

AMERICAN PECAN COUNCIL

Handler Shipments and Inventory

January 31, 2022

U.S. PECANS RECEIVED						
	<u>1/31/2022</u>	<u>1/31/2021</u>	<u>% of Change of Year</u>	<u>9/1/2021-1/31/22</u>	<u>9/1/2020-1/31/21</u>	<u>% of Change of</u>
Pecans Received:						
Improved	46,788,195	40,443,773	14%	135,004,562	180,899,909	-25%
Native/Seedling	11,078,608	3,942,039	64%	16,549,289	15,750,289	5%
Substandard	3,677,652	8,183,952	-123%	7,199,968	19,890,913	-64%
Total	<u>61,544,455</u>	<u>52,569,764</u>	<u>17%</u>	<u>158,753,819</u>	<u>216,541,111</u>	<u>-27%</u>
Shipments:						
	<u>1/31/2022</u>	<u>1/31/2021</u>	<u>% of Change of Year</u>	<u>9/1/2021-1/31/22</u>	<u>9/1/2020-1/31/21</u>	<u>% of Change of</u>
Shelled Meats						
Retail/Grocery/Export	11,179,725	12,803,953	-13%	78,271,218	83,895,811	-7%
Inter-handler Transfers Shipped	29,280	55,335	-47%	687,315	913,536	-25%
Inter-handler Transfers Received	(584,622)	(2,445,353)	76%	(4,710,648)	(7,696,658)	39%
Total Shelled Meats	<u>10,624,383</u>	<u>10,413,935</u>	<u>2%</u>	<u>74,247,885</u>	<u>77,112,689</u>	<u>-4%</u>
Inshell						
Retail/Grocery/Export	8,656,182	14,256,380	-39%	30,669,339	74,856,045	-59%
Inter-handler Transfers Shipped	21,167,756	33,059,752	-36%	61,461,751	108,194,786	-43%
Inter-handler Transfers Received	(38,101,048)	(31,807,748)	-20%	(95,494,310)	(98,647,425)	3%
Total Inshell Meats	<u>(8,277,110)</u>	<u>15,508,384</u>	<u>-153%</u>	<u>(3,363,220)</u>	<u>84,403,406</u>	<u>-104%</u>
Total Shipments (Inshell Basis)	<u>12,971,656</u>	<u>36,336,254</u>	<u>-64%</u>	<u>145,132,550</u>	<u>238,628,784</u>	<u>-39%</u>
Total Pecans in Inventory:						
Shelled Meats	33,259,149	50,449,798	-34%			
Inshell	190,579,792	173,237,462	10%			
Total (Inshell Basis)	<u>257,098,090</u>	<u>274,137,058</u>	<u>-6%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	59,075,124	60,195,887	-2%			
Export-Shelled Meats	13,482,970	23,615,854	-43%			
Total Meats	<u>72,558,094</u>	<u>83,811,741</u>	<u>-13%</u>			
Inshell:						
Domestic-Inshell	10,641,396	2,229,651	377%			
Export-Inshell	1,461,057	4,059,495	-64%			
Total Inshell	<u>12,102,453</u>	<u>6,289,146</u>	<u>92%</u>			
Less: Contracts to Purchase:						
Shelled Meats	-0-	(1,963,260)	100%			
Inshell	(14,858,112)	(5,519,989)	-169%			
Total Commitments (Inshell Basis)	<u>142,360,529</u>	<u>164,466,119</u>	<u>-13%</u>			
Net Open Position	<u>114,737,561</u>	<u>109,670,939</u>	<u>5%</u>			

Data is accurate as of March 2022. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

January 31, 2022

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>1/31/2022</u>	<u>1/31/2021</u>	<u>9/1/2021-1/31/22</u>	<u>9/1/2020-1/31/21</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	394,420	143,700	4,447,174	2,633,649	69%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	296,465	37,440	2,276,545	3,782,899	-40%
<u>PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS</u>					
	<u>1/31/2022</u>	<u>1/31/2021</u>	<u>9/1/2021-1/31/22</u>	<u>9/1/2020-1/31/21</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia	-0-	-0-	-	77,380	0%
Mexico	753,997	393,086	3,271,443	4,792,793	-32%
Total Shelled Meats	753,997	393,086	3,271,443	4,792,793	-32%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	-0-	44,100	-100%
Mexico	4,107,258	8,447,515	10,061,281	15,740,339	-36%
Total Inshell	4,107,258	8,447,515	10,061,281	15,784,439	-36%
Total (Inshell Basis)					
Argentina	-0-	-0-	-0-	44,100	-100%
Australia	-0-	-0-	-0-	154,760	0%
Mexico	5,615,252	9,233,687	16,604,167	25,325,925	-34%
Total (Inshell Basis)	5,615,252	9,233,687	16,604,167	25,524,785	-35%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL TM

Destination Report

January 31, 2022

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
		1/31/2022	9/1/21-1/31/22	1/31/2022	9/1/21-1/31/22	1/31/2022	9/1/21-1/31/22	1/31/2022	1/31/2021	9/1/21-1/31/22	9/1/20-1/31/21
Africa											
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-0-	48,000
	Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,629
	Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-0-	93,629
Asia											
	China	41,100	134,400	691,087	7,814,987	-0-	-0-	773,287	5,972,294	8,083,787	19,824,279
	Hong Kong	-0-	11,370	-0-	-0-	-0-	-0-	-0-	192,868	22,740	366,977
	India	-0-	25,500	-0-	-0-	-0-	-0-	-0-	18,000	51,000	107,520
	Japan	71,250	249,600	-0-	-0-	-0-	-0-	142,500	22,200	499,200	279,420
	Kuwait	30,000	30,000	-0-	-0-	-0-	-0-	60,000	-0-	60,000	124,080
	Malaysia	-0-	30,000	-0-	-0-	-0-	-0-	-0-	-0-	60,000	60,000
	Philippines	3,360	3,360	-0-	-0-	-0-	-0-	6,720	-0-	6,720	-
	Qatar	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	26,400
	Singapore	-0-	56,040	-0-	-0-	-0-	-0-	-0-	-0-	112,080	87,000
	South Korea	151,800	744,600	-0-	-0-	-0-	-0-	303,600	417,600	1,489,200	2,092,800
	Thailand	22,800	68,400	-0-	-0-	-0-	-0-	45,600	45,600	136,800	184,800
	Taiwan	24,000	132,000	-0-	-0-	-0-	-0-	48,000	72,000	264,000	285,812
	Vietnam	-0-	165,000	-0-	-0-	-0-	-0-	-0-	81,000	330,000	249,000
	Total Asia	344,310	1,650,270	691,087	7,814,987	-0-	-0-	1,379,707	6,821,562	11,115,527	23,688,088

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL TM

Destination Report

January 31, 2022

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	1/31/2022	9/1/21-1/31/22	1/31/2022	9/1/21-1/31/22	1/31/2022	9/1/21-1/31/22	1/31/2022	1/31/2021	9/1/21-1/31/22	9/1/20-1/31/21
Australia/Oceania										
Australia	1,680	5,040	-0-	-0-	-0-	-0-	3,360	-0-	10,080	4,200
Total Australia	1,680	5,040	-0-	-0-	-0-	-0-	3,360	-0-	10,080	4,200
Europe										
Austria	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	48,000
Belgium	24,000	181,800	-0-	-0-	-0-	-0-	48,000	81,000	363,600	235,800
Czech Republic	24,000	48,000	-0-	-0-	-0-	-0-	48,000	8,820	96,000	140,820
Denmark	33,060	145,620	-0-	-0-	-0-	-0-	66,120	67,200	291,240	300,840
France	-0-	470,070	-0-	-0-	-0-	-0-	-0-	509,100	940,140	1,656,480
Germany	236,250	1,339,140	-0-	-0-	-0-	-0-	472,500	149,340	2,678,280	1,733,340
Greece	-0-	3,600	-0-	-0-	-0-	-0-	-0-	48,000	7,200	139,380
Ireland	-0-	38,760	-0-	-0-	-0-	-0-	-0-	-0-	77,520	103,380
Italy	-0-	126,000	-0-	-0-	-0-	-0-	-0-	-0-	252,000	330,000
Latvia	-0-	1,500	-0-	-0-	-0-	-0-	-0-	9,000	3,000	44,400
Lithuania	-0-	210,000	-0-	-0-	-0-	-0-	-0-	84,000	420,000	420,000
Netherlands	296,940	1,419,240	-0-	-0-	-0-	-0-	593,880	415,020	2,838,480	3,624,960
Norway	18,000	40,800	-0-	-0-	-0-	-0-	36,000	-0-	81,600	45,600
Poland	-0-	21,600	-0-	-0-	-0-	-0-	-0-	-0-	43,200	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	-0-	33,600	-0-	-0-	-0-	-0-	-0-	9,000	67,200	22,200
Spain	169,500	389,490	-0-	-0-	-0-	-0-	339,000	125,340	778,980	586,860
Sweden	42,840	248,340	-0-	-0-	-0-	-0-	85,680	54,000	496,680	372,960
Switzerland	40,350	80,850	-0-	-0-	-0-	-0-	80,700	-0-	161,700	551,640
United Kingdom	121,410	1,331,610	-0-	-0-	-0-	-0-	242,820	718,800	2,663,220	3,261,960
Total Europe	1,030,350	6,154,020	-0-	-0-	-0-	-0-	2,060,700	2,278,620	12,308,040	13,618,620

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January 31, 2022

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Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	1/31/2022	9/1/21-1/31/22	1/31/2022	9/1/21-1/31/22	1/31/2022	9/1/21-1/31/22	1/31/2022	1/31/2021	9/1/21-1/31/22	9/1/20-1/31/21
<u>Middle East</u>										
Israel	448,500	1,370,640	-0-	-0-	-0-	-0-	897,000	346,320	2,741,280	1,894,200
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000
Lebanon	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	40,200
Saudi Arabia	168,000	426,000	-0-	-0-	-0-	-0-	336,000	216,000	852,000	488,040
Turkey	66,000	66,000	-0-	-0-	-0-	-0-	132,000	-0-	132,000	48,000
United Arab Emirates	-0-	129,600	-0-	-0-	-0-	-0-	-0-	-0-	259,200	277,060
Total Middle East	706,500	2,016,240	-0-	-0-	-0-	-0-	1,413,000	562,320	4,032,480	2,795,500
<u>North America</u>										
Canada	445,974	3,993,264	-0-	30,850	-0-	-0-	891,948	1,818,620	8,017,378	8,278,449
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	40,500	-0-	91,944	-0-	-0-	-0-	3,600	172,944	3,664,972
Puerto Rico	-0-	3,360	-0-	-0-	-0-	-0-	-0-	-0-	6,720	2,040
Total North America	445,974	4,037,124	-0-	122,794	-0-	-0-	891,948	1,822,220	8,197,042	11,945,461
<u>South American</u>										
Columbia	-0-	1,680	-0-	-0-	-0-	-0-	-0-	-0-	3,360	-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	61,680
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	25,200	-0-	32,400
Total South America	-0-	1,680	-0-	-0-	-0-	-0-	-0-	25,200	3,360	94,080
Total Exports	2,528,814	13,864,374	691,087	7,937,781	-0-	-0-	5,748,715	11,557,922	35,666,529	52,239,578

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.