

MONTHLY REPORT

AMERICAN PECAN INDUSTRY



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METHODOLOGY

REPORTING PROCESS

Every month, the American Pecan Council publishes an industry position report, which contains the most recent pecan trade statistics. These reports provide the latest shipment, inventory, export, import, and net open position. All handlers of pecans within the area of production submit a summary report to the Council monthly. Referencing this report can help understand the trend impacting the pecan industry. The reports are published based on the American Pecan Council's crop year (September 1st - August 31st) which aligns with the pecan crop production cycle.

INDUSTRY REPORT PUBLICATION

All Pecan Industry Position Reports are published on a monthly basis. Once 80% of industry weight is received during a given reporting period, the American Pecan Council publishes the report. You can view the monthly position reports at <https://americanpecan.com/for-industry/analytics-data-market/>.

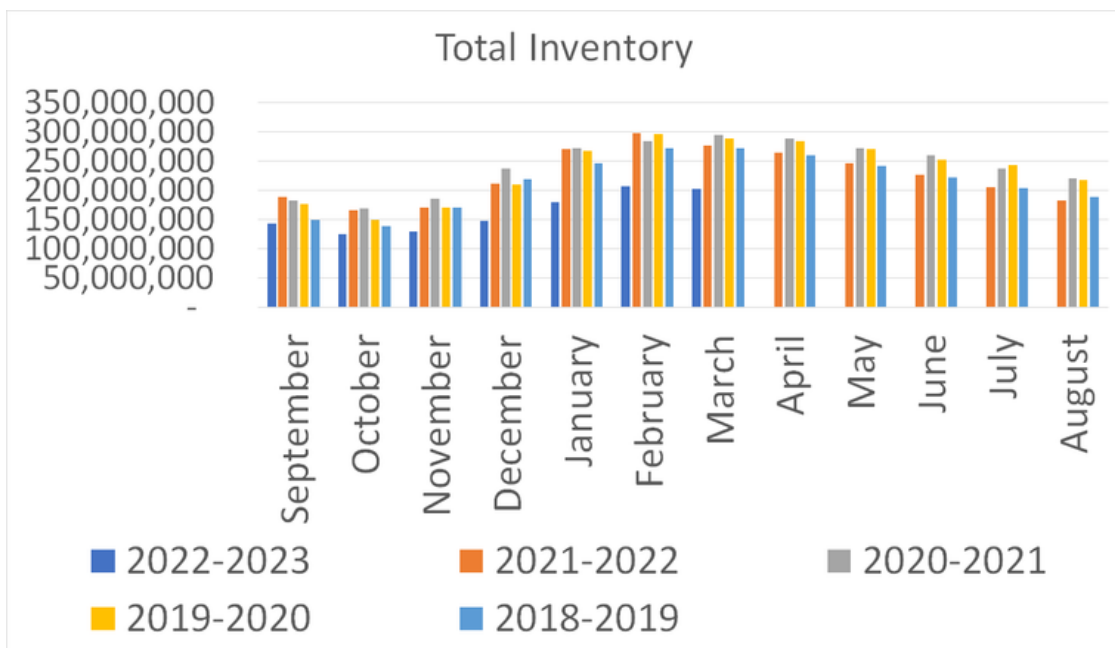
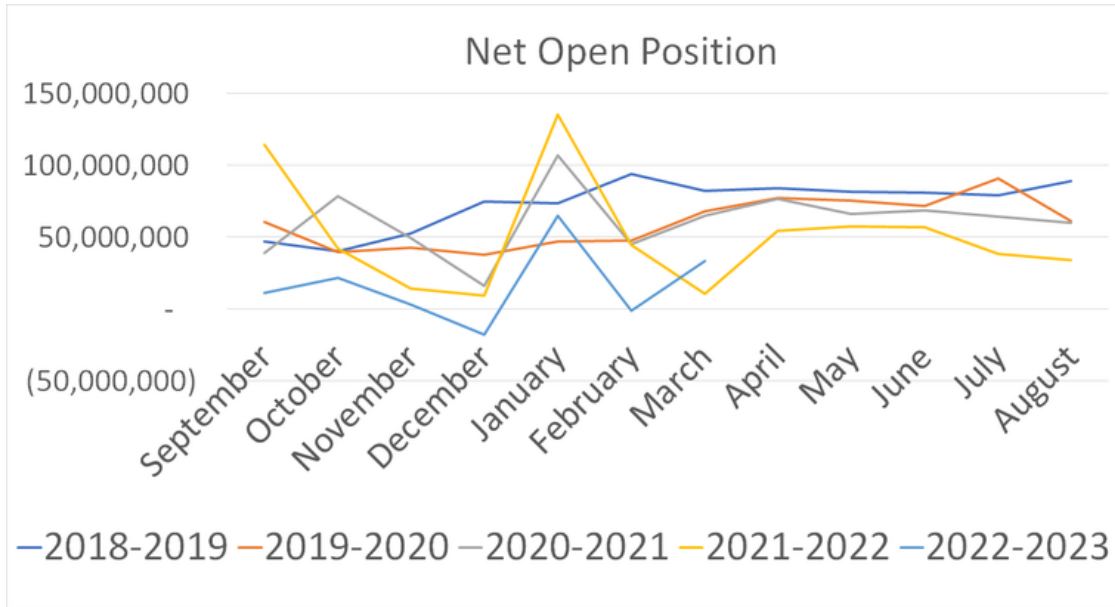
REVISION PROCESS

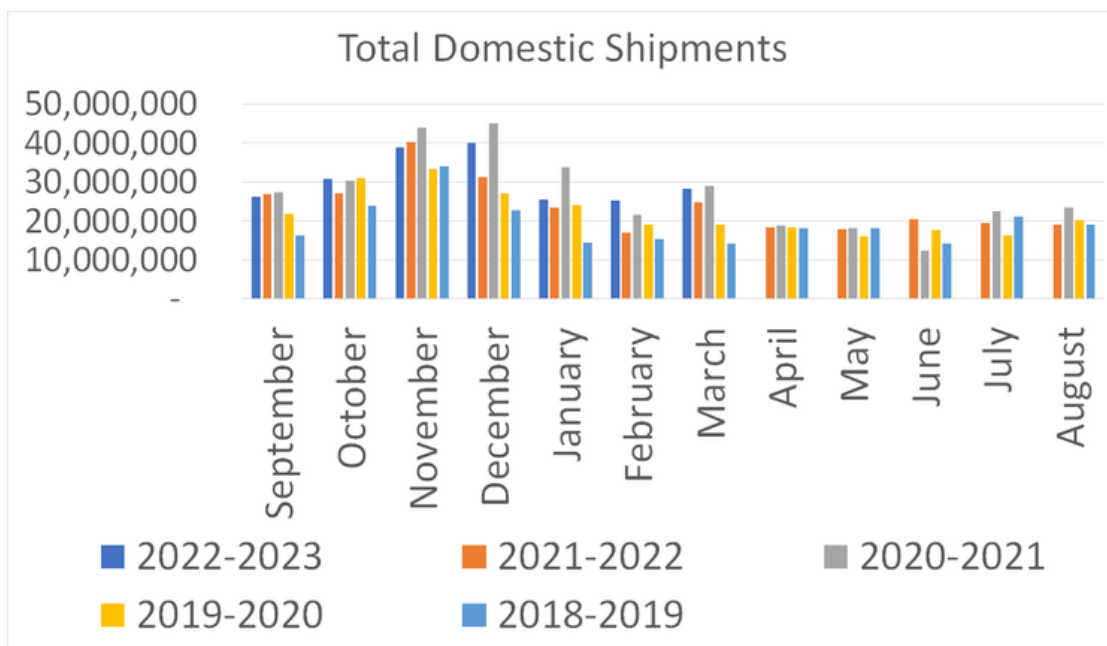
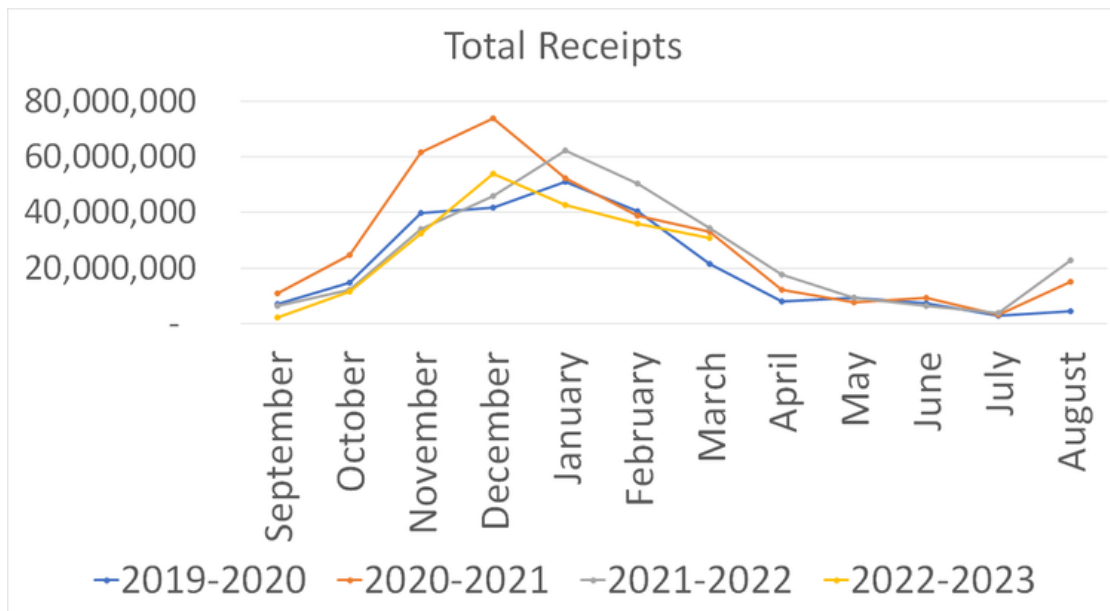
Data are revised the following month based on late reports or corrected data. Final figures are published in the annual summary in September of that crop year.

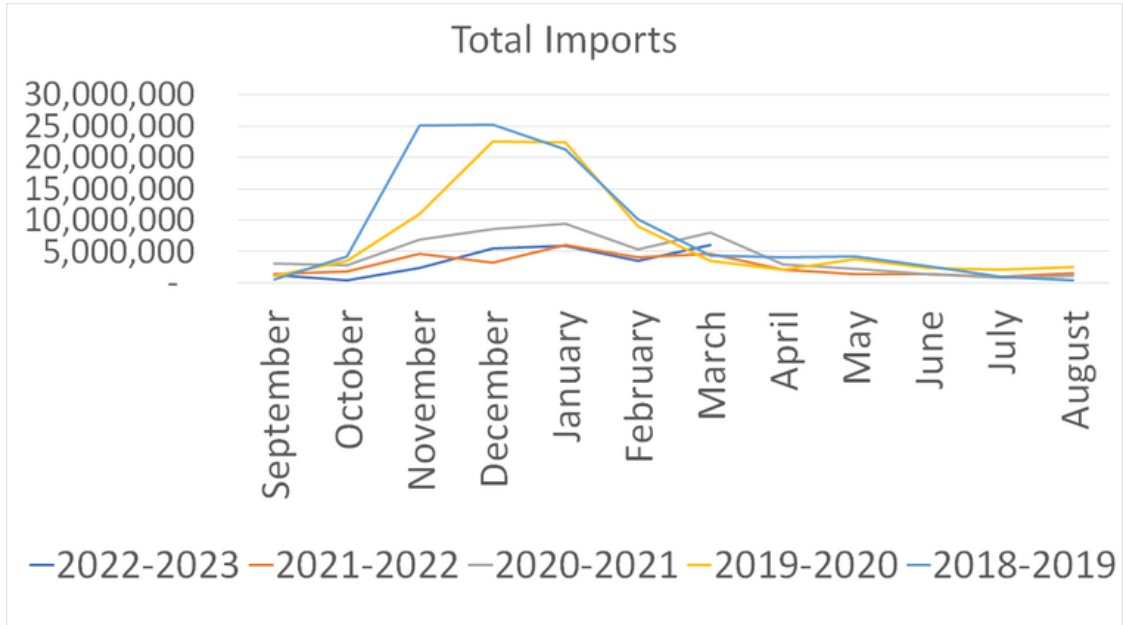
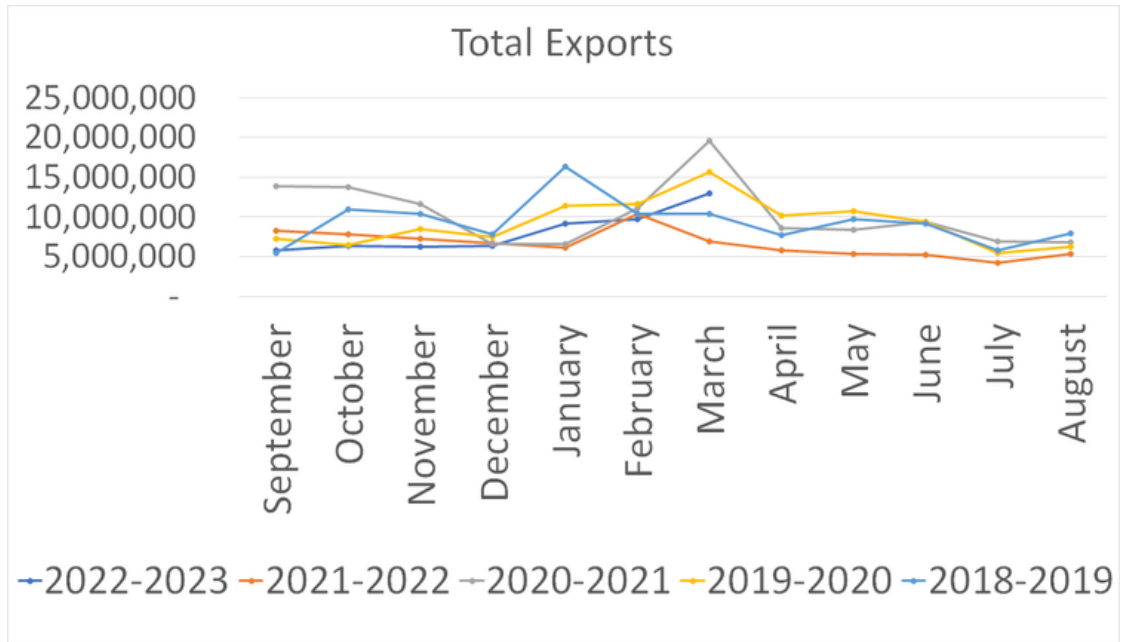
STATISTICS OVERVIEW

(INSHELL BASIS)

March 2023







AMERICAN PECAN COUNCIL

Handler Shipments and Inventory

March 31, 2023

Receipts:	<u>3/31/2023</u>	<u>3/31/2022</u>	<u>9/1/2022-3/31/2023</u>
Pecans Received:			
Improved	29,354,071	30,676,925	194,780,249
Native/Seedling	74,458	1,148,532	4,554,934
Substandard	1,424,851	2,370,937	12,137,505
Total	<u>30,853,380</u>	<u>34,196,394</u>	<u>211,472,688</u>
	<u>3/31/2023</u>		<u>9/1/2022-3/31/2023</u>
Inter-Handler/Imports:			
Inshell	5,378,868		142,968,916
Shelled Meats	2,121,051		4,432,007
Total (Inshell Basis)	<u>9,620,970</u>		<u>151,832,930</u>
Shipments:	<u>3/31/2023</u>	<u>3/31/2022</u>	<u>9/1/2022-3/31/2023</u>
Shelled Meats			
Retail/Grocery	14,135,141	10,758,836	86,262,930
Exports	6,561,963	2,862,780	20,689,227
Inshell			
Retail/Grocery	1,608,533	3,217,594	47,006,110
Exports	1,579,476	1,071,112	15,187,051
	<u>3/31/2023</u>	<u>3/31/2022</u>	
Total Pecans in Inventory:			
Shelled Meats	35,221,734	37,998,925	
Inshell	131,678,940	199,505,637	
Total (Inshell Basis)	<u>202,122,408</u>	<u>275,503,487</u>	
Commitments to Ship:			
Meats:			
Domestic-Shelled Meats	79,754,437	117,890,139	
Export-Shelled Meats	11,985,930	18,981,044	
Total Meats	<u>91,740,367</u>	<u>136,871,183</u>	
Inshell:			
Domestic-Inshell	5,613,329	8,665,963	
Export-Inshell	789,683	-0-	
Total Inshell	<u>6,403,012</u>	<u>8,665,963</u>	
Less: Contracts to Purchase:			
Shelled Meats	(55,860)		
Inshell	(21,077,921)	(17,600,956)	
Total Commitments (Inshell Basis)	<u>168,694,105</u>	<u>264,807,373</u>	
Net Open Position:	33,428,303	10,696,114	

Data is accurate as of May 2023 and represents 91% of the industry.

AMERICAN PECAN COUNCIL

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Mexico Exports and Foreign Purchases

March 31, 2023

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO

U.S. AS SHELLED MEATS

	<u>3/31/2023</u>	<u>3/31/2022</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:			
Mexico	<u>1,804,004</u>	<u>2,696,819</u>	-100%
Total Inshell Exported for Shelling			
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:			
Mexico	<u>562,303</u>	<u>502,110</u>	<u>-94%</u>

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>3/31/2023</u>	<u>3/31/2022</u>	<u>% of Change of Year</u>
Shelled Meats:			
Country of Origin:			
Australia			0%
Mexico	<u>2,009,833</u>	<u>710,661</u>	<u>-20%</u>
Total Shelled Meats	<u>2,009,833</u>	<u>710,661</u>	<u>-20%</u>
Inshell:			
Country of Origin:			
Argentina			0%
Mexico	<u>2,089,631</u>	<u>3,199,746</u>	<u>-35%</u>
Total Inshell	<u>2,089,631</u>	<u>3,199,746</u>	<u>-35%</u>
Total (Inshell Basis)			
Argentina	-0-	-0-	0%
Australia	-0-	-0-	0%
Mexico	<u>6,109,297</u>	<u>4,621,068</u>	<u>-45%</u>
Total (Inshell Basis)	<u>6,109,297</u>	<u>4,621,068</u>	<u>-45%</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

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Destination Report

March 31, 2023

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
Destination	3/31/2023	3/31/2022	3/31/2023	3/31/2022	3/31/2023	3/31/2022	3/31/2023	3/31/2022
<u>Africa</u>								
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<u>Asia</u>								
China	41,100		149,720	722,001	-0-	-0-	231,920	722,001
Hong Kong	-0-	42,000	-	-	-0-	-0-	-0-	84,000
India	-0-	11,760	-	-	-0-	-0-	-0-	23,520
Japan	239,910	83,880	-	-	-0-	-0-	479,820	167,760
Kuwait	-0-	44,700	-	-	-0-	-0-	-0-	89,400
Malaysia	-0-	-	-	-	-0-	-0-	-0-	-0-
Philippines	-0-	-	-	-	-0-	-0-	-0-	-0-
Qatar	-0-	-	-	-	-0-	-0-	-0-	-0-
Singapore	78,000	36,000	-	-	-0-	-0-	156,000	72,000
South Korea	595,350	138,750	-	-	-0-	-0-	1,190,700	277,500
Thailand	22,800	24,000	-	-	-0-	-0-	45,600	48,000
Taiwan	40,320	42,000	-	-	-0-	-0-	80,640	84,000
Vietnam	126,000	-	-	-	-0-	-0-	252,000	-0-
Total Asia	1,143,480	423,090	149,720	722,001	-0-	-0-	2,436,680	1,568,181

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March 31, 2023

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	3/31/2023	3/31/2022	3/31/2023	3/31/2022	3/31/2023	3/31/2022	3/31/2023	3/31/2022
<u>Australia/Oceania</u>								
Australia	0		-0-	-0-	-0-	-0-	-0-	-0-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<u>Europe</u>								
Austria	-0-		-0-		-0-		-0-	-0-
Belgium	40,320		-0-		-0-		80,640	-0-
Bulgaria	-0-		-0-		-0-		-0-	-0-
Czech Republic	249,798		-0-		-0-		499,596	-0-
Denmark	48,720	20,160	-0-		-0-		97,440	40,320
France	547,372	226,740	-0-		-0-		1,094,744	453,480
Germany	64,320	231,090	-0-		-0-		128,640	462,180
Greece	-0-	24,000	-0-		-0-		-0-	48,000
Ireland	-0-		-0-		-0-		-0-	-0-
Italy	-0-	42,000	-0-		-0-		-0-	84,000
Latvia	-0-		-0-		-0-		-0-	-0-
Lithuania	201,180	42,000	-0-		-0-		402,360	84,000
Netherlands	257,220	372,420	-0-		-0-		514,440	744,840
Norway	27,600		-0-		-0-		55,200	-0-
Poland	114,468		-0-		-0-		228,936	-0-
Portugal	21,840		-0-		-0-		43,680	-0-
Russia	-0-		-0-		-0-		-0-	-0-
Slovenia	106,398		-0-		-0-		212,796	-0-
Spain	24,000		-0-		-0-		48,000	-0-
Sweden	15,120	20,880	-0-		-0-		30,240	41,760
Switzerland	212,793	82,500	-0-		-0-		425,586	165,000
United Kingdom	248,700	341,880	-0-		-0-		497,400	683,760
Total Europe	2,179,849	1,403,670	-0-	-0-	-0-	-0-	4,359,698	2,807,340

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March 31, 2023

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	3/31/2023	3/31/2022	3/31/2023	3/31/2022	3/31/2023	3/31/2022	3/31/2023	3/31/2022
<u>Middle East</u>								
Israel	430,800	256,500	-0-	-0-	-0-	-0-	861,600	513,000
Jordan	197,400	24,000	-0-	-0-	-0-	-0-	394,800	48,000
Lebanon	200,760	28,650	-0-	-0-	-0-	-0-	401,520	57,300
Saudi Arabia	946,020	24,000	-0-	-0-	-0-	-0-	1,892,040	48,000
Turkey	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
United Arab Emirates	115,200	24,000	-0-	-0-	-0-	-0-	230,400	48,000
Total Middle East	1,890,180	357,150	-0-	-0-	-0-	-0-	3,780,360	714,300
<u>North America</u>								
Canada	1,247,684	678,870	-0-	1,502	-0-	-0-	2,495,368	1,359,242
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Mexico	11,670	-0-	-0-	1,488,544	-0-	585,352	23,340	2,073,896
Puerto Rico	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total North America	1,259,354	678,870	-0-	1,490,046	-0-	585,352	2,518,708	3,433,138
<u>South American</u>								
Columbia	89,100	-0-	-0-	-0-	-0-	-0-	178,200	-0-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total South America	89,100	-0-	-0-	-0-	-0-	-0-	178,200	-0-
Total Exports	6,561,963	2,862,780	149,720	2,212,047	-0-	585,352	13,273,646	8,522,959

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