

AMERICAN PECAN COUNCIL

Handler Shipments and Inventory

July 31, 2022

U.S. PECANS RECEIVED						
	<u>7/31/2022</u>	<u>7/31/2021</u>	<u>% of Change of Year</u>	<u>9/1/2021-7/31/2022</u>	<u>9/1/2020-7/31/2021</u>	<u>% of Change of</u>
Pecans Received:						
Improved	3,681,890	3,068,892	20%	241,862,039	275,677,584	-12%
Native/Seedling	147	171,998	-100%	26,066,059	21,220,263	23%
Substandard	-	122,810	-100%	15,587,909	31,275,009	-50%
Total	<u>3,682,037</u>	<u>3,363,700</u>	<u>9%</u>	<u>283,516,007</u>	<u>328,172,856</u>	<u>-14%</u>
Shipments:	<u>7/31/2022</u>	<u>7/31/2021</u>	<u>% of Change of Year</u>	<u>9/1/2021-7/31/2022</u>	<u>9/1/2020-7/31/2021</u>	<u>% of Change of</u>
Shelled Meats						
Retail/Grocery/Export	11,184,457	14,115,416	-21%	149,180,333	156,011,802	-4%
Inshell						
Retail/Grocery/Export	<u>405,569</u>	<u>1,259,342</u>	<u>-68%</u>	<u>40,879,004</u>	<u>105,061,794</u>	<u>-61%</u>
Total Pecans in Inventory:	<u>7/31/2022</u>	<u>7/31/2021</u>	<u>% of Change of Year</u>			
Shelled Meats	44,278,736	47,765,230	-7%			
Inshell	103,149,554	140,713,624	-27%			
Total (Inshell Basis)	<u>191,707,026</u>	<u>236,244,084</u>	<u>-19%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	64,924,105	71,227,927	-9%			
Export-Shelled Meats	<u>10,795,774</u>	<u>13,258,798</u>	<u>-19%</u>			
Total Meats	<u>75,719,879</u>	<u>84,486,725</u>	<u>-10%</u>			
Inshell:						
Domestic-Inshell	6,793,372	3,540,525	92%			
Export-Inshell	-0-	1,969,111	-100%			
Total Inshell	<u>6,793,372</u>	<u>5,509,636</u>	<u>23%</u>			
Less: Contracts to Purchase:						
Shelled Meats	303,720	-0-	0%			
Inshell	650,000	2,312,809	0%			
Total Commitments (Inshell Basis)	<u>156,975,690</u>	<u>172,170,277</u>	<u>-9%</u>			
Net Open Position	<u>34,731,336</u>	<u>64,073,807</u>	<u>-46%</u>			

Data is accurate as of August 2022 and represents 90% of the industry.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

July 31, 2022

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>7/31/2022</u>	<u>7/31/2021</u>	<u>9/1/2021-7/31/22</u>	<u>9/1/2020-7/31/21</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	1,875,031	2,349,361	24,444,266	12,106,207	102%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	1,118,812	714,120	8,221,757	8,404,242	-2%

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>7/31/2022</u>	<u>7/31/2021</u>	<u>9/1/2021-7/31/22</u>	<u>9/1/2020-7/31/21</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia	26,326	-0-	236,641	339,667	0%
Mexico	180,840	426,515	6,536,069	42,404,611	-85%
Total Shelled Meats	207,166	426,515	6,772,710	42,744,278	-85%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	-0-	44,100	-100%
Mexico	-	-0-	17,079,179	29,358,824	-42%
Total Inshell	-	-	17,079,179	29,402,924	-42%
Total (Inshell Basis)					
Argentina	-0-	-0-	-0-	44,100	-100%
Australia	52,652	-0-	473,282	679,334	0%
Mexico	361,680	853,030	30,151,317	114,168,046	-74%
Total (Inshell Basis)	414,332	853,030	30,624,599	114,891,480	-73%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

July 31, 2022

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
	7/31/2022	9/1/21-7/31/22	7/31/2022	9/1/21-7/31/22	7/31/2022	9/1/21-7/31/22	7/31/2022	7/31/2021	9/1/21-7/31/22	9/1/20-7/31/21	
<u>Africa</u>											
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	57,000
Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,629
Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	102,629
<u>Asia</u>											
China	-0-	184,800	-0-	11,175,055	-0-	-0-	-0-	903,242	11,544,655	43,227,949	
Hong Kong	-0-	73,770	-0-	-0-	-0-	-0-	-0-	-0-	147,540	465,975	
India	23,520	154,860	-0-	-0-	-0-	-0-	47,040	42,000	309,720	191,520	
Japan	24,000	649,320	-0-	-0-	-0-	-0-	48,000	199,200	1,298,640	1,179,420	
Kuwait	-0-	158,700	-0-	-0-	-0-	-0-	-0-	-0-	317,400	167,280	
Malaysia	-0-	81,000	-0-	-0-	-0-	-0-	-0-	-0-	162,000	108,000	
Philippines	-0-	3,360	-0-	-0-	-0-	-0-	-0-	6,720	6,720	13,440	
Qatar	24,000	48,000	-0-	-0-	-0-	-0-	48,000	-0-	96,000	74,400	
Singapore	24,000	134,040	-0-	-0-	-0-	-0-	48,000	-0-	268,080	123,000	
South Korea	201,510	1,805,160	-0-	-0-	-0-	-0-	403,020	111,600	3,610,320	3,964,200	
Thailand	-0-	115,200	-0-	-0-	-0-	-0-	-0-	-0-	230,400	230,400	
Taiwan	80,640	385,140	-0-	-0-	-0-	-0-	161,280	225,600	770,280	891,212	
Vietnam	42,000	207,000	-0-	-0-	-0-	-0-	84,000	-0-	414,000	825,000	
Total Asia	419,670	4,000,350	-0-	11,175,055	-0-	-0-	839,340	1,488,362	19,175,755	51,461,796	

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

July 31, 2022

World Region							Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard					
	7/31/2022	9/1/21-7/31/22	7/31/2022	9/1/21-7/31/22	7/31/2022	9/1/21-7/31/22	7/31/2022	7/31/2021	9/1/21-7/31/22	9/1/20-7/31/21
Australia/Oceania										
Australia	-0-	5,040	-0-	-0-	-0-	-0-	-0-	-0-	10,080	4,200
Total Australia	-0-	5,040	-0-	-0-	-0-	-0-	-0-	-0-	10,080	4,200
Europe										
Austria	-0-	48,000	-0-	-0-	-0-	-0-	-0-	-0-	96,000	96,000
Belgium	-0-	210,540	-0-	-0-	-0-	-0-	-0-	81,000	421,080	814,800
Bulgaria	3,600	3,600	-0-	-0-	-0-	-0-	7,200	-0-	7,200	3,000
Czech Republic	-0-	164,850	-0-	-0-	-0-	-0-	-0-	-0-	329,700	320,820
Denmark	25,200	392,700	-0-	-0-	-0-	-0-	50,400	68,400	785,400	816,240
France	80,640	1,279,020	-0-	-0-	-0-	-0-	161,280	272,700	2,558,040	3,565,500
Germany	183,450	3,455,220	-0-	-0-	-0-	-0-	366,900	1,999,200	6,910,440	12,282,660
Greece	25,500	78,600	-0-	-0-	-0-	-0-	51,000	-0-	157,200	441,780
Ireland	-0-	48,960	-0-	-0-	-0-	-0-	-0-	-0-	97,920	103,380
Italy	24,000	276,000	-0-	-0-	-0-	-0-	48,000	-0-	552,000	1,001,100
Latvia	-0-	10,500	-0-	-0-	-0-	-0-	-0-	60,660	21,000	105,060
Lithuania	-0-	378,000	-0-	-0-	-0-	-0-	-0-	132,000	756,000	972,000
Netherlands	131,220	3,102,420	-0-	-0-	-0-	-0-	262,440	285,000	6,204,840	7,961,520
Norway	40,500	99,300	-0-	-0-	-0-	-0-	81,000	-0-	198,600	112,200
Poland	-0-	74,070	-0-	-0-	-0-	-0-	-0-	-0-	148,140	242,220
Portugal	-0-	21,000	-0-	-0-	-0-	-0-	-0-	-0-	42,000	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	-0-	33,600	-0-	-0-	-0-	-0-	-0-	-0-	67,200	43,200
Spain	78,588	720,078	-0-	-0-	-0-	-0-	157,176	277,680	1,440,156	1,809,300
Sweden	33,600	402,270	-0-	-0-	-0-	-0-	67,200	22,200	804,540	559,080
Switzerland	52,080	439,440	-0-	-0-	-0-	-0-	104,160	81,000	878,880	1,086,840
United Kingdom	271,650	3,266,910	-0-	-0-	-0-	-0-	543,300	811,020	6,533,820	7,891,200
Total Europe	950,028	14,505,078	-0-	-0-	-0-	-0-	1,900,056	4,090,860	29,010,156	40,227,900

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Destination Report

July 31, 2022

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	7/31/2022	9/1/21-7/31/22	7/31/2022	9/1/21-7/31/22	7/31/2022	9/1/21-7/31/22	7/31/2022	7/31/2021	9/1/21-7/31/22	9/1/20-7/31/21
Middle East										
Israel	187,500	2,766,240	-0-	-0-	-0-	-0-	375,000	345,000	5,532,480	7,760,736
Jordan	-0-	48,000	-0-	-0-	-0-	-0-	-0-	-0-	96,000	192,000
Lebanon	30,000	130,650	-0-	-0-	-0-	-0-	60,000	-0-	261,300	426,500
Saudi Arabia	42,000	767,520	-0-	-0-	-0-	-0-	84,000	-0-	1,535,040	1,965,230
Turkey	-0-	66,000	-0-	-0-	-0-	-0-	-0-	-0-	132,000	208,893
United Arab Emirates	40,320	444,000	-0-	-0-	-0-	-0-	80,640	136,080	888,000	1,181,320
Total Middle East	299,820	4,222,410	-0-	-0-	-0-	-0-	599,640	481,080	8,444,820	11,734,679
North America										
Canada	452,160	7,045,633	-0-	32,352	-0-	-0-	904,320	1,482,780	14,123,618	16,695,745
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	40,500	-0-	1,961,443	-0-	728,585	-0-	-0-	2,771,028	6,033,916
Puerto Rico	-0-	6,720	-0-	-0-	-0-	-0-	-0-	6,720	13,440	20,040
Total North America	452,160	7,092,853	-0-	1,993,795	-0-	728,585	904,320	1,489,500	16,908,086	22,749,701
South American										
Columbia	-0-	1,680	-0-	-0-	-0-	-0-	-0-	-0-	3,360	2,040
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	61,680
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	73,200
Total South America	-0-	1,680	-0-	-0-	-0-	-0-	-0-	-0-	3,360	136,920
Total Exports	2,121,678	29,827,411	-0-	13,168,850	-0-	728,585	4,243,356	7,549,802	73,552,257	126,417,825

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.