

AMERICAN PECAN COUNCIL

Handler Shipments and Inventory

February 28, 2022

U.S. PECANS RECEIVED						
	<u>2/28/2022</u>	<u>2/28/2021</u>	<u>% of Change of Year</u>	<u>9/1/2021-2/28/2022</u>	<u>9/1/2020-2/28/2021</u>	<u>% of Change of</u>
Pecans Received:						
Improved	42,947,187	32,126,482	-100%	177,951,749	212,761,183	-16%
Native/Seedling	3,909,236	2,161,347	80.87%	20,458,525	17,911,515	14%
Substandard	2,910,733	4,933,560	-100%	10,110,701	24,531,904	-59%
Total	<u>49,767,156</u>	<u>39,221,389</u>	<u>27%</u>	<u>208,520,975</u>	<u>255,204,602</u>	<u>-18%</u>
	<u>2/28/2022</u>	<u>2/28/2021</u>	<u>% of Change of Year</u>	<u>9/1/2021-2/28/2022</u>	<u>9/1/2020-2/28/2021</u>	<u>% of Change of</u>
Shipments:						
Shelled Meats						
Retail/Grocery/Export	11,150,618	11,268,329	-1%	89,421,836	95,161,740	-6%
Inter-handler Transfers Shipped	15,170	56,387	-73%	702,485	969,923	-28%
Inter-handler Transfers Received	(470,178)	(2,289,460)	79%	(5,180,826)	(9,986,118)	48%
Total Shelled Meats	<u>10,695,610</u>	<u>9,035,256</u>	<u>18%</u>	<u>84,943,495</u>	<u>86,145,545</u>	<u>-1%</u>
Inshell						
Retail/Grocery/Export	5,790,040	10,370,427	-44%	36,459,379	85,225,672	-57%
Inter-handler Transfers Shipped	11,674,185	15,184,854	-23%	73,135,936	123,379,640	-41%
Inter-handler Transfers Received	(21,366,761)	(12,747,172)	-68%	(116,861,071)	(111,394,597)	-5%
Total Inshell Meats	<u>(3,902,536)</u>	<u>12,808,109</u>	<u>-130%</u>	<u>(7,265,756)</u>	<u>97,210,715</u>	<u>-107%</u>
Total Shipments (Inshell Basis)	<u>17,488,684</u>	<u>30,878,621</u>	<u>-43%</u>	<u>162,621,234</u>	<u>269,501,805</u>	<u>-40%</u>
	<u>2/28/2022</u>	<u>2/28/2021</u>	<u>% of Change of Year</u>			
Total Pecans in Inventory:						
Shelled Meats	30,279,946	49,385,268	-39%			
Inshell	219,861,890	184,468,984	19%			
Total (Inshell Basis)	<u>280,421,782</u>	<u>283,239,520</u>	<u>-1%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	112,002,793	93,520,974	20%			
Export-Shelled Meats	14,780,604	26,378,484	-44%			
Total Meats	<u>126,783,397</u>	<u>119,899,458</u>	<u>6%</u>			
Inshell:						
Domestic-Inshell	9,412,108	1,834,686	413%			
Export-Inshell	343,537	5,435,165	-94%			
Total Inshell	<u>9,755,645</u>	<u>7,269,851</u>	<u>34%</u>			
Less: Contracts to Purchase:						
Shelled Meats	192,300	(1,900,620)	110%			
Inshell	(10,000,817)	(4,250,128)	-135%			
Total Commitments (Inshell Basis)	<u>253,706,222</u>	<u>239,017,399</u>	<u>6%</u>			
Net Open Position	<u>26,715,560</u>	<u>44,222,121</u>	<u>-40%</u>			

Data is accurate as of March 2022. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

February 28, 2022

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>2/28/2022</u>	<u>2/28/2021</u>	<u>9/1/2021-2/28/2022</u>	<u>9/1/2020-2/28/2021</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	1,232,572	-	5,679,746	2,633,649	116%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	543,164	-	2,819,709	3,782,899	-25%
<u>PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS</u>					
	<u>2/28/2022</u>	<u>2/28/2021</u>	<u>9/1/2021-2/28/2022</u>	<u>9/1/2020-2/28/2021</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia	-0-	-0-	-	77,380	0%
Mexico	847,693	672,071	4,119,136	5,464,864	-25%
Total Shelled Meats	847,693	672,071	4,119,136	5,464,864	-25%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	-0-	44,100	-100%
Mexico	3,218,133	4,317,027	13,279,414	20,057,366	-34%
Total Inshell	3,218,133	4,317,027	13,279,414	20,101,466	-34%
Total (Inshell Basis)					
Argentina	-0-	-0-	-0-	44,100	-100%
Australia	-0-	-0-	-0-	154,760	0%
Mexico	4,913,519	5,661,169	21,517,686	30,987,094	-31%
Total (Inshell Basis)	4,913,519	5,661,169	21,517,686	31,185,954	-31%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

February 28, 2022

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
		2/28/2022	9/1/21-2/28/22	2/28/2022	9/1/21-2/28/22	2/28/2022	9/1/21-2/28/22	2/28/2022	2/28/2021	9/1/21-2/28/22	9/1/20-2/28/21
Africa											
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000
	Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,629
	Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	93,629
Asia											
	China	-0-	134,400	2,069,839	9,884,826	-0-	-0-	2,069,839	5,777,657	10,153,626	25,601,936
	Hong Kong	20,400	31,770	-0-	-0-	-0-	-0-	40,800	-0-	63,540	366,977
	India	-0-	25,500	-0-	-0-	-0-	-0-	-0-	-0-	51,000	107,520
	Japan	95,160	344,760	-0-	-0-	-0-	-0-	190,320	73,800	689,520	353,220
	Kuwait	-0-	30,000	-0-	-0-	-0-	-0-	-0-	-0-	60,000	124,080
	Malaysia	15,000	45,000	-0-	-0-	-0-	-0-	30,000	-0-	90,000	60,000
	Philippines	-0-	3,360	-0-	-0-	-0-	-0-	-0-	6,720	6,720	6,720
	Qatar	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	26,400
	Singapore	18,000	74,040	-0-	-0-	-0-	-0-	36,000	-0-	148,080	87,000
	South Korea	190,500	935,100	-0-	-0-	-0-	-0-	381,000	45,600	1,870,200	2,138,400
	Thailand	22,800	91,200	-0-	-0-	-0-	-0-	45,600	-0-	182,400	184,800
	Taiwan	88,500	220,500	-0-	-0-	-0-	-0-	177,000	48,000	441,000	333,812
	Vietnam	-0-	165,000	-0-	-0-	-0-	-0-	-0-	81,000	330,000	330,000
	Total Asia	450,360	2,100,630	2,069,839	9,884,826	-0-	-0-	2,970,559	6,032,777	14,086,086	29,720,865

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

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Destination Report

February 28, 2022

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	2/28/2022	9/1/21-2/28/22	2/28/2022	9/1/21-2/28/22	2/28/2022	9/1/21-2/28/22	2/28/2022	2/28/2021	9/1/21-2/28/22	9/1/20-2/28/21
Australia/Oceania										
Australia	-0-	5,040	-0-	-0-	-0-	-0-	-0-	-0-	10,080	4,200
Total Australia	-0-	5,040	-0-	-0-	-0-	-0-	-0-	-0-	10,080	4,200
Europe										
Austria	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	48,000
Belgium	-0-	181,800	-0-	-0-	-0-	-0-	-0-	-0-	363,600	235,800
Czech Republic	-0-	48,000	-0-	-0-	-0-	-0-	-0-	-0-	96,000	140,820
Denmark	25,200	170,820	-0-	-0-	-0-	-0-	50,400	-0-	341,640	300,840
France	115,110	585,180	-0-	-0-	-0-	-0-	230,220	-0-	1,170,360	1,656,480
Germany	316,740	1,655,880	-0-	-0-	-0-	-0-	633,480	667,020	3,311,760	2,400,360
Greece	-0-	3,600	-0-	-0-	-0-	-0-	-0-	252,000	7,200	391,380
Ireland	10,200	48,960	-0-	-0-	-0-	-0-	20,400	-0-	97,920	103,380
Italy	84,000	210,000	-0-	-0-	-0-	-0-	168,000	-0-	420,000	330,000
Latvia	-0-	1,500	-0-	-0-	-0-	-0-	-0-	-0-	3,000	44,400
Lithuania	42,000	252,000	-0-	-0-	-0-	-0-	84,000	84,000	504,000	504,000
Netherlands	328,050	1,747,290	-0-	-0-	-0-	-0-	656,100	327,000	3,494,580	3,951,960
Norway	-0-	40,800	-0-	-0-	-0-	-0-	-0-	-0-	81,600	45,600
Poland	24,000	45,600	-0-	-0-	-0-	-0-	48,000	-0-	91,200	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	-0-	33,600	-0-	-0-	-0-	-0-	-0-	-0-	67,200	22,200
Spain	127,500	516,990	-0-	-0-	-0-	-0-	255,000	-0-	1,033,980	586,860
Sweden	17,130	265,470	-0-	-0-	-0-	-0-	34,260	-0-	530,940	372,960
Switzerland	38,340	119,190	-0-	-0-	-0-	-0-	76,680	81,000	238,380	632,640
United Kingdom	304,500	1,636,110	-0-	-0-	-0-	-0-	609,000	311,100	3,272,220	3,573,060
Total Europe	1,432,770	7,586,790	-0-	-0-	-0-	-0-	2,865,540	1,722,120	15,173,580	15,340,740

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Destination Report

February 28, 2022

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	2/28/2022	9/1/21-2/28/22	2/28/2022	9/1/21-2/28/22	2/28/2022	9/1/21-2/28/22	2/28/2022	2/28/2021	9/1/21-2/28/22	9/1/20-2/28/21
<u>Middle East</u>										
Israel	342,000	1,712,640	-0-	-0-	-0-	-0-	684,000	1,093,680	3,425,280	2,987,880
Jordan	24,000	24,000	-0-	-0-	-0-	-0-	48,000	48,000	48,000	96,000
Lebanon	24,000	48,000	-0-	-0-	-0-	-0-	48,000	72,000	96,000	112,200
Saudi Arabia	107,520	533,520	-0-	-0-	-0-	-0-	215,040	468,038	1,067,040	956,078
Turkey	-0-	66,000	-0-	-0-	-0-	-0-	-0-	84,000	132,000	132,000
United Arab Emirates	-0-	129,600	-0-	-0-	-0-	-0-	-0-	-0-	259,200	682,000
Total Middle East	497,520	2,513,760	-0-	-0-	-0-	-0-	995,040	1,765,718	5,027,520	4,966,158
<u>North America</u>										
Canada	552,096	4,545,360	-0-	30,850	-0-	-0-	1,104,192	1,275,240	9,121,570	9,549,289
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	169,700	210,200	1,140,935	1,232,879	460,360	460,360	1,940,695	296,984	2,113,639	2,663,927
Puerto Rico	3,360	6,720	-0-	-0-	-0-	-0-	6,720	-0-	13,440	2,040
Total North America	725,156	4,762,280	1,140,935	1,263,729	460,360	460,360	3,051,607	1,572,224	11,248,649	12,215,256
<u>South American</u>										
Columbia	-0-	1,680	-0-	-0-	-0-	-0-	-0-	-0-	3,360	-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	61,680
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	32,400
Total South America	-0-	1,680	-0-	-0-	-0-	-0-	-0-	-0-	3,360	94,080
Total Exports	3,105,806	16,970,180	3,210,774	11,148,555	460,360	460,360	9,882,746	11,092,839	45,549,275	62,434,928

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.