

MONTHLY REPORT

AMERICAN PECAN INDUSTRY



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METHODOLOGY

REPORTING PROCESS

Every month, the American Pecan Council publishes an industry position report, which contains the most recent pecan trade statistics. These reports provide the latest shipment, inventory, export, import, and net open position. All handlers of pecans within the area of production submit a summary report to the Council monthly. Referencing this report can help understand the trend impacting the pecan industry. The reports are published based on the American Pecan Council's crop year (September 1st - August 31st) which aligns with the pecan crop production cycle.

INDUSTRY REPORT PUBLICATION

All Pecan Industry Position Reports are published on a monthly basis. Once 80% of industry weight is received during a given reporting period, the American Pecan Council publishes the report. You can view the monthly position reports at <https://americanpecan.com/for-industry/analytics-data-market/>.

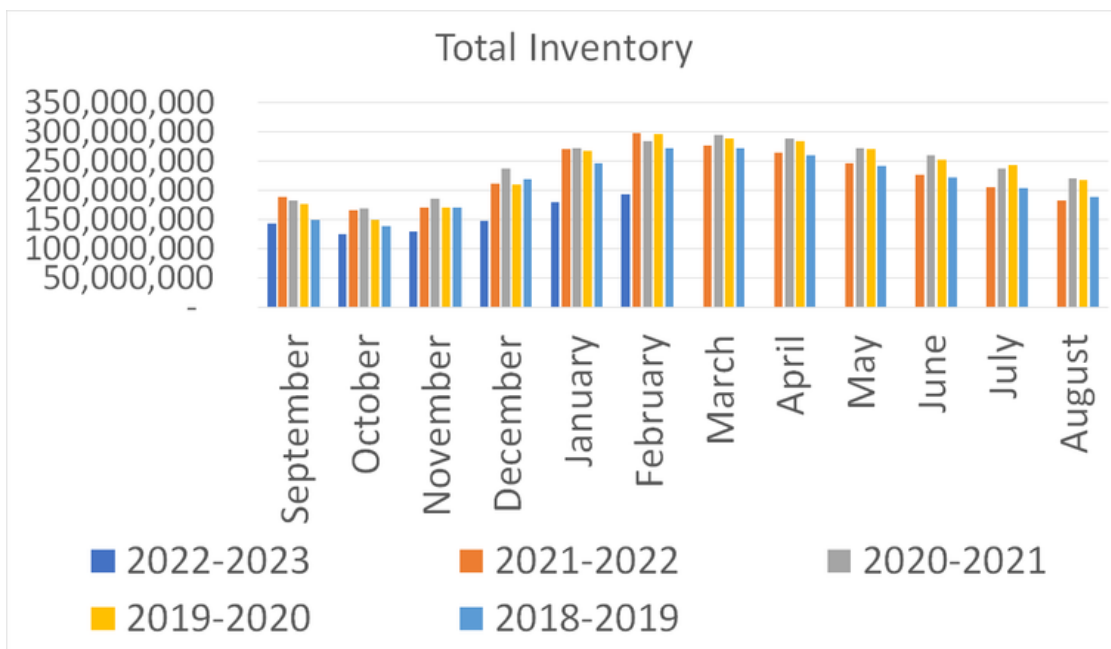
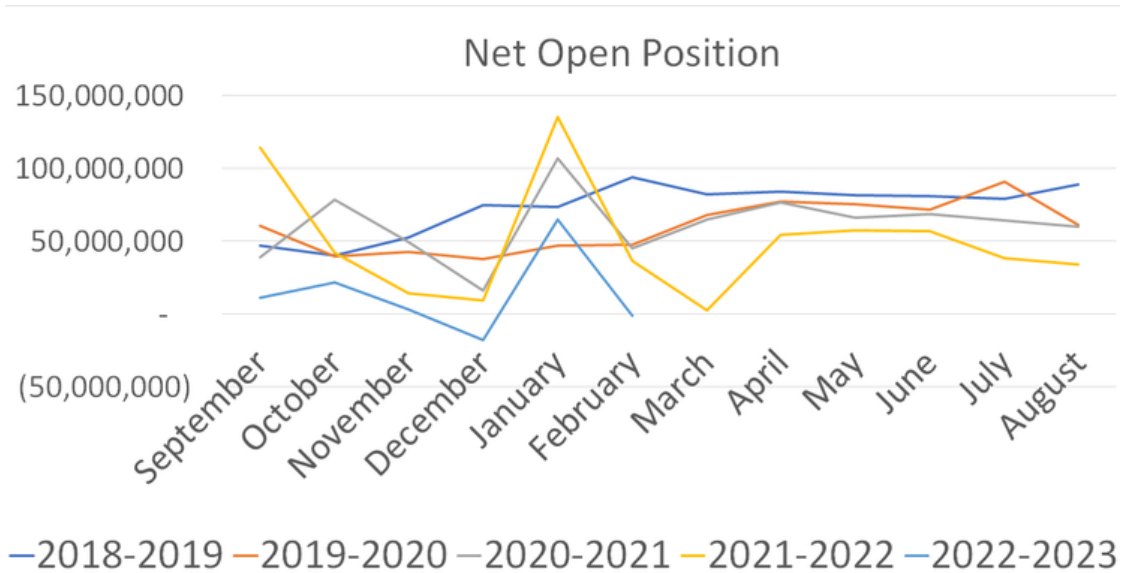
REVISION PROCESS

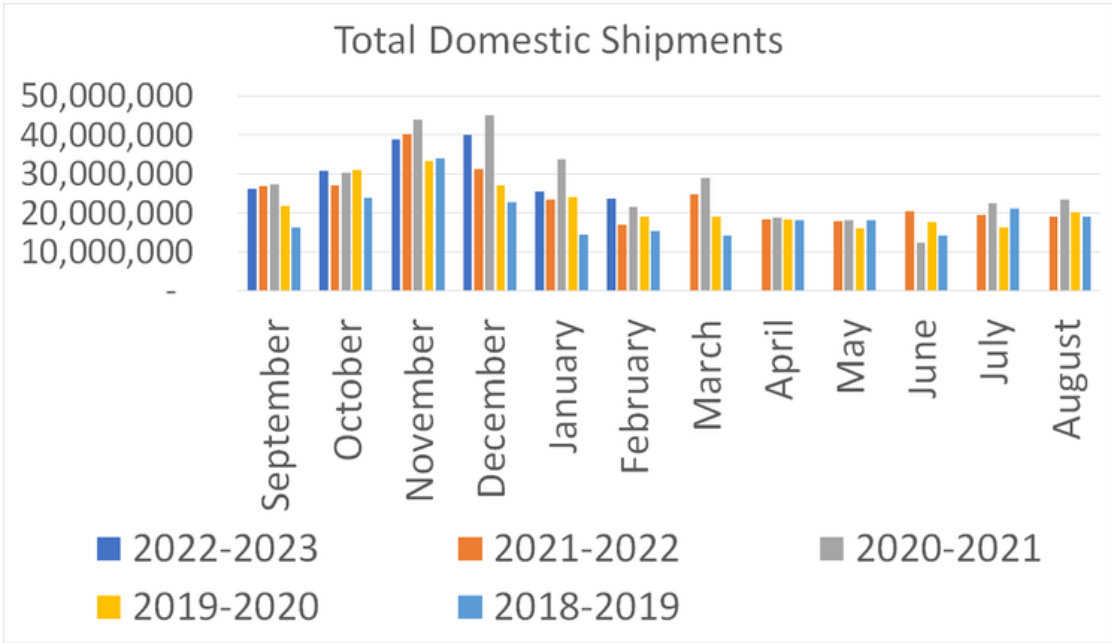
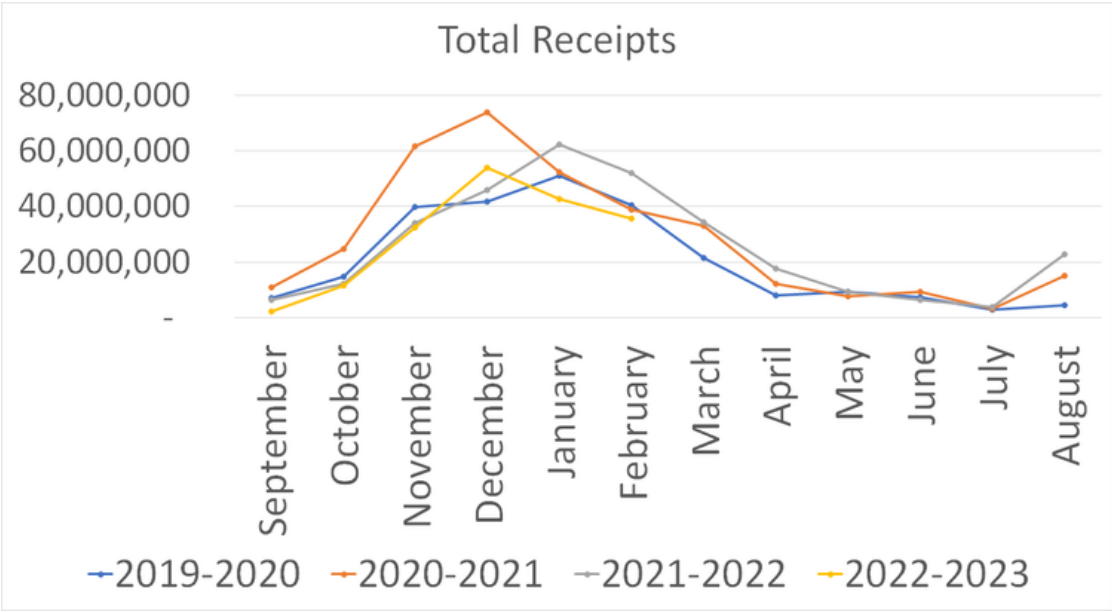
Data are revised the following month based on late reports or corrected data. Final figures are published in the annual summary in September of that crop year.

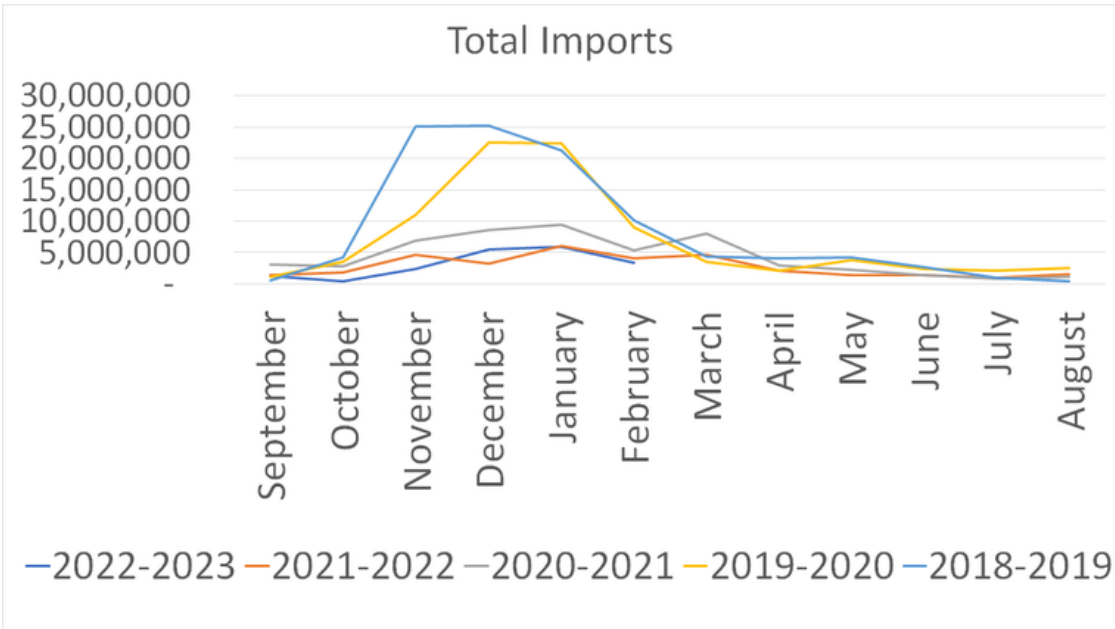
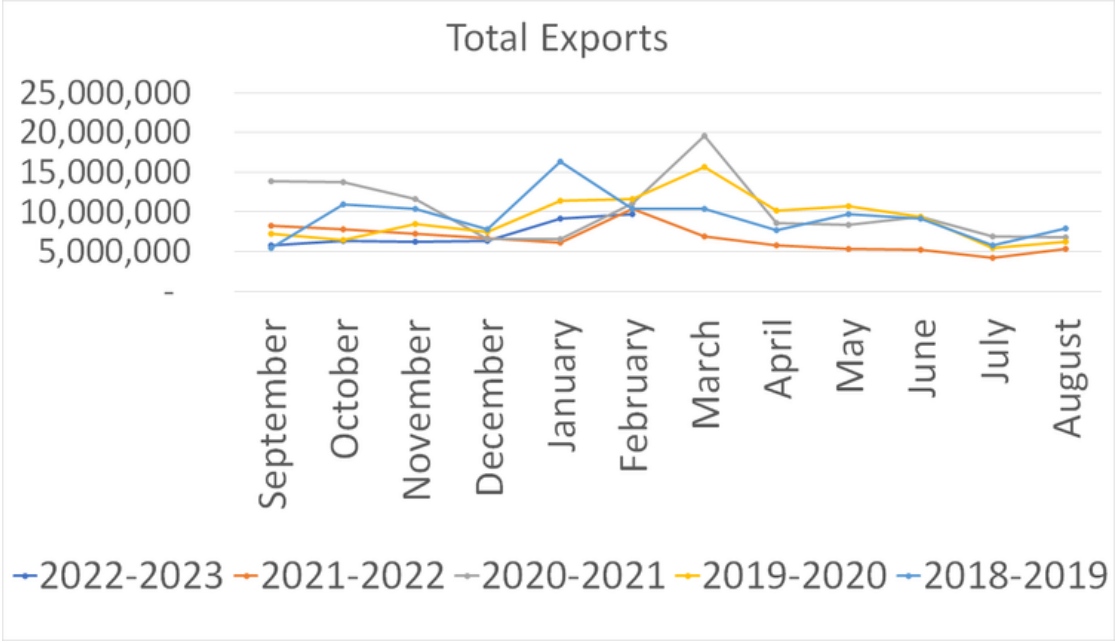
STATISTICS OVERVIEW

(INSHELL BASIS)

February 2023







AMERICAN PECAN COUNCIL

Handler Shipments and Inventory

February 28, 2023

Receipts:	<u>2/28/2023</u>	<u>2/28/2022</u>	<u>9/1/2022-2/28/2023</u>
Pecans Received:			
Improved	32,292,022	43,051,346	163,513,823
Native/Seedling	1,176,767	5,820,899	4,402,134
Substandard	2,188,029	3,112,644	10,725,704
Total	<u>35,656,818</u>	<u>51,984,889</u>	<u>178,641,661</u>
	<u>2/28/2023</u>		<u>9/1/2022-2/28/2023</u>
Inter-Handler/Imports:			
Inshell	1,796,458		134,002,824
Shelled Meats	766,200		1,575,367
Total (Inshell Basis)	<u>3,328,858</u>		<u>137,153,558</u>
	<u>2/28/2023</u>		<u>9/1/2022-2/28/2023</u>
Shipments:			
Shelled Meats			
Retail/Grocery	7,574,384		69,889,749
Exports	2,457,960		14,274,264
Inshell			
Retail/Grocery	8,512,162		45,318,917
Exports	4,830,157		15,037,331
	<u>2/28/2023</u>	<u>2/28/2022</u>	
Total Pecans in Inventory:			
Shelled Meats	34,015,311	31,644,675	
Inshell	124,050,493	234,026,693	
Total (Inshell Basis)	<u>192,081,115</u>	<u>297,316,043</u>	
Commitments to Ship:			
Meats:			
Domestic-Shelled Meats	85,096,262	112,002,793	
Export-Shelled Meats	10,891,500	14,780,604	
Total Meats	<u>95,987,762</u>	<u>126,783,397</u>	
Inshell:			
Domestic-Inshell	6,590,619	9,412,108	
Export-Inshell	1,549,051	343,537	
Total Inshell	<u>8,139,670</u>	<u>9,755,645</u>	
Less: Contracts to Purchase:			
Shelled Meats	(81,000)	(192,300)	
Inshell	(7,079,806)	(10,000,817)	
Total Commitments (Inshell Basis)	<u>192,873,388</u>	<u>252,937,022</u>	
Net Open Position:	(792,273)	44,379,021	

Data is accurate as of March 2023 and represents 91% of the industry.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

February 28, 2023

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>2/28/2023</u>	<u>2/28/2022</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:			
Mexico	-	1,232,572	-100%
Total Inshell Exported for Shelling			
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:			
Mexico	35,010	543,164	-94%

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>2/28/2023</u>	<u>2/28/2022</u>	<u>% of Change of Year</u>
Shelled Meats:			
Country of Origin:			
Australia			0%
Mexico	766,200	956,497	-20%
Total Shelled Meats	766,200	956,497	-20%
Inshell:			
Country of Origin:			
Argentina			0%
Mexico	1,796,458	4,107,258	-56%
Total Inshell	1,796,458	4,107,258	-56%
Total (Inshell Basis)			
Argentina	-0-	-0-	0%
Australia	-0-	-0-	0%
Mexico	3,328,858	6,020,252	-45%
Total (Inshell Basis)	3,328,858	6,020,252	-45%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

February 28, 2023

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
		2/28/2023	2/28/2022	2/28/2023	2/28/2022	2/28/2023	2/28/2022	2/28/2023	2/28/2022
<u>Africa</u>									
	Algeria							-0-	-0-
	Egypt							-0-	-0-
	Morocco							-0-	-0-
	Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<u>Asia</u>									
	China			4,830,157	2,116,388		59,258	4,830,157	2,175,646
	Hong Kong		20,400					-0-	40,800
	India							-0-	-0-
	Japan	11,760	95,160					23,520	190,320
	Kuwait	84,000						168,000	-0-
	Malaysia		15,000					-0-	30,000
	Philippines							-0-	-0-
	Qatar							-0-	-0-
	Singapore		18,000					-0-	36,000
	South Korea	208,800	190,500					417,600	381,000
	Thailand		22,800					-0-	45,600
	Taiwan		88,500					-0-	177,000
	Vietnam							-0-	-0-
	Total Asia	304,560	450,360	4,830,157	2,116,388	-0-	59,258	5,439,277	3,076,366

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AMERICAN PECAN COUNCIL

Destination Report

February 28, 2023

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
	2/28/2023	2/28/2022	2/28/2023	2/28/2022	2/28/2023	2/28/2022	2/28/2023	2/28/2022
<u>Australia/Oceania</u>								
Australia	0		-0-	-0-	-0-	-0-	-0-	-0-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<u>Europe</u>								
Austria							-0-	-0-
Belgium	24,000		-0-		-0-		48,000	-0-
Bulgaria							-0-	-0-
Czech Republic	24,000						48,000	-0-
Denmark	50,400	25,200					100,800	50,400
France	153,120	115,110					306,240	230,220
Germany	40,320	316,740					80,640	633,480
Greece							-0-	-0-
Ireland		10,200					-0-	20,400
Italy	42,000	84,000					84,000	168,000
Latvia							-0-	-0-
Lithuania	84,000	42,000					168,000	84,000
Netherlands	632,100	328,050					1,264,200	656,100
Norway							-0-	-0-
Poland	3,000	24,000					6,000	48,000
Portugal							-0-	-0-
Russia							-0-	-0-
Slovenia							-0-	-0-
Spain	125,850	127,500					251,700	255,000
Sweden	11,760	17,130					23,520	34,260
Switzerland	8,820	38,340					17,640	76,680
United Kingdom	55,440	304,500					110,880	609,000
Total Europe	1,254,810	1,432,770	-0-	-0-	-0-	-0-	2,509,620	2,865,540

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February 28, 2023

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
	2/28/2023	2/28/2022	2/28/2023	2/28/2022	2/28/2023	2/28/2022	2/28/2023	2/28/2022
<u>Middle East</u>								
Israel	135,300	342,000					270,600	684,000
Jordan	24,000	24,000					48,000	48,000
Lebanon		24,000					-0-	48,000
Saudi Arabia	246,000	107,520					492,000	215,040
Turkey	54,870						109,740	-0-
United Arab Emirates	64,320						128,640	-0-
Total Middle East	524,490	497,520	-0-	-0-	-0-	-0-	1,048,980	995,040
<u>North America</u>								
Canada	374,100	552,096					748,200	1,104,192
Costa Rica							-0-	-0-
Mexico				1,310,635		460,360	-0-	1,770,995
Puerto Rico		3,360					-0-	6,720
Total North America	374,100	555,456	-0-	1,310,635	-0-	460,360	748,200	2,881,907
<u>South American</u>								
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total South America	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Exports	2,457,960	2,936,106	4,830,157	3,427,023	-0-	519,618	9,746,077	9,818,853

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