total (Inshell Basis)	<u>76,648,085</u>

AMERICAN PECAN COUNCIL

TM

Destination Report

For the Crop Year Ended August 31, 2018

2017 - 2018 - YTD

September 1 through August 31 2018

World Region	2017 - 2018 - YTD September 1 through August 31 2018			
Destination	Shelled	Inshell	Sub-Standard	Total (Inshell Basis)
<u>Africa</u>				
Algeria	-0-	-0-	-0-	-0-
Egypt	4,680	-0-	-0-	9,360
Total Africa	4,680	-0-	-0-	9,360
<u>Asia</u>				
China	390,660	3,397,555	-0-	4,178,875
Hong Kong	247,830	40,714,595	-0-	41,210,255
India	49,500	-0-	-0-	99,000
Japan	431,850	-0-	-0-	863,700
Kuwait	144,690	-0-	-0-	289,380
Malaysia	450	-0-	-0-	900
Philippines	3,360	-0-	-0-	6,720
Qatar	6,630	-0-	-0-	13,260
Singapore	27,720	-0-	-0-	55,440
South Korea	441,690	-0-	-0-	883,380
Thailand	150	-0-	-0-	300
Taiwan	178,500	25,000	-0-	382,000
Vietnam	50,195	3,604,834	-0-	3,705,224
Total Asia	1,973,225	47,741,984	-0-	51,688,434

AMERICAN PECAN COUNCIL

Destination Report

For the Crop Year Ended August 31, 2018

2017 - 2018 - YTD

September 1 through August 31 2018

World Region	Destination	Shelled	Inshell	Sub-Standard	Total (Inshell Basis)
<u>Australia/Oceania</u>					
	Australia	130,320	-0-	-0-	260,640
	Total Australia	130,320	-0-	-0-	260,640
<u>Europe</u>					
	Austria	49,800	-0-	-0-	99,600
	Belgium	338,310	-0-	-0-	676,620
	Czech Republic	23,550	-0-	-0-	47,100
	Denmark	830,040	-0-	-0-	1,660,080
	France	2,062,770	-0-	-0-	4,125,540
	Germany	4,778,370	-0-	-0-	9,556,740
	Greece	46,800	-0-	-0-	93,600
	Italy	82,500	174,000	-0-	339,000
	Lithuania	244,500	-0-	-0-	489,000
	Netherlands	4,200,690	-0-	-0-	8,401,380
	Norway	81,600	-0-	-0-	163,200
	Poland	22,800	-0-	-0-	45,600
	Portugal	10,080	-0-	-0-	20,160
	Russia	25,080	-0-	-0-	50,160
	Spain	93,600	-0-	-0-	187,200
	Sweden	251,580	-0-	-0-	503,160
	Switzerland	497,760	-0-	-0-	995,520
	United Kingdom	3,378,030	311,296	-0-	7,067,356
	Total Europe	17,017,860	485,296		34,521,016

The preliminary report regarding the 2017 crop year is based upon industry receipts, and may be subject to change as more information is provided.

AMERICAN PECAN COUNCIL

TM

Destination Report**For the Crop Year Ended August 31, 2018**

2017 - 2018 - YTD

September 1 through August 31 2018

World Region	September 1 through August 31 2018			
Destination	Shelled	Inshell	Sub-Standard	Total (Inshell Basis)
<u>Middle East</u>				
Israel	1,086,150	-0-	-0-	2,172,300
Jordan	-0-	-0-	-0-	-0-
Lebanon	65,520	-0-	-0-	131,040
Saudi Arabia	203,420	-0-	-0-	406,840
Turkey	24,000	-0-	-0-	48,000
United Arab Emirates	282,060	-0-	-0-	564,120
Total Middle East	1,661,150	-0-	-0-	3,322,300
<u>North America</u>				
Canada	5,091,640	42,750	-0-	10,226,030
Mexico	483,954	15,179,750	639,896	16,787,554
Total North America	5,575,594	15,222,500	639,896	27,013,584
<u>South America</u>				
Columbia	7,560	-0-	-0-	15,120
Peru	124,020	-0-	-0-	248,040
Total South America	131,580	-0-	-0-	263,160
Grand Total Exports	26,494,409	63,449,780	639,896	117,078,494