

MONTHLY REPORT

AMERICAN PECAN INDUSTRY



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METHODOLOGY

REPORTING PROCESS

Every month, the American Pecan Council publishes an industry position report, which contains the most recent pecan trade statistics. These reports provide the latest shipment, inventory, export, import, and net open position. All handlers of pecans within the area of production submit a summary report to the Council monthly. Referencing this report can help understand the trend impacting the pecan industry. The reports are published based on the American Pecan Council's crop year (September 1st - August 31st) which aligns with the pecan crop production cycle.

INDUSTRY REPORT PUBLICATION

All Pecan Industry Position Reports are published on a monthly basis. Once 80% of industry weight is received during a given reporting period, the American Pecan Council publishes the report. You can view the monthly position reports at <https://americanpecan.com/for-industry/analytics-data-market/>.

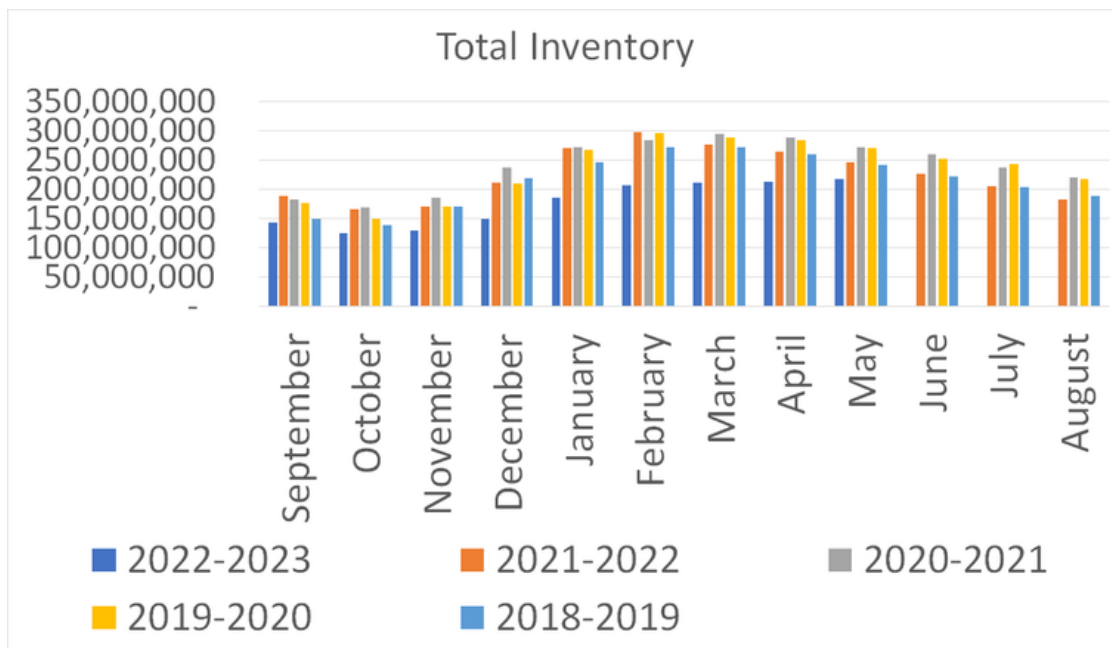
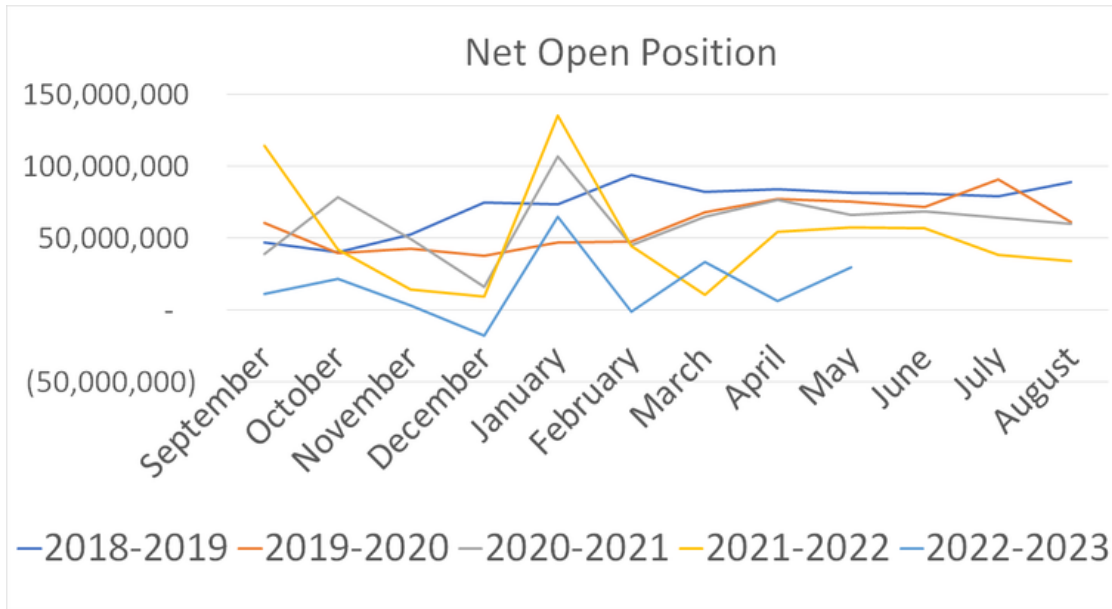
REVISION PROCESS

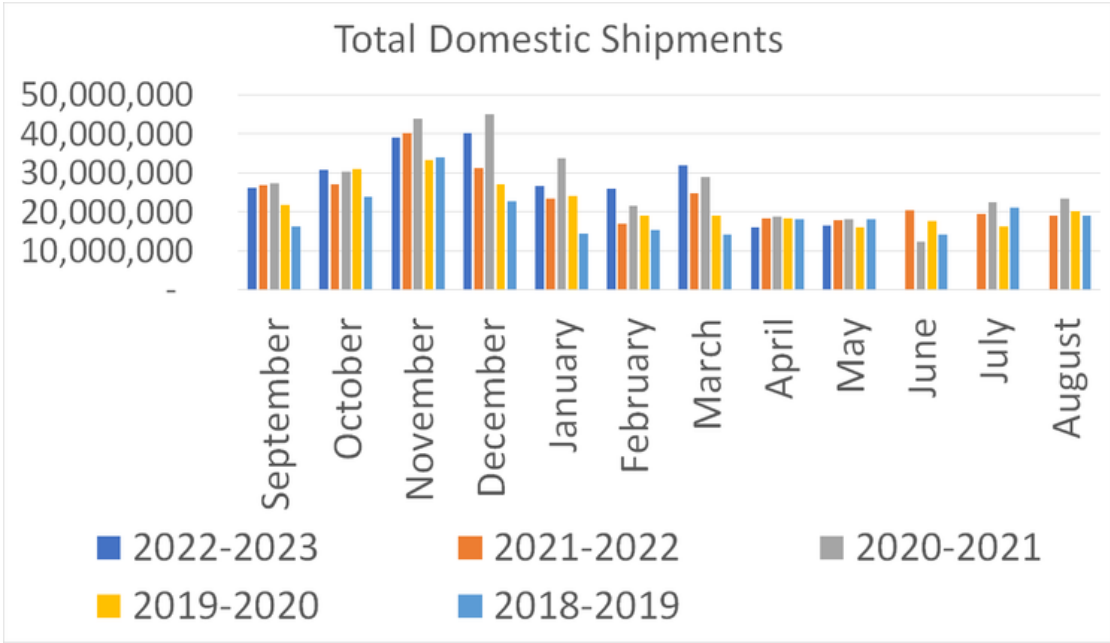
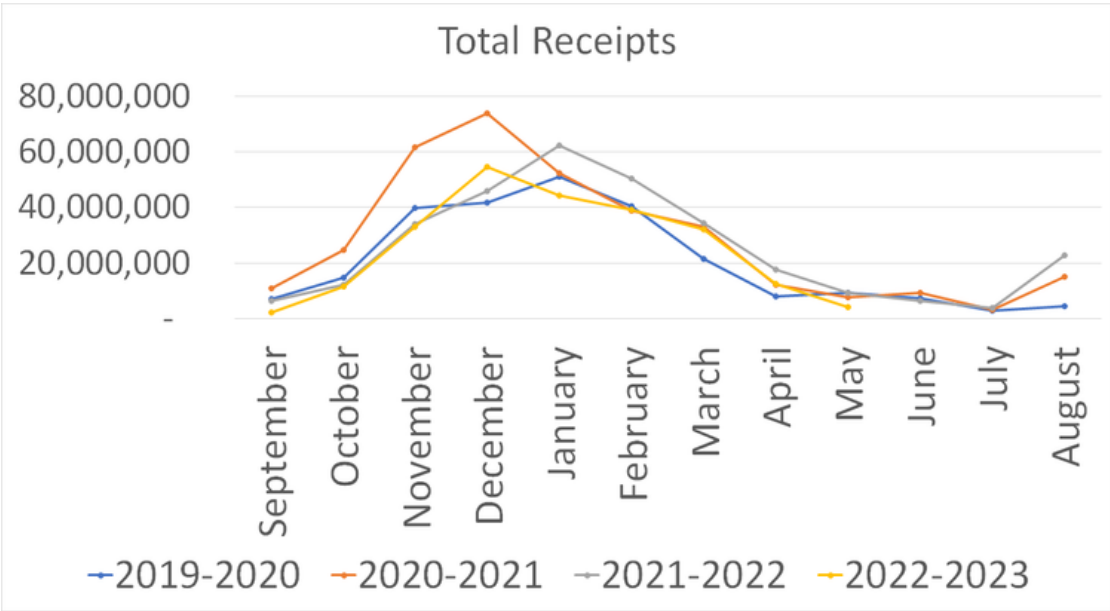
Data are revised the following month based on late reports or corrected data. Final figures are published in the annual summary in September of that crop year.

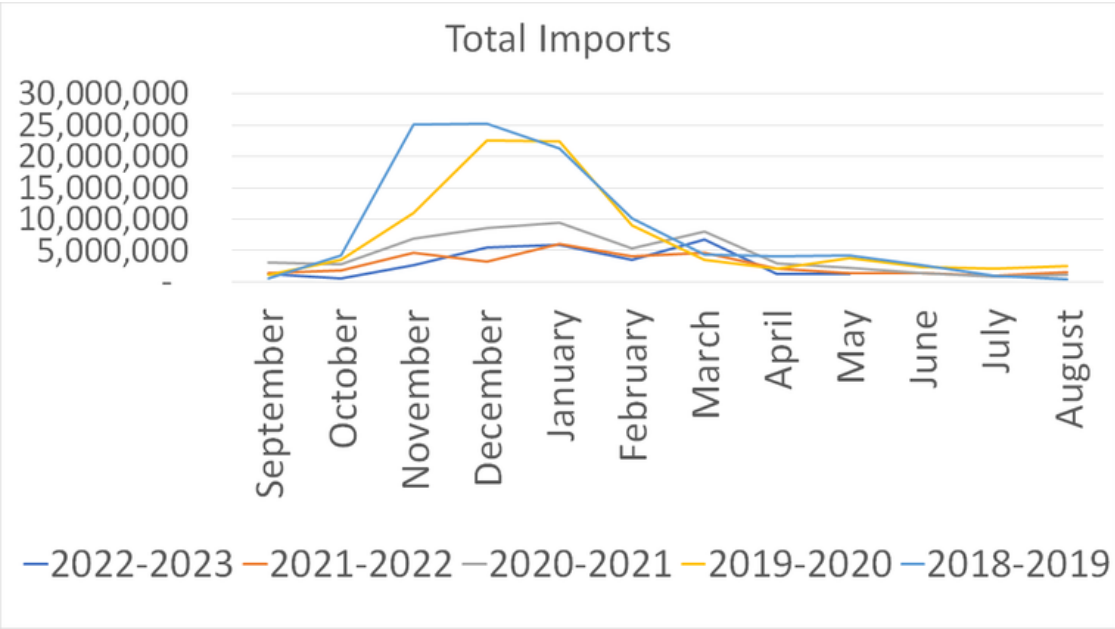
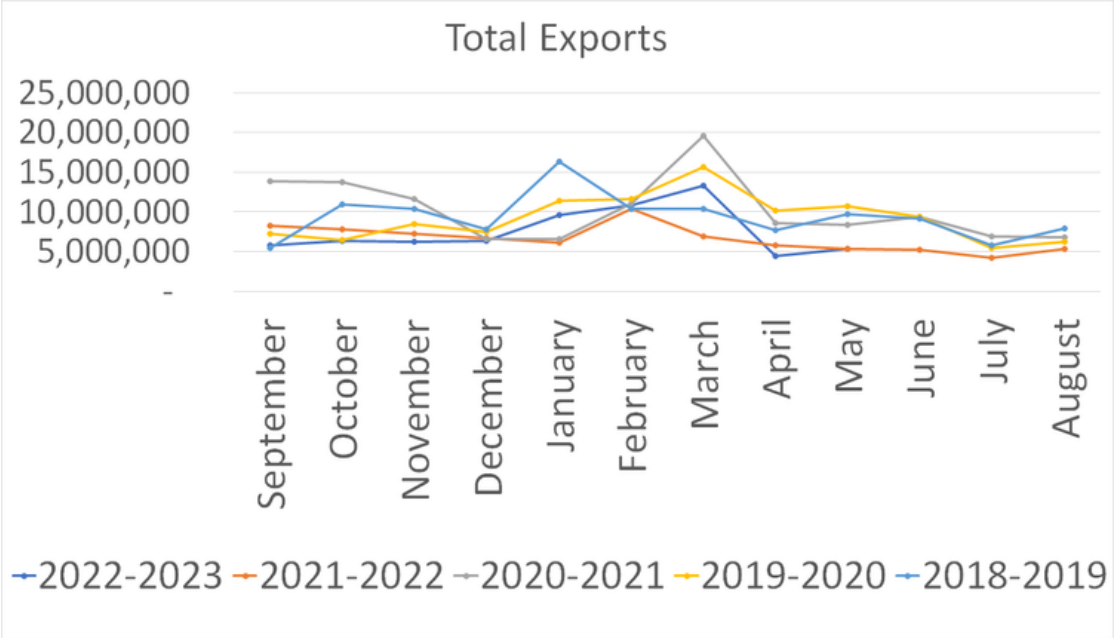
STATISTICS OVERVIEW

(INSHELL BASIS)

May 2023







AMERICAN PECAN COUNCIL

Handler Shipments and Inventory

May 31, 2023

	2022-2023 - Current	2021-2022 - Current	2022-2023 - YTD	2021-2022 - YTD
	Current Month - May 2023	Current Month - May 2022	September 1 through May 31, 2023	September 1 through May 31, 2022
Receipts:				
Pecans Received:				
Improved	4,167,759	8,875,315	219,628,543	232,539,311
Native/Seedling	-	107,002	6,034,195	26,647,531
Substandard	158,895	497,611	14,238,830	15,883,851
Total	<u>4,326,654</u>	<u>9,479,928</u>	<u>239,901,568</u>	<u>275,070,693</u>
Inter-Handler/Imports:				
Inshell	2,637,309		153,888,714	
Shelled Meats	2,853,164		9,002,299	
Total (Inshell Basis)	<u>8,343,637</u>		<u>171,893,312</u>	
Shipments:				
Shelled Meats				
Retail/Grocery	8,444,297	8,725,729	102,844,574	100,558,151
Exports	2,576,334	2,540,483	25,790,341	25,085,293
Inshell				
Retail/Grocery	126,234	172,457	49,571,892	25,691,637
Exports	214,710	222,625	18,791,246	14,422,917
	<u>5/31/2023</u>	<u>5/31/2022</u>		
Total Pecans in Inventory:				
Shelled Meats	50,720,495	43,917,232		
Inshell	117,989,028	157,385,139		
Total (Inshell Basis)	<u>219,430,018</u>	<u>245,219,603</u>		
Commitments to Ship:				
Meats:				
Domestic-Shelled Meats	83,750,022	78,785,263		
Export-Shelled Meats	10,589,280	14,617,210		
Total Meats	<u>94,339,302</u>	<u>93,402,473</u>		
Inshell:				
Domestic-Inshell	569,235	7,792,294		
Export-Inshell	-0-	-0-		
Total Inshell	<u>569,235</u>	<u>7,792,294</u>		
Less: Contracts to Purchase:				
Shelled Meats	-0-	-0-		
Inshell	-0-	(14,807,449)		
Total Commitments (Inshell Basis)	<u>189,247,839</u>	<u>179,789,791</u>		
Net Open Position:	30,182,179	65,429,812		

Data is accurate as of August 2023 and represents 93% of the industry.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

May 31, 2023

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	5/31/2023	5/31/2022	% of Change of Year to Date
Inshell Exported for Shelling:			
Mexico	214,710	6,183,951	-97%
Total Inshell Exported for Shelling			
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:			
Mexico	-	588,418	-100%

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	5/31/2023	5/31/2022	% of Change of Year
Shelled Meats:			
Country of Origin:			
Australia		79,008	-100%
Mexico	562,295	618,916	-9%
Total Shelled Meats	562,295	697,924	-19%
Inshell:			
Country of Origin:			
Argentina	-0-	-0-	0%
Mexico	121,241	38,079	218%
Total Inshell	121,241	38,079	218%
Total (Inshell Basis)			
Argentina	-0-	-0-	0%
Australia	-0-	158,016	-100%
Mexico	1,245,831	1,275,911	-2%
Total (Inshell Basis)	1,245,831	1,433,927	-13%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

May 31, 2023

World Region Destination	2022-2023 - Current			2021-2022 - Current			2022-2023 - YTD			2021-2022 - YTD			Total (Inshell Basis)	
	Current Month - May 2023			Current Month - May 2022			September 1 through May 31, 2023			September 1 through May 31, 2022			5/31/2023	5/31/2022
	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard		
Africa														
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Egypt	-0-	-0-	-0-	-0-	-0-	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Asia														
China	-0-	-0-	-0-	6,600	222,625	-0-	308,250	17,226,556	-0-	162,900	11,700,537	59,258	-0-	235,825
Hong Kong	-0-	-0-	-0-	-0-	-0-	-0-	18,000	-0-	-0-	73,770	-0-	-0-	-0-	-0-
India	-0-	-0-	-0-	20,160	-0-	-0-	54,180	-0-	-0-	92,700	-0-	-0-	-0-	40,320
Japan	-0-	-0-	-0-	83,100	-0-	-0-	450,330	-0-	-0-	557,580	-0-	-0-	-0-	166,200
Kuwait	-0-	-0-	-0-	60,000	-0-	-0-	367,920	-0-	-0-	158,700	-0-	-0-	-0-	120,000
Malaysia	-0-	-0-	-0-	36,000	-0-	-0-	12,360	-0-	-0-	81,000	-0-	-0-	-0-	72,000
Philippines	18,000	-0-	-0-	-0-	-0-	-0-	68,400	-0-	-0-	3,360	-0-	-0-	36,000	-0-
Qatar	24,000	-0-	-0-	-0-	-0-	-0-	45,840	-0-	-0-	-0-	-0-	-0-	48,000	-0-
Singapore	11,760	-0-	-0-	-0-	-0-	-0-	167,760	-0-	-0-	110,040	-0-	-0-	23,520	-0-
South Korea	250,500	-0-	-0-	211,500	-0-	-0-	1,952,040	-0-	-0-	1,454,850	-0-	-0-	501,000	423,000
Thailand	22,800	-0-	-0-	-0-	-0-	-0-	68,400	-0-	-0-	115,200	-0-	-0-	45,600	-0-
Taiwan	-0-	-0-	-0-	42,000	-0-	-0-	161,280	-0-	-0-	304,500	-0-	-0-	-0-	84,000
Vietnam	-0-	-0-	-0-	-0-	-0-	-0-	252,000	-0-	-0-	165,000	-0-	-0-	-0-	-0-
Total Asia	327,060	-0-	-0-	459,360	222,625	-0-	3,926,760	17,226,556	-0-	3,279,600	11,700,537	59,258	654,120	1,141,345

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

May 31, 2023

World Region Destination	2022-2023 - Current			2021-2022 - Current			2022-2023 - YTD			2021-2022 - YTD			Total (Inshell Basis)	
	Current Month - May 2023			Current Month - May 2022			September 1 through May 31, 2023			September 1 through May 31, 2022			5/31/2023	5/31/2022
	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard		
Australia/Oceania														
Australia	4,800	-0-	-0-	-0-	-0-	-0-	4,800	-0-	-0-	5,040	-0-	-0-	9,600	-0-
New Zealand	6,000	-0-	-0-	-0-	-0-	-0-	6,000	-0-	-0-	-0-	-0-	-0-	12,000	-0-
Total Australia	10,800	-0-	-0-	-0-	-0-	-0-	10,800	-0-	-0-	5,040	-0-	-0-	21,600	-0-
Europe														
Austria	-0-	-0-	-0-	-0-	-0-	-0-	24,000	-0-	-0-	48,000	-0-	-0-	-0-	-0-
Belgium	40,320	-0-	-0-	-0-	-0-	-0-	201,210	-0-	-0-	210,540	-0-	-0-	80,640	-0-
Bulgaria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Czech Republic	-0-	-0-	-0-	44,250	-0-	-0-	362,298	-0-	-0-	134,250	-0-	-0-	-0-	88,500
Denmark	42,000	-0-	-0-	33,600	-0-	-0-	273,000	-0-	-0-	229,620	-0-	-0-	84,000	67,200
France	57,690	-0-	-0-	122,460	-0-	-0-	1,478,002	-0-	-0-	1,117,380	-0-	-0-	115,380	244,920
Germany	376,290	-0-	-0-	327,870	-0-	-0-	1,580,520	-0-	-0-	2,705,400	-0-	-0-	752,580	655,740
Greece	-0-	-0-	-0-	1,500	-0-	-0-	25,500	-0-	-0-	29,100	-0-	-0-	-0-	3,000
Ireland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,960	-0-	-0-	-0-	-0-
Italy	-0-	-0-	-0-	-0-	-0-	-0-	318,000	-0-	-0-	252,000	-0-	-0-	-0-	-0-
Latvia	-0-	-0-	-0-	9,000	-0-	-0-	18,600	-0-	-0-	10,500	-0-	-0-	-0-	18,000
Lithuania	42,000	-0-	-0-	-0-	-0-	-0-	626,580	-0-	-0-	336,000	-0-	-0-	84,000	-0-
Netherlands	328,320	-0-	-0-	145,170	-0-	-0-	2,029,110	-0-	-0-	2,663,010	-0-	-0-	656,640	290,340
Norway	-0-	-0-	-0-	18,000	-0-	-0-	49,500	-0-	-0-	58,800	-0-	-0-	-0-	36,000
Poland	42,000	-0-	-0-	-0-	-0-	-0-	245,418	-0-	-0-	50,070	-0-	-0-	84,000	-0-
Portugal	-0-	-0-	-0-	21,000	-0-	-0-	45,840	-0-	-0-	21,000	-0-	-0-	-0-	42,000
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Slovenia	-0-	-0-	-0-	-0-	-0-	-0-	132,468	-0-	-0-	33,600	-0-	-0-	-0-	-0-
Spain	24,000	-0-	-0-	100,500	-0-	-0-	552,870	-0-	-0-	641,490	-0-	-0-	48,000	201,000
Sweden	6,720	-0-	-0-	36,120	-0-	-0-	221,760	-0-	-0-	350,190	-0-	-0-	13,440	72,240
Switzerland	-0-	-0-	-0-	22,500	-0-	-0-	392,673	-0-	-0-	305,040	-0-	-0-	-0-	45,000
United Kingdom	77,760	-0-	-0-	338,460	-0-	-0-	1,742,300	-0-	-0-	2,662,440	-0-	-0-	155,520	676,920
Total Europe	1,037,100	-0-	-0-	1,220,430	-0-	-0-	10,319,649	-0-	-0-	11,907,390	-0-	-0-	2,074,200	2,440,860

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

May 31, 2023

World Region Destination	2022-2023 - Current			2021-2022 - Current			2022-2023 - YTD			2021-2022 - YTD			Total (Inshell Basis)	
	Current Month - May 2023			Current Month - May 2022			September 1 through May 31, 2023			September 1 through May 31, 2022			5/31/2023	5/31/2022
	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard	Shelled	Inshell	Substandard		
Middle East														
Israel	328,290	-0-	-0-	213,520	-0-	-0-	2,429,070	-0-	-0-	2,380,440	-0-	-0-	656,580	427,040
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	359,400	-0-	-0-	48,000	-0-	-0-	-0-	-0-
Lebanon	24,000	-0-	-0-	-0-	-0-	-0-	287,760	-0-	-0-	76,650	-0-	-0-	48,000	-0-
Saudi Arabia	138,000	-0-	-0-	-0-	-0-	-0-	1,738,020	-0-	-0-	641,520	-0-	-0-	276,000	-0-
Turkey	-0-	-0-	-0-	-0-	-0-	-0-	92,070	-0-	-0-	66,000	-0-	-0-	-0-	-0-
United Arab Emirates	54,420	-0-	-0-	170,040	-0-	-0-	458,400	-0-	-0-	365,640	-0-	-0-	108,840	340,080
Total Middle East	544,710	-0-	-0-	383,560	-0-	-0-	5,364,720	-0-	-0-	3,578,250	-0-	-0-	1,089,420	767,120
North America														
Canada	652,674	-0-	-0-	477,133	-0-	-0-	5,992,792	-0-	-0-	6,266,113	32,352	-0-	1,305,348	954,266
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Mexico	-0-	214,710	-0-	-0-	-0-	-0-	31,170	214,710	1,349,980	40,500	1,961,443	728,585	214,710	-0-
Puerto Rico	3,990	-0-	-0-	-0-	-0-	-0-	7,350	-0-	-0-	6,720	-0-	-0-	7,980	-0-
Total North America	656,664	214,710	-0-	477,133	-0-	-0-	6,031,312	214,710	1,349,980	6,313,333	1,993,795	728,585	1,528,038	954,266
South American														
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	89,100	-0-	-0-	1,680	-0-	-0-	-0-	-0-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total South America	-0-	-0-	-0-	-0-	-0-	-0-	89,100	-0-	-0-	1,680	-0-	-0-	-0-	-0-
Total Exports	2,576,334	214,710	-0-	2,540,483	222,625	-0-	25,766,341	17,441,266	1,349,980	25,085,293	13,694,332	787,843	5,367,378	5,303,591

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.