

# MONTHLY REPORT

AMERICAN PECAN INDUSTRY



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# METHODOLOGY

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## REPORTING PROCESS

Every month, the American Pecan Council publishes an industry position report, which contains the most recent pecan trade statistics. These reports provide the latest shipment, inventory, export, import, and net open position. All handlers of pecans within the area of production submit a summary report to the Council monthly. Referencing this report can help understand the trend impacting the pecan industry. The reports are published based on the American Pecan Council's crop year (September 1st - August 31st) which aligns with the pecan crop production cycle.

## INDUSTRY REPORT PUBLICATION

All Pecan Industry Position Reports are published on a monthly basis. Once 80% of industry weight is received during a given reporting period, the American Pecan Council publishes the report. You can view the monthly position reports at <https://americanpecan.com/for-industry/analytics-data-market/>.

## REVISION PROCESS

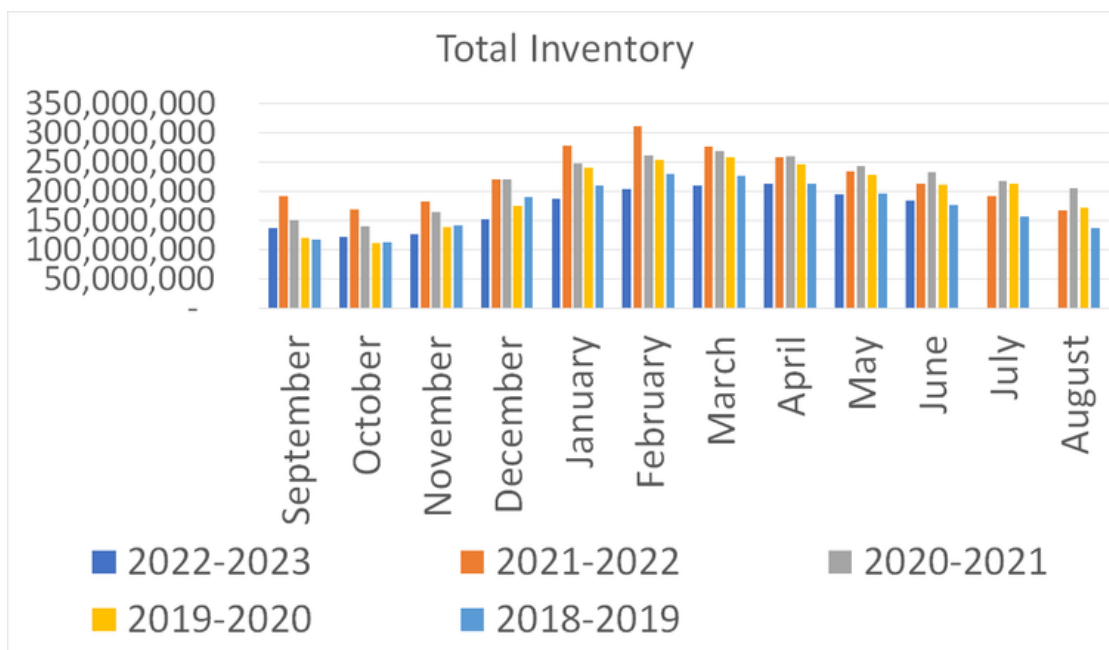
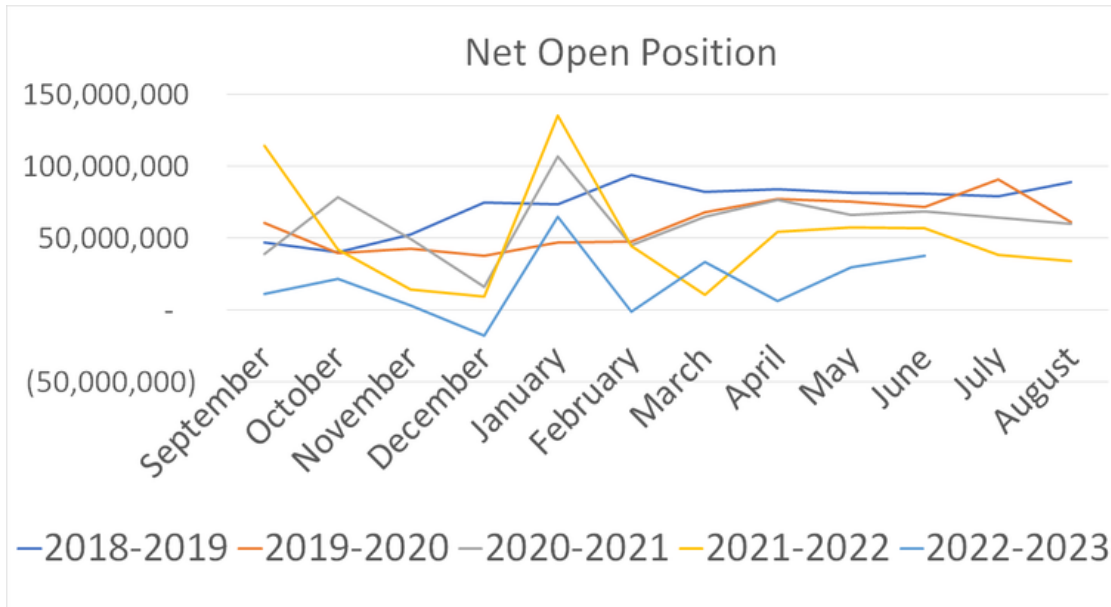
Data are revised the following month based on late reports or corrected data. Final figures are published in the annual summary in September of that crop year.

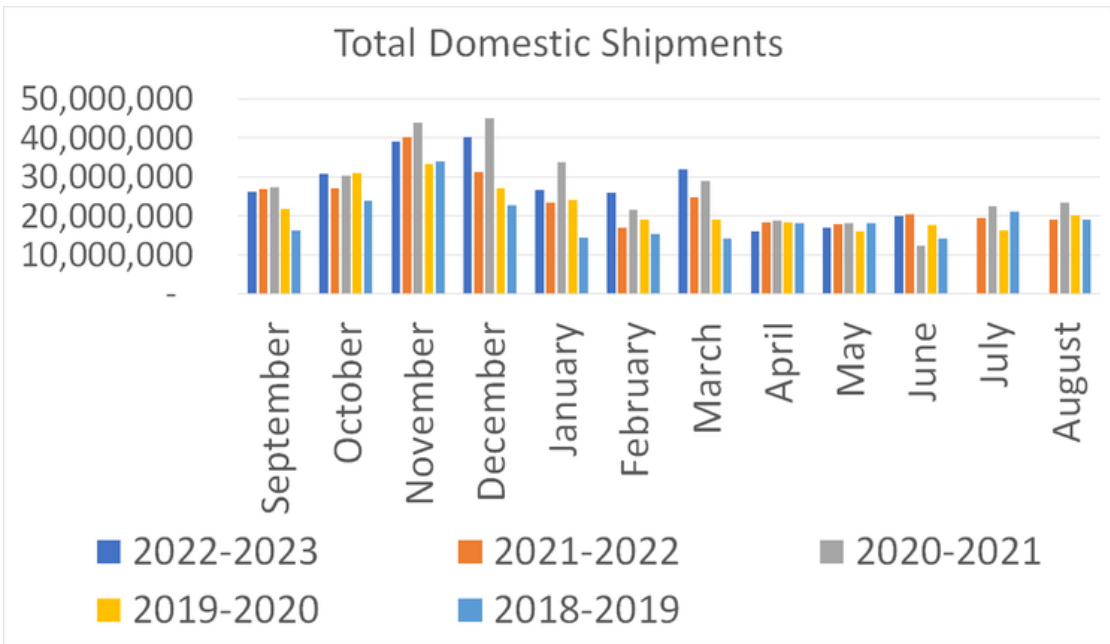
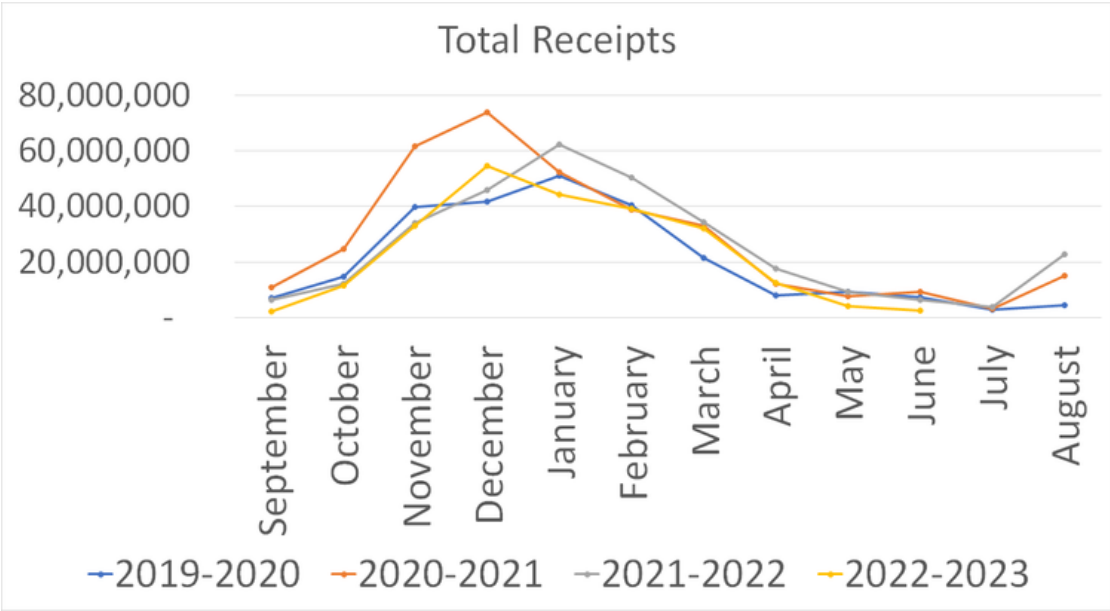
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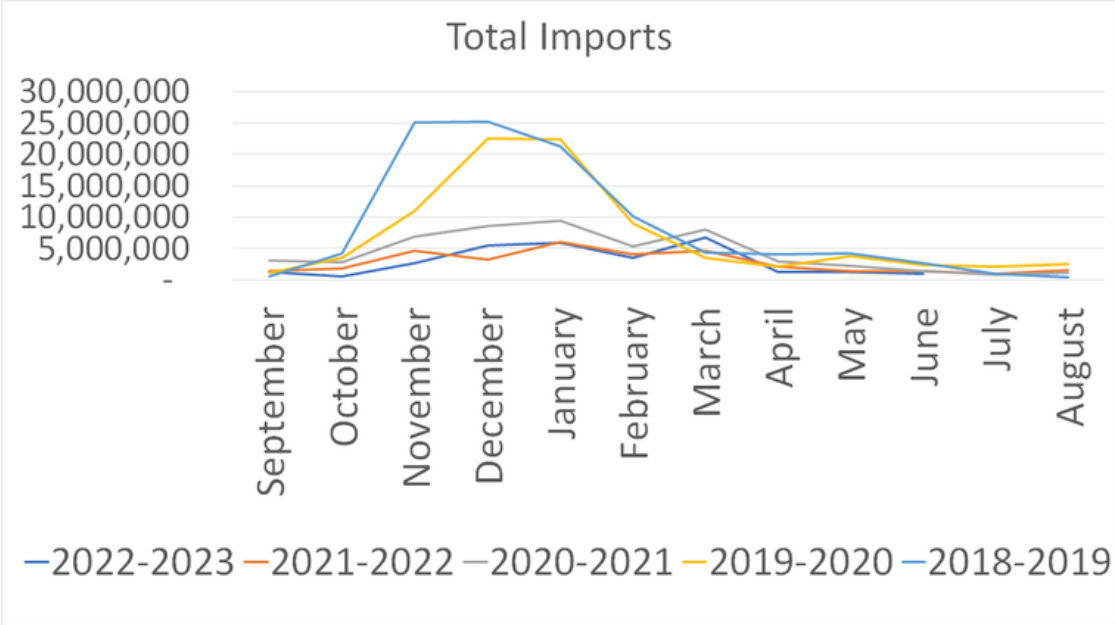
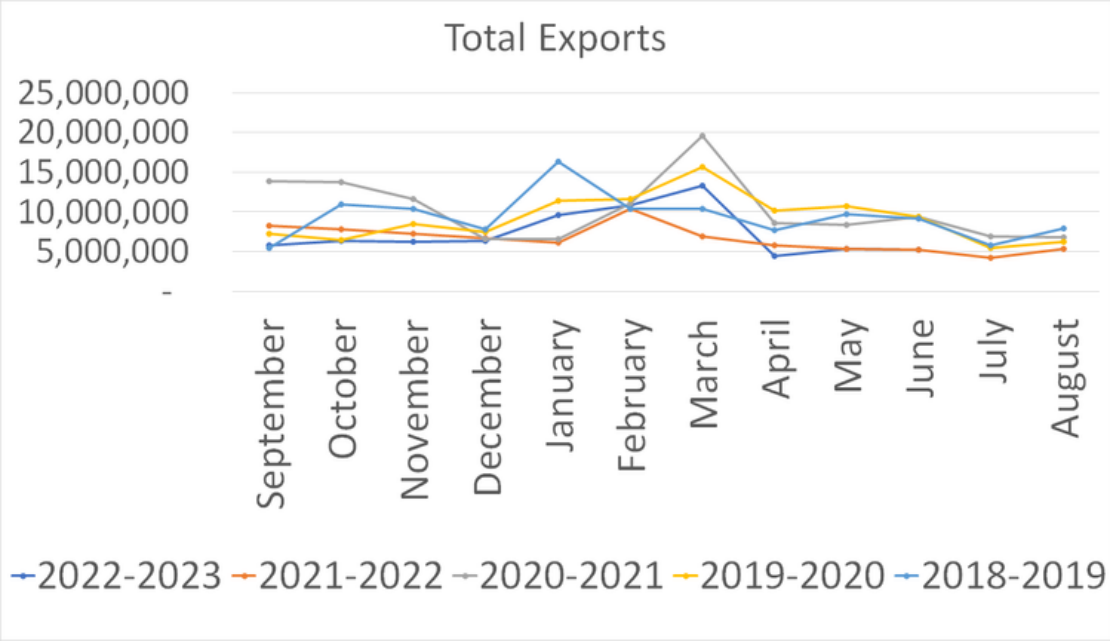
# STATISTICS OVERVIEW

(INSHELL BASIS)

June 2023







# AMERICAN PECAN COUNCIL

## Handler Shipments and Inventory

**June 30, 2023**

	2022-2023 - Current	2021-2022 - Current	2022-2023 - YTD	2021-2022 - YTD
	Current Month - June 2023	Current Month - June 2022	September 1 through June 30, 2023	September 1 through June 30, 2022
<b>Receipts:</b>				
Pecans Received:				
Improved	1,964,627	6,317,498	218,312,204	239,275,227
Native/Seedling	76	111	6,226,473	26,639,282
Substandard	768,959	129,600	15,055,336	16,013,451
Total	2,733,662	6,447,209	239,594,013	281,927,960
Inter-Handler/Imports:				
Inshell	208,804		161,787,094	
Shelled Meats	2,906,262		12,501,431	
Total (Inshell Basis)	6,021,328		186,789,956	
<b>Shipments:</b>				
Shelled Meats				
Retail/Grocery	9,949,713	10,044,880 *	113,183,751	110,990,699 *
Exports	2,600,730	2,620,440	28,367,071	27,705,833
Inshell				
Retail/Grocery	852,981	342,549 *	50,898,311	26,172,956 *
Exports	-0-	-	19,675,215	14,422,917
	6/30/2023	6/30/2022		
<b>Total Pecans in Inventory:</b>				
Shelled Meats	38,400,890	44,686,725		
Inshell	106,372,146	136,304,186		
Total (Inshell Basis)	183,173,926	225,677,636		
<b>Commitments to Ship:</b>				
Meats:				
Domestic-Shelled Meats	63,367,385	72,947,702		
Export-Shelled Meats	9,542,730	11,949,754		
Total Meats	72,910,115	84,897,456		
Inshell:				
Domestic-Inshell	744,586	6,863,125		
Export-Inshell	-0-	-0-		
Total Inshell	744,586	6,863,125		
Less: Contracts to Purchase:				
Shelled Meats	-0-	(405,000)		
Inshell	(1,000,000)	(14,807,449)		
Total Commitments (Inshell Basis)	145,564,816	161,040,588		
<b>Net Open Position:</b>	37,609,110	64,637,048		

\* Indicates exports were removed from the original report figures. Previous formula included exports in the retail, grocery etc. shipment figure. The current report form separates domestic shipments and exports.

Data is accurate as of August 2023 and represents 93% of the industry.

# AMERICAN PECAN COUNCIL

## Mexico Exports and Foreign Purchases

**June 30, 2023**

### INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>6/30/2023</u>	<u>6/30/2022</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:			
Mexico	1,691,941	4,546,658	-63%
Total Inshell Exported for Shelling			
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:			
Mexico	209,750	2,094,022	-90%

### PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>6/30/2023</u>	<u>6/30/2022</u>	<u>% of Change of Year</u>
Shelled Meats:			
Country of Origin:			
Australia	-0-	78,607	-100%
Mexico	515,815	595,329	-9%
Total Shelled Meats	515,815	673,936	-19%
Inshell:			
Country of Origin:			
Argentina	-0-	-0-	0%
Mexico	-	74,254	-100%
Total Inshell	-	74,254	-100%
Total (Inshell Basis)			
Argentina	-0-	-0-	0%
Australia	-0-	157,214	-100%
Mexico	1,031,630	1,264,912	-18%
Total (Inshell Basis)	1,031,630	1,422,126	-27%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

# AMERICAN PECAN COUNCIL

## Destination Report

**June 30, 2023**

World Region Destination	2022-2023 - Current			2021-2022 - Current			2022-2023 - YTD			2021-2022 - YTD			Total (Inshell Basis)	
	Current Month - June 2023			Current Month - June 2022			September 1 through June 30, 2023			September 1 through June 30, 2022			6/30/2023	6/30/2022
	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard		
<b>Africa</b>														
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Egypt	-0-	-0-	-0-	-0-	-0-	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<b>Total Africa</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>24,000</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>
<b>Asia</b>														
China	62,790	-0-	-0-	21,900	-0-	-0-	371,040	17,033,850	-0-	184,800	11,700,537	59,258	125,580	43,800
Hong Kong	-0-	-0-	-0-	-0-	-0-	-0-	18,000	-0-	-0-	73,770	-0-	-0-	-0-	-0-
India	35,280	-0-	-0-	38,640	-0-	-0-	89,460	-0-	-0-	131,340	-0-	-0-	70,560	77,280
Japan	55,350	-0-	-0-	67,740	-0-	-0-	505,680	-0-	-0-	625,320	-0-	-0-	110,700	135,480
Kuwait	-0-	-0-	-0-	-0-	-0-	-0-	367,920	-0-	-0-	158,700	-0-	-0-	-0-	-0-
Malaysia	-0-	-0-	-0-	-0-	-0-	-0-	12,360	-0-	-0-	81,000	-0-	-0-	-0-	-0-
Philippines	80,640	-0-	-0-	-0-	-0-	-0-	149,040	-0-	-0-	3,360	-0-	-0-	161,280	-0-
Qatar	-0-	-0-	-0-	24,000	-0-	-0-	45,840	-0-	-0-	24,000	-0-	-0-	-0-	48,000
Singapore	24,000	-0-	-0-	-0-	-0-	-0-	191,760	-0-	-0-	110,040	-0-	-0-	48,000	-0-
South Korea	84,600	-0-	-0-	148,800	-0-	-0-	2,036,640	-0-	-0-	1,603,650	-0-	-0-	169,200	297,600
Thailand	22,800	-0-	-0-	-0-	-0-	-0-	91,200	-0-	-0-	115,200	-0-	-0-	45,600	-0-
Taiwan	-0-	-0-	-0-	-0-	-0-	-0-	161,280	-0-	-0-	304,500	-0-	-0-	-0-	-0-
Vietnam	126,000	-0-	-0-	-0-	-0-	-0-	378,000	-0-	-0-	165,000	-0-	-0-	252,000	-0-
<b>Total Asia</b>	<b>491,460</b>	<b>-0-</b>	<b>-0-</b>	<b>301,080</b>	<b>-0-</b>	<b>-0-</b>	<b>4,418,220</b>	<b>17,033,850</b>	<b>-0-</b>	<b>3,580,680</b>	<b>11,700,537</b>	<b>59,258</b>	<b>982,920</b>	<b>602,160</b>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.



# AMERICAN PECAN COUNCIL

## Destination Report

**June 30, 2023**

World Region Destination	2022-2023 - Current			2021-2022 - Current			2022-2023 - YTD			2021-2022 - YTD			Total (Inshell Basis)	
	Current Month - June 2023			Current Month - June 2022			September 1 through June 30, 2023			September 1 through June 30, 2022			6/30/2023	6/30/2022
	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard		
<b>Australia/Oceania</b>														
Australia	-0-	-0-	-0-	-0-	-0-	-0-	4,800	-0-	-0-	5,040	-0-	-0-	-0-	-0-
New Zealand	-0-	-0-	-0-	-0-	-0-	-0-	6,000	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	10,800	-0-	-0-	5,040	-0-	-0-	-0-	-0-
<b>Europe</b>														
Austria	-0-	-0-	-0-	-0-	-0-	-0-	24,000	-0-	-0-	48,000	-0-	-0-	-0-	-0-
Belgium	-0-	-0-	-0-	-0-	-0-	-0-	201,210	-0-	-0-	210,540	-0-	-0-	-0-	-0-
Bulgaria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Czech Republic	-0-	-0-	-0-	30,600	-0-	-0-	362,298	-0-	-0-	164,850	-0-	-0-	-0-	61,200
Denmark	33,600	-0-	-0-	137,880	-0-	-0-	306,600	-0-	-0-	367,500	-0-	-0-	67,200	275,760
France	183,030	-0-	-0-	81,000	-0-	-0-	1,661,032	-0-	-0-	1,198,380	-0-	-0-	366,060	162,000
Germany	301,680	-0-	-0-	566,370	-0-	-0-	1,882,200	-0-	-0-	3,271,770	-0-	-0-	603,360	1,132,740
Greece	-0-	-0-	-0-	24,000	-0-	-0-	25,500	-0-	-0-	53,100	-0-	-0-	-0-	48,000
Ireland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,960	-0-	-0-	-0-	-0-
Italy	42,000	-0-	-0-	-0-	-0-	-0-	360,000	-0-	-0-	252,000	-0-	-0-	84,000	-0-
Latvia	5,400	-0-	-0-	-0-	-0-	-0-	24,000	-0-	-0-	10,500	-0-	-0-	10,800	-0-
Lithuania	55,500	-0-	-0-	42,000	-0-	-0-	682,080	-0-	-0-	378,000	-0-	-0-	111,000	84,000
Netherlands	138,690	-0-	-0-	308,190	-0-	-0-	2,167,800	-0-	-0-	2,971,200	-0-	-0-	277,380	616,380
Norway	-0-	-0-	-0-	-0-	-0-	-0-	49,500	-0-	-0-	58,800	-0-	-0-	-0-	-0-
Poland	6,600	-0-	-0-	24,000	-0-	-0-	252,018	-0-	-0-	74,070	-0-	-0-	13,200	48,000
Portugal	24,000	-0-	-0-	-0-	-0-	-0-	69,840	-0-	-0-	21,000	-0-	-0-	48,000	-0-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Slovenia	8,820	-0-	-0-	-0-	-0-	-0-	141,288	-0-	-0-	33,600	-0-	-0-	17,640	-0-
Spain	129,000	-0-	-0-	-0-	-0-	-0-	681,870	-0-	-0-	641,490	-0-	-0-	258,000	-0-
Sweden	21,000	-0-	-0-	18,480	-0-	-0-	242,760	-0-	-0-	368,670	-0-	-0-	42,000	36,960
Switzerland	-0-	-0-	-0-	82,320	-0-	-0-	392,673	-0-	-0-	387,360	-0-	-0-	-0-	164,640
United Kingdom	163,050	-0-	-0-	332,820	-0-	-0-	1,905,350	-0-	-0-	2,995,260	-0-	-0-	326,100	665,640
Total Europe	1,112,370	-0-	-0-	1,647,660	-0-	-0-	11,432,019	-0-	-0-	13,555,050	-0-	-0-	2,224,740	3,295,320

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

# AMERICAN PECAN COUNCIL

## Destination Report

**June 30, 2023**

World Region Destination	2022-2023 - Current			2021-2022 - Current			2022-2023 - YTD			2021-2022 - YTD			Total (Inshell Basis)	
	Current Month - June 2023			Current Month - June 2022			September 1 through June 30, 2023			September 1 through June 30, 2022			6/30/2023	6/30/2022
	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard		
<b>Middle East</b>														
Israel	192,270	-0-	-0-	198,300	-0-	-0-	2,621,340	-0-	-0-	2,578,840	-0-	-0-	384,540	396,600
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	359,400	-0-	-0-	48,000	-0-	-0-	-0-	-0-
Lebanon	15,000	-0-	-0-	24,000	-0-	-0-	302,760	-0-	-0-	100,650	-0-	-0-	30,000	48,000
Saudi Arabia	150,000	-0-	-0-	84,000	-0-	-0-	1,888,020	-0-	-0-	725,520	-0-	-0-	300,000	168,000
Turkey	24,000	-0-	-0-	-0-	-0-	-0-	116,070	-0-	-0-	66,000	-0-	-0-	48,000	-0-
United Arab Emirates	66,000	-0-	-0-	38,040	-0-	-0-	524,400	-0-	-0-	403,680	-0-	-0-	132,000	76,080
<b>Total Middle East</b>	<b>447,270</b>	<b>-0-</b>	<b>-0-</b>	<b>344,340</b>	<b>-0-</b>	<b>-0-</b>	<b>5,811,990</b>	<b>-0-</b>	<b>-0-</b>	<b>3,922,690</b>	<b>-0-</b>	<b>-0-</b>	<b>894,540</b>	<b>688,680</b>
<b>North America</b>														
Canada	549,630	-0-	-0-	327,360	-0-	-0-	6,542,422	1,076,675	-0-	6,593,473	32,352	-0-	1,099,260	654,720
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Mexico	-0-	-0-	-0-	-0-	-0-	-0-	31,170	214,710	1,349,980	40,500	1,961,443	669,327	-0-	-0-
Puerto Rico	-0-	-0-	-0-	-0-	-0-	-0-	7,350	-0-	-0-	6,720	-0-	-0-	-0-	-0-
<b>Total North America</b>	<b>549,630</b>	<b>-0-</b>	<b>-0-</b>	<b>327,360</b>	<b>-0-</b>	<b>-0-</b>	<b>6,580,942</b>	<b>1,291,385</b>	<b>1,349,980</b>	<b>6,640,693</b>	<b>1,993,795</b>	<b>669,327</b>	<b>1,099,260</b>	<b>654,720</b>
<b>South American</b>														
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	89,100	-0-	-0-	1,680	-0-	-0-	-0-	-0-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<b>Total South America</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>89,100</b>	<b>-0-</b>	<b>-0-</b>	<b>1,680</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>
<b>Total Exports</b>	<b>2,600,730</b>	<b>-0-</b>	<b>-0-</b>	<b>2,620,440</b>	<b>-0-</b>	<b>-0-</b>	<b>28,367,071</b>	<b>18,325,235</b>	<b>1,349,980</b>	<b>27,705,833</b>	<b>13,694,332</b>	<b>728,585</b>	<b>5,201,460</b>	<b>5,240,880</b>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.