

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

November 30, 2020

U.S. PECANS RECEIVED						
	<u>11/30/2020</u>	<u>11/30/2019</u>	<u>% of Change of Year</u>	<u>9/1/2020-11/30/2020</u>	<u>9/1/2019-11/30/2019</u>	<u>% of Change of</u>
Pecans Received:						
Improved	52,369,308	31,953,306	64%	79,619,452	52,093,352	53%
Native/Seedling	5,386,561	4,120,991	31%	6,837,089	4,747,643	44%
Substandard	3,121,417	1,241,317	151%	4,135,171	2,390,044	73%
Total	<u>60,877,286</u>	<u>37,315,614</u>	<u>63%</u>	<u>90,591,712</u>	<u>59,231,039</u>	<u>53%</u>
	<u>11/30/2020</u>	<u>11/30/2019</u>	<u>% of Change of Year</u>	<u>9/1/2020-11/30/2020</u>	<u>9/1/2019-11/30/2019</u>	<u>% of Change of</u>
Shipments:						
Shelled Meats						
Retail/Grocery/Export	18,223,808	16,674,203	9%	54,897,476	47,333,274	16%
Inter-handler Transfers Shipped	243,268	164,488	48%	665,623	396,693	68%
Inter-handler Transfers Received	(885,459)	(2,161,912)	-59%	(3,343,329)	(3,950,432)	-15%
Total Shelled Meats	<u>17,581,617</u>	<u>14,676,779</u>	<u>20%</u>	<u>52,219,770</u>	<u>43,779,535</u>	<u>19%</u>
Inshell						
Retail/Grocery/Export	18,892,252	8,271,601	128%	41,410,944	16,188,254	156%
Inter-handler Transfers Shipped	25,224,422	7,720,128	227%	39,691,568	18,165,056	119%
Inter-handler Transfers Received	(24,635,705)	(22,915,027)	8%	(33,338,520)	(35,157,744)	-5%
Total Inshell Meats	<u>19,480,969</u>	<u>(6,923,298)</u>	<u>-381%</u>	<u>47,763,992</u>	<u>(804,434)</u>	<u>-6038%</u>
Total Shipments (Inshell Basis)	<u>54,644,203</u>	<u>22,430,260</u>	<u>144%</u>	<u>152,203,532</u>	<u>86,754,636</u>	<u>75%</u>
	<u>11/30/2020</u>	<u>11/30/2019</u>	<u>% of Change of Year</u>			
Total Pecans in Inventory:						
Shelled Meats	48,982,181	54,243,863	-10%			
Inshell	85,786,558	60,936,541	41%			
Total (Inshell Basis)	<u>183,750,920</u>	<u>169,424,267</u>	<u>8%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	41,410,390	51,211,587	-19%			
Export-Shelled Meats	22,982,504	11,440,682	101%			
Total Meats	<u>64,392,894</u>	<u>62,652,269</u>	<u>3%</u>			
Inshell:						
Domestic-Inshell	6,549,292	2,035,947	222%			
Export-Inshell	2,228,726	8,579,298	-74%			
Total Inshell	<u>8,778,018</u>	<u>10,615,245</u>	<u>-17%</u>			
Less: Contracts to Purchase:						
Shelled Meats	(21,268)	(272,804)	-92%			
Inshell	(4,063,821)	(8,137,777)	-50%			
Total Commitments (Inshell Basis)	<u>133,457,449</u>	<u>127,236,398</u>	<u>5%</u>			
Net Open Position	<u>50,293,471</u>	<u>42,187,869</u>	<u>19%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

November 30, 2020

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>11/30/2020</u>	<u>11/30/2019</u>	<u>9/1/2020-11/30/2020</u>	<u>9/1/2019-11/30/2019</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	529,409	215,200	2,489,949	4,311,434	-42%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	127,290	124,857	3,347,615	1,879,400	78%
<u>PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS</u>					
	<u>11/30/2020</u>	<u>11/30/2019</u>	<u>9/1/2020-11/30/2020</u>	<u>9/1/2019-11/30/2019</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia	77,380	-0-	77,380		0%
Mexico	1,920,600	1,757,271	2,651,311	2,859,286	-7%
Total Shelled Meats	1,997,980	1,757,271	2,728,691	2,859,286	-7%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	44,100	47,641	-7%
Mexico	1,141,473	7,511,791	5,568,030	10,011,635	-44%
Total Inshell	1,141,473	7,511,791	5,612,130	10,059,276	-44%
Total (Inshell Basis)					
Argentina	-0-	-0-	44,100	47,641	-7%
Australia	154,760	-0-	154,760	-	0%
Mexico	4,982,673	11,026,333	10,870,652	15,730,207	-31%
Total (Inshell Basis)	5,137,433	11,026,333	11,069,512	15,777,848	-30%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

November 30, 2020

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
		11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	11/30/2019	9/1/20-11/30/20	9/1/19-11/30/19	
Africa												
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	-
	Egypt	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	-	-
	Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	-
	Total Africa	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	-	-
Asia												
	China	82,200	134,400	5,807,894	18,452,443	-0-	-0-	5,972,294	2,801,909	18,721,243	5,588,507	-
	Hong Kong	-0-	-0-	192,868	343,553	-0-	-0-	192,868	1,032,865	343,553	1,887,670	-
	India	9,000	42,000	-0-	-0-	-0-	-0-	18,000	-0-	84,000	30,000	-
	Japan	11,100	69,210	-0-	-0-	-0-	-0-	22,200	-0-	138,420	109,500	-
	Kuwait	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	-
	Malaysia	-0-	18,000	-0-	-0-	-0-	-0-	-0-	-0-	36,000	-	-
	Philippines	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	6,720	-
	Qatar	-0-	13,200	-0-	-0-	-0-	-0-	-0-	-0-	26,400	-	-
	Singapore	-0-	13,500	-0-	-0-	-0-	-0-	-0-	-0-	27,000	-	-
	South Korea	208,800	629,700	-0-	-0-	-0-	-0-	417,600	228,000	1,259,400	799,200	-
	Thailand	22,800	45,600	-0-	-0-	-0-	-0-	45,600	-0-	91,200	90,200	-
	Taiwan	36,000	94,080	-0-	-0-	-0-	-0-	72,000	223,280	188,160	295,220	-
	Vietnam	40,500	124,500	-0-	-0-	-0-	-0-	81,000	-0-	249,000	162,000	-
	Total Asia	410,400	1,184,190	6,000,762	18,795,996	-0-	-0-	6,821,562	4,286,054	21,164,376	8,969,017	-

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

November 30, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	11/30/2019	9/1/20-11/30/20	9/1/19-11/30/19
Australia/Oceania										
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Europe										
Austria	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-
Belgium	40,500	93,900	-0-	-0-	-0-	-0-	81,000	-0-	187,800	142,200
Czech Republic	4,410	4,410	-0-	-0-	-0-	-0-	8,820	-0-	8,820	10,800
Denmark	33,600	98,400	-0-	-0-	-0-	-0-	67,200	158,400	196,800	550,560
France	254,550	461,970	-0-	-0-	-0-	-0-	509,100	301,800	923,940	936,180
Germany	74,670	402,990	-0-	-0-	-0-	-0-	149,340	675,900	805,980	1,627,620
Greece	24,000	24,690	-0-	-0-	-0-	-0-	48,000	-0-	49,380	-
Ireland	-0-	22,650	-0-	-0-	-0-	-0-	-0-	-0-	45,300	-
Italy	-0-	42,000	-0-	-0-	-0-	-0-	-0-	81,000	84,000	162,000
Latvia	4,500	4,500	-0-	-0-	-0-	-0-	9,000	-0-	9,000	2,880
Lithuania	42,000	168,000	-0-	-0-	-0-	-0-	84,000	7,200	336,000	88,200
Netherlands	207,510	975,540	-0-	-0-	-0-	-0-	415,020	304,980	1,951,080	1,532,220
Norway	-0-	22,800	-0-	-0-	-0-	-0-	-0-	-0-	45,600	-
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	4,500	8,100	-0-	-0-	-0-	-0-	9,000	-0-	16,200	7,200
Spain	62,670	87,420	-0-	-0-	-0-	-0-	125,340	112,020	174,840	234,960
Sweden	27,000	135,480	-0-	-0-	-0-	-0-	54,000	24,120	270,960	141,300
Switzerland	-0-	191,820	-0-	-0-	-0-	-0-	-0-	-0-	383,640	353,520
United Kingdom	359,400	957,750	-0-	-0-	-0-	-0-	718,800	308,940	1,915,500	1,217,340
Total Europe	1,139,310	3,726,420	-0-	-0-	-0-	-0-	2,278,620	1,974,360	7,452,840	7,006,980

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Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	9/1/20-11/30/20	11/30/2020	11/30/2019	9/1/20-11/30/20	9/1/19-11/30/19
<u>Middle East</u>										
Israel	173,160	411,660	-0-	-0-	-0-	-0-	346,320	132,000	823,320	442,800
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Lebanon	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	35,880
Saudi Arabia	108,000	108,000	-0-	-0-	-0-	-0-	216,000	-0-	216,000	84,000
Turkey	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-
United Arab Emirates	-0-	36,030	-0-	-0-	-0-	-0-	-0-	18,360	72,060	54,840
Total Middle East	281,160	579,690	-0-	-0-	-0-	-0-	562,320	150,360	1,159,380	617,520
<u>North America</u>										
Canada	903,060	2,925,170	12,500	34,000	-0-	-0-	1,818,620	1,589,260	5,884,340	4,780,524
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	1,800	1,800	-0-	2,771,745	-0-	522,231	3,600	443,629	3,297,576	771,484
Puerto Rico	-0-	1,020	-0-	-0-	-0-	-0-	-0-	-0-	2,040	-
Total North America	904,860	2,927,990	12,500	2,805,745	-0-	522,231	1,822,220	2,032,889	9,183,956	5,552,008
<u>South American</u>										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	-0-	8,040	-0-	-0-	-0-	-0-	-0-	-0-	16,080	-
Trinidad	12,600	16,200	-0-	-0-	-0-	-0-	25,200	-0-	32,400	-
Total South America	12,600	24,240	-0-	-0-	-0-	-0-	25,200	-0-	48,480	-
Total Exports	2,772,330	8,466,530	6,013,262	21,601,741	-0-	522,231	11,557,922	8,443,663	39,057,032	22,145,525
Grand Total Shipments	2,772,330	8,466,530	6,013,262	21,601,741	-0-	522,231	11,557,922	8,443,663	39,057,032	22,145,525

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