

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

June 30, 2021

U.S. PECANS RECEIVED

	6/30/2021	6/30/2020	% of Change of Year	9/1/2020-6/30/2021	9/1/2019-6/30/2020	% of Change of
Pecans Received:						
Improved	8,826,271	6,987,368	26%	263,797,584	184,106,412	43%
Native/Seedling	74,857	104	71878%	20,461,413	30,176,576	-32%
Substandard	364,447	470,033	-22%	30,197,192	23,184,290	30%
Total	9,265,575	7,457,505	24%	314,456,189	237,467,278	32%
	6/30/2021	6/30/2020	% of Change of Year	9/1/2020-6/30/2021	9/1/2019-6/30/2020	% of Change of
Shipments:						
Shelled Meats						
Retail/Grocery/Export	9,925,989	11,179,595	-11%	153,675,023	129,391,569	19%
Inter-handler Transfers Shipped	94,880	43,830	116%	1,252,404	774,809	62%
Inter-handler Transfers Received	(3,683,488)	(164,700)	-2136%	(16,610,354)	(8,951,395)	-86%
Total Shelled Meats	6,337,381	11,058,725	43%	138,317,073	121,214,983	14%
Inshell						
Retail/Grocery/Export	1,851,054	4,608,565	-60%	102,972,067	68,425,703	50%
Inter-handler Transfers Shipped	2,059,308	83,040	2380%	140,698,235	48,775,147	188%
Inter-handler Transfers Received	(3,598,738)	(27,638)	-12921%	(134,588,385)	(177,905,081)	24%
Total Inshell Meats	311,624	4,663,967	-93%	109,081,917	(60,704,231)	280%
Total Shipments (Inshell Basis)	12,986,386	26,781,417	-52%	385,716,063	181,725,735	112%
	6/30/2021	6/30/2020	% of Change of Year			
Total Pecans in Inventory:						
Shelled Meats	51,814,302	58,488,799	-11%			
Inshell	155,790,734	134,311,306	16%			
Total (Inshell Basis)	259,419,338	251,288,904	3%			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	76,705,764	76,090,062	1%			
Export-Shelled Meats	16,345,456	12,251,050	33%			
Total Meats	93,051,220	88,341,112	5%			
Inshell:						
Domestic-Inshell	4,950,917	3,358,247	47%			
Export-Inshell	2,015,559	6,554,828	-69%			
Total Inshell	6,966,476	9,913,075	-30%			
Less: Contracts to Purchase:						
Shelled Meats	(728,880)	(804,000)	9%			
Inshell	(950,000)	(4,708,613)	80%			
Total Commitments (Inshell Basis)	190,661,156	180,278,686	6%			
Net Open Position	68,758,182	71,010,218	-3%			

Data is accurate as of June 2022. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

June 30, 2021

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>6/30/2021</u>	<u>6/30/2020</u>	<u>9/1/2020-6/30/2021</u>	<u>9/1/2019-6/30/2020</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	899,605	-	13,086,857	10,524,756	24%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	1,650,090	-	7,256,228	4,332,774	67%

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>6/30/2021</u>	<u>6/30/2020</u>	<u>9/1/2020-6/30/2021</u>	<u>9/1/2019-6/30/2020</u>	<u>% of Change of Year to Date</u>
Shelled Meats:					
Country of Origin:					
Australia	26,350	-0-	327,470	177,810	84%
Mexico	705,012	1,184,463	39,547,134	12,041,713	228%
Total Shelled Meats	<u>731,362</u>	<u>1,184,463</u>	<u>39,874,604</u>	<u>12,041,713</u>	<u>228%</u>
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	44,100	47,641	-7%
Mexico	-	-0-	28,384,287	56,361,347	-50%
South Africa	-	-	-	-	100%
Total Inshell	<u>-</u>	<u>-</u>	<u>28,428,387</u>	<u>56,408,988</u>	<u>-50%</u>
Total (Inshell Basis)					
Argentina	-0-	-0-	44,100	47,641	-7%
Australia	52,700	-0-	549,922	355,620	55%
Mexico	1,410,024	2,368,926	102,882,154	80,444,773	28%
South Africa	-	-	-	-	100%
Total (Inshell Basis)	<u>1,462,724</u>	<u>2,368,926</u>	<u>108,177,595</u>	<u>80,848,034</u>	<u>34%</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

June 30, 2021

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
		6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	6/30/2020	9/1/20-6/30/21	9/1/19-6/30/20	
<u>Africa</u>												
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Egypt	4,500	28,500	-0-	-0-	-0-	-0-	9,000	-0-	-0-	57,000	172,440
	Morocco	-0-	-0-	-0-	45,629	-0-	-0-	-0-	-0-	-0-	45,629	-
	Total Africa	4,500	28,500	-0-	45,629	-0-	-0-	9,000	-0-	-0-	102,629	172,440
<u>Asia</u>												
	China	52,200	290,828	744,247	36,105,289	-0-	-0-	848,647	353,583	36,686,945	19,969,674	
	Hong Kong	-0-	11,712	-0-	442,295	-0-	-0-	-0-	2,226	465,719	3,703,122	
	India	-0-	74,760	-0-	-0-	-0-	-0-	-0-	-0-	149,520	43,440	
	Japan	46,500	455,610	-0-	-0-	-0-	-0-	93,000	97,200	911,220	879,600	
	Kuwait	21,600	83,640	-0-	-0-	-0-	-0-	43,200	-0-	167,280	293,400	
	Malaysia	-0-	54,000	-0-	-0-	-0-	-0-	-0-	-0-	108,000	66,000	
	North Korea	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
	Philippines	-0-	3,360	-0-	-0-	-0-	-0-	-0-	-0-	6,720	13,440	
	Qatar	-0-	37,200	-0-	-0-	-0-	-0-	-0-	-0-	74,400	33,180	
	Singapore	18,000	61,500	-0-	-0-	-0-	-0-	36,000	6,720	123,000	56,520	
	South Korea	210,300	1,885,800	-0-	-0-	-0-	-0-	420,600	162,000	3,771,600	2,470,200	
	Thailand	-0-	115,200	-0-	-0-	-0-	-0-	-0-	-0-	230,400	216,620	
	Taiwan	22,500	332,806	-0-	-0-	-0-	-0-	45,000	72,000	665,612	1,774,376	
	Vietnam	165,000	412,500	-0-	-0-	-0-	-0-	330,000	81,000	825,000	567,000	
	Total Asia	536,100	3,818,916	744,247	36,547,584	-0-	-0-	1,816,447	774,729	44,185,416	30,086,572	

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

June 30, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	6/30/2020	9/1/20-6/30/21	9/1/19-6/30/20
Australia/Oceania										
Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	-0-	4,200	133,200
Total Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	-0-	4,200	133,200
Europe										
Austria	-0-	48,000	-0-	-0-	-0-	-0-	-0-	-0-	96,000	96,000
Belgium	40,500	327,900	-0-	-0-	-0-	-0-	81,000	48,000	655,800	654,000
Czech Republic	-0-	136,410	-0-	-0-	-0-	-0-	-0-	48,000	272,820	130,800
Denmark	34,200	339,420	-0-	-0-	-0-	-0-	68,400	120	678,840	971,100
France	276,360	1,565,490	-0-	-0-	-0-	-0-	552,720	248,880	3,130,980	3,025,748
Germany	823,500	4,477,170	-0-	-0-	-0-	-0-	1,647,000	1,482,600	8,954,340	10,789,440
Greece	-0-	196,200	-0-	-0-	-0-	-0-	-0-	-0-	392,400	219,000
Ireland	-0-	51,690	-0-	-0-	-0-	-0-	-0-	12,000	103,380	111,120
Italy	123,000	542,556	-0-	-0-	-0-	-0-	246,000	-0-	1,085,112	730,440
Latvia	-0-	22,200	-0-	-0-	-0-	-0-	-0-	-0-	44,400	28,860
Lithuania	42,000	420,000	-0-	-0-	-0-	-0-	84,000	84,000	840,000	847,140
Netherlands	262,230	3,677,460	-0-	-0-	-0-	-0-	524,460	638,400	7,354,920	6,746,160
Norway	-0-	56,100	-0-	-0-	-0-	-0-	-0-	-0-	112,200	117,600
Poland	71,610	121,110	-0-	-0-	-0-	-0-	143,220	-0-	242,220	50,000
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	10,500	21,600	-0-	-0-	-0-	-0-	21,000	-0-	43,200	25,200
Spain	86,670	664,140	-0-	-0-	-0-	-0-	173,340	280,020	1,328,280	2,120,220
Sweden	22,500	263,040	-0-	-0-	-0-	-0-	45,000	10,800	526,080	449,100
Switzerland	42,000	439,320	-0-	-0-	-0-	-0-	84,000	122,160	878,640	1,098,720
United Kingdom	394,710	3,622,290	-0-	-0-	-0-	-0-	789,420	721,620	7,244,580	5,171,172
Total Europe	2,229,780	16,992,096	-0-	-0-	-0-	-0-	4,459,560	3,696,600	33,984,192	33,381,820

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Destination Report

June 30, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	6/30/2020	9/1/20-6/30/21	9/1/19-6/30/20
Middle East										
Israel	661,050	3,410,316	-0-	-0-	-0-	-0-	1,322,100	186,360	6,820,632	2,127,800
Jordan	-0-	96,000	-0-	-0-	-0-	-0-	-0-	-0-	192,000	122,460
Lebanon	-0-	188,250	-0-	50,000	-0-	-0-	-0-	-0-	426,500	552,000
Saudi Arabia	48,000	982,615	-0-	-0-	-0-	-0-	96,000	216,000	1,965,230	1,770,800
Turkey	-0-	66,000	24,970	68,073	-0-	-0-	24,970	-0-	200,073	96,000
United Arab Emirates	22,800	502,770	-0-	25,000	-0-	-0-	45,600	-0-	1,030,540	715,500
Total Middle East	731,850	5,245,951	24,970	143,073	-0-	-0-	1,488,670	402,360	10,634,975	5,384,560
North America										
Canada	796,110	7,128,213	-0-	38,419	-0-	-0-	1,592,220	1,693,560	14,294,845	12,825,830
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	54,480	-0-	2,383,933	-0-	2,078,656	-0-	2,847,380	4,571,549	14,321,338
Puerto Rico	-0-	7,680	-0-	-0-	-0-	-0-	-0-	-0-	15,360	3,360
Total North America	796,110	7,190,373	-0-	2,422,352	-0-	2,078,656	1,592,220	4,540,940	18,881,754	27,150,528
South America										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	-0-	30,840	-0-	-0-	-0-	-0-	-0-	-0-	61,680	24,600
Trinidad	12,000	36,600	-0-	-0-	-0-	-0-	24,000	-0-	73,200	-
Total South America	12,000	67,440	-0-	-0-	-0-	-0-	24,000	-0-	134,880	24,600
Total Exports	4,310,340	33,345,376	769,217	39,158,638	-0-	2,078,656	9,389,897	9,414,629	107,928,046	96,333,720
Grand Total Shipments	4,310,340	33,345,376	769,217	39,158,638	-0-	2,078,656	9,389,897	9,414,629	107,928,046	96,333,720

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.