

AMERICAN PECAN COUNCIL
Handler Shipments and Inventory

May 31, 2022

U.S. PECANS RECEIVED						
	<u>5/31/2022</u>	<u>5/31/2021</u>	<u>% of Change of Year</u>	<u>9/1/2021-5/31/2022</u>	<u>9/1/2020-5/31/2021</u>	<u>% of Change of</u>
Pecans Received:						
Improved	8,864,230	6,047,108	47%	229,954,909	254,896,723	-10%
Native/Seedling	106,991	46,204	132%	22,723,227	20,386,556	11%
Substandard	451,411	736,577	-39%	14,868,872	29,757,915	-50%
Total	<u>9,422,632</u>	<u>6,829,889</u>	<u>38%</u>	<u>267,547,008</u>	<u>305,041,194</u>	<u>-12%</u>
Shipments:	<u>5/31/2022</u>	<u>5/31/2021</u>	<u>% of Change of Year</u>	<u>9/1/2021-5/31/2022</u>	<u>9/1/2020-5/31/2021</u>	<u>% of Change of</u>
Shelled Meats						
Retail/Grocery/Export	9,296,001	18,151,954	-49%	123,167,305	143,753,700	-14%
Inshell						
Retail/Grocery/Export	<u>273,877</u>	<u>2,111,231</u>	<u>-87%</u>	<u>42,886,624</u>	<u>101,122,017</u>	<u>-58%</u>
Total Pecans in Inventory:	<u>5/31/2022</u>	<u>5/31/2021</u>	<u>% of Change of Year</u>			
Shelled Meats	36,744,884	52,609,003	-30%			
Inshell	144,985,100	152,542,877	-5%			
Total (Inshell Basis)	<u>218,474,868</u>	<u>257,760,883</u>	<u>-15%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	70,338,784	84,132,225	-16%			
Export-Shelled Meats	13,434,400	18,877,868	-29%			
Total Meats	<u>83,773,184</u>	<u>103,010,093</u>	<u>-19%</u>			
Inshell:						
Domestic-Inshell	7,792,294	927,834	740%			
Export-Inshell	-0-	1,007,858	-100%			
Total Inshell	<u>7,792,294</u>	<u>1,935,692</u>	<u>303%</u>			
Less: Contracts to Purchase:						
Shelled Meats	-0-	(930,340)	100%			
Inshell	(14,807,449)	-0-	0%			
Total Commitments (Inshell Basis)	<u>160,531,213</u>	<u>206,095,198</u>	<u>-22%</u>			
Net Open Position	<u>57,943,655</u>	<u>51,665,685</u>	<u>12%</u>			

Data is accurate as of June 2022 and represents 88% of the industry.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

May 31, 2022

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>5/31/2022</u>	<u>5/31/2021</u>	<u>9/1/2021-5/31/22</u>	<u>9/1/2020-5/31/21</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	3,041,698	7,087,515	14,880,324	12,187,252	22%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	588,388	927,883	5,008,893	5,606,138	-11%

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>5/31/2022</u>	<u>5/31/2021</u>	<u>9/1/2021-5/31/22</u>	<u>9/1/2020-5/31/21</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia	51,671	52,509	51,671	301,120	0%
Mexico	177,000	459,000	5,653,290	38,842,122	-85%
Total Shelled Meats	228,671	511,509	5,704,961	39,143,242	-85%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	-0-	44,100	-100%
Mexico	38,079	912,672	16,880,987	28,384,287	-41%
Total Inshell	38,079	912,672	16,880,987	28,428,387	-41%
Total (Inshell Basis)					
Argentina	-0-	-0-	-0-	44,100	-100%
Australia	103,342	105,018	103,342	602,240	0%
Mexico	392,079	1,830,672	28,187,567	106,068,531	-73%
Total (Inshell Basis)	495,421	1,935,690	28,290,909	106,714,871	-73%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

May 31, 2022

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
		5/31/2022	9/1/21-5/31/22	5/31/2022	9/1/21-5/31/22	5/31/2022	9/1/21-5/31/22	5/31/2022	5/31/2021	9/1/21-5/31/22	9/1/20-5/31/21
<u>Africa</u>											
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000
	Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,629
	Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	93,629
<u>Asia</u>											
	China	6,600	162,900	222,625	10,829,452	-0-	-0-	235,825	1,043,011	11,155,252	35,838,298
	Hong Kong	-0-	73,770	-0-	-0-	-0-	-0-	-0-	-0-	147,540	465,719
	India	20,160	92,700	-0-	-0-	-0-	-0-	40,320	24,000	185,400	149,520
	Japan	83,100	557,580	-0-	-0-	-0-	-0-	166,200	172,800	1,115,160	818,220
	Kuwait	60,000	158,700	-0-	-0-	-0-	-0-	120,000	-0-	317,400	124,080
	Malaysia	36,000	81,000	-0-	-0-	-0-	-0-	72,000	24,000	162,000	108,000
	Philippines	-0-	3,360	-0-	-0-	-0-	-0-	-0-	-0-	6,720	6,720
	Qatar	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	74,400
	Singapore	-0-	110,040	-0-	-0-	-0-	-0-	-0-	-0-	220,080	87,000
	South Korea	130,500	1,373,850	-0-	-0-	-0-	-0-	261,000	273,000	2,747,700	3,351,000
	Thailand	-0-	115,200	-0-	-0-	-0-	-0-	-0-	-0-	230,400	230,400
	Taiwan	42,000	304,500	-0-	-0-	-0-	-0-	84,000	162,000	609,000	620,612
	Vietnam	-0-	165,000	-0-	-0-	-0-	-0-	-0-	81,000	330,000	495,000
	Total Asia	378,360	3,198,600	222,625	10,829,452	-0-	-0-	979,345	1,779,811	17,226,652	42,368,969

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

May 31, 2022

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	5/31/2022	9/1/21-5/31/22	5/31/2022	9/1/21-5/31/22	5/31/2022	9/1/21-5/31/22	5/31/2022	5/31/2021	9/1/21-5/31/22	9/1/20-5/31/21
Australia/Oceania										
Australia	-0-	5,040	-0-	-0-	-0-	-0-	-0-	-0-	10,080	4,200
Total Australia	-0-	5,040	-0-	-0-	-0-	-0-	-0-	-0-	10,080	4,200
Europe										
Austria	-0-	48,000	-0-	-0-	-0-	-0-	-0-	-0-	96,000	96,000
Belgium	-0-	210,540	-0-	-0-	-0-	-0-	-0-	81,000	421,080	574,800
Czech Republic	44,250	134,250	-0-	-0-	-0-	-0-	88,500	48,000	268,500	272,820
Denmark	33,600	229,620	-0-	-0-	-0-	-0-	67,200	157,200	459,240	610,440
France	81,960	1,076,880	-0-	-0-	-0-	-0-	163,920	102,000	2,153,760	2,578,260
Germany	327,870	2,705,400	-0-	-0-	-0-	-0-	655,740	2,009,640	5,410,800	7,307,340
Greece	1,500	29,100	-0-	-0-	-0-	-0-	3,000	-0-	58,200	392,400
Ireland	-0-	48,960	-0-	-0-	-0-	-0-	-0-	-0-	97,920	103,380
Italy	-0-	252,000	-0-	-0-	-0-	-0-	-0-	336,012	504,000	839,112
Latvia	9,000	10,500	-0-	-0-	-0-	-0-	18,000	-0-	21,000	44,400
Lithuania	-0-	336,000	-0-	-0-	-0-	-0-	-0-	84,000	672,000	756,000
Netherlands	104,670	2,622,510	-0-	-0-	-0-	-0-	209,340	611,460	5,245,020	6,830,460
Norway	18,000	58,800	-0-	-0-	-0-	-0-	36,000	66,600	117,600	112,200
Poland	-0-	50,070	-0-	-0-	-0-	-0-	-0-	-0-	100,140	99,000
Portugal	21,000	21,000	-0-	-0-	-0-	-0-	42,000	-0-	42,000	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	-0-	33,600	-0-	-0-	-0-	-0-	-0-	-0-	67,200	22,200
Spain	60,000	600,990	-0-	-0-	-0-	-0-	120,000	260,880	1,201,980	1,154,940
Sweden	15,120	329,190	-0-	-0-	-0-	-0-	30,240	18,000	658,380	481,080
Switzerland	-0-	282,540	-0-	-0-	-0-	-0-	-0-	-0-	565,080	794,640
United Kingdom	253,740	2,577,720	-0-	-0-	-0-	-0-	507,480	768,780	5,155,440	6,455,160
Total Europe	970,710	11,657,670	-0-	-0-	-0-	-0-	1,941,420	4,543,572	23,315,340	29,524,632

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Destination Report

May 31, 2022

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination										
World Region										
Destination										
	5/31/2022	9/1/21-5/31/22	5/31/2022	9/1/21-5/31/22	5/31/2022	9/1/21-5/31/22	5/31/2022	5/31/2021	9/1/21-5/31/22	9/1/20-5/31/21
Middle East										
Israel	130,200	2,297,220	-0-	-0-	-0-	-0-	260,400	723,180	4,594,440	5,498,532
Jordan	-0-	48,000	-0-	-0-	-0-	-0-	-0-	48,000	96,000	192,000
Lebanon	-0-	76,650	-0-	-0-	-0-	-0-	-0-	136,900	153,300	426,500
Saudi Arabia	-0-	641,520	-0-	-0-	-0-	-0-	-0-	348,000	1,283,040	1,869,230
Turkey	-0-	66,000	-0-	-0-	-0-	-0-	-0-	25,353	132,000	175,103
United Arab Emirates	132,000	327,600	-0-	-0-	-0-	-0-	264,000	79,200	655,200	984,940
Total Middle East	262,200	3,456,990	-0-	-0-	-0-	-0-	524,400	1,360,633	6,913,980	9,146,305
North America										
Canada	376,350	6,165,330	-0-	32,352	-0-	-0-	752,700	618,600	12,363,012	12,702,625
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	210,200	-0-	1,580,488	-0-	538,065	-0-	74,830	2,538,953	4,571,549
Puerto Rico	-0-	6,720	-0-	-0-	-0-	-0-	-0-	4,980	13,440	15,360
Total North America	376,350	6,382,250	-0-	1,612,840	-0-	538,065	752,700	698,410	14,915,405	17,289,534
South American										
Columbia	-0-	1,680	-0-	-0-	-0-	-0-	-0-	-0-	3,360	-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	61,680
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	49,200
Total South America	-0-	1,680	-0-	-0-	-0-	-0-	-0-	-0-	3,360	110,880
Total Exports	1,987,620	24,702,230	222,625	12,442,292	-0-	538,065	4,197,865	8,382,426	62,384,817	98,538,149

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.