

MONTHLY REPORT

AMERICAN PECAN INDUSTRY



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METHODOLOGY

REPORTING PROCESS

Every month, the American Pecan Council publishes an industry position report, which contains the most recent pecan trade statistics. These reports provide the latest shipment, inventory, export, import, and net open position. All handlers of pecans within the area of production submit a summary report to the Council monthly. Referencing this report can help understand the trend impacting the pecan industry. The reports are published based on the American Pecan Council's crop year (September 1st - August 31st) which aligns with the pecan crop production cycle.

INDUSTRY REPORT PUBLICATION

All Pecan Industry Position Reports are published on a monthly basis. Once 80% of industry weight is received during a given reporting period, the American Pecan Council publishes the report. You can view the monthly position reports at <https://americanpecan.com/for-industry/analytics-data-market/>.

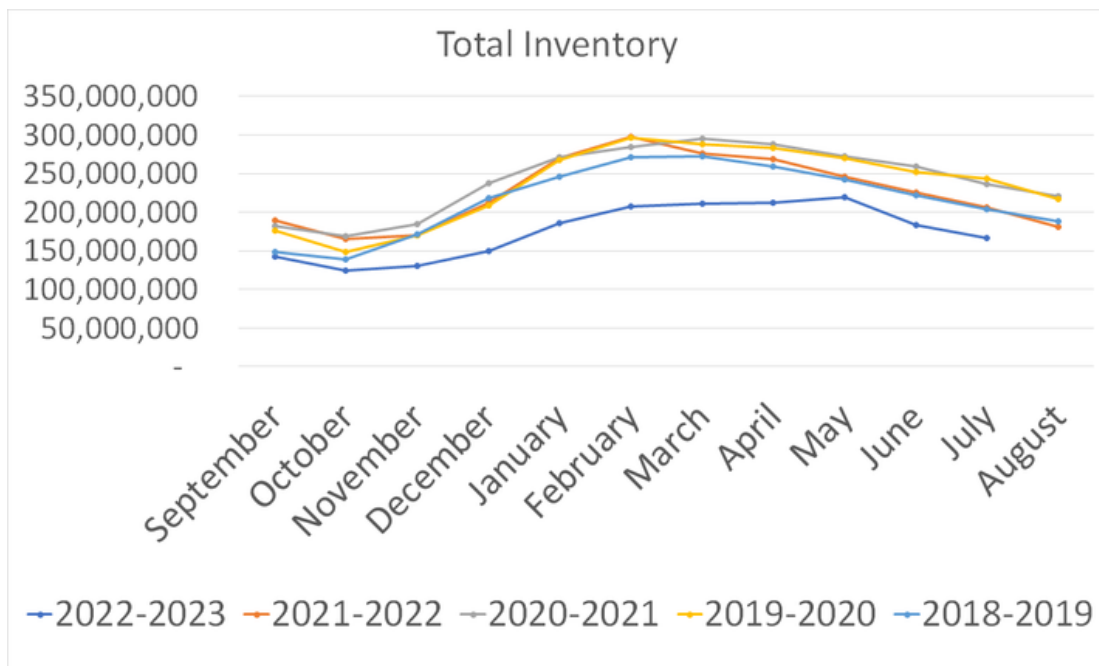
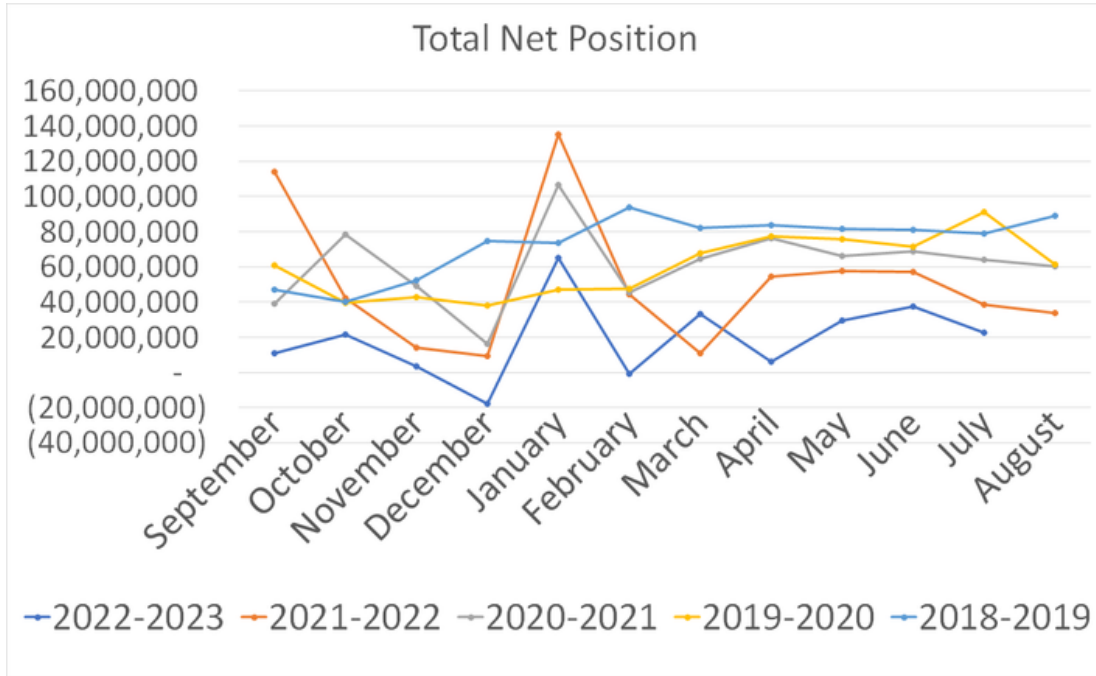
REVISION PROCESS

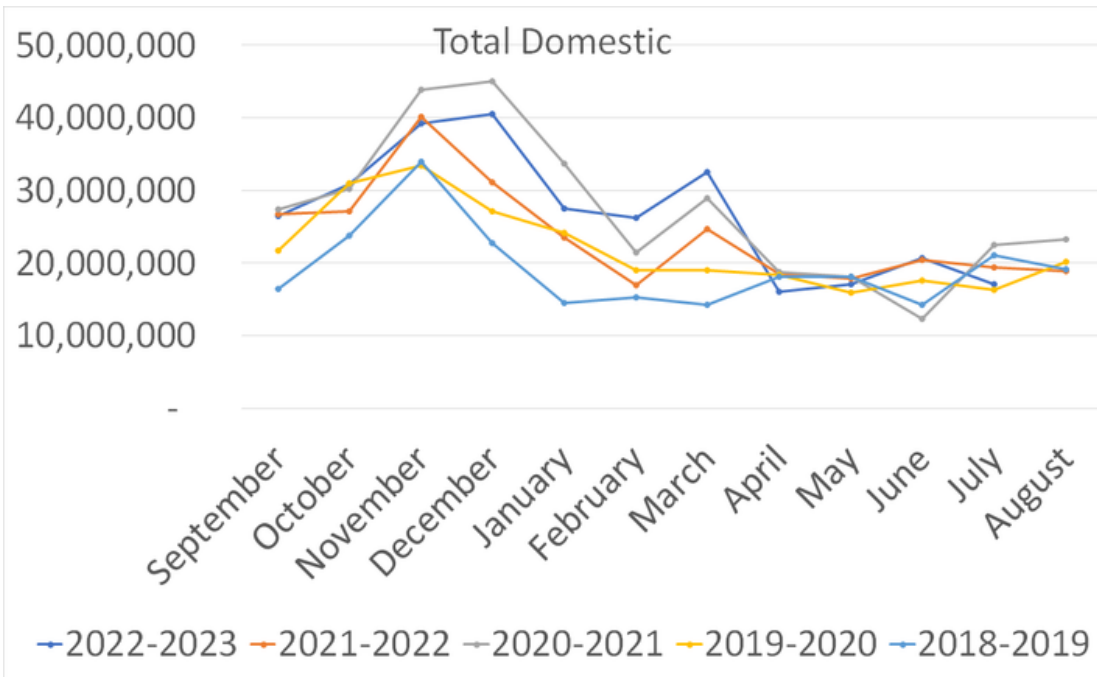
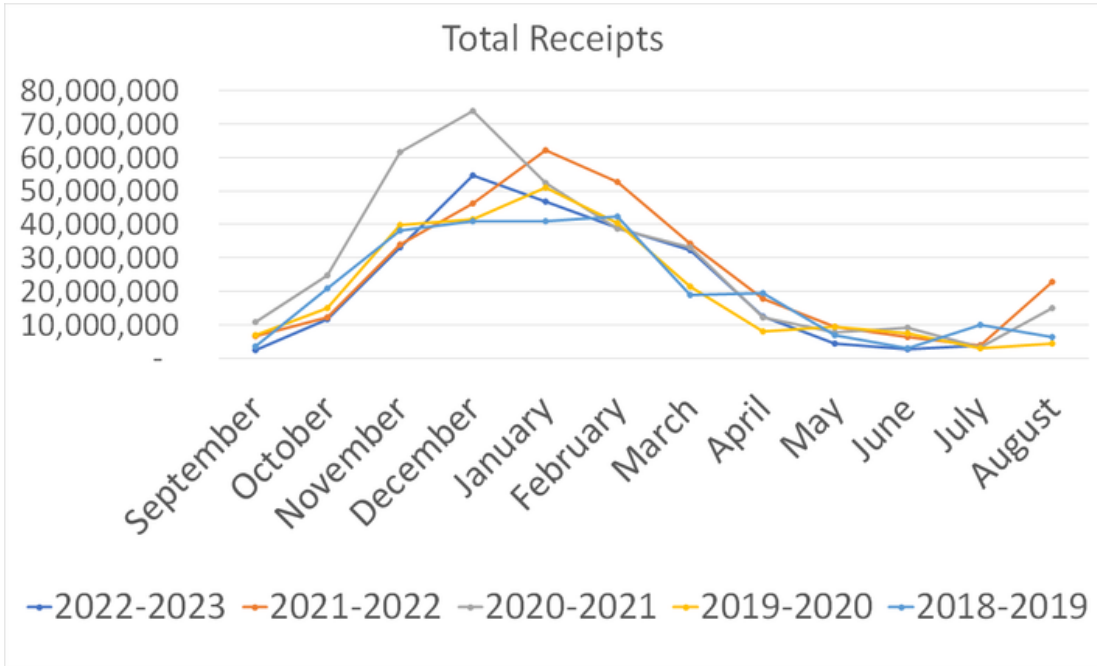
Data are revised the following month based on late reports or corrected data. Final figures are published in the annual summary in September of that crop year.

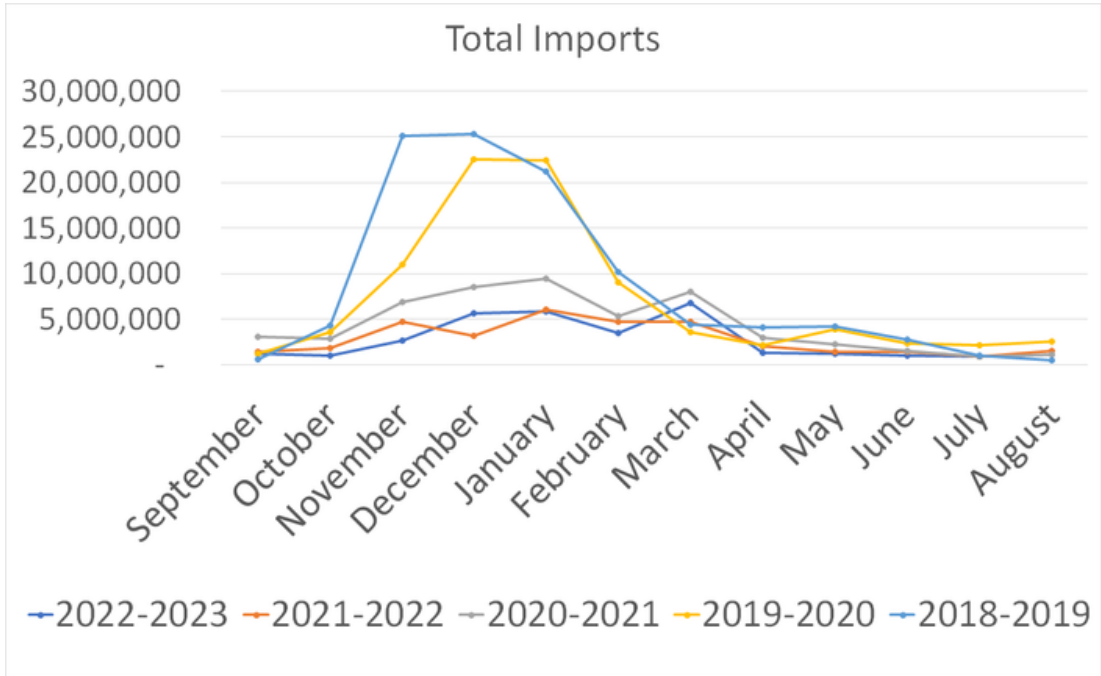
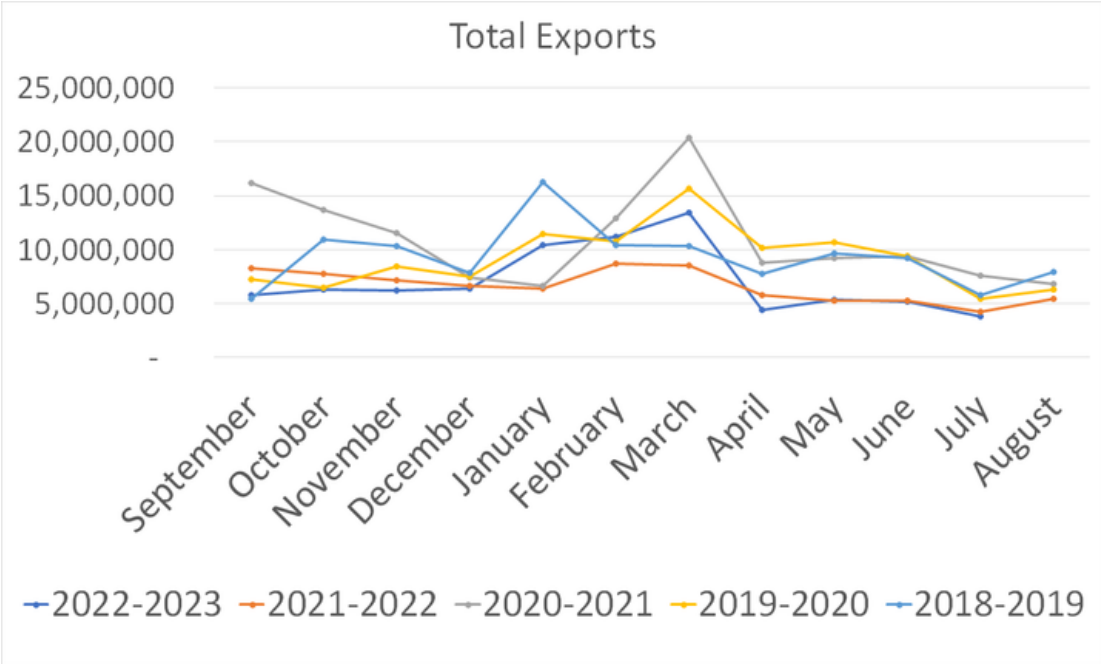
STATISTICS OVERVIEW

(INSHELL BASIS)

July 2023







AMERICAN PECAN COUNCIL

Handler Shipments and Inventory

July 31, 2023

	2022-2023 - Current	2021-2022 - Current	2022-2023 - YTD	2021-2022 - YTD
	Current Month - July 2023	Current Month - July 2022	September 1 through July 31, 2023	September 1 through July 31, 2022
Receipts:				
Pecans Received:				
Improved	3,905,563	3,756,854	222,217,767	243,032,081
Native/Seedling	48	147	6,226,521	26,639,429
Substandard	24,488	-	15,079,824	16,013,451
Total	3,930,099	3,757,001	243,524,112	285,684,961
Inter-Handler/Imports:				
Inshell	176,660		161,963,754	
Shelled Meats	357,724		12,859,155	
Total (Inshell Basis)	892,108		187,682,064	
Shipments:				
Shelled Meats				
Retail/Grocery	8,363,268	9,510,448 *	121,547,019	120,501,147 *
Exports	1,867,610	2,121,678	30,234,681	29,827,511
Inshell				
Retail/Grocery	349,205	748,087 *	51,247,516	26,921,043 *
Exports	100,791	-	19,776,006	14,422,917
	7/31/2023	7/31/2022		
Total Pecans in Inventory:				
Shelled Meats	38,637,540	46,050,546		
Inshell	89,635,466	113,945,622		
Total (Inshell Basis)	166,910,546	206,046,714		
Commitments to Ship:				
Meats:				
Domestic-Shelled Meats	62,077,663	65,486,265		
Export-Shelled Meats	9,881,400	10,856,074		
Total Meats	71,959,063	76,342,339		
Inshell:				
Domestic-Inshell	1,222,228	6,793,372		
Export-Inshell	49,215	-0-		
Total Inshell	1,271,443	6,793,372		
Less: Contracts to Purchase:				
Shelled Meats	-0-	(303,720)		
Inshell	(1,000,000)	(650,000)		
Total Commitments (Inshell Basis)	144,189,569	158,220,610		
Net Open Position:	22,720,977	47,826,104		

* Indicates exports were removed from the original report figures. Previous formula included exports in the retail, grocery etc. shipment figure. The current report form separates domestic shipments and exports.

Data is accurate as of August 2023 and represents 93% of the industry.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

July 31, 2023

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>7/31/2023</u>	<u>7/31/2022</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:			
Mexico	1,921,753	1,875,031	3%
Total Inshell Exported for Shelling			
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:			
Mexico	766,080	1,118,812	-32%

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>7/31/2023</u>	<u>7/31/2022</u>	<u>% of Change of Year</u>
Shelled Meats:			
Country of Origin:			
Australia		26,326	-100%
Mexico	437,687	505,907	-13%
Total Shelled Meats	437,687	532,233	-18%
Inshell:			
Country of Origin:			
Argentina	-0-	-0-	0%
Mexico	-	-0-	0%
Total Inshell	-	-	0%
Total (Inshell Basis)			
Argentina	-0-	-0-	0%
Australia	-0-	52,652	-100%
Mexico	875,374	1,011,814	-13%
Total (Inshell Basis)	875,374	1,064,466	-18%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

July 31, 2023

World Region Destination	2022-2023 - Current			2021-2022 - Current			2022-2023 - YTD			2021-2022 - YTD			Total (Inshell Basis)		
	Current Month - July 2023			Current Month - July 2022			September 1 through July 31, 2023			September 1 through July 31, 2022			7/31/2023	7/31/2022	
	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard			
Africa															
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Asia															
China	-0-	-0-	-0-	-0-	-0-	-0-	371,040	17,033,850	-0-	184,800	11,700,537	59,258	-0-	-0-	
Hong Kong	-0-	-0-	-0-	-0-	-0-	-0-	18,000	-0-	-0-	73,770	-0-	-0-	-0-	-0-	
India	10,800	-0-	-0-	23,520	-0-	-0-	100,260	-0-	-0-	154,860	-0-	-0-	21,600	47,040	
Japan	-0-	-0-	-0-	24,000	-0-	-0-	505,680	-0-	-0-	649,320	-0-	-0-	-0-	48,000	
Kuwait	-0-	-0-	-0-	-0-	-0-	-0-	367,920	-0-	-0-	158,700	-0-	-0-	-0-	-0-	
Malaysia	-0-	-0-	-0-	-0-	-0-	-0-	12,360	-0-	-0-	81,000	-0-	-0-	-0-	-0-	
Philippines	-0-	-0-	-0-	-0-	-0-	-0-	149,040	-0-	-0-	3,360	-0-	-0-	-0-	-0-	
Qatar	-0-	-0-	-0-	24,000	-0-	-0-	45,840	-0-	-0-	48,000	-0-	-0-	-0-	48,000	
Singapore	-0-	-0-	-0-	24,000	-0-	-0-	191,760	-0-	-0-	134,040	-0-	-0-	-0-	48,000	
South Korea	124,800	-0-	-0-	201,510	-0-	-0-	2,161,440	-0-	-0-	1,805,160	-0-	-0-	249,600	403,020	
Thailand	24,000	-0-	-0-	-0-	-0-	-0-	115,200	-0-	-0-	115,200	-0-	-0-	48,000	-0-	
Taiwan	19,590	-0-	-0-	80,640	-0-	-0-	180,870	-0-	-0-	385,140	-0-	-0-	39,180	161,280	
Vietnam	42,000	-0-	-0-	42,000	-0-	-0-	420,000	-0-	-0-	207,000	-0-	-0-	84,000	84,000	
Total Asia	221,190	-0-	-0-	419,670	-0-	-0-	4,639,410	17,033,850	-0-	4,000,350	11,700,537	59,258	442,380	839,340	

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

July 31, 2023

World Region Destination	2022-2023 - Current			2021-2022 - Current			2022-2023 - YTD			2021-2022 - YTD			Total (Inshell Basis)	
	Current Month - July 2023			Current Month - July 2022			September 1 through July 31, 2023			September 1 through July 31, 2022			7/31/2023	7/31/2022
	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard		
Australia/Oceania														
Australia	-0-	-0-	-0-	-0-	-0-	-0-	4,800	-0-	-0-	5,040	-0-	-0-	-0-	-0-
New Zealand	-0-	-0-	-0-	-0-	-0-	-0-	6,000	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	10,800	-0-	-0-	5,040	-0-	-0-	-0-	-0-
Europe														
Austria	-0-	-0-	-0-	-0-	-0-	-0-	24,000	-0-	-0-	48,000	-0-	-0-	-0-	-0-
Belgium	40,320	-0-	-0-	-0-	-0-	-0-	241,530	-0-	-0-	210,540	-0-	-0-	80,640	-0-
Bulgaria	-0-	-0-	-0-	3,600	-0-	-0-	-0-	-0-	-0-	3,600	-0-	-0-	-0-	7,200
Czech Republic	66,000	-0-	-0-	-0-	-0-	-0-	428,298	-0-	-0-	164,850	-0-	-0-	132,000	-0-
Denmark	33,600	-0-	-0-	25,200	-0-	-0-	340,200	-0-	-0-	392,700	-0-	-0-	67,200	50,400
France	87,120	-0-	-0-	80,640	-0-	-0-	1,772,152	-0-	-0-	1,279,020	-0-	-0-	174,240	161,280
Germany	129,960	-0-	-0-	183,450	-0-	-0-	2,012,160	-0-	-0-	3,455,220	-0-	-0-	259,920	366,900
Greece	-0-	-0-	-0-	25,500	-0-	-0-	25,500	-0-	-0-	78,600	-0-	-0-	-0-	51,000
Ireland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,960	-0-	-0-	-0-	-0-
Italy	-0-	-0-	-0-	24,000	-0-	-0-	360,000	-0-	-0-	276,000	-0-	-0-	-0-	48,000
Latvia	-0-	-0-	-0-	-0-	-0-	-0-	24,000	-0-	-0-	10,500	-0-	-0-	-0-	-0-
Lithuania	-0-	-0-	-0-	-0-	-0-	-0-	682,080	-0-	-0-	378,000	-0-	-0-	-0-	-0-
Netherlands	57,120	-0-	-0-	131,220	-0-	-0-	2,224,920	-0-	-0-	3,102,420	-0-	-0-	114,240	262,440
Norway	-0-	-0-	-0-	40,500	-0-	-0-	49,500	-0-	-0-	99,300	-0-	-0-	-0-	81,000
Poland	-0-	-0-	-0-	-0-	-0-	-0-	252,018	-0-	-0-	74,070	-0-	-0-	-0-	-0-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	69,840	-0-	-0-	21,000	-0-	-0-	-0-	-0-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Slovenia	-0-	-0-	-0-	-0-	-0-	-0-	141,288	-0-	-0-	33,600	-0-	-0-	-0-	-0-
Spain	66,000	-0-	-0-	78,588	-0-	-0-	747,870	-0-	-0-	720,078	-0-	-0-	132,000	157,176
Sweden	8,400	-0-	-0-	33,600	-0-	-0-	251,160	-0-	-0-	402,270	-0-	-0-	16,800	67,200
Switzerland	-0-	-0-	-0-	52,080	-0-	-0-	392,673	-0-	-0-	439,440	-0-	-0-	-0-	104,160
United Kingdom	72,720	-0-	-0-	271,650	-0-	-0-	1,978,070	-0-	-0-	3,266,910	-0-	-0-	145,440	543,300
Total Europe	561,240	-0-	-0-	950,028	-0-	-0-	12,017,259	-0-	-0-	14,505,078	-0-	-0-	1,122,480	1,900,056

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

July 31, 2023

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	Current Month - July 2023			Current Month - July 2022			September 1 through July 31, 2023			September 1 through July 31, 2022			7/31/2023	7/31/2022
	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard		
Middle East														
Israel	215,700	-0-	-0-	187,500	-0-	-0-	2,837,040	-0-	-0-	2,766,340	-0-	-0-	431,400	375,000
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	359,400	-0-	-0-	48,000	-0-	-0-	-0-	-0-
Lebanon	24,000	100,791	-0-	30,000	-0-	-0-	326,760	100,791	-0-	130,650	-0-	-0-	148,791	60,000
Saudi Arabia	-0-	-0-	-0-	42,000	-0-	-0-	1,888,020	-0-	-0-	767,520	-0-	-0-	-0-	84,000
Turkey	-0-	-0-	-0-	-0-	-0-	-0-	116,070	-0-	-0-	66,000	-0-	-0-	-0-	-0-
United Arab Emirates	87,000	-0-	-0-	40,320	-0-	-0-	611,400	-0-	-0-	444,000	-0-	-0-	174,000	80,640
Total Middle East	326,700	100,791	-0-	299,820	-0-	-0-	6,138,690	100,791	-0-	4,222,510	-0-	-0-	754,191	599,640
North America														
Canada	758,480	-0-	-0-	452,160	-0-	-0-	7,300,902	1,076,675	-0-	7,045,633	32,352	-0-	1,516,960	904,320
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Mexico	-0-	-0-	-0-	-0-	-0-	-0-	31,170	214,710	1,349,980	40,500	1,961,443	669,327	-0-	-0-
Puerto Rico	-0-	-0-	-0-	-0-	-0-	-0-	7,350	-0-	-0-	6,720	-0-	-0-	-0-	-0-
Total North America	758,480	-0-	-0-	452,160	-0-	-0-	7,339,422	1,291,385	1,349,980	7,092,853	1,993,795	669,327	1,516,960	904,320
South American														
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	89,100	-0-	-0-	1,680	-0-	-0-	-0-	-0-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total South America	-0-	-0-	-0-	-0-	-0-	-0-	89,100	-0-	-0-	1,680	-0-	-0-	-0-	-0-
Total Exports	1,867,610	100,791	-0-	2,121,678	-0-	-0-	30,234,681	18,426,026	1,349,980	29,827,511	13,694,332	728,585	3,836,011	4,243,356

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