

AMERICAN PECAN COUNCIL

Handler Shipments and Inventory

March 31, 2022

U.S. PECANS RECEIVED

	<u>3/31/2022</u>	<u>3/31/2021</u>	<u>% of Change of Year</u>	<u>9/1/2021-3/31/2022</u>	<u>9/1/2020-3/31/2021</u>	<u>% of Change of</u>
Pecans Received:						
Improved	30,676,925	27,599,844	11%	209,051,375	247,137,721	-15%
Native/Seedling	1,148,532	1,920,132	-40%	24,921,050	19,786,520	26%
Substandard	2,370,937	3,619,121	-34%	13,198,098	28,685,218	-54%
Total	<u>34,196,394</u>	<u>33,139,097</u>	<u>3%</u>	<u>247,170,523</u>	<u>295,609,459</u>	<u>-16%</u>
Shipments:						
Shelled Meats						
Retail/Grocery/Export	13,621,616	17,792,651	-23%	103,614,418	107,119,674	-3%
Inshell						
Retail/Grocery/Export	<u>4,288,706</u>	<u>11,818,136</u>	<u>-64%</u>	<u>37,899,189</u>	<u>97,869,844</u>	<u>-61%</u>
Total Pecans in Inventory:						
Shelled Meats	37,998,925	51,429,947	-26%			
Inshell	199,505,637	191,882,414	4%			
Total (Inshell Basis)	<u>275,503,487</u>	<u>294,742,308</u>	<u>-7%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	117,890,139	91,760,202	28%			
Export-Shelled Meats	18,981,044	23,987,264	-21%			
Total Meats	<u>136,871,183</u>	<u>115,747,466</u>	<u>18%</u>			
Inshell:						
Domestic-Inshell	8,665,963	607,127	1327%			
Export-Inshell	-0-	1,856,750	-100%			
Total Inshell	<u>8,665,963</u>	<u>2,463,877</u>	<u>252%</u>			
Less: Contracts to Purchase:						
Shelled Meats	-0-	(1,457,880)	100%			
Inshell	(17,600,956)	(1,066,298)	0%			
Total Commitments (Inshell Basis)	<u>264,807,373</u>	<u>229,976,751</u>	<u>15%</u>			
Net Open Position	<u>10,696,114</u>	<u>64,765,557</u>	<u>-83%</u>			

Data is accurate as of December 2022 and represents 96% of the industry.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

March 31, 2022

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>3/31/2022</u>	<u>3/31/2021</u>	<u>9/1/2021-3/31/22</u>	<u>9/1/2020-3/31/21</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	2,696,819	1,180,421	8,376,565	3,814,070	120%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	502,110	585,936	3,321,819	4,368,835	-24%

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>3/31/2022</u>	<u>3/31/2021</u>	<u>9/1/2021-3/31/22</u>	<u>9/1/2020-3/31/21</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia	52,700	171,231	52,700	248,611	-79%
Mexico	657,961	903,395	4,806,291	8,640,921	-44%
Total Shelled Meats	710,661	1,074,626	4,858,991	8,889,532	-45%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	-0-	44,100	-100%
Mexico	3,199,746	5,866,367	16,652,466	26,674,837	-38%
Total Inshell	3,199,746	5,866,367	16,652,466	26,718,937	-38%
Total (Inshell Basis)					
Argentina	-0-	-0-	-0-	44,100	-100%
Australia	105,400	342,462	105,400	497,222	0%
Mexico	4,515,668	7,673,157	26,265,048	43,956,679	-40%
Total (Inshell Basis)	4,621,068	8,015,619	26,370,448	44,498,001	-41%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

March 31, 2022

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
		3/31/2022	9/1/21-3/31/22	3/31/2022	9/1/21-3/31/22	3/31/2022	9/1/21-3/31/22	3/31/2022	3/31/2021	9/1/21-3/31/22	9/1/20-3/31/21
Africa											
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000
	Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,629
	Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	93,629
Asia											
	China	-0-	134,400	722,001	10,952,430	-0-	-0-	722,001	7,902,289	11,221,230	38,977,741
	Hong Kong	42,000	73,770	-0-	-0-	-0-	-0-	84,000	98,998	147,540	465,719
	India	11,760	37,260	-0-	-0-	-0-	-0-	23,520	-0-	74,520	107,520
	Japan	83,880	428,640	-0-	-0-	-0-	-0-	167,760	79,200	857,280	501,420
	Kuwait	44,700	74,700	-0-	-0-	-0-	-0-	89,400	-0-	149,400	124,080
	Malaysia	-0-	45,000	-0-	-0-	-0-	-0-	-0-	24,000	90,000	84,000
	Philippines	-0-	3,360	-0-	-0-	-0-	-0-	-0-	-0-	6,720	6,720
	Qatar	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	26,400
	Singapore	36,000	110,040	-0-	-0-	-0-	-0-	72,000	-0-	220,080	87,000
	South Korea	138,750	1,073,850	-0-	-0-	-0-	-0-	277,500	810,600	2,147,700	3,030,000
	Thailand	24,000	115,200	-0-	-0-	-0-	-0-	48,000	-0-	230,400	184,800
	Taiwan	42,000	262,500	-0-	-0-	-0-	-0-	84,000	124,800	525,000	458,612
	Vietnam	-0-	165,000	-0-	-0-	-0-	-0-	-0-	84,000	330,000	414,000
	Total Asia	423,090	2,523,720	722,001	10,952,430	-0-	-0-	1,568,181	9,123,887	15,999,870	44,468,012
Australia/Oceania											
	Australia	-0-	5,040	-0-	-0-	-0-	-0-	-0-	-0-	10,080	4,200
	Total Australia	-0-	5,040	-0-	-0-	-0-	-0-	-0-	-0-	10,080	4,200
Europe											
	Austria	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	4,200
	Belgium	-0-	181,800	-0-	-0-	-0-	-0-	-0-	81,000	363,600	394,800
	Czech Republic	-0-	48,000	-0-	-0-	-0-	-0-	-0-	48,000	96,000	188,820
	Denmark	20,160	190,980	-0-	-0-	-0-	-0-	40,320	50,400	381,960	420,240
	France	226,740	811,920	-0-	-0-	-0-	-0-	453,480	326,820	1,623,840	2,145,120
	Germany	231,090	1,886,970	-0-	-0-	-0-	-0-	462,180	2,344,620	3,773,940	5,153,520
	Greece	24,000	27,600	-0-	-0-	-0-	-0-	48,000	2,400	55,200	393,780
	Ireland	-0-	48,960	-0-	-0-	-0-	-0-	-0-	-0-	97,920	103,380
	Italy	42,000	252,000	-0-	-0-	-0-	-0-	84,000	81,000	504,000	411,000
	Latvia	-0-	1,500	-0-	-0-	-0-	-0-	-0-	-0-	3,000	44,400
	Lithuania	42,000	294,000	-0-	-0-	-0-	-0-	84,000	84,000	588,000	58,800
	Netherlands	372,420	2,119,710	-0-	-0-	-0-	-0-	744,840	1,280,520	4,239,420	5,554,080
	Norway	-0-	40,800	-0-	-0-	-0-	-0-	-0-	-0-	81,600	45,600
	Poland	-0-	45,600	-0-	-0-	-0-	-0-	-0-	-0-	91,200	-
	Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Slovenia	-0-	33,600	-0-	-0-	-0-	-0-	-0-	-0-	67,200	22,200
	Spain	-0-	516,990	-0-	-0-	-0-	-0-	-0-	335,940	1,033,980	922,800
	Sweden	20,880	286,350	-0-	-0-	-0-	-0-	41,760	76,320	572,700	460,080
	Switzerland	82,500	201,690	-0-	-0-	-0-	-0-	165,000	81,000	403,380	840,840
	United Kingdom	341,880	1,977,990	-0-	-0-	-0-	-0-	683,760	884,340	3,955,980	5,022,000
	Total Europe	1,403,670	8,990,460	-0-	-0-	-0-	-0-	2,807,340	5,676,360	17,980,920	22,185,660
Middle East											
	Israel	256,500	1,969,140	-0-	-0-	-0-	-0-	513,000	1,359,372	3,938,280	4,432,932
	Jordan	24,000	48,000	-0-	-0-	-0-	-0-	48,000	-0-	96,000	96,000
	Lebanon	28,650	76,650	-0-	-0-	-0-	-0-	57,300	81,400	153,300	193,600
	Saudi Arabia	24,000	557,520	-0-	-0-	-0-	-0-	48,000	481,152	1,115,040	1,437,230
	Turkey	-0-	66,000	-0-	-0-	-0-	-0-	-0-	-0-	132,000	132,000
	United Arab Emirates	24,000	153,600	-0-	-0-	-0-	-0-	48,000	252,900	307,200	529,960
	Total Middle East	357,150	2,870,910	-0-	-0-	-0-	-0-	714,300	2,174,824	5,741,820	6,821,722

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

March 31, 2022

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
Destination											
<u>North America</u>											
Canada	678,870	5,224,230	1,502	32,352	-0-	-0-	1,359,242	1,569,216	10,480,812	11,291,545	
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
Mexico	-0-	40,500	347,609	1,961,443	124,992	728,585	472,601	1,807,592	2,771,028	5,933,886	
Puerto Rico	-0-	6,720	-0-	-0-	-0-	-0-	-0-	3,360	13,440	3,360	
Total North America	678,870	5,271,450	349,111	1,993,795	124,992	728,585	1,831,843	3,380,168	13,265,280	17,228,791	
<u>South American</u>											
Columbia	-0-	1,680	-0-	-0-	-0-	-0-	-0-	-0-	3,360	2,040	
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	61,680	
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	16,800	-0-	49,200	
Total South America	-0-	1,680	-0-	-0-	-0-	-0-	-0-	16,800	3,360	112,920	
Total Exports	2,862,780	19,663,260	1,071,112	12,946,225	124,992	728,585	6,921,664	20,372,039	53,001,330	91,488,190	

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